

**Department of Economic Development**

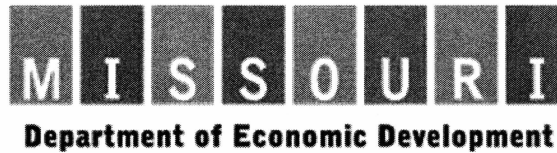
# Governor's Recommendation Fiscal Year 2020

**Robert B. Dixon, Director**

**573/751-4770**

Book 1

Michael L. Parson  
Governor



Robert B. Dixon  
Director

January 28, 2019

The Honorable Michael L. Parson  
Governor of Missouri  
State Capitol, Room 216  
Jefferson City, MO 65101

Dear Governor Parson:

The Department of Economic Development (DED) is pleased to provide you with the Department's Fiscal Year 2020 Budget Proposal with Governor's Recommendations. Our mission is to help Missourians prosper by fostering job creation and economic growth. With a mission so critical to Missouri citizens, DED aspires to become the best economic development department in the Midwest.

To get there, DED is transforming into a laser focused, data driven, customer centric, and regionally targeted organization. That's what Missourians deserve, and that's what this budget aims to achieve.

Our transformation represents a new approach to economic development strategy in Missouri. To carry out this strategy, we are establishing several new divisions within DED, while also creating better alignment across state government by shifting some existing DED divisions and programs to other state agencies. This transformation will lead to greater economic opportunity and prosperity for our state's citizens and help to move Missouri forward.

If you should have any questions about the budget proposal or need additional information, please feel free to contact me at 751-4770.

Sincerely,

A handwritten signature in black ink, appearing to read "Robert B. Dixon".

Robert B. Dixon  
Director



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## Department of Economic Development

The Missouri Department of Economic Development helps Missourians prosper by fostering job creation and economic growth. The Department uses a wide array of business retention and expansion tools and community and workforce development programs to make Missouri the best state in the Midwest for economic development.

### Department Divisions

#### Regional Engagement Division

The Regional Engagement Division fosters regional economic growth by coordinating the delivery of tailored solutions for business retention and expansion and community development projects. The Division serves as the first and primary contact for DED's local partners and business and community customers as they access state and federal agency resources. The division consists of six regional teams that span the entire state.

#### Business and Community Solutions Division

The Business and Community Solutions Division fosters regional economic growth by addressing economic development challenges with a combination of subject matter expertise, program administration, and innovative problem solving. The Division houses many of the state's core economic development tools and programs, which it uses in close collaboration with the Regional Engagement Division to develop tailored solutions for business retention and expansion and community development projects.

#### Administration Division

The Administration Division provides overarching direction and ensures adequate resources are allocated to support efforts within each division. The division houses the director's office, general counsel, financial systems, budget and planning and human resources.

#### Missouri One Start Division

The Missouri One Start Division fosters regional economic growth by delivering tailored workforce solutions that make businesses more competitive, so they can create and retain jobs in Missouri. The Missouri One Start Division provides dedicated staff, funding assistance and targeted marketing to assist businesses with recruiting and training workers.

#### Strategy and Performance Division

The Strategy and Performance Division provides forward-looking insights to inform DED's strategic planning, program development and performance management. It also houses the Department's legislative, communications and marketing services, and provides subject matter expertise in specialized areas.

#### Division of Tourism

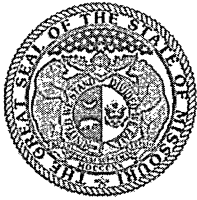
The Division of Tourism is responsible for promoting Missouri as a premier destination for domestic and international travelers. The division implements strategic investments in travel promotion with integrated marketing strategies that provide economic benefits for Missouri. The division operates nine official welcome centers and works with community-based affiliate welcome centers.

#### Missouri Housing Development Commission

MHDC provides financing for the construction of affordable housing and funding for home loans.

## Department strategic overview: FY20 Budget

<b>DEPARTMENT:</b>	<i>Department of Economic Development</i>
<b>DIRECTOR:</b>	<i>Robert B. Dixon</i>
<b>DEPARTMENT ASPIRATION:</b>	<i>We will be the best economic development department in the Midwest</i>
<b>HIGHLIGHTS FROM FY18-FY19</b>	<ul style="list-style-type: none"> <li><i>* Assisted in more than 14,500 new job commitments with an additional \$1.9 billion of new capital investment.</i></li> <li><i>* Trained 26,613 individuals through DED's workforce training programs.</i></li> <li><i>* Launched Best in Midwest initiative to transform the department into a more laser focused, data driven, customer centric, and regionally targeted organization. Recommendations were delivered in FY19.</i></li> <li><i>* Launched Talent for Tomorrow initiative, in partnership with the Department of Higher Education, to provide a comprehensive workforce strategy for Missouri beginning in FY19.</i></li> <li><i>* Facilitated the implementation of 161 federally designated Opportunity Zones in Missouri.</i></li> <li><i>* Created the Office of Broadband Development to facilitate broadband expansion statewide.</i></li> <li><i>* Restructured DED's foreign office contracts in FY2018, from 11 separate contracts to one contractor, which provides for improved management efficiencies and hundreds of thousands of dollars in cost savings each year.</i></li> </ul>
<b>FY20 PRIORITIES</b>	<ul style="list-style-type: none"> <li><i>* Complete the departmental transformation by restructuring DED's Division of Business and Community Services into three new divisions: Regional Engagement, Business and Community Solutions, and Strategy and Performance.</i></li> <li><i>* Create and launch a new division, Missouri One Start, to win jobs for Missouri by delivering tailored pre-employment screening, employment marketing, and job-specific training to make businesses more competitive.</i></li> <li><i>* Transfer the following divisions to new departments or offices:</i> <ul style="list-style-type: none"> <li><i>- Division of Energy to the Department of Natural Resources (Governor's 2019 Executive Order 1)</i></li> <li><i>- Public Service Commission and Office of Public Counsel to the Department of Commerce and Insurance, formerly known as the Department of Insurance, Financial Institutions and Professional Registration (Governor's 2019 Executive Order 2)</i></li> <li><i>- Division of Workforce Development to the Department of Higher Education (Governor's 2019 Executive Order 3)</i></li> <li><i>- Missouri Arts Council to the Missouri Office of Lieutenant Governor</i></li> </ul> </li> <li><i>* Implement strategic change initiatives making DED laser focused, data driven, customer centric, regionally targeted, and one team.</i></li> </ul>
<b>FY21 PREVIEW</b>	<ul style="list-style-type: none"> <li><i>* Build Regional Engagement teams so that DED can directly interact with more customers across Missouri.</i></li> <li><i>* Continue to refine business, workforce, and community programs to meet economic needs of DED customers.</i></li> <li><i>* Further operationalize strategic themes of laser focused, data driven, customer centric, regionally targeted, and one team.</i></li> </ul>



# MISSOURI

## Department of Economic Development



Department of Economic Development

### ASPIRATION

We will be the best economic development department in the Midwest

### THEMES

**Laser Focused**  
on supporting job creation, connecting businesses with talent, and strengthening Missouri's communities

**Data Driven**  
using forward-looking insights to continuously inform our decisions and improve our programs

**Customer Centric**  
with every aspect of the organization designed around the businesses and communities we serve

**Regionally Targeted**  
because Missouri's economies and communities have different needs

**One Team**  
that empowers and values the people who carry out our mission

### INITIATIVES

- Leverage existing DED programs to address workforce and infrastructure needs
- Expand the promotion and use of the state's infrastructure programs
- Facilitate private sector development of rural broadband service
- Improve our development sites, Opportunity Zones, and Foreign Trade Zones for new job creation and capital investment opportunities
- Align Division of Workforce Development and Department of Higher Education
- Ensure smooth transition of the following initiatives:
  - Governor's Council on Workforce Development
  - Establish the Missouri Office of Apprenticeships

- Train department leaders to incorporate data into decision making
- Build a research team that can analyze and collect data to shape programs and proactively identify needs in each region
- Develop and implement annual strategic planning and program review processes across the Department and its Divisions

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- Establish Missouri One Start as a world-class workforce development program that drives economic growth
- Make business incentive programs more attractive and more efficient
- Create a Missouri Works deal closing fund
- Develop a communications plan and brand that drives customer awareness about DED services

- Stand up a regional service delivery model with deeper support for business customers
- Develop regional strategies in partnership with rural, urban and suburban stakeholders

- Connect DED team members to our mission, vision, and values
- Implement new processes and tools to foster collaboration between divisions and holistically address customer needs
- Improve the physical layout of DED teams to facilitate cross-functional collaboration
- Recruit, develop, and retain a high-performing staff:
  - Target recruitment efforts using social data tools and methods
  - Standardize on-boarding process for all new employees
  - Establish professional development training for all staff

## State Auditor's Reports and Oversight Evaluations

Program or Division Name	Type of Report	Date Issued	Website
Follow-up Report on Audit Findings Small Business Regulatory Fairness Board	Audit Report (2017-135)	Nov-18	<a href="https://app.auditor.mo.gov/Repository/Press/2017135997923.pdf">https://app.auditor.mo.gov/Repository/Press/2017135997923.pdf</a>
Tax Credit Programs	Audit Report (2017-051)	Jun-17	<a href="https://app.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=581">https://app.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=581</a>
Small Business Regulatory Fairness Board	Audit Report (2016-030)	May-16	<a href="http://app.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=472">http://app.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=472</a>
Public Service Commission	Audit Report (2015-129)	Dec-15	<a href="http://app.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=437">http://app.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=437</a>
Neighborhood Assistance Program Tax Credit	Audit Report (2015-092)	Oct-15	<a href="http://app.auditor.mo.gov/Repository/Press/2015092932908.pdf">http://app.auditor.mo.gov/Repository/Press/2015092932908.pdf</a>
Office of the Public Counsel	Audit Report (2015-061)	Aug-15	<a href="http://app.auditor.mo.gov/Repository/Press/2015061953857.pdf">http://app.auditor.mo.gov/Repository/Press/2015061953857.pdf</a>
MO Development Finance Board Infrastructure Tax Credit Program	Audit Report (2014-142)	Dec-14	<a href="http://app.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=354">http://app.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=354</a>
Follow-up Report on Audit Findings Brownfield Remediation Tax Credit Program	Audit Report (2014-099)	Oct-14	<a href="http://www.auditor.mo.gov/Repository/Press/2014099907678.pdf">http://www.auditor.mo.gov/Repository/Press/2014099907678.pdf</a>
Brownfield Remediation Tax Credit Program	Audit Report (2014-023)	Apr-14	<a href="http://www.auditor.mo.gov/Press/2014023457179.pdf">http://www.auditor.mo.gov/Press/2014023457179.pdf</a>
Historic Preservation Tax Credit Program	Audit Report (2014-018)	Mar-14	<a href="http://www.auditor.mo.gov/Press/2014018370056.pdf">http://www.auditor.mo.gov/Press/2014018370056.pdf</a>
Low Income Housing	Audit Report (2014-014)	Mar-14	<a href="http://www.auditor.mo.gov/Press/2013014719305.pdf">http://www.auditor.mo.gov/Press/2013014719305.pdf</a>
Missouri Technology Corporation	Audit Report (2013-057)	Jul-13	<a href="http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=200">http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=200</a>
Division of Business and Community Services	Audit Report (2013-031)	Apr-13	<a href="http://www.auditor.mo.gov/Press/2013-031.pdf">http://www.auditor.mo.gov/Press/2013-031.pdf</a>
New Markets Tax Credit	Oversight Evaluation - Sunset Review	Jan-13	<a href="http://moga.mo.gov/">http://moga.mo.gov/</a>
Film Production Tax Credit	Oversight Evaluation - Sunset Review	Jan-13	<a href="http://moga.mo.gov/">http://moga.mo.gov/</a>
Division of Business and Community Services	Audit Report (2012-117)	Sep-12	<a href="http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=127">http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=127</a>
Missouri Quality Jobs Tax Incentive Program	Audit Report (2012-65)	Jul-12	<a href="http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=102">http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=102</a>

## Missouri Sunset Act Report

Program	Statutes Establishing	Sunset Date	Review Status
Missouri Downtown Economic Stimulus Act (MODESA)	99.915 - 99.980, RSMo	1/1/2013	
Distressed Area Land Assemblage Tax Credit	99.1025, RSMo	8/28/2013	
Qualified Equity Investments Tax Credit (New Markets)	135.680 - 135.682, RSMo	9/4/2013	
Film Production Project Tax Credit	135.750, RSMo	11/28/2013	
Missouri Automotive Manufacturing Jobs Act	620.1910, RSMo	10/12/2016	
Alternative Fuel Infrastructure Tax Credit	135.710, RSMo	12/31/2017	
Missouri Works New Jobs Training	620.800 - 620.809, RSMo	7/1/2030	
Missouri Works Job Retention Training	620.800 - 620.809, RSMo	7/1/2030	
Missouri Works Job Development Fund	620.800 - 620.809, RSMo	7/1/2030	
Missouri Works Business Incentives	620.2000 - 620.2020, RSMo	8/28/2019	
Amateur Sporting Tax Credit	67.3000, RSMo	8/28/2025	
Amateur Sporting Contribution Tax Credit	67.3005, RSMo	8/28/2025	
Wood Energy Tax Credit	135.300 - 135.311, RSMo	6/30/2020	
Division of Tourism Supplemental Revenue Fund	620.467, RSMo	6/30/2020	
Missouri Arts Council Trust Fund	143.183, RSMo	12/31/2030	
Bring Jobs Home Act	143.1100, RSMo	8/28/2022	
Advanced Industrial Manufacturing Zones Act (AIM Zone)	68.075, RSMo	8/28/2023	





**NEW DECISION ITEM**  
**RANK: 2 OF** \_\_\_\_\_

<b>Department: Ecoeconomic Development</b>		<b>Budget Unit</b> <u>Various</u>
<b>Division</b>		
<b>DI Name</b> <u>FY 20 Pay Plan</u>	<b>DI#</b> <u>0000012</u>	<b>HB Section</b> _____

**1. AMOUNT OF REQUEST**

FY 2020 Budget Request				
	GR	Federal	Other	Total E
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: \_\_\_\_\_

FY 2020 Governor's Recommendation				
	GR	Federal	Other	Total E
PS	66,620	33,436	78,469	178,525
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>66,620</b>	<b>33,436</b>	<b>78,469</b>	<b>178,525</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	20,299	10,188	23,910	54,397
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: \_\_\_\_\_

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input checked="" type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The Governor's Fiscal Year 2020 budget includes appropriation authority for a 3% pay raise for state employees beginning January 1, 2020.

NEW DECISION ITEM  
RANK: 2 OF         

Department: <u>Ecoeconomic Development</u>		Budget Unit: <u>Various</u>
Division: <u>        </u>		
DI Name: <u>FY 20 Pay Plan</u>	DI#: <u>0000012</u>	HB Section: <u>        </u>

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The appropriated amount for the Fiscal Year 20 pay plan was based on personal service appropriations.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

	Dept Req GR	Dept Req GR	Dept Req FED	Dept Req FED	Dept Req OTHER	Dept Req OTHER	Dept Req TOTAL	Dept Req TOTAL	Dept Req One-Time	
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	E
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0	
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0	

	Gov Rec GR	Gov Rec GR	Gov Rec FED	Gov Rec FED	Gov Rec OTHER	Gov Rec OTHER	Gov Rec TOTAL	Gov Rec TOTAL	Gov Rec One-Time	
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	E
100-Salaries and Wages	66,620		33,436		78,469		178,525	0.0		
Total PS	66,620	0.0	33,436	0.0	78,469	0.0	178,525	0.0	0	
Grand Total	66,620	0.0	33,436	0.0	78,469	0.0	178,525	0.0	0	

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>REGIONAL ENGAGEMENT</b>								
<b>Pay Plan - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	627	0.00
SR OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	503	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	535	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	1,088	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	857	0.00
PERSONNEL CLERK	0	0.00	0	0.00	0	0.00	534	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	0	0.00	1,242	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	132	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	4,198	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	519	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	515	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	3,258	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	2,104	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	2	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	103	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>16,217</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$16,217</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$13,446</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,151</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$620</b>	<b>0.00</b>

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BUS &amp; COMMUNITY SOLUTIONS</b>								
<b>Pay Plan - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	421	0.00
SR OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	662	0.00
ACCOUNTING GENERALIST II	0	0.00	0	0.00	0	0.00	1,272	0.00
RESEARCH ANAL I	0	0.00	0	0.00	0	0.00	574	0.00
RESEARCH ANAL III	0	0.00	0	0.00	0	0.00	678	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	790	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	0	0.00	1,704	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	73	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	3,769	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	3,510	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	2,246	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	10,623	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	2,375	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	3,011	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	1,443	0.00
MISCELLANEOUS TECHNICAL	0	0.00	0	0.00	0	0.00	1	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	7	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	2,211	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>35,370</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$35,370</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$18,258</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$12,801</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$4,311</b>	<b>0.00</b>

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO COMMUNITY SVS COMM</b>								
<b>Pay Plan - 0000012</b>								
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	443	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	314	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	1,471	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	1,424	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>3,652</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,652</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$533</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,119</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MISSOURI ONE START</b>								
<b>Pay Plan - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	457	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	473	0.00
WORKFORCE DEVELOPMENT SPEC IV	0	0.00	0	0.00	0	0.00	5,737	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	1,377	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	131	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	1,424	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>9,599</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$9,599</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$604</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,008</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,987</b>	<b>0.00</b>

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO JOB DEV FUND TRANSFER</b>								
Pay Plan - 0000012								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	7,755	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	7,755	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$7,755</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$7,755	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STRATEGY AND PERFORM</b>								
<b>Pay Plan - 0000012</b>								
RESEARCH ANAL II	0	0.00	0	0.00	0	0.00	1,441	0.00
RESEARCH ANAL III	0	0.00	0	0.00	0	0.00	768	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	0	0.00	3	0.00
EXECUTIVE II	0	0.00	0	0.00	0	0.00	561	0.00
PLANNER II	0	0.00	0	0.00	0	0.00	621	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	797	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	0	0.00	405	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	584	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	3,236	0.00
WORKFORCE DEVELOPMENT SPEC II	0	0.00	0	0.00	0	0.00	1,719	0.00
WORKFORCE DEVELOPMENT SPEC IV	0	0.00	0	0.00	0	0.00	4,259	0.00
RESEARCH MANAGER B2	0	0.00	0	0.00	0	0.00	485	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	545	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	3,370	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	2,575	0.00
LEGAL COUNSEL	0	0.00	0	0.00	0	0.00	1,276	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	468	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	1,450	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	0	0.00	109	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	888	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>25,560</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$25,560</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$11,347</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$11,612</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,601</b>	<b>0.00</b>



# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MILITARY ADVOCATE</b>								
<b>Pay Plan - 0000012</b>								
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	1,912	0.00
OTHER	0	0.00	0	0.00	0	0.00	541	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	2,453	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,453</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$2,453	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM</b>								
<b>Pay Plan - 0000012</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	1,131	0.00
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	5	0.00
ACCOUNTING ANAL II	0	0.00	0	0.00	0	0.00	5	0.00
PUBLIC INFORMATION SPEC I	0	0.00	0	0.00	0	0.00	614	0.00
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	0	0.00	2,773	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	1,330	0.00
TOURIST ASST	0	0.00	0	0.00	0	0.00	3,311	0.00
TOURIST CENTER SPV	0	0.00	0	0.00	0	0.00	4,136	0.00
MANAGEMENT ANALYSIS SPEC I	0	0.00	0	0.00	0	0.00	712	0.00
ECON DEV INFO & ADV COOR	0	0.00	0	0.00	0	0.00	380	0.00
COMMUNITY DEV REP I	0	0.00	0	0.00	0	0.00	585	0.00
COMMUNITY DEV REP II	0	0.00	0	0.00	0	0.00	693	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	858	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	1,717	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	2,084	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	1,426	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	3,257	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	700	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>25,717</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$25,717</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$25,717</b>	<b>0.00</b>

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM-TRANSFER</b>								
Pay Plan - 0000012								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	33,330	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	33,330	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$33,330</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$33,330	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMINISTRATIVE SERVICES</b>								
<b>Pay Plan - 0000012</b>								
SR OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	503	0.00
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	617	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	726	0.00
BUDGET ANAL III	0	0.00	0	0.00	0	0.00	980	0.00
PERSONNEL OFFICER	0	0.00	0	0.00	0	0.00	657	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	661	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	1,137	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	0	0.00	1,229	0.00
HUMAN RESOURCES MGR B1	0	0.00	0	0.00	0	0.00	900	0.00
HUMAN RESOURCES MGR B2	0	0.00	0	0.00	0	0.00	1,239	0.00
STATE DEPARTMENT DIRECTOR	0	0.00	0	0.00	0	0.00	2,065	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	1,233	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	974	0.00
LEGAL COUNSEL	0	0.00	0	0.00	0	0.00	634	0.00
CHIEF COUNSEL	0	0.00	0	0.00	0	0.00	1,903	0.00
SENIOR COUNSEL	0	0.00	0	0.00	0	0.00	818	0.00
OFFICE WORKER MISCELLANEOUS	0	0.00	0	0.00	0	0.00	189	0.00
DEPUTY GENERAL COUNSEL	0	0.00	0	0.00	0	0.00	1,445	0.00
MISCELLANEOUS TECHNICAL	0	0.00	0	0.00	0	0.00	1	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	9	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	665	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	0	0.00	136	0.00
DIR OF LEGISLATIVE AFFAIRS	0	0.00	0	0.00	0	0.00	151	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>18,872</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$18,872</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$12,224</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$745</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,903</b>	<b>0.00</b>

**NEW DECISION ITEM**  
**RANK: 2 OF** \_\_\_\_\_

<b>Department: Ecoeconomic Development</b>		<b>Budget Unit</b> <u>Various</u>
<b>Division</b>		
<b>DI Name</b> <u>FY 2019 Cost to Continue Pay Plan</u>	<b>DI#</b> <u>0000013</u>	<b>HB Section</b> _____

**1. AMOUNT OF REQUEST**

FY 2020 Budget Request				
	GR	Federal	Other	Total E
PS	23,961	180,606	108,563	313,130
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>23,961</b>	<b>180,606</b>	<b>108,563</b>	<b>313,130</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	<b>7,301</b>	<b>55,031</b>	<b>33,079</b>	<b>95,411</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: \_\_\_\_\_

FY 2020 Governor's Recommendation				
	GR	Federal	Other	Total E
PS	43,707	13,644	19,561	76,912
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>43,707</b>	<b>13,644</b>	<b>19,561</b>	<b>76,912</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	<b>13,318</b>	<b>4,157</b>	<b>5,960</b>	<b>23,435</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: \_\_\_\_\_

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input checked="" type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The FY 2019 budget includes appropriation authority for a \$700 pay increase for employees making under \$70,000 and a 1% pay increase for employees making over \$70,000 beginning January 1, 2019. The remaining six months were unfunded, but the stated intent of the legislature was to provide the funding in FY 2020.

**RANK: 2 OF**

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>REGIONAL ENGAGEMENT</b>								
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	350	0.00
SR OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	350	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	322	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	433	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	350	0.00
PERSONNEL CLERK	0	0.00	0	0.00	0	0.00	351	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	0	0.00	613	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	630	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	2,009	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	350	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	350	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	1,501	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	740	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	1	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	35	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>8,385</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$8,385</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$7,070</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,035</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$280</b>	<b>0.00</b>

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BUS &amp; COMMUNITY SOLUTIONS</b>								
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	565	0.00
SR OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	350	0.00
ACCOUNTING GENERALIST II	0	0.00	0	0.00	0	0.00	420	0.00
RESEARCH ANAL I	0	0.00	0	0.00	0	0.00	350	0.00
RESEARCH ANAL III	0	0.00	0	0.00	0	0.00	350	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	350	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	0	0.00	858	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	350	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	1,481	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	2,090	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	1,474	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	5,193	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	785	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	1,128	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	479	0.00
MISCELLANEOUS TECHNICAL	0	0.00	0	0.00	0	0.00	37	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	4	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	757	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>17,021</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$17,021</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$10,167</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,115</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,739</b>	<b>0.00</b>



# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO ECO RESEARCH INFO CENTER</b>								
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
SR OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	700	0.00	0	0.00
RESEARCH ANAL I	0	0.00	0	0.00	1,894	0.00	0	0.00
RESEARCH ANAL II	0	0.00	0	0.00	1,479	0.00	0	0.00
RESEARCH ANAL III	0	0.00	0	0.00	2,163	0.00	0	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	452	0.00	0	0.00
LABOR ECONOMIST	0	0.00	0	0.00	350	0.00	0	0.00
EXECUTIVE II	0	0.00	0	0.00	350	0.00	0	0.00
PLANNER II	0	0.00	0	0.00	245	0.00	0	0.00
PLANNER III	0	0.00	0	0.00	1,050	0.00	0	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	26	0.00	0	0.00
RESEARCH MANAGER B1	0	0.00	0	0.00	700	0.00	0	0.00
RESEARCH MANAGER B2	0	0.00	0	0.00	913	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	372	0.00	0	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	155	0.00	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>10,849</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$10,849</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$773</b>	<b>0.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$10,076</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	46	0.00	0	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	175	0.00	0	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	387	0.00	0	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	1,499	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	67	0.00	0	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	31	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	44	0.00	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>2,249</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,249</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,551</b>	<b>0.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$295</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$403</b>	<b>0.00</b>		<b>0.00</b>

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	350	0.00	0	0.00
SR OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	700	0.00	0	0.00
PLANNER III	0	0.00	0	0.00	350	0.00	0	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	1,313	0.00	0	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	980	0.00	0	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	3,409	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	350	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	350	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	445	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	390	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	1	0.00	0	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	201	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	385	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	88	0.00	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>9,312</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$9,312</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$9,224</b>	<b>0.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$88</b>	<b>0.00</b>		<b>0.00</b>

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FINANCE</b>								
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	88	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	1,698	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	914	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	3,707	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	403	0.00	0	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	31	0.00	0	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	4	0.00	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>6,845</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$6,845</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$6,495</b>	<b>0.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$350</b>	<b>0.00</b>		<b>0.00</b>

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MILITARY ADVOCATE</b>								
Pay Plan FY19-Cost to Continue - 0000013								
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	631	0.00	0	0.00
OTHER	0	0.00	0	0.00	178	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	809	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$809	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$809	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO COMMUNITY SVS COMM</b>								
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	224	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	126	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	700	0.00
STUDENT INTERN	0	0.00	0	0.00	0	0.00	1	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	700	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	1,751	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,751</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$1,751	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MISSOURI ONE START</b>								
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	350	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	350	0.00
WORKFORCE DEVELOPMENT SPEC IV	0	0.00	0	0.00	0	0.00	2,450	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	700	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	44	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	470	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>4,364</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$4,364</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$394</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,050</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,920</b>	<b>0.00</b>

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO JOB DEV FUND TRANSFER</b>								
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	3,760	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	3,760	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,760</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$3,760	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00



# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO COMMUNITY SVS COMMISSION</b>								
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	224	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	126	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	700	0.00	0	0.00
STUDENT INTERN	0	0.00	0	0.00	1	0.00	0	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	700	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	1,751	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,751</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$350	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$1,401	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STRATEGY AND PERFORM</b>								
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
RESEARCH ANAL II	0	0.00	0	0.00	0	0.00	480	0.00
RESEARCH ANAL III	0	0.00	0	0.00	0	0.00	385	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	0	0.00	88	0.00
EXECUTIVE II	0	0.00	0	0.00	0	0.00	151	0.00
PLANNER II	0	0.00	0	0.00	0	0.00	245	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	350	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	0	0.00	175	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	296	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	1,295	0.00
WORKFORCE DEVELOPMENT SPEC II	0	0.00	0	0.00	0	0.00	700	0.00
WORKFORCE DEVELOPMENT SPEC IV	0	0.00	0	0.00	0	0.00	1,400	0.00
RESEARCH MANAGER B2	0	0.00	0	0.00	0	0.00	179	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	181	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	843	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	1,370	0.00
LEGAL COUNSEL	0	0.00	0	0.00	0	0.00	81	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	155	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	600	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	0	0.00	88	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	350	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>9,412</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$9,412</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,827</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$4,693</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$892</b>	<b>0.00</b>

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MILITARY ADVOCATE</b>								
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	631	0.00
OTHER	0	0.00	0	0.00	0	0.00	178	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	809	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$809</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$809	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	2,800	0.00	0	0.00
OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	350	0.00	0	0.00
SR OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	1,575	0.00	0	0.00
STOREKEEPER I	0	0.00	0	0.00	350	0.00	0	0.00
ACCOUNTANT I	0	0.00	0	0.00	350	0.00	0	0.00
ACCOUNTING SPECIALIST I	0	0.00	0	0.00	350	0.00	0	0.00
ACCOUNTING SPECIALIST II	0	0.00	0	0.00	700	0.00	0	0.00
ACCOUNTING CLERK	0	0.00	0	0.00	350	0.00	0	0.00
ACCOUNTING GENERALIST I	0	0.00	0	0.00	350	0.00	0	0.00
ACCOUNTING GENERALIST II	0	0.00	0	0.00	700	0.00	0	0.00
RESEARCH ANAL II	0	0.00	0	0.00	350	0.00	0	0.00
RESEARCH ANAL III	0	0.00	0	0.00	350	0.00	0	0.00
PUBLIC INFORMATION SPEC I	0	0.00	0	0.00	350	0.00	0	0.00
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	350	0.00	0	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	350	0.00	0	0.00
TRAINING TECH II	0	0.00	0	0.00	700	0.00	0	0.00
TRAINING TECH III	0	0.00	0	0.00	700	0.00	0	0.00
EXECUTIVE I	0	0.00	0	0.00	350	0.00	0	0.00
EXECUTIVE II	0	0.00	0	0.00	199	0.00	0	0.00
PLANNER III	0	0.00	0	0.00	1,050	0.00	0	0.00
TELECOMMUN TECH II	0	0.00	0	0.00	350	0.00	0	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	1,050	0.00	0	0.00
WORKFORCE DEVELOPMENT SPEC I	0	0.00	0	0.00	81,452	0.00	0	0.00
WORKFORCE DEVELOPMENT SPEC II	0	0.00	0	0.00	2,800	0.00	0	0.00
WORKFORCE DEVELOPMENT SPEC III	0	0.00	0	0.00	7,700	0.00	0	0.00
WORKFORCE DEVELOPMENT SPEC IV	0	0.00	0	0.00	11,413	0.00	0	0.00
WORKFORCE DEVELOPMENT SUPV I	0	0.00	0	0.00	5,950	0.00	0	0.00
WORKFORCE DEVELOPMENT SUPV II	0	0.00	0	0.00	8,050	0.00	0	0.00
WORKFORCE DEVELOPMENT SUPV III	0	0.00	0	0.00	2,100	0.00	0	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	350	0.00	0	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	350	0.00	0	0.00
FISCAL & ADMINISTRATIVE MGR B3	0	0.00	0	0.00	387	0.00	0	0.00

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# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
Pay Plan FY19-Cost to Continue - 0000013								
RESEARCH MANAGER B2	0	0.00	0	0.00	350	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	3,850	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	4,200	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB3	0	0.00	0	0.00	817	0.00	0	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	499	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	1,400	0.00	0	0.00
OFFICE WORKER MISCELLANEOUS	0	0.00	0	0.00	120	0.00	0	0.00
MISCELLANEOUS TECHNICAL	0	0.00	0	0.00	350	0.00	0	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	1,000	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	2,441	0.00	0	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	429	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	150,032	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$150,032	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$147,112	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$2,920	0.00		0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM</b>								
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	700	0.00	700	0.00
ACCOUNTANT I	0	0.00	0	0.00	350	0.00	350	0.00
ACCOUNTING ANAL II	0	0.00	0	0.00	350	0.00	350	0.00
PUBLIC INFORMATION SPEC I	0	0.00	0	0.00	350	0.00	350	0.00
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	1,050	0.00	1,050	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	700	0.00	700	0.00
TOURIST ASST	0	0.00	0	0.00	2,800	0.00	2,800	0.00
TOURIST CENTER SPV	0	0.00	0	0.00	2,800	0.00	2,800	0.00
MANAGEMENT ANALYSIS SPEC I	0	0.00	0	0.00	350	0.00	350	0.00
ECON DEV INFO & ADV COOR	0	0.00	0	0.00	175	0.00	175	0.00
COMMUNITY DEV REP II	0	0.00	0	0.00	350	0.00	350	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	350	0.00	350	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	700	0.00	700	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	700	0.00	700	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	555	0.00	555	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	1,100	0.00	1,100	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	350	0.00	350	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>13,730</b>	<b>0.00</b>	<b>13,730</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$13,730</b>	<b>0.00</b>	<b>\$13,730</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$13,730	0.00	\$13,730	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM-TRANSFER								
Pay Plan FY19-Cost to Continue - 0000013								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	17,680	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	17,680	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$17,680	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$17,680	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ENERGY TECH ASST EDU &amp; POLICY</b>								
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	701	0.00	0	0.00
ACCOUNT CLERK I	0	0.00	0	0.00	18	0.00	0	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	351	0.00	0	0.00
AUDITOR II	0	0.00	0	0.00	333	0.00	0	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	351	0.00	0	0.00
EXECUTIVE II	0	0.00	0	0.00	350	0.00	0	0.00
MANAGEMENT ANALYSIS SPEC I	0	0.00	0	0.00	350	0.00	0	0.00
MANAGEMENT ANALYSIS SPEC II	0	0.00	0	0.00	351	0.00	0	0.00
PLANNER II	0	0.00	0	0.00	1,051	0.00	0	0.00
PLANNER III	0	0.00	0	0.00	1,051	0.00	0	0.00
PLANNER IV	0	0.00	0	0.00	359	0.00	0	0.00
PUBLIC UTILITY FINANCIAL ANAL	0	0.00	0	0.00	91	0.00	0	0.00
ENVIRONMENTAL SPEC III	0	0.00	0	0.00	650	0.00	0	0.00
ENERGY SPEC I	0	0.00	0	0.00	351	0.00	0	0.00
ENERGY SPEC III	0	0.00	0	0.00	970	0.00	0	0.00
ENERGY SPEC IV	0	0.00	0	0.00	436	0.00	0	0.00
ENERGY ENGINEER I	0	0.00	0	0.00	350	0.00	0	0.00
ENERGY ENGINEER II	0	0.00	0	0.00	351	0.00	0	0.00
ENERGY ENGINEER III	0	0.00	0	0.00	701	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	794	0.00	0	0.00
ENVIRONMENTAL MGR B2	0	0.00	0	0.00	858	0.00	0	0.00
ENVIRONMENTAL MGR B3	0	0.00	0	0.00	383	0.00	0	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	373	0.00	0	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	547	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	1,350	0.00	0	0.00
LEGAL COUNSEL	0	0.00	0	0.00	122	0.00	0	0.00



# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ENERGY TECH ASST EDU & POLICY								
Pay Plan FY19-Cost to Continue - 0000013								
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	575	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	14,168	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$14,168	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$8,774	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$5,394	0.00		0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMINISTRATIVE SERVICES</b>								
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
SR OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	350	0.00
ACCOUNTANT I	0	0.00	0	0.00	282	0.00	282	0.00
ACCOUNTANT II	0	0.00	0	0.00	840	0.00	407	0.00
BUDGET ANAL III	0	0.00	0	0.00	334	0.00	334	0.00
ACCOUNTING GENERALIST II	0	0.00	0	0.00	420	0.00	0	0.00
PERSONNEL OFFICER	0	0.00	0	0.00	1,064	0.00	411	0.00
EXECUTIVE I	0	0.00	0	0.00	293	0.00	293	0.00
EXECUTIVE II	0	0.00	0	0.00	347	0.00	0	0.00
PERSONNEL CLERK	0	0.00	0	0.00	1,051	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	350	0.00	0	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	376	0.00	376	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	408	0.00	408	0.00
HUMAN RESOURCES MGR B1	0	0.00	0	0.00	350	0.00	350	0.00
HUMAN RESOURCES MGR B2	0	0.00	0	0.00	435	0.00	435	0.00
STATE DEPARTMENT DIRECTOR	0	0.00	0	0.00	683	0.00	683	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	1,697	0.00	427	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	4	0.00	4	0.00
LEGAL COUNSEL	0	0.00	0	0.00	999	0.00	0	0.00
CHIEF COUNSEL	0	0.00	0	0.00	629	0.00	760	0.00
SENIOR COUNSEL	0	0.00	0	0.00	423	0.00	271	0.00
OFFICE WORKER MISCELLANEOUS	0	0.00	0	0.00	63	0.00	63	0.00
DEPUTY GENERAL COUNSEL	0	0.00	0	0.00	477	0.00	477	0.00
MISCELLANEOUS TECHNICAL	0	0.00	0	0.00	44	0.00	7	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	21	0.00	21	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	1,193	0.00	11	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	347	0.00	347	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MANUFACTURED HOUSING</b>								
Pay Plan FY19-Cost to Continue - 0000013								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	350	0.00	0	0.00
SR OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	350	0.00	0	0.00
MANUFACTURED HSNG INSP II	0	0.00	0	0.00	1,400	0.00	0	0.00
MANUFACTURED HSNG INSP SUPV	0	0.00	0	0.00	350	0.00	0	0.00
UTILITY REGULATORY MNGR, BAND2	0	0.00	0	0.00	350	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	2,800	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$2,800	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$2,800	0.00		0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WOMEN'S COUNCIL</b>								
Pay Plan FY19-Cost to Continue - 0000013								
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	350	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	350	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$350	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$350	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>OFFICE OF PUBLIC COUNSEL</b>								
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	350	0.00	0	0.00
SR OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	350	0.00	0	0.00
PUBLIC UTILITY ACCOUNTANT I	0	0.00	0	0.00	350	0.00	0	0.00
CH PUBLIC UTILITY ACCOUNTANT	0	0.00	0	0.00	527	0.00	0	0.00
PUBLIC UTILITY ACCOUNTANT III	0	0.00	0	0.00	863	0.00	0	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	434	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	1,050	0.00	0	0.00
SENIOR COUNSEL	0	0.00	0	0.00	700	0.00	0	0.00
DEPUTY COUNSEL	0	0.00	0	0.00	708	0.00	0	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	88	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	350	0.00	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>5,770</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,770</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,770</b>	<b>0.00</b>		<b>0.00</b>

## DED - BRASS REPORT 10

## DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC SERVICE COMMISSION</b>								
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	2,100	0.00	0	0.00
SR OFC SUPPORT ASST (STENO)	0	0.00	0	0.00	700	0.00	0	0.00
SR OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	700	0.00	0	0.00
OFFICE SERVICES ASST	0	0.00	0	0.00	350	0.00	0	0.00
INFORMATION TECHNOLOGIST I	0	0.00	0	0.00	1,400	0.00	0	0.00
INFORMATION TECHNOLOGIST IV	0	0.00	0	0.00	1,400	0.00	0	0.00
INFORMATION TECHNOLOGY SPEC I	0	0.00	0	0.00	700	0.00	0	0.00
INFORMATION TECHNOLOGY SPEC II	0	0.00	0	0.00	350	0.00	0	0.00
INFO TECHNOLOGY MANAGER	0	0.00	0	0.00	363	0.00	0	0.00
ACCOUNTANT I	0	0.00	0	0.00	350	0.00	0	0.00
ACCOUNTANT II	0	0.00	0	0.00	700	0.00	0	0.00
ACCOUNTANT III	0	0.00	0	0.00	700	0.00	0	0.00
PERSONNEL ANAL II	0	0.00	0	0.00	350	0.00	0	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	350	0.00	0	0.00
PUBLIC INFORMATION ADMSTR	0	0.00	0	0.00	350	0.00	0	0.00
TRAINING TECH II	0	0.00	0	0.00	350	0.00	0	0.00
EXECUTIVE II	0	0.00	0	0.00	350	0.00	0	0.00
PERSONNEL CLERK	0	0.00	0	0.00	350	0.00	0	0.00
LEGISLATIVE COORDINATOR	0	0.00	0	0.00	350	0.00	0	0.00
ADMINISTRATIVE ANAL III	0	0.00	0	0.00	350	0.00	0	0.00
CH REGULATORY ECONOMIST	0	0.00	0	0.00	700	0.00	0	0.00
CONSUMER SERVICES SPEC I	0	0.00	0	0.00	1,050	0.00	0	0.00
CONSUMER SERVICES SPEC II	0	0.00	0	0.00	1,050	0.00	0	0.00
CONSUMER SERVICES COORDINATOR	0	0.00	0	0.00	700	0.00	0	0.00
UTILITY REGULATORY AUDITOR I	0	0.00	0	0.00	1,050	0.00	0	0.00
UTILITY REGULATORY AUDITOR II	0	0.00	0	0.00	1,750	0.00	0	0.00
UTILITY REGULATORY AUDITOR III	0	0.00	0	0.00	2,100	0.00	0	0.00
UTILITY REGULATORY AUDITOR IV	0	0.00	0	0.00	3,500	0.00	0	0.00
UTILITY REGULATORY AUDITOR V	0	0.00	0	0.00	2,450	0.00	0	0.00
REGULATORY ECONOMIST II	0	0.00	0	0.00	1,400	0.00	0	0.00
REGULATORY ECONOMIST III	0	0.00	0	0.00	1,750	0.00	0	0.00
UTILITY MANAGEMENT ANALYST II	0	0.00	0	0.00	350	0.00	0	0.00

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# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC SERVICE COMMISSION</b>								
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
UTILITY MANAGEMENT ANALYST III	0	0.00	0	0.00	1,400	0.00	0	0.00
UTILITY POLICY ANALYST I	0	0.00	0	0.00	1,750	0.00	0	0.00
UTILITY POLICY ANALYST II	0	0.00	0	0.00	1,400	0.00	0	0.00
UTILITY ENGINEERING SPEC II	0	0.00	0	0.00	2,100	0.00	0	0.00
UTILITY ENGINEERING SPEC III	0	0.00	0	0.00	2,800	0.00	0	0.00
UTILITY REGULATORY ENGINEER I	0	0.00	0	0.00	1,400	0.00	0	0.00
UTILITY REGULATORY ENGINEER II	0	0.00	0	0.00	700	0.00	0	0.00
UTILITY REGULATORY ENG SPV	0	0.00	0	0.00	1,067	0.00	0	0.00
UTILITY OPERS TECH SPEC II	0	0.00	0	0.00	1,750	0.00	0	0.00
RATE & TARIFF EXAMINER II	0	0.00	0	0.00	700	0.00	0	0.00
RATE & TARIFF EXAMINER III	0	0.00	0	0.00	350	0.00	0	0.00
RATE & TARIFF EXAMINATION SPV	0	0.00	0	0.00	350	0.00	0	0.00
HUMAN RESOURCES MGR B1	0	0.00	0	0.00	350	0.00	0	0.00
UTILITY REGULATORY MNGR, BAND1	0	0.00	0	0.00	3,150	0.00	0	0.00
UTILITY REGULATORY MNGR, BAND3	0	0.00	0	0.00	87	0.00	0	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	1,388	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	2,450	0.00	0	0.00
ADMINISTRATIVE ASSISTANT	0	0.00	0	0.00	1,750	0.00	0	0.00
ASSOCIATE COUNSEL	0	0.00	0	0.00	1,050	0.00	0	0.00
PROGRAM CONSULTANT	0	0.00	0	0.00	1,992	0.00	0	0.00
PARALEGAL	0	0.00	0	0.00	700	0.00	0	0.00
LEGAL COUNSEL	0	0.00	0	0.00	350	0.00	0	0.00
CHIEF COUNSEL	0	0.00	0	0.00	401	0.00	0	0.00
REGULATORY LAW JUDGE	0	0.00	0	0.00	2,450	0.00	0	0.00
COMMISSION MEMBER	0	0.00	0	0.00	2,176	0.00	0	0.00
COMMISSION CHAIRMAN	0	0.00	0	0.00	544	0.00	0	0.00
SENIOR COUNSEL	0	0.00	0	0.00	700	0.00	0	0.00
DEPUTY COUNSEL	0	0.00	0	0.00	2,846	0.00	0	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC SERVICE COMMISSION</b>								
Pay Plan FY19-Cost to Continue - 0000013								
MANAGING COUNSEL	0	0.00	0	0.00	459	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	69,073	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$69,073	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$69,073	0.00		0.00



# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO ARTS COUNCIL</b>								
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	350	0.00	0	0.00
SR OFC SUPPORT ASST (STENO)	0	0.00	0	0.00	1	0.00	0	0.00
OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	350	0.00	0	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	350	0.00	0	0.00
ACCOUNTANT II	0	0.00	0	0.00	350	0.00	0	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	350	0.00	0	0.00
EXECUTIVE I	0	0.00	0	0.00	350	0.00	0	0.00
ARTS COUNCIL PRGM SPEC I	0	0.00	0	0.00	350	0.00	0	0.00
ARTS COUNCIL PRGM SPEC II	0	0.00	0	0.00	1,750	0.00	0	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	523	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	751	0.00	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>5,475</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,475</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,102</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,373</b>	<b>0.00</b>		<b>0.00</b>

**NEW DECISION ITEM**  
**RANK: 2 OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit:</b> Various
<b>Division:</b>	
<b>DI Name:</b> FY 20 Market Adjustment Pay Plan <b>DI#:</b> 0000018	<b>HB Section:</b> _____

**1. AMOUNT OF REQUEST**

FY 2020 Budget Request					FY 2020 Governor's Recommendation						
	GR	Federal	Other	Total	E		GR	Federal	Other	Total	E
PS	0	0	0	0		PS	21,499	9,351	15,550	46,400	
EE	0	0	0	0		EE	0	0	0	0	
PSD	0	0	0	0		PSD	0	0	0	0	
TRF	0	0	0	0		TRF	0	0	0	0	
Total	0	0	0	0		Total	21,499	9,351	15,550	46,400	
FTE	0.00	0.00	0.00	0.00		FTE	0.00	0.00	0.00	0.00	
Est. Fringe	0	0	0	0		Est. Fringe	6,551	2,849	4,738	14,138	
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.						Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					

Other Funds: \_\_\_\_\_

Other Funds: \_\_\_\_\_

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input checked="" type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The Governor's Fiscal Year 2020 budget includes appropriation authority for a pay plan associated with the recently completed compensation study to move employee salaries to market-based minimums, with increases capped at 15%. The pay plan begins on January 1, 2020.

**NEW DECISION ITEM**  
**RANK: 2 OF** \_\_\_\_\_

<b>Department:</b> Econoomic Development	<b>Budget Unit</b> <u>Various</u>
<b>Division</b>	
<b>DI Name</b> <u>FY 20 Market Adjustment Pay Plan</u>	<b>DI#</b> <u>0000018</u>
	<b>HB Section</b> _____

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The appropriated amounts for the pay plan are based on a recent CBIZ compensation study which identified job classes below the market median pay level and job classes below the market-based minimum. Those positions are being increased from their current appropriation level to the market-based minimum, with individual raises capped at 15%.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

	Dept Req GR	Dept Req GR	Dept Req FED	Dept Req FED	Dept Req OTHER	Dept Req OTHER	Dept Req TOTAL	Dept Req TOTAL	Dept Req One-Time	
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	E
							0	0.0		
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0	
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0	

	Gov Rec GR	Gov Rec GR	Gov Rec FED	Gov Rec FED	Gov Rec OTHER	Gov Rec OTHER	Gov Rec TOTAL	Gov Rec TOTAL	Gov Rec One-Time	
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	E
100-Salaries and Wages	21,499		9,351		15,550		46,400	0.0		
Total PS	21,499	0.0	9,351	0.0	15,550	0.0	46,400	0.0	0	
Grand Total	21,499	0.0	9,351	0.0	15,550	0.0	46,400	0.0	0	

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# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>REGIONAL ENGAGEMENT</b>								
<b>CBIZ - 0000018</b>								
MARKETING SPECIALIST I	0	0.00	0	0.00	0	0.00	75	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	75	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	150	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$150</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$150	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BUS &amp; COMMUNITY SOLUTIONS</b>								
<b>CBIZ - 0000018</b>								
RESEARCH ANAL I	0	0.00	0	0.00	0	0.00	75	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	300	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	4,480	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	4,855	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$4,855</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$2,540	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$2,315	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# **DED - BRASS REPORT 10**

# **DECISION ITEM DETAIL**

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO COMMUNITY SVS COMM</b>								
<b>CBIZ - 0000018</b>								
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	150	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	150	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$150</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>								
	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>								
	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$150</b>	<b>0.00</b>
<b>OTHER FUNDS</b>								
	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MISSOURI ONE START</b>								
<b>CBIZ - 0000018</b>								
WORKFORCE DEVELOPMENT SPEC IV	0	0.00	0	0.00	0	0.00	3,500	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	3,500	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,500</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$1,120	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$2,380	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STRATEGY AND PERFORM</b>								
<b>CBIZ - 0000018</b>								
RESEARCH ANAL II	0	0.00	0	0.00	0	0.00	426	0.00
EXECUTIVE II	0	0.00	0	0.00	0	0.00	78	0.00
PLANNER II	0	0.00	0	0.00	0	0.00	2,144	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	560	0.00
WORKFORCE DEVELOPMENT SPEC IV	0	0.00	0	0.00	0	0.00	2,800	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	6,008	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$6,008</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$47	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$5,370	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$591	0.00



# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM</b>								
<b>CBIZ - 0000018</b>								
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	0	0.00	2,135	0.00
TOURIST ASST	0	0.00	0	0.00	0	0.00	3	0.00
MANAGEMENT ANALYSIS SPEC I	0	0.00	0	0.00	0	0.00	2,882	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	5,895	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	10,915	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$10,915</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$10,915	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM-TRANSFER</b>								
<b>CBIZ - 0000018</b>								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	14,055	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	14,055	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$14,055</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$14,055	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMINISTRATIVE SERVICES</b>								
Pay Plan FY19-Cost to Continue - 0000013								
DIR OF LEGISLATIVE AFFAIRS	0	0.00	0	0.00	50	0.00	50	0.00
TOTAL - PS	0	0.00	0	0.00	13,180	0.00	6,767	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$13,180	0.00	\$6,767	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$2,772	0.00	\$4,707	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$5,746	0.00	\$396	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$4,662	0.00	\$1,664	0.00



# **CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>43010C</b>
<b>Division:</b>	<b>Regional Engagement</b>		
<b>Core:</b>	<b>Regional Engagement</b>	<b>HB Section:</b>	<b>7.005</b>

## **1. CORE FINANCIAL SUMMARY**

	<b>FY 2020 Budget Request</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	0	0
<b>TRF</b>	0	0	0	0
<b>Total</b>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	<b>FY 2020 Governor's Recommendation</b>			
	<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	889,297	142,315	41,087	1,072,699
<b>EE</b>	328,410	58,558	0	386,968
<b>PSD</b>	8,000	0	0	8,000
<b>TRF</b>	0	0	0	0
<b>Total</b>	<u>1,225,707</u>	<u>200,873</u>	<u>41,087</u>	<u>1,467,667</u>
<b>FTE</b>	<b>18.82</b>	<b>12.20</b>	<b>0.57</b>	<b>31.59</b>

<b>Est. Fringe</b>	<u>508,327</u>	<u>197,230</u>	<u>19,708</u>	<u>725,264</u>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Administrative Revolving Fund (0547)

## **2. CORE DESCRIPTION**

The Regional Engagement Division fosters regional economic growth by coordinating the delivery of tailored solutions for business retention and expansion and community development projects. The Division houses DED's project managers and serves as the first and primary contact for DED's local partners and business and community customers as they access state and federal agency resources. The division consists of six regional teams that span the entire state.

Regional Engagement is a new division in FY 2020 and includes Personal Service and Expense and Equipment funding for staff of the regional teams. The division is primarily made up of programs from the FY 2019 Division of Business and Community Services.

The Business Recruitment and Marketing program funding is also housed under this division and can be found in a separate Core Decision Item form.

## **3. PROGRAM LISTING (list programs included in this core funding)**

Regional Engagement

# **CORE DECISION ITEM**

**Department:** Economic Development  
**Division:** Regional Engagement  
**Core:** Regional Engagement

**Budget Unit** 43010C

**HB Section:** 7.005

## **4. FINANCIAL HISTORY**

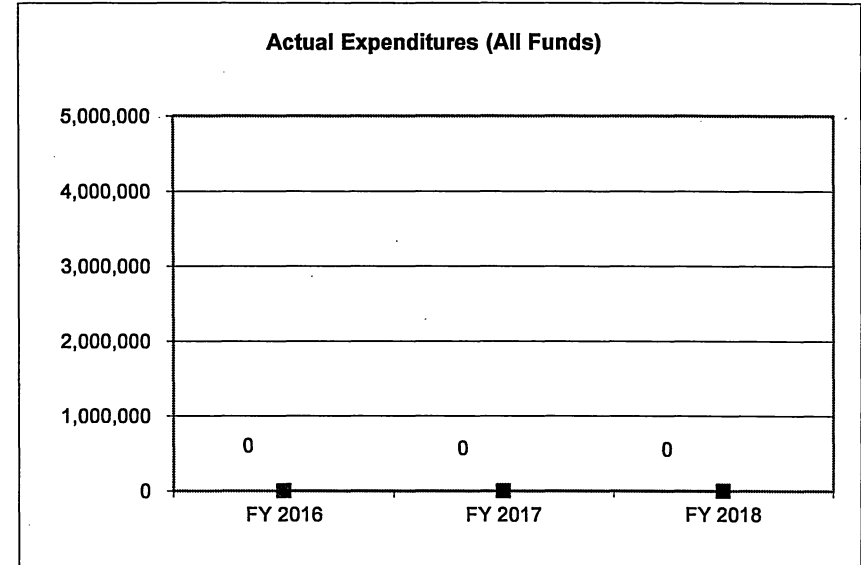
	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds)	0	0	0	0
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	0	0	0	0
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

\*Restricted amount is as of: \_\_\_\_\_

Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

## **NOTES:**

Financial history for previous Fiscal Years can be found under the Division of Business and Community Services Sales, Finance and CDBG Teams.



**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
REGIONAL ENGAGEMENT**

**5. CORE RECONCILIATION DETAIL**

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2085 5088	PS	2.67	0	142,315	0	142,315	Reallocated to new division.
Core Reallocation	2085 5086	PS	0.25	3,905	0	0	3,905	Reallocated to new division.
Core Reallocation	2085 5089	PS	9.53	0	0	0	0	Reallocated to new division.
Core Reallocation	2085 5090	EE	0.00	0	58,558	0	58,558	Reallocated to new division.
Core Reallocation	2112 5087	EE	0.00	204,390	0	0	204,390	Reallocated to new division.
Core Reallocation	2149 5091	PS	0.57	0	0	41,087	41,087	Reallocated to new division.
Core Reallocation	2149 5086	PS	1.43	66,281	0	0	66,281	Reallocated to new division.
Core Reallocation	2159 5086	PS	3.00	170,210	0	0	170,210	Reallocated to new division.
Core Reallocation	2163 5086	PS	14.14	648,901	0	0	648,901	Reallocated to new division.
Core Reallocation	2163 5087	EE	0.00	124,020	0	0	124,020	Reallocated to new division.
Core Reallocation	2163 5087	PD	0.00	8,000	0	0	8,000	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>31.59</b>	<b>1,225,707</b>	<b>200,873</b>	<b>41,087</b>	<b>1,467,667</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	31.59	889,297	142,315	41,087	1,072,699	
		EE	0.00	328,410	58,558	0	386,968	
		PD	0.00	8,000	0	0	8,000	
<b>Total</b>			<b>31.59</b>	<b>1,225,707</b>	<b>200,873</b>	<b>41,087</b>	<b>1,467,667</b>	

# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>REGIONAL ENGAGEMENT</b>									
<b>CORE</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	889,297	18.82	
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	142,315	2.67	
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	0	9.53	
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	41,087	0.57	
TOTAL - PS	0	0.00	0	0.00	0	0.00	1,072,699	31.59	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	328,410	0.00	
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	58,558	0.00	
TOTAL - EE	0	0.00	0	0.00	0	0.00	386,968	0.00	
PROGRAM-SPECIFIC									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	8,000	0.00	
TOTAL - PD	0	0.00	0	0.00	0	0.00	8,000	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,467,667</b>	<b>31.59</b>	
<b>Pay Plan - 0000012</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	13,446	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	2,151	0.00	
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	620	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	16,217	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>16,217</b>	<b>0.00</b>	
<b>Pay Plan FY19-Cost to Continue - 0000013</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	7,070	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	1,035	0.00	
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	280	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	8,385	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>8,385</b>	<b>0.00</b>	

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>REGIONAL ENGAGEMENT</b>									
<b>CBIZ - 0000018</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	150	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	150	0.00	
TOTAL	0	0.00	0	0.00	0	0.00	150	0.00	
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,492,419</b>	<b>31.59</b>	

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## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 43010C <b>BUDGET UNIT NAME:</b> Regional Engagement <b>HOUSE BILL SECTION:</b> 7.005	<b>DEPARTMENT:</b> Economic Development <b>DIVISION:</b> Regional Engagement
<b>1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.</b>	
<b>DEPARTMENT REQUEST</b>	
<p>The department is requesting 25% flexibility between the Personal Service and/or Expense and Equipment appropriation. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians.</p> <p>- Regional Engagement PS (0101) - \$889,297 x 25% = \$222,324 and Regional Engagement EE (0101) - \$336,410 x 25% = \$84,103          - Regional Engagement PS (0123) - \$142,315 x 25% = \$35,579 and Regional Engagement EE (0123) - \$58,558 x 25% = \$14,640</p>	
<b>2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.</b>	
<b>PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED</b>	<b>CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>
N/A	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
<b>3. Please explain how flexibility was used in the prior and/or current years.</b>	
<b>PRIOR YEAR EXPLAIN ACTUAL USE</b>	<b>CURRENT YEAR EXPLAIN PLANNED USE</b>
N/A	N/A

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>REGIONAL ENGAGEMENT</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	41,474	1.00
SR OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	33,183	1.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	35,317	0.92
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	72,139	1.00
PLANNER III	0	0.00	0	0.00	0	0.00	56,797	1.00
PERSONNEL CLERK	0	0.00	0	0.00	0	0.00	35,229	1.00
MARKETING SPECIALIST I	0	0.00	0	0.00	0	0.00	82,170	1.75
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	8,175	1.80
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	277,880	4.74
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	34,271	1.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	33,982	1.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	215,648	4.00
WORKFORCE DEVELOPMENT SPEC I	0	0.00	0	0.00	0	0.00	0	9.53
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	139,499	1.75
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	103	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	6,832	0.10
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,072,699</b>	<b>31.59</b>
TRAVEL, IN-STATE	0	0.00	0	0.00	0	0.00	66,933	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	0	0.00	27,470	0.00
FUEL & UTILITIES	0	0.00	0	0.00	0	0.00	4,428	0.00
SUPPLIES	0	0.00	0	0.00	0	0.00	48,968	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	0	0.00	56,531	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	0	0.00	74,844	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	0	0.00	79,058	0.00
M&R SERVICES	0	0.00	0	0.00	0	0.00	4,024	0.00
COMPUTER EQUIPMENT	0	0.00	0	0.00	0	0.00	3,350	0.00
MOTORIZED EQUIPMENT	0	0.00	0	0.00	0	0.00	1,060	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	0	0.00	8,423	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	0	0.00	3,355	0.00
PROPERTY & IMPROVEMENTS	0	0.00	0	0.00	0	0.00	830	0.00
BUILDING LEASE PAYMENTS	0	0.00	0	0.00	0	0.00	910	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	0	0.00	0	0.00	1,547	0.00

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# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>REGIONAL ENGAGEMENT</b>								
<b>CORE</b>								
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	0	0.00	3,698	0.00
REBILLABLE EXPENSES	0	0.00	0	0.00	0	0.00	1,539	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	386,968	0.00
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	8,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	8,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,467,667</b>	<b>31.59</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$1,225,707	18.82
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$200,873	12.20
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$41,087	0.57

## PROGRAM DESCRIPTION

**Department: Economic Development**

**HB Section(s):** 7.005

**Program Name: Regional Engagement**

**Program is found in the following core budget(s): Regional Engagement**

**1a. What strategic priority does this program address?**

Laser Focused, Customer Centric, Regionally Targeted

**1b. What does this program do?**

- Perform proactive business and community outreach visits with customers to understand the needs, opportunities, and challenges for future growth.
- Coordinate existing business expansion projects, and related infrastructure projects, in support of retained and increased employment and capital investment.
- Provide customized program solutions and technical assistance to eligible applicants with incentive and other tools available.

**The measures below were previously reported under the BCS-Sales Team program description. Measures have been revised to reflect the new structure.**

**2a. Provide an activity measure(s) for the program.**

	FY 2016	FY2017	FY2018	FY2019	FY2020	FY2021
	Actual	Actual	Actual	Projected	Projected	Projected
Business Visits	N/A	N/A	N/A	500	550	600
Community Visits	N/A	N/A	N/A	N/A	150	216
Projects Opened	165	180	144	163	171	180
Accepted and Enrolled	127	109	136	136	143	150

Note 1: Growth in FY20-21 for each activity category is anticipated through an increased focus and personnel resources of the regional teams.

Note 2: Business visits consist of onsite visits with private sector businesses where surveys are conducted. This is a new measure.

Note 3: Community visits are interactions with local partners to develop an understanding of the opportunities and challenges to growth. This is a new measure.

Note 4: Accepted and enrolled includes businesses that have accepted a proposal or enrolled in a program. These may include projects that were opened in a prior fiscal year. FY19 projected is based on the prior year actual, which exceeded the average of prior three years.

**2b. Provide a measure(s) of the program's quality.**

A customer satisfaction survey is under development.

## PROGRAM DESCRIPTION

**Department: Economic Development**

**HB Section(s): 7.005**

**Program Name: Regional Engagement**

**Program is found in the following core budget(s): Regional Engagement**

**2c. Provide a measure(s) of the program's impact.**

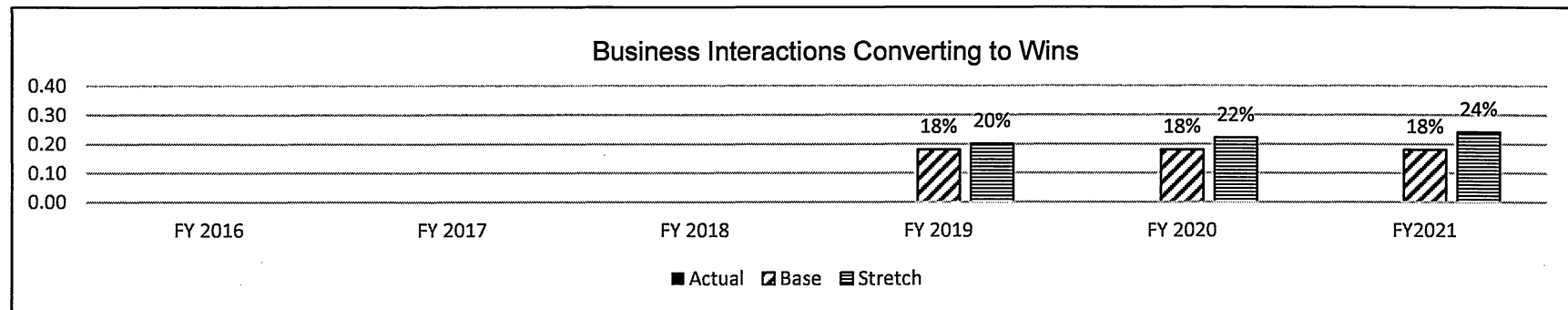
	FY2016	FY2017	FY2018	FY2019		FY2020		FY2021	
	Actual	Actual	Actual	Base	Stretch	Base	Stretch	Base	Stretch
Committed Jobs	8,590	6,015	10,717	8,440	8,862	8,440	9,305	8,440	10,236
Committed Average Wages	\$59,041	\$57,977	\$61,939	\$59,652	\$62,635	\$59,652	\$65,766	\$59,652	\$69,055
Committed Private Capital Investment	\$1.71B	\$.65B	\$1.25B	\$1.20B	\$1.26B	\$1.20B	\$1.32B	\$1.20B	\$1.45B

Note 1: Committed jobs represents those jobs to be created or retained in growth opportunities facilitated.

Note 2: Average wages represents wage thresholds committed to at the time of proposal acceptance or program enrollment.

Note 3: Private capital investment represents planned expenditures at the time of proposal acceptance or program enrollment.

Note 4: FY19 base is an average of FY16-18 actuals and remains consistent. Stretch goals account for 5% growth during the period of regional outreach team ramp up in FY20. The focused regionally targeted team projects additional growth, 10% above the base.



Note 1: Business interactions includes business visits and projects opened.

Note 2: The chart captures the rate of business customer interactions to wins, as measured by accepted proposals and program enrollments.

Note 3: This is a new measure; therefore no data available for previous fiscal years.

Note 4: Base targets for FY19-21 are established equal to FY19 projections. Stretch targets assume 10% growth each year beginning with the base.

## PROGRAM DESCRIPTION

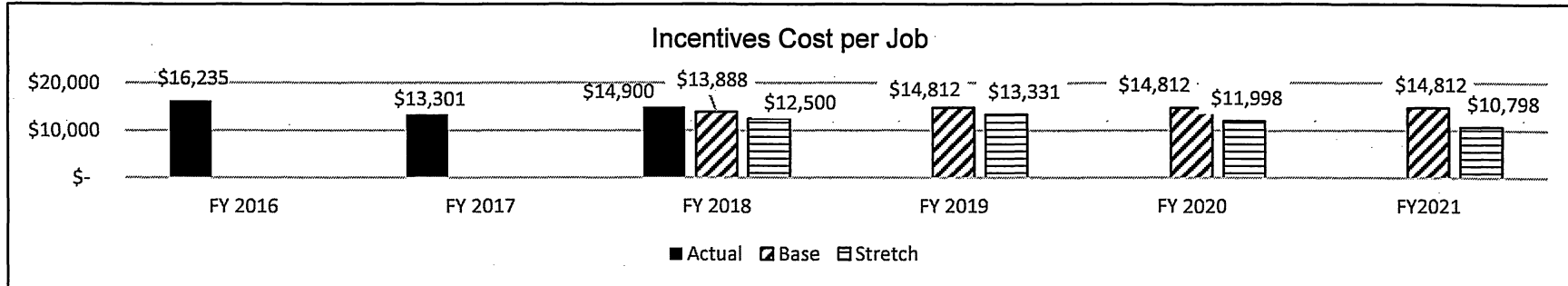
**Department: Economic Development**

**HB Section(s): 7.005**

**Program Name: Regional Engagement**

**Program is found in the following core budget(s): Regional Engagement**

**2d. Provide a measure(s) of the program's efficiency.**



Note 1: Measure is calculated by dividing proposed economic incentives by the committed number of jobs created.

Note 2: Base targets for FY19-21 are based on the averages of FY16-18 actuals. Stretch targets assume a 10% decrease in the state's incentive per job.

## PROGRAM DESCRIPTION

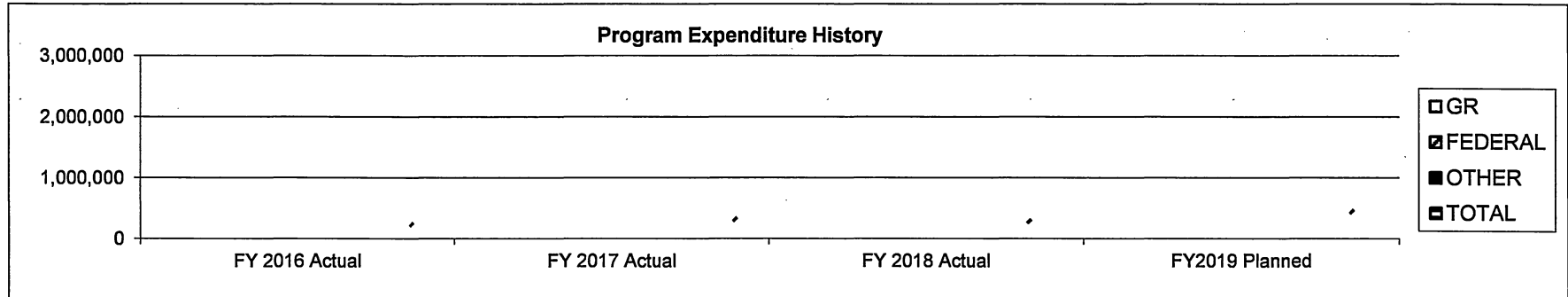
Department: Economic Development

HB Section(s): 7.005

Program Name: Regional Engagement

Program is found in the following core budget(s): Regional Engagement

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



For historical expenditure data refer to BCS Team Budgets.

4. What are the sources of the "Other " funds?

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

No

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No



# CORE DECISION ITEM

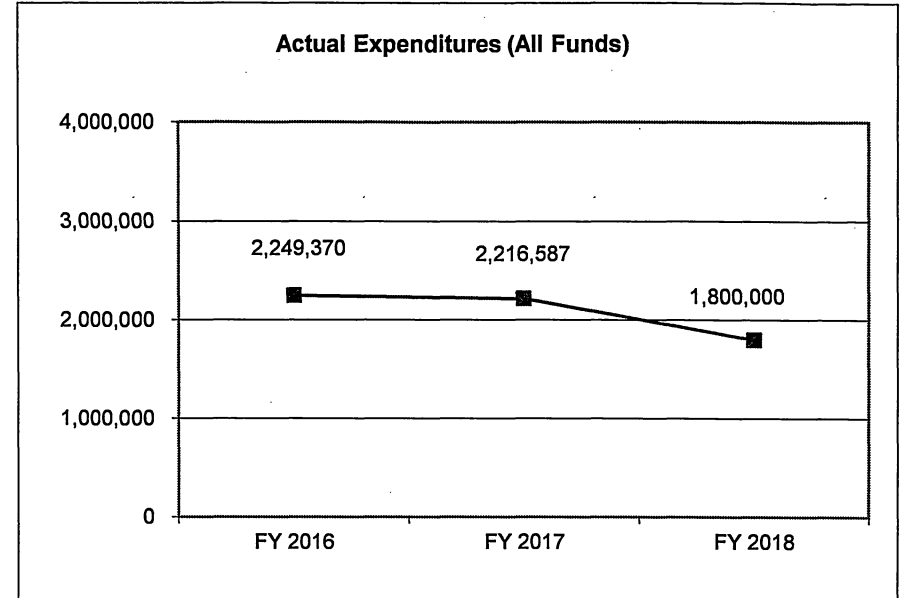
<b>Department: Economic Development</b>					<b>Budget Unit 43015C</b>				
<b>Division: Regional Engagement</b>									
<b>Core: Business Recruitment and Marketing</b>					<b>HB Section 7.005</b>				
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2020 Budget Request</b>					<b>FY 2020 Governor's Recommendation</b>				
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	2,250,000	2,250,000	EE	0	0	2,250,000	2,250,000
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	2,250,000	2,250,000	Total	0	0	2,250,000	2,250,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds: Economic Development Advancement Fund (0783)					Other Funds: Economic Development Advancement Fund (0783)				
<b>2. CORE DESCRIPTION</b>									
<p>The purpose of this program is to market the state both nationally and internationally to effectively produce new business recruitment leads in order to bring new investment opportunities and create new high quality jobs in Missouri. In 2007, the General Assembly authorized a new public/private partnership model by creating the Economic Development Advancement Fund. This fund grants the Department the authority to collect a fee from awardees on certain state tax credits issued in order to direct those fees to the fund and pay the costs of the contract. Currently, the Department contracts for these services through the Hawthorn Foundation, who subcontracts with the Missouri Partnership, a public-private economic development partnership.</p> <p>The Missouri Partnership works at the state, regional and local levels to increase the visibility of Missouri as a globally competitive business location. Services include: responding to requests for information and preparing proposals for the location of new business in the state; vetting available sites; locating new or available buildings; providing information on communities and workforce; identifying utility availability and cost; and facilitating meetings with state government agencies and potential strategic partners, including but not limited to, maintaining a working relationship with national site selection firms and coordinating opportunities with DED overseas offices.</p> <p>The contract provides for an integrated partnership with the Missouri Department of Economic Development, Regional Engagement division staff who work to customize solutions statewide. The private component of the initiative calls for matching private dollars to be contributed through the Hawthorn Foundation to the add to the reach and impact of the efforts.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Business Recruitment and Marketing									

# **CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>43015C</b>
<b>Division:</b>	<b>Regional Engagement</b>		
<b>Core:</b>	<b>Business Recruitment and Marketing</b>	<b>HB Section</b>	<b>7.005</b>

## **4. FINANCIAL HISTORY**

	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Current Yr.</b>
Appropriation (All Funds)	2,250,000	2,250,000	1,800,000	2,250,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	2,250,000	2,250,000	1,800,000	2,250,000
Actual Expenditures (All Funds)	2,249,370	2,216,587	1,800,000	N/A
Unexpended (All Funds)	630	33,413	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	630	33,413	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

### **NOTES:**

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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
BUS RECRUITMENT AND MARKETING**

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**5. CORE RECONCILIATION DETAIL**

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		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2031 5092	EE	0.00	0	0	2,250,000	2,250,000	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>2,250,000</b>	<b>2,250,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		EE	0.00	0	0	2,250,000	2,250,000	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>2,250,000</b>	<b>2,250,000</b>	

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
BUSINESS RECRUITMENT&MARKETING**

**5. CORE RECONCILIATION DETAIL**

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
		EE	0.00	0	0	2,250,000	2,250,000	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>2,250,000</b>	<b>2,250,000</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		EE	0.00	0	0	2,250,000	2,250,000	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>2,250,000</b>	<b>2,250,000</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2029 7521	EE	0.00	0	0	(2,250,000)	(2,250,000)	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(2,250,000)</b>	<b>(2,250,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		EE	0.00	0	0	0	0	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

## DED - BRASS REPORT 9

## DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>BUS RECRUITMENT AND MARKETING</b>									
<b>CORE</b>									
EXPENSE & EQUIPMENT									
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	2,250,000	0.00	
TOTAL - EE	0	0.00	0	0.00	0	0.00	2,250,000	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>2,250,000</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>	

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## DED - BRASS REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BUSINESS RECRUITMENT&amp;MARKETING</b>								
<b>CORE</b>								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	0	0.00	2,250,000	0.00	2,250,000	0.00	0	0.00
TOTAL - EE	0	0.00	2,250,000	0.00	2,250,000	0.00	0	0.00
PROGRAM-SPECIFIC								
ECON DEVELOP ADVANCEMENT FUND	1,800,000	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	1,800,000	0.00	0	0.00	0	0.00	0	0.00
<b>TOTAL</b>	<b>1,800,000</b>	<b>0.00</b>	<b>2,250,000</b>	<b>0.00</b>	<b>2,250,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$1,800,000</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

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# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BUS RECRUITMENT AND MARKETING</b>								
<b>CORE</b>								
PROFESSIONAL SERVICES	0	0.00	0	0.00	0	0.00	2,250,000	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	2,250,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$2,250,000	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BUSINESS RECRUITMENT&amp;MARKETING</b>								
<b>CORE</b>								
PROFESSIONAL SERVICES	0	0.00	2,250,000	0.00	2,250,000	0.00	0	0.00
TOTAL - EE	0	0.00	2,250,000	0.00	2,250,000	0.00	0	0.00
PROGRAM DISTRIBUTIONS	1,800,000	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	1,800,000	0.00	0	0.00	0	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$1,800,000</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$1,800,000	0.00	\$2,250,000	0.00	\$2,250,000	0.00		0.00



**PROGRAM DESCRIPTION****Department: Economic Development****HB Section(s):****7.005****Program Name: Business Recruitment and Marketing****Program is found in the following core budget(s): Business Recruitment and Marketing****1a. What strategic priority does this program address?**

Laser Focused, Data Driven, Customer Centric

**1b. What does this program do?**

- Business Recruitment and Marketing markets the state both nationally and internationally to effectively produce new business recruitment leads in order to bring new investment opportunities and create new high quality jobs in Missouri. DED emphasizes the recruitment of primary businesses that support full time employment at wages above the county average wage and pay at least 50% of health insurance premiums.
- The program provides the DED the opportunity to work through and leverage the private sector resources of the Hawthorn Foundation, who has contracted with the Missouri Partnership for professional services to perform one of its key business development strategies - business recruitment and attraction.
- With the technical support of DED, the program works at the state, regional and local levels to increase the capacity and readiness of Missouri communities as globally competitive business locations and enhance the visibility of Missouri as a globally competitive business location.

**2a. Provide an activity measure(s) for the program.**

	<b>FY 2016 Actual</b>	<b>FY2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY2019 Projected</b>	<b>FY2020 Projected</b>	<b>FY2021 Projected</b>
Capacity Building	5	6	15*	15	16	16
Qualified Leads	N/A	401	278	401	413	425
Projects Opened	89	88	107	110	114	117
Projects Announced	12	24	20	24	25	25

Note 1: Capacity building includes facilitated community assessments and coordinated outreach trips, trade shows, and technical assistance with community partners. \*FY18 was the first year of facilitated community training events.

Note 2: Projections begin with actual peak of FY16-18 and provide for a 3% growth rate.

**2b. Provide a measure(s) of the program's quality.**

The states contractor will create a ten question survey for advisory board members, consultants, and third party service providers related to the program. The questions will be aggregated annually and benchmarked against a baseline for organizational and program improvements.

## PROGRAM DESCRIPTION

**Department: Economic Development**

**HB Section(s): 7.005**

**Program Name: Business Recruitment and Marketing**

**Program is found in the following core budget(s): Business Recruitment and Marketing**

**2c. Provide a measure(s) of the program's impact.**

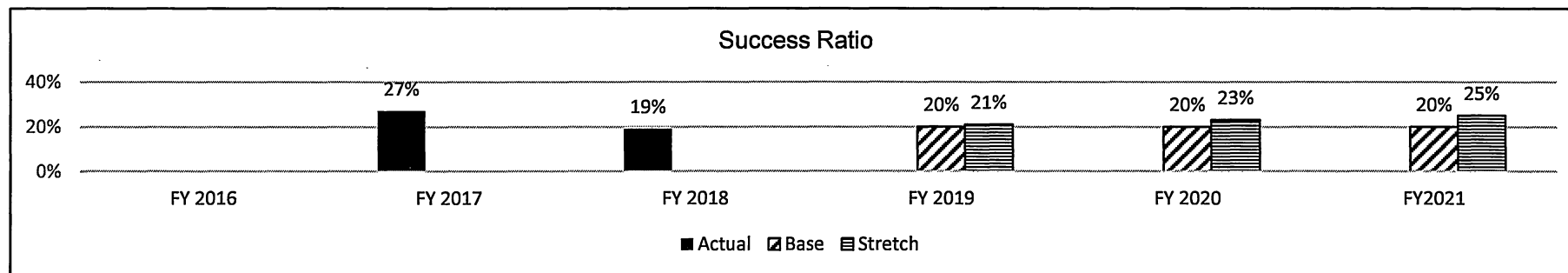
	FY2016	FY2017	FY2018	FY2019		FY2020		FY2021	
	Actual	Actual	Actual	Base	Stretch	Base	Stretch	Base	Stretch
Committed Jobs Recruited	1,082	2,916	3,789	2,595	3,978	2,595	4,177	2,595	4,386
Committed Average Wages	\$43,531	\$56,360	\$41,509	\$47,133	\$49,490	\$47,133	\$51,964	\$47,133	\$54,562
Committed Private Capital Investment	\$135M	\$551M	\$663M	\$449M	\$471M	\$449M	\$494M	\$449M	\$518M

Note 1: Jobs recruited represents all employment included in growth opportunities being facilitated by the Business Recruitment and Marketing Contractor.

Note 2: Average wages represents wages projected at the time of project announcement.

Note 3: Private capital investment represents planned expenditures at the time of project announcement.

Note 4: FY19 base is an average of FY16-18 actuals and remains consistent. Stretch goals account for 5% growth over previous years stretch and is benchmarked based on the goal to be the Best in the Midwest.



Note 1: Measures percentage of projects announced to projects opened.

Note 2: Base targets for FY19-21 assume a 20% success threshold. Stretch targets are based on the averages of FY17-18 actuals. Stretch targets assume a 10% increase of project successes.

Note 3: Actual data is not available for FY16.

## PROGRAM DESCRIPTION

**Department: Economic Development**

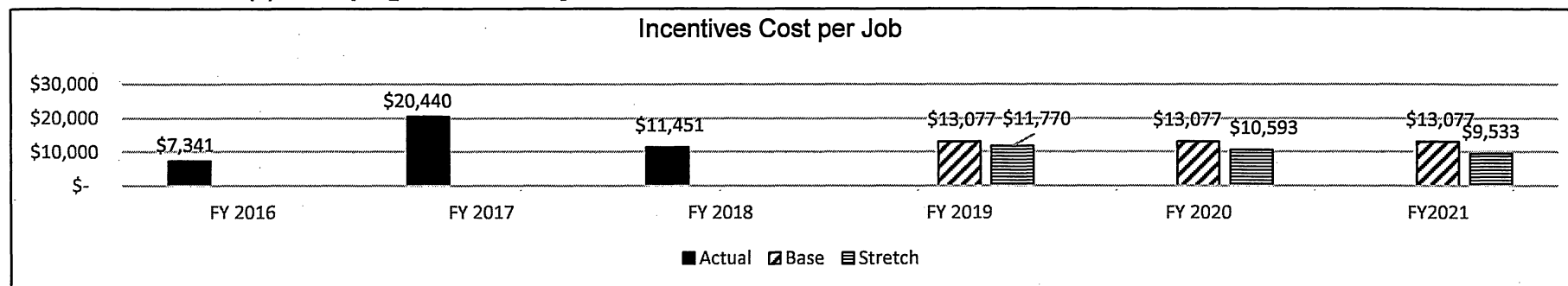
**HB Section(s):**

**7.005**

**Program Name: Business Recruitment and Marketing**

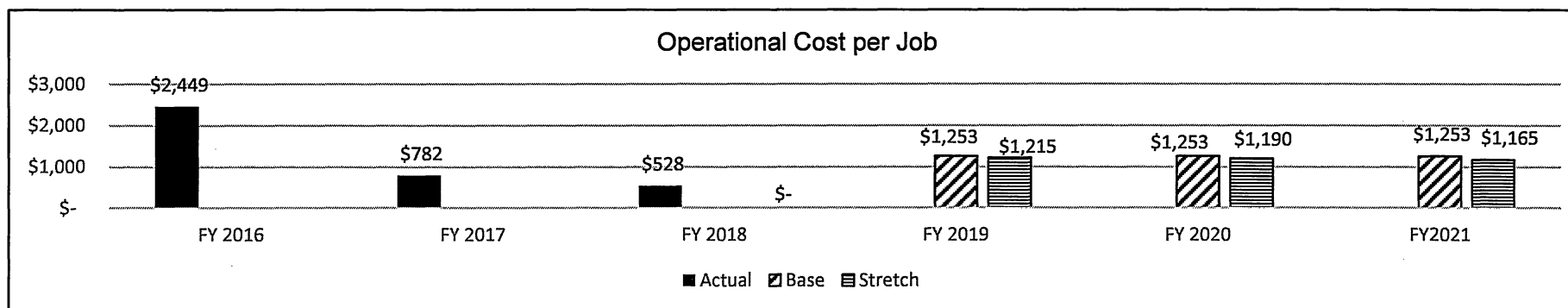
**Program is found in the following core budget(s): Business Recruitment and Marketing**

**2d. Provide a measure(s) of the program's efficiency.**



Note 1: Measure is calculated by dividing proposed economic incentives by the committed number of jobs created.

Note 2: Base targets for FY19-21 are based on the averages of FY16-18 actuals. Stretch targets assume a 10% decrease in the state's incentive per job.



Note 1: Measure is calculated by dividing Business Recruitment and Marketing Program budget by the committed number of jobs created and retained. Calculations were modified in FY18 to reflect only a portion of operating costs funded by state contract. Previous years included private operating funds and other misc revenue.

Note 2: Base targets for FY19-21 are based on the average of FY16-18 actuals. Stretch targets assume a 10% decrease in the state's incentive per job.

## PROGRAM DESCRIPTION

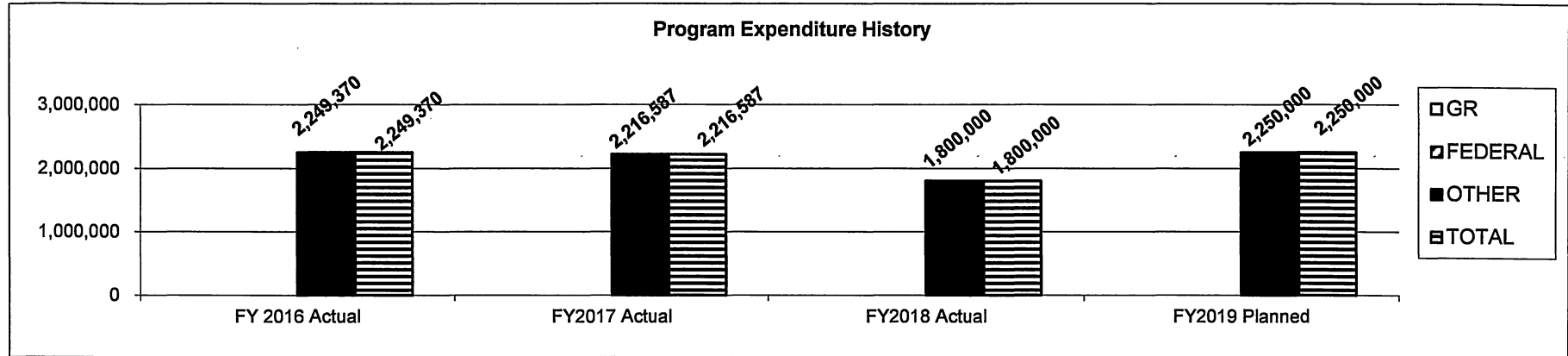
**Department:** Economic Development

**HB Section(s):** 7.005

**Program Name:** Business Recruitment and Marketing

**Program is found in the following core budget(s):** Business Recruitment and Marketing

**3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)**



**4. What are the sources of the "Other " funds?**

Economic Development Advancement Fund (0783)

**5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.1900, RSMo., which establishes the Economic Development Advancement Fund.

**6. Are there federal matching requirements? If yes, please explain.**

No

**7. Is this a federally mandated program? If yes, please explain.**

No



### CORE DECISION ITEM

<b>Department: Economic Development</b>	<b>Budget Unit</b> <u>43020C</u>
<b>Division: Business and Community Solutions</b>	
<b>Core: Business and Community Solutions</b>	<b>HB Section</b> <u>7.010</u>

#### 1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	1,207,082	848,248	285,541	2,340,871
EE	693,131	200,251	888,565	1,781,947
PSD	455,000	50,000	517,563	1,022,563
TRF	0	0	0	0
<b>Total</b>	<b>2,355,213</b>	<b>1,098,499</b>	<b>1,691,669</b>	<b>5,145,381</b>
<b>FTE</b>	<b>20.75</b>	<b>12.51</b>	<b>4.00</b>	<b>37.26</b>

<b>Est. Fringe</b>	<b>629,497</b>	<b>416,237</b>	<b>137,452</b>	<b>1,183,187</b>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: State Supplemental Downtown Development (0766)

#### 2. CORE DESCRIPTION

The Business and Community Solutions Division fosters regional economic growth by addressing economic development challenges with a combination of subject matter expertise, program administration, and innovative problem solving. The Division houses many of the state's core economic development tools and programs, which it uses in close collaboration with the Regional Engagement Division to develop tailored solutions for business retention and expansion and community development projects.

Business and Community Solutions is a new division in FY 2020 that includes Personal Service and Expense and Equipment funding for staff who manage the various financial incentive tools, the Community Development Block Grant program, the International Business Development program, and the Missouri Technology Corporation. Program funding for the CDBG, International Offices and MTC can be found in separate Core Decision Item forms. The division is primarily made up of programs from the FY 2019 Division of Business and Community Services.

The Missouri Community Service Commission is also housed under this division and their PS, E&E and program funding can be found in a separate Core Decision Item form.

#### 3. PROGRAM LISTING (list programs included in this core funding)

Business and Community Solutions

# CORE DECISION ITEM

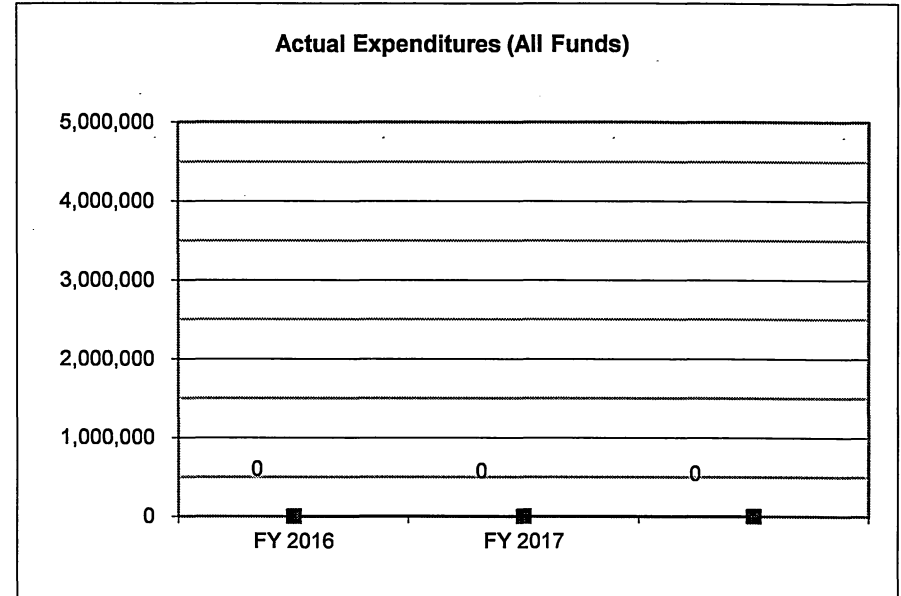
**Department: Economic Development**  
**Division: Business and Community Solutions**  
**Core: Business and Community Solutions**

**Budget Unit** 43020C

**HB Section** 7.010

## 4. FINANCIAL HISTORY

	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds)	0	0	0	0
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	0	0	0	0
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



\*Restricted amount is as of: \_\_\_\_\_

Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

### NOTES:

Financial history for previous Fiscal Years can be found under the Division of Business and Community Services Sales, Finance and CDBG Teams.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
BUS & COMMUNITY SOLUTIONS**

**5. CORE RECONCILIATION DETAIL**

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2086 5093	PS	5.40	168,074	0	0	168,074	Reallocated to new division.
Core Reallocation	2086 5096	PS	12.51	0	848,248	0	848,248	Reallocated to new division.
Core Reallocation	2086 5097	EE	0.00	0	200,251	0	200,251	Reallocated to new division.
Core Reallocation	2086 5095	EE	0.00	88,171	0	0	88,171	Reallocated to new division.
Core Reallocation	2086 5097	PD	0.00	0	50,000	0	50,000	Reallocated to new division.
Core Reallocation	2114 5093	PS	0.19	10,176	0	0	10,176	Reallocated to new division.
Core Reallocation	2114 5095	EE	0.00	497,642	0	0	497,642	Reallocated to new division.
Core Reallocation	2114 5155	EE	0.00	0	0	884,675	884,675	Reallocated to new division.
Core Reallocation	2114 5155	PD	0.00	0	0	517,563	517,563	Reallocated to new division.
Core Reallocation	2114 5095	PD	0.00	450,000	0	0	450,000	Reallocated to new division.
Core Reallocation	2154 5156	PS	4.00	0	0	240,839	240,839	Reallocated to new division.
Core Reallocation	2161 5098	PS	0.00	0	0	44,702	44,702	Reallocated to new division.
Core Reallocation	2161 5093	PS	7.78	624,847	0	0	624,847	Reallocated to new division.
Core Reallocation	2161 5095	EE	0.00	107,318	0	0	107,318	Reallocated to new division.
Core Reallocation	2161 5099	EE	0.00	0	0	3,890	3,890	Reallocated to new division.
Core Reallocation	2161 5095	PD	0.00	5,000	0	0	5,000	Reallocated to new division.
Core Reallocation	2168 5093	PS	7.38	403,985	0	0	403,985	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>37.26</b>	<b>2,355,213</b>	<b>1,098,499</b>	<b>1,691,669</b>	<b>5,145,381</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	37.26	1,207,082	848,248	285,541	2,340,871	



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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
BUS & COMMUNITY SOLUTIONS**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	EE	0.00	693,131	200,251	888,565	1,781,947	
	PD	0.00	455,000	50,000	517,563	1,022,563	
	<b>Total</b>	<b>37.26</b>	<b>2,355,213</b>	<b>1,098,499</b>	<b>1,691,669</b>	<b>5,145,381</b>	

## DED - BRASS REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BUS &amp; COMMUNITY SOLUTIONS</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	1,207,082	20.75
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	848,248	12.51
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	240,839	4.00
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	0	0.00	0	0.00	44,702	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	2,340,871	37.26
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	693,131	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	200,251	0.00
INTERNATIONAL PROMOTIONS REVOL	0	0.00	0	0.00	0	0.00	884,675	0.00
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	0	0.00	0	0.00	3,890	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	1,781,947	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	455,000	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	50,000	0.00
INTERNATIONAL PROMOTIONS REVOL	0	0.00	0	0.00	0	0.00	517,563	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	1,022,563	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>5,145,381</b>	<b>37.26</b>
<b>Pay Plan - 0000012</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	18,258	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	12,801	0.00
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	3,635	0.00
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	0	0.00	0	0.00	676	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	35,370	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>35,370</b>	<b>0.00</b>
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	10,167	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	5,115	0.00
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	1,389	0.00

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BUS &amp; COMMUNITY SOLUTIONS</b>								
Pay Plan FY19-Cost to Continue - 0000013								
PERSONAL SERVICES								
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	0	0.00	0	0.00	350	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	17,021	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>17,021</b>	<b>0.00</b>
<b>CBIZ - 0000018</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	2,540	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	2,315	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	4,855	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>4,855</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,202,627</b>	<b>37.26</b>

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## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41910C <b>BUDGET UNIT NAME:</b> Business and Community Solutions <b>HOUSE BILL SECTION:</b> 7.010	<b>DEPARTMENT:</b> Economic Development <b>DIVISION:</b> Business and Community Solutions
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**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

<b>DEPARTMENT REQUEST</b>
---------------------------

The department is requesting 25% flexibility between the Personal Service and/or Expense and Equipment appropriation. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians.

- Business & Comm Solutions PS (0101) - \$1,207,082 x 25% = \$301,771 and Business & Comm Solutions EE (0101) - \$1,148,131 x 25% = \$287,033
- Business & Comm Solutions PS (0123) - \$848,248 x 25% = \$212,062 and Business & Comm Solutions EE (0123) - \$250,251 x 25% = \$62,563
- Business & Comm Solutions PS (0766) - \$44,702 x 25% = \$11,176 and Business & Comm Solutions EE (0766) - \$3,890 x 25% = \$973

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
N/A	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
N/A	N/A

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# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BUS &amp; COMMUNITY SOLUTIONS</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	27,484	1.61
SR OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	43,758	1.00
ACCOUNTING GENERALIST II	0	0.00	0	0.00	0	0.00	84,352	1.00
RESEARCH ANAL I	0	0.00	0	0.00	0	0.00	37,935	1.00
RESEARCH ANAL III	0	0.00	0	0.00	0	0.00	44,863	1.00
PLANNER III	0	0.00	0	0.00	0	0.00	52,291	1.00
MARKETING SPECIALIST I	0	0.00	0	0.00	0	0.00	112,779	2.45
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	4,542	1.00
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	249,749	3.90
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	231,948	5.97
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	148,204	4.21
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	702,995	5.15
WORKFORCE DEVELOPMENT SPEC I	0	0.00	0	0.00	0	0.00	0	0.59
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	157,598	1.75
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	199,569	2.60
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	95,718	0.52
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	485	0.01
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	146,601	2.50
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>2,340,871</b>	<b>37.26</b>
TRAVEL, IN-STATE	0	0.00	0	0.00	0	0.00	118,361	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	0	0.00	99,993	0.00
FUEL & UTILITIES	0	0.00	0	0.00	0	0.00	17,192	0.00
SUPPLIES	0	0.00	0	0.00	0	0.00	132,311	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	0	0.00	226,769	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	0	0.00	135,197	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	0	0.00	903,629	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	0	0.00	0	0.00	1	0.00
M&R SERVICES	0	0.00	0	0.00	0	0.00	18,823	0.00
COMPUTER EQUIPMENT	0	0.00	0	0.00	0	0.00	2	0.00
MOTORIZED EQUIPMENT	0	0.00	0	0.00	0	0.00	12,024	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	0	0.00	28,306	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	0	0.00	16,495	0.00

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# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BUS &amp; COMMUNITY SOLUTIONS</b>								
<b>CORE</b>								
PROPERTY & IMPROVEMENTS	0	0.00	0	0.00	0	0.00	2,071	0.00
BUILDING LEASE PAYMENTS	0	0.00	0	0.00	0	0.00	35,846	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	0	0.00	0	0.00	7,278	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	0	0.00	19,391	0.00
REBILLABLE EXPENSES	0	0.00	0	0.00	0	0.00	8,258	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	1,781,947	0.00
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	1,011,601	0.00
REFUNDS	0	0.00	0	0.00	0	0.00	10,962	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	1,022,563	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,145,381</b>	<b>37.26</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$2,355,213	20.75
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$1,098,499	12.51
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$1,691,669	4.00

# PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.010

Program Name: Business and Community Solutions

Program is found in the following core budget(s): Business and Community Solutions

## 1a. What strategic priority does this program address?

Laser Focused, Data Driven, Customer Centric, Regionally Targeted, One Team

## 1b. What does this program do?

- Administers programs designed to encourage business development, redevelopment, and community development.
- Provides expertise in International Trade and Entrepreneurship to develop innovative solutions to economic development opportunities across the State.
- Business Development programs incentivize retention, expansion, and recruitment efforts for businesses to grow within the State of Missouri. Generally, program benefits consist of retained withholding taxes or tax credits for jobs created or retained. Program benefits may be available for businesses that create new jobs with average wages of at least 80% of the applicable county average wage and, in some cases, make substantial new capital investment within the State.
- Redevelopment programs incentivize private investment to revitalize sites and buildings, resulting in stronger communities. Generally, program benefits consist of tax credits used to leverage private investment. Program benefits may be available for the cleanup and revitalization of a community's facilities/infrastructure or redevelopment of historic buildings.
- Community Development programs enable nonprofit entities to create public/private partnerships that will address the needs of underserved Missouri citizens. Generally, program benefits consist of tax credits used to leverage private investment. Eligible uses of program benefits include workforce training, youth development programs, physical revitalization, crime prevention, and academic support for underserved communities and populations across the State.
- The Division also administers Community Development Block Grants, which consist of federal grants that can be used for vital community infrastructure construction/repair and disaster recovery efforts. Community Development Block Grant program measures can be found under the CDBG Program Core and Program Description forms.

## 2a. Provide an activity measure(s) for the program.

### Community Development and Redevelopment Projects

	FY2016		FY2017		FY 2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of Projects Authorized	N/A	411	N/A	318	N/A	481	408	409	410
Amount of Incentives Authorized	N/A	\$120M	N/A	\$231M	N/A	\$194M	\$194M	\$173.5M	\$173.5M
Number of Tax Credit Certificates Issued*	N/A	4,970	N/A	5,258	N/A	4,628	5,060	5,066	4,959
Amount of Incentives Issued	N/A	\$103M	N/A	\$117M	N/A	\$84M	\$151M	\$142M	\$142M

### Business Development Projects

	FY2016		FY2017		FY 2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of Projects Authorized	N/A	168	N/A	169	N/A	158	149	151	151
Amount of Incentives Authorized	N/A	\$120.5M	N/A	\$164M	N/A	\$195M	\$182M	\$194M	\$195.5M
Number of Tax Credit Certificates Issued*	N/A	290	N/A	222	N/A	167	192	167	153
Amount of Incentives Issued	N/A	\$119M	N/A	\$147M	N/A	\$134M	\$162M	\$200M	\$204M

See Notes on the next page.

## PROGRAM DESCRIPTION

**Department:** Economic Development

**HB Section(s):** 7.010

**Program Name:** Business and Community Solutions

**Program is found in the following core budget(s):** Business and Community Solutions

Note 1: Community development and redevelopment projects represent 18 programs, the largest of which are Brownfield Redevelopment, Historic Preservation, Neighborhood Assistance, and Youth Opportunities.

Note 2: Business Development projects represent 5 programs, the largest of which is Missouri Works.

Note 3: These are new measures; therefore, Projected data for FY16-FY18 is not available.

Note 4: Used the average for the past 3 years for projections where caps are met and projected based on known information and history for other programs. There is a cap on most programs and numbers will fluctuate based on the type of projects that apply.

\*This number includes every certificate issued, which could mean the same company or organization is issued multiple certificates in a given year.

**2b. Provide a measure(s) of the program's quality.**

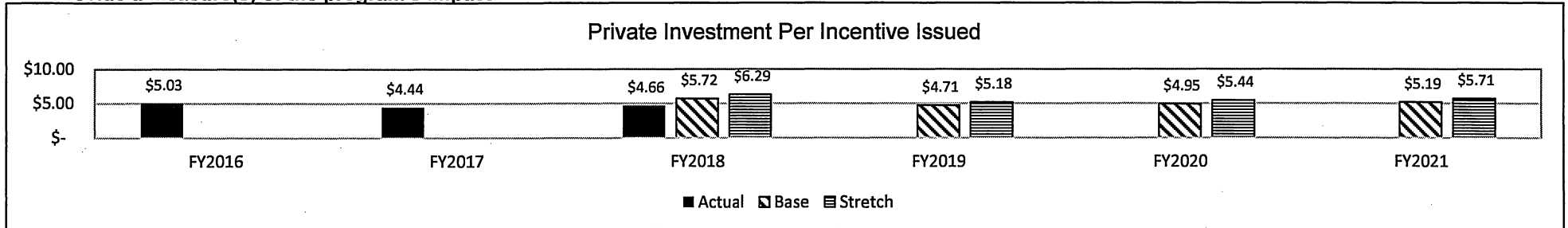
	FY2018	FY2019	FY2020	FY2021
	Actual	Projected	Projected	Projected
Customers Satisfied with Knowledge of Finance Team Staff	87.2%	90%	91%	92%
Customers Satisfied with Assistance Received from Finance Team Staff	90.1%	92%	92%	92%
Customers Satisfied with Ease of Application Process & Forms	70.3%	73%	78%	80%

Note 1: 149 customers responded to the satisfaction survey.

Note 2: Results of customer survey depicts percentage of respondents that were somewhat or very satisfied with service.

Note 3: Staff will continue to strive to provide good customer service. Staff will also continue to look for ways to streamline and review the application process while still complying with state regulations.

**2c. Provide a measure(s) of the program's impact.**



Note 1: Amount of Actual Private Investment compared to \$1 of benefits issued for all Redevelopment, Community Development and Business Development projects.

Note 2: The Base target is calculated on a 3-year prior average and the Stretch is a 10% increase, then increased the stretch goals an additional 5% for FY20 and 21.

Note 3: This is a new measure; therefore, Projected data for FY16 and FY17 is not available.

Note 4: Some of the programs that require investment are sunsetting and may negatively impact the numbers going forward. In the programs that require reporting of investment, companies always reported investment. In programs that do not require investment, we do not always get the investment numbers.



## PROGRAM DESCRIPTION

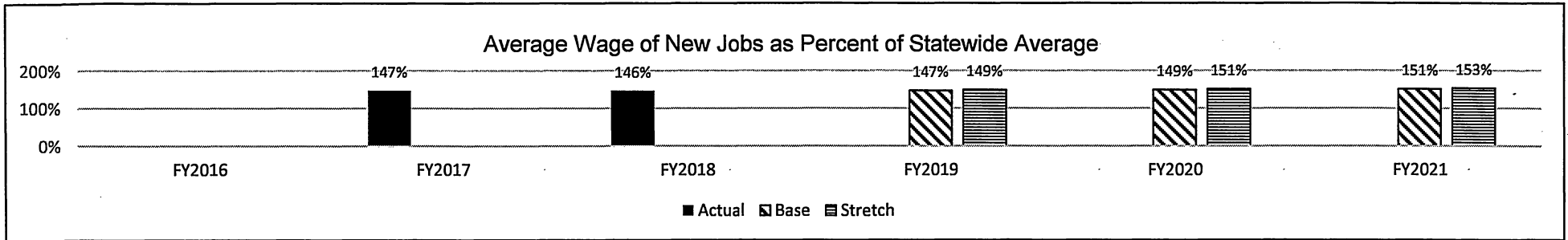
Department: Economic Development

HB Section(s): 7.010

Program Name: Business and Community Solutions

Program is found in the following core budget(s): Business and Community Solutions

2c. Provide a measure(s) of the program's impact (continued).



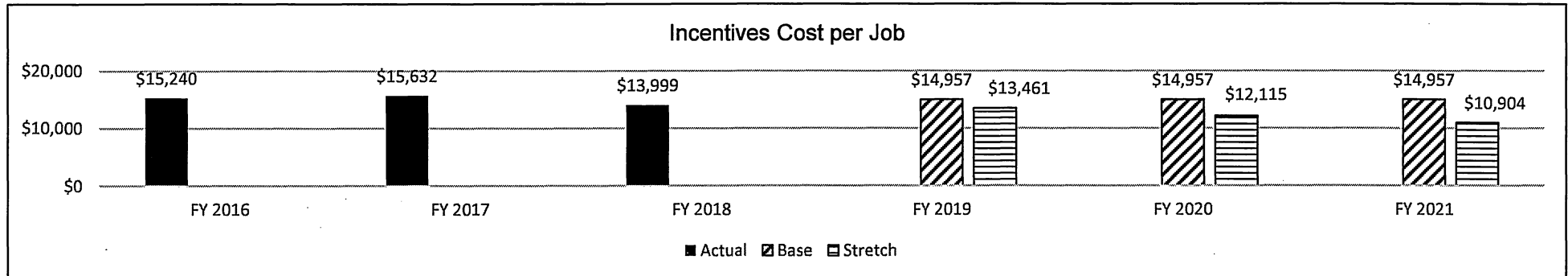
Note 1: Average wages paid to actual new jobs for which we have average wage data as a percent of the statewide average wage.

Note 2: The Base target is calculated as the highest of the 2 years of data, then increasing by 2% each year, and the Stretch target is calculated as the highest year plus 2% each year.

Note 3: This is a new measure; therefore, data for FY16 and FY17 Projected is not available. In addition, FY16 Actual data is not available.

Note 4: Statewide Average Wage for FY2017=\$46,000, FY2018=\$46,564

2d. Provide a measure(s) of the program's efficiency.



Note 1: Measure is calculated by dividing proposed economic incentives by the committed number of jobs created. Includes both Regional Engagement and Business Recruitment and Marketing programs.

Note 2: Base targets for FY19-21 are based on the averages of FY16-18 actuals. Stretch targets assume a 10% decrease in the state's incentive per job.

# PROGRAM DESCRIPTION

Department: Economic Development

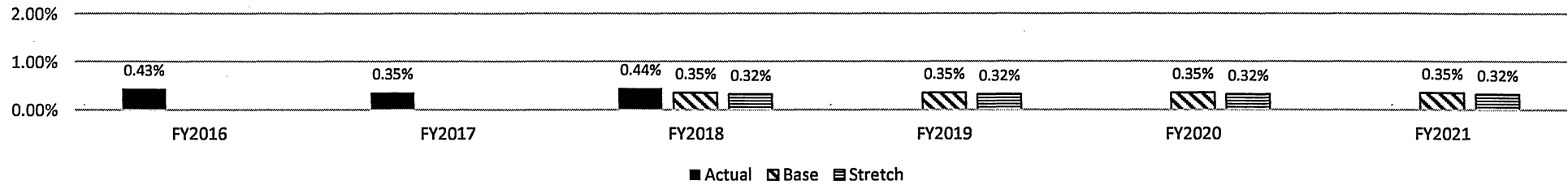
HB Section(s): 7.010

Program Name: Business and Community Solutions

Program is found in the following core budget(s): Business and Community Solutions

2d. Provide a measure(s) of the program's efficiency (continued).

## Administrative Expenditures as a Percentage of Total Program Incentives Issued



Note1: Administrative costs as compared to Total Incentives Issued in Finance Programs. This number does not include any costs for services provided by MERIC or Division of Administration that contribute resources to the team.

Note 2: This is a new measure; therefore, data for FY16 and FY17 Projected is not available.

Note 3: .353% is a very low cost to issued ratio, therefore, it was assumed that the base would remain the same. The Stretch goal was decreased by 10% since that is similar to the decrease between the previous years.

## PROGRAM DESCRIPTION

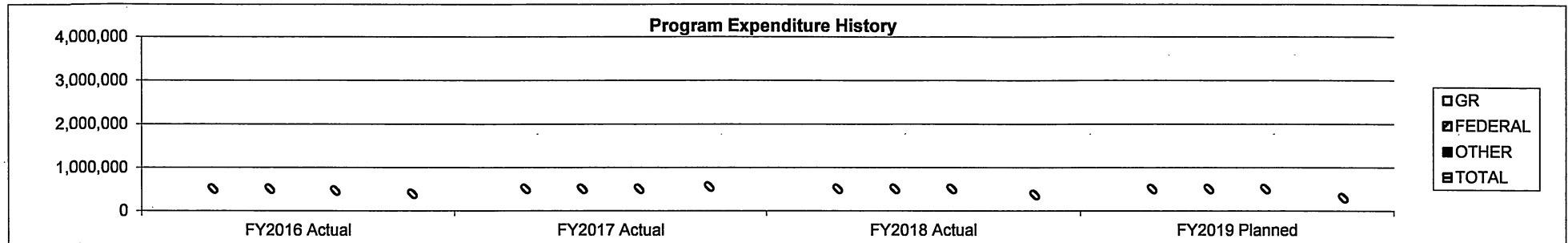
Department: Economic Development

HB Section(s): 7.010

Program Name: Business and Community Solutions

Program is found in the following core budget(s): Business and Community Solutions

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



For historical program expenditure data refer to BCS Team Budgets.

4. What are the sources of the "Other " funds?

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo. establishes the Department of Economic Development and its divisions.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

### CORE DECISION ITEM

<b>Department: Economic Development</b>	<b>Budget Unit</b> <u>43025C</u>
<b>Division: Business and Community Solutions</b>	
<b>Core: Econ Dev Advancement Fund Refunds (EDAF)</b>	<b>HB Section</b> <u>7.010</u>

#### 1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	10,000	10,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>10,000</b>	<b>10,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Economic Development Advancement Fund (0783)

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	10,000	10,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>10,000</b>	<b>10,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Economic Development Advancement Fund (0783)

#### 2. CORE DESCRIPTION

This core item provides the Department of Economic Development with the ability to refund an overpayment or erroneous payment of any amount credited to the Economic Development Advancement Fund ("EDAF"). EDAF was created pursuant to Section 620.1900, RSMo, in order to receive fees from recipients of certain tax credits issued by the Department, in an amount up to 2½ percent of the amount of the issued tax credit. Recipients pay these fees upon issuance of the tax credits.

In 2018, Senate Bill 590 introduced a fee of 4 percent of the amount of tax credits issued under the Historic Preservation Tax Credit Program. The fee will first apply to FY2020 projects and, since the fee is calculated when the credit is "issued" at the completion of the renovation, increased EDAF fees will likely not be realized until 2021. DED does not expect this increased fee amount to require a change to this core appropriation for EDAF refunds.

#### 3. PROGRAM LISTING (list programs included in this core funding)

Economic Development Advancement Refunds

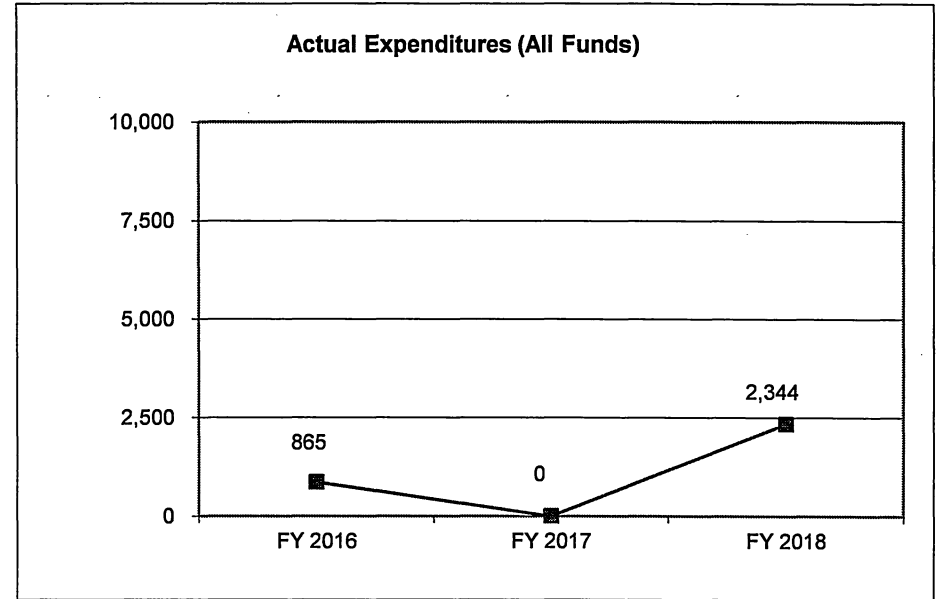
**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Solutions**  
**Core: Econ Dev Advancement Fund Refunds (EDAF)**

**Budget Unit 43025C**  
**HB Section 7.010**

**4. FINANCIAL HISTORY**

	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Current Yr.</b>
Appropriation (All Funds)	1	1	10,000	10,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	1	1	10,000	10,000
Actual Expenditures (All Funds)	865	0	2,344	N/A
Unexpended (All Funds)	(864)	1	7,656	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	(864)	1	7,656	N/A



\*Restricted amount is as of: \_\_\_\_\_

Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:**

## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT EDAF REFUNDS

#### 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2036 5101	PD	0.00	0	0	10,000	10,000	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>10,000</b>	<b>10,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PD	0.00	0	0	10,000	10,000	
<b>Total</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>10,000</b>	<b>10,000</b>	

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
TAX CREDIT REFUNDS**

**5. CORE RECONCILIATION DETAIL**

				<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>										
				PD	0.00	0	0	10,000	10,000	
				<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>10,000</b>	<b>10,000</b>	
<b>DEPARTMENT CORE REQUEST</b>										
				PD	0.00	0	0	10,000	10,000	
				<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>10,000</b>	<b>10,000</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>										
Core Reallocation	1986 4525		PD	0.00	0	0	0	(10,000)	(10,000)	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>					<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(10,000)</b>	<b>(10,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>										
				PD	0.00	0	0	0	0	
				<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
EDAF REFUNDS								
CORE								
PROGRAM-SPECIFIC								
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	10,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	10,000	0.00
TOTAL	0	0.00	0	0.00	0	0.00	10,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$10,000	0.00

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>TAX CREDIT REFUNDS</b>									
<b>CORE</b>									
PROGRAM-SPECIFIC									
ECON DEVELOP ADVANCEMENT FUND	2,344	0.00	10,000	0.00	10,000	0.00	0	0.00	
TOTAL - PD	2,344	0.00	10,000	0.00	10,000	0.00	0	0.00	
TOTAL	2,344	0.00	10,000	0.00	10,000	0.00	0	0.00	
GRAND TOTAL	\$2,344	0.00	\$10,000	0.00	\$10,000	0.00	\$0	0.00	

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# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>EDAF REFUNDS</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	9,999	0.00
REFUNDS	0	0.00	0	0.00	0	0.00	1	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	10,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$10,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$10,000	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TAX CREDIT REFUNDS</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	0	0.00	9,999	0.00	9,999	0.00	0	0.00
REFUNDS	2,344	0.00	1	0.00	1	0.00	0	0.00
TOTAL - PD	2,344	0.00	10,000	0.00	10,000	0.00	0	0.00
GRAND TOTAL	\$2,344	0.00	\$10,000	0.00	\$10,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$2,344	0.00	\$10,000	0.00	\$10,000	0.00		0.00

**PROGRAM DESCRIPTION**

**Department: Economic Development**

**HB Section(s):**

**7.010**

**Program Name: Economic Development Advancement Fund Refunds**

**Program is found in the following core budget(s): EDAF Refunds**

**1a. What strategic priority does this program address?**

Customer Centric

**1b. What does this program do?**

This item provides the Department with the ability to refund an overpayment or erroneous payment of any amount credited to the Economic Development Advancement Fund (EDAF) pursuant to Section 620.1900, RSMo. EDAF was created in order to receive fees from the recipients of certain tax credits issued by the department, in an amount up to 2½ percent of the amount of the issued tax credit. Recipients pay these fees upon the issuance of certain tax credits. The EDAF is also structured to receive gifts, contributions, grants, or bequests received from federal, private and other sources, including any appropriations to the fund. No performance measures are included for this program since it is solely for refunds.

**2a. Provide an activity measure(s) for the program.**

This is a refund appropriation; therefore, no performance measures are provided.

**2b. Provide a measure(s) of the program's quality.**

This is a refund appropriation; therefore, no performance measures are provided.

**2c. Provide a measure(s) of the program impact.**

This is a refund appropriation; therefore, no performance measures are provided.

**2d. Provide a measure(s) of the program's efficiency.**

This is a refund appropriation; therefore, no performance measures are provided.

## PROGRAM DESCRIPTION

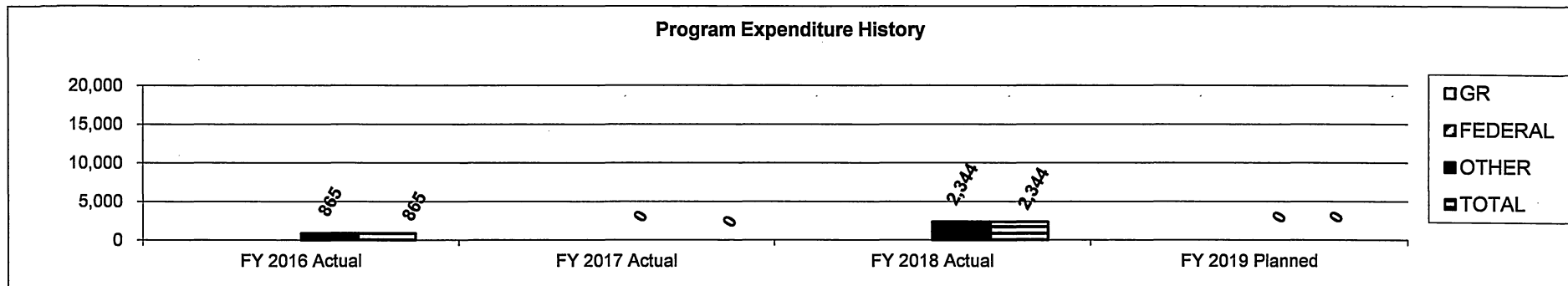
**Department:** Economic Development

**HB Section(s):** 7.010

**Program Name:** Economic Development Advancement Fund Refunds

**Program is found in the following core budget(s):** EDAF Refunds

**3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)**



**4. What are the sources of the "Other " funds?**

Economic Development Advancement Fund (0783)

**5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.1900, RSMo, which established the Economic Development Advancement Fund.

**6. Are there federal matching requirements? If yes, please explain.**

No.

**7. Is this a federally mandated program? If yes, please explain.**

No.

# CORE DECISION ITEM

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43030C
<b>Division:</b> Business and Community Solutions	
<b>Core:</b> International Trade and Investment Offices	<b>HB Section</b> 7.010

### 1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	1,500,000	1,500,000
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>1,500,000</b>	<b>1,500,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	1,500,000	1,500,000
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>1,500,000</b>	<b>1,500,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)

### 2. CORE DESCRIPTION

Missouri's International Trade and Investment Offices are located in Canada, China, Europe, India, Israel, Japan, the Republic of Korea, Mexico, United Arab Emirates, and the United States. These offices assist Missouri businesses with sales promotion, market entry strategies, and investment strategies in international markets.

**Sales Promotion:** Each office promotes Missouri-based products and services to foreign individuals, businesses, and government entities to generate increased economic activity for Missouri businesses.

**Market Entry Strategies:** Each office provides Missouri businesses and individuals with trade counseling and technical advice regarding possible market entry strategies to export products and services.

**Investment Strategies:** Each office promotes Missouri as the ideal location for foreign direct investment by raising awareness of communities across the State, identifying Missouri as the ideal location to do business, providing technical information on the Department of Economic Development's incentive programs, and delivering comprehensive investment proposals from the State and its partners to promising international businesses.

### 3. PROGRAM LISTING (list programs included in this core funding)

International Trade and Investment Offices

# CORE DECISION ITEM

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>43030C</b>
<b>Division:</b>	<b>Business and Community Solutions</b>		
<b>Core:</b>	<b>International Trade and Investment Offices</b>	<b>HB Section</b>	<b>7.010</b>

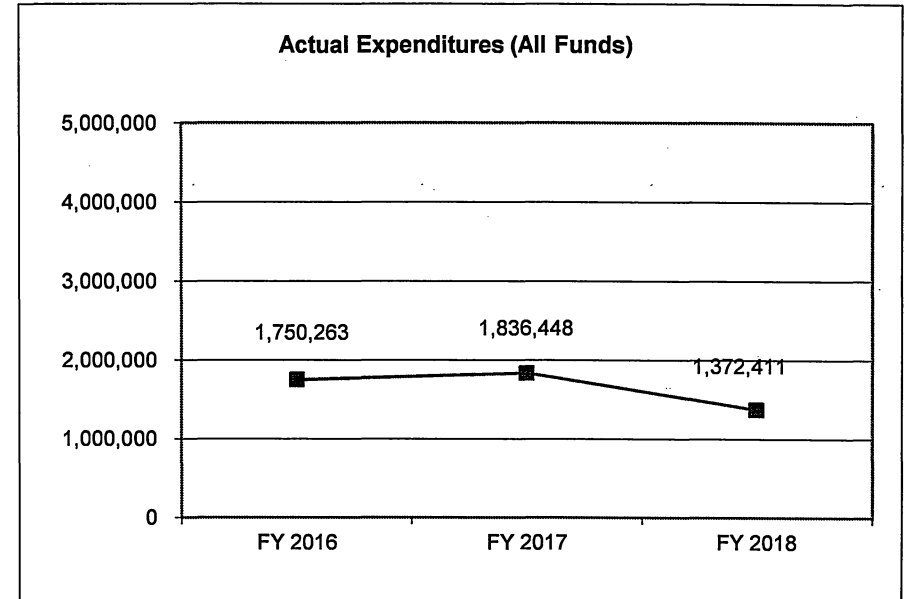
## 4. FINANCIAL HISTORY

	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Current Yr.</b>
Appropriation (All Funds)	1,910,000	1,910,000	1,500,000	1,500,000
Less Reverted (All Funds)	(57,300)	(57,300)	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	1,852,700	1,852,700	1,500,000	1,500,000
Actual Expenditures (All Funds)	1,750,263	1,836,448	1,372,411	N/A
Unexpended (All Funds)	102,437	16,252	127,589	N/A
Unexpended, by Fund:				
General Revenue	102,437	16,252	0	N/A
Federal	0	0	0	N/A
Other	0	0	127,589	N/A

\*Restricted amount as of: \_\_\_\_\_

Reverted includes Governor's standard 3 percent reserve (when applicable).  
Restricted includes any extraordinary expenditure restriction (when applicable).

## NOTES:



**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
INTER TRADE & INVESTMENT OFFICE**

**5. CORE RECONCILIATION DETAIL**

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2037 5102	EE	0.00	0	0	1,500,000	1,500,000	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,500,000</b>	<b>1,500,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		EE	0.00	0	0	1,500,000	1,500,000	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,500,000</b>	<b>1,500,000</b>	



## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT INTRN TRADE & INVEST OFFICES

#### 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
		EE	0.00	0	0	1,500,000	1,500,000	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,500,000</b>	<b>1,500,000</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		EE	0.00	0	0	1,500,000	1,500,000	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,500,000</b>	<b>1,500,000</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	1987 7643	EE	0.00	0	0	(1,500,000)	(1,500,000)	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(1,500,000)</b>	<b>(1,500,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		EE	0.00	0	0	0	0	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
INTER TRADE & INVESTMNT OFFICE								
CORE								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	1,500,000	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	1,500,000	0.00
TOTAL	0	0.00	0	0.00	0	0.00	1,500,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$1,500,000	0.00

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>INTRN TRADE &amp; INVEST OFFICES</b>									
<b>CORE</b>									
EXPENSE & EQUIPMENT									
ECON DEVELOP ADVANCEMENT FUND	1,372,411	0.00	1,500,000	0.00	1,500,000	0.00	0	0.00	
TOTAL - EE	1,372,411	0.00	1,500,000	0.00	1,500,000	0.00	0	0.00	
<b>TOTAL</b>	<b>1,372,411</b>	<b>0.00</b>	<b>1,500,000</b>	<b>0.00</b>	<b>1,500,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$1,372,411</b>	<b>0.00</b>	<b>\$1,500,000</b>	<b>0.00</b>	<b>\$1,500,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	

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# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
INTER TRADE & INVESTMNT OFFICE								
CORE								
PROFESSIONAL SERVICES	0	0.00	0	0.00	0	0.00	1,500,000	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	1,500,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$1,500,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$1,500,000	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
INTRN TRADE & INVEST OFFICES								
CORE								
PROFESSIONAL SERVICES	1,372,411	0.00	1,500,000	0.00	1,500,000	0.00	0	0.00
TOTAL - EE	1,372,411	0.00	1,500,000	0.00	1,500,000	0.00	0	0.00
GRAND TOTAL	\$1,372,411	0.00	\$1,500,000	0.00	\$1,500,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$1,372,411	0.00	\$1,500,000	0.00	\$1,500,000	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**HB Section(s):**

**7.010**

**Program Name: International Trade and Investment Offices**

**Program is found in the following core budget(s): International Trade and Investment Offices**

**1a. What strategic priority does this program address?**

Laser Focused, Data Driven, Customer Centric, One Team

**1b. What does this program do?**

- This program is designed to increase exports for the State's manufacturers and professional service companies and generate interest in the State amongst foreign direct investors, including businesses capable of creating jobs and new capital investment within the State.
- DED contracts with a foreign-based representative with offices in Canada, China, Europe, India, Israel, Japan, the Republic of Korea, Mexico, United Arab Emirates, and the United States. The representative's domestic staff and international staff work together to execute services on behalf of Missouri's businesses and communities.
- Foreign-based associates identify foreign direct investment leads for the Missouri Partnership and DED project management teams and promote Missouri as an ideal location to foreign investors. These associates raise awareness of local/community benefits across the State and provide client solutions and technical assistance on DED's incentive programs.
- Export assistance for Missouri's businesses, including technical guidance on market entry strategies, sector/product research, foreign partner identification (e.g. distributors and agents), trade show representation, and trade missions.

**2a. Provide an activity measure(s) for the program.**

	FY 2016		FY 2017		FY 2018		FY 2019	FY 2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Amount of Export Sales	\$28.33M	\$45.46M	\$44.87M	\$66.7M	\$80.04M	\$114.25M	\$86.71M	\$104.05M	\$114.5M
Export Work Orders	485	508	362	595	484	384	461	507	558
FDI Leads Generated*	N/A	N/A	N/A	N/A	N/A	N/A	12	13	14
FDI Informational Requests*	N/A	N/A	N/A	N/A	N/A	N/A	35	39	42

Note 1: In FY2018, DED restructured it's foreign office contracts from 11 separate contracts to one contract. The new structure resulted in the termination of representative offices and overall services in Brazil, Singapore, and Hong Kong. Only 7 months of data was collected from these offices and included in the FY 2018 actual results.

\*Note 2: DED's new office structure required a new lead generation strategy with defined parameters of the targets. An FDI Lead Generated is defined by the following 4 criteria: a) Capital investment amount; b.) Jobs number target; c.) Roles and Wages for the jobs to be created and d.) Timeline for decision. All other FDI leads will be defined as FDI Informational Requests as they do not adhere to the criteria, but must be captured as they require attention moving forward and to help feed the FDI pipeline. The new strategy identifies immediate/serious investors with projects culminating within the next 12 months from the informational requests/pipeline contributing inquiries which extend further into the future.

Note 3: Export Sales include exports facilitated by DED's foreign-based representatives; Missouri's total export volume was \$14.2 billion in 2017.

Note 4: Export work orders are specific activities done on behalf of Missouri companies seeking to export.

Note 5: Projected amounts are calculated by incremental weighted increases near or above 10%.

## PROGRAM DESCRIPTION

**Department:** Economic Development

**HB Section(s):**

**7.010**

**Program Name:** International Trade and Investment Offices

**Program is found in the following core budget(s):** International Trade and Investment Offices

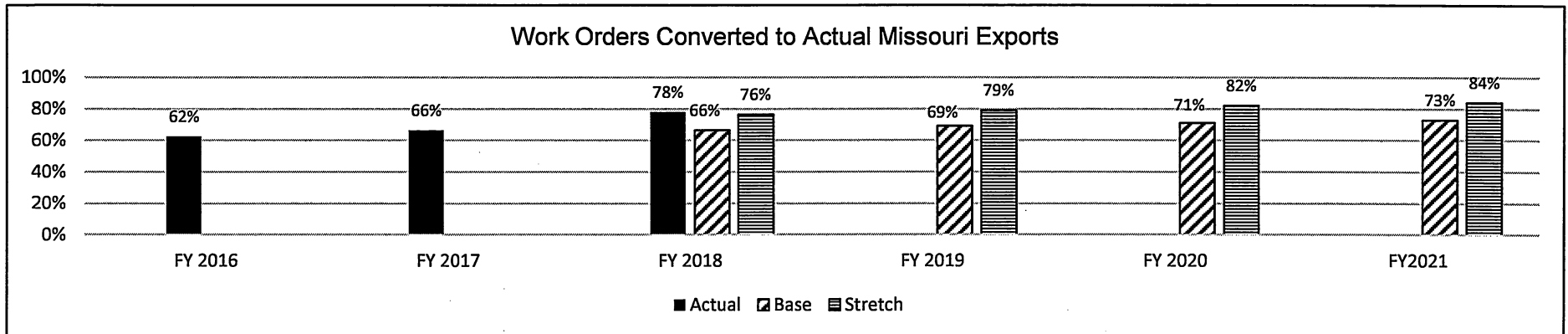
**2b. Provide a measure(s) of the program's quality**

	FY2016		FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Customer Satisfaction	94%	92%	94%	96%	95%	89%	94%	95%	96%

Note 1: Customer Satisfaction Rating is derived from the Client Impact Statement; a satisfaction survey completed by each client upon the completion of each work order.

Note 2: In FY 18, due to the office closures in Brazil, Hong Kong and Singapore as noted in 2a. Note 1, all in-process work orders at the time of the closure were not completed and did not generate satisfactory surveys. Only 7 months of work orders and satisfaction surveys were captured affecting the overall client satisfaction measure in downward manner.

**2c. Provide a measure(s) of the programs impact.**



Note 1: Chart depicts the percentage of work orders (i.e., export assistance) done on behalf of Missouri companies that were converted to an actual export sale.

Note 2: Base target is average of previous 3 years and Stretch target is 15% increase in converted work orders over Base.

Note 3: This is a new measure; therefore, Projected data for FY16 and FY17 is not available.

## PROGRAM DESCRIPTION

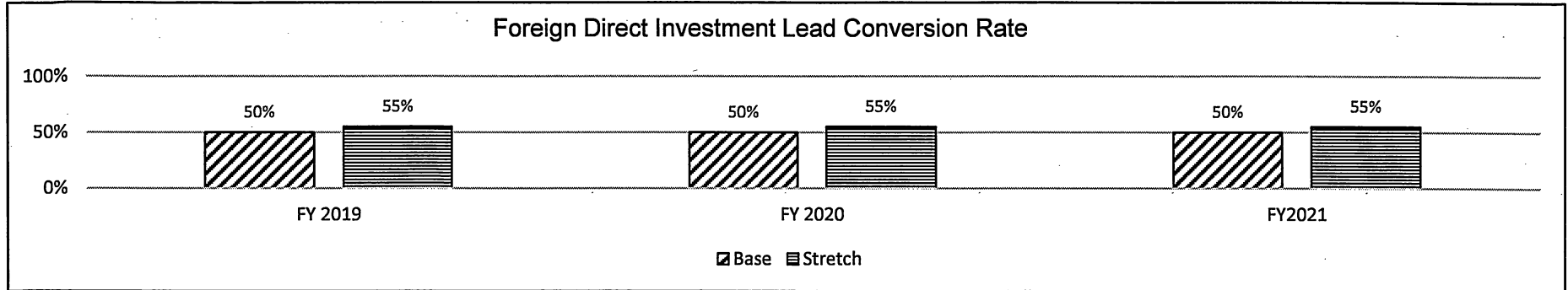
Department: Economic Development

HB Section(s): 7.010

Program Name: International Trade and Investment Offices

Program is found in the following core budget(s): International Trade and Investment Offices

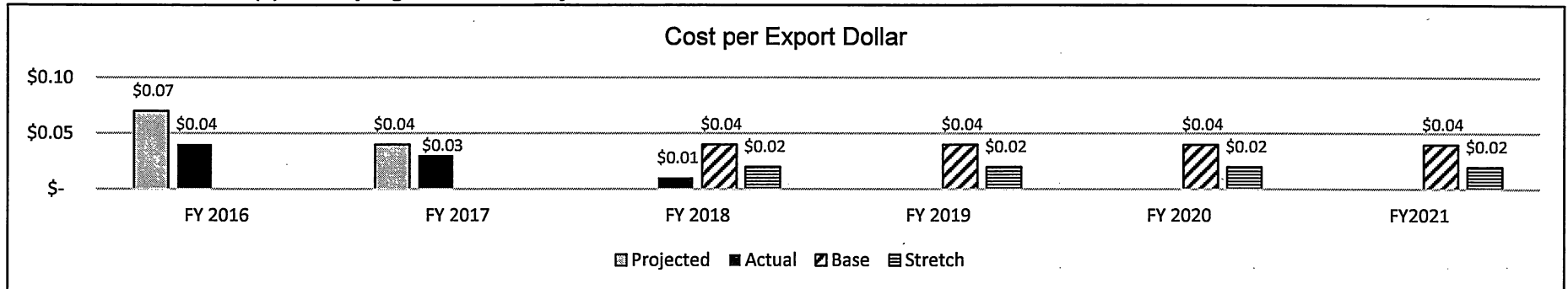
2c. Provide a measure(s) of the programs impact (cont).



Note 1: New measure. Chart depicts DED's success in converting foreign direct investment (FDI) leads generated to active project status by dividing the number of actual FDI projects over leads generated by DED.

Note 2: Base target for 2022 be based on the approximate average of the previous 3 years with Stretch target at a 10% increase in conversions over the Base target. Minimum will be set at 50% Base and 55% Stretch.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Chart depicts the cost of the Foreign Offices to bring back \$1 in export transactions to Missouri businesses.

Note 2: Base target is aligned to FY 2016 Actual and Stretch target is 50% reduction in Base.



## PROGRAM DESCRIPTION

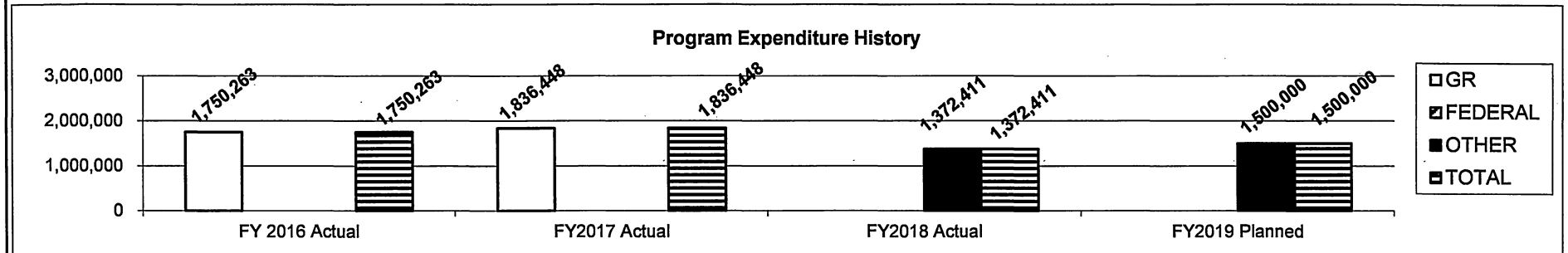
**Department:** Economic Development

**HB Section(s):** 7.010

**Program Name:** International Trade and Investment Offices

**Program is found in the following core budget(s):** International Trade and Investment Offices

**3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)**



**4. What are the sources of the "Other " funds?**

FY18-FY19: Economic Development Advancement Fund (0783)

**5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

**6. Are there federal matching requirements? If yes, please explain.**

No

**7. Is this a federally mandated program? If yes, please explain.**

No

# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit</b> <u>43035C</u>				
<b>Division: Business and Community Solutions</b>					<b>HB Section</b> <u>7.015</u>				
<b>Core: Missouri Technology Corporation (MTC)</b>									

### 1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	3,500,000	3,500,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>3,500,000</b>	<b>3,500,000</b>

<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
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<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Missouri Technology Investment Fund (0172)  
Notes: Requires a GR transfer to MTIF (0172)

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	3,500,000	3,500,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>3,500,000</b>	<b>3,500,000</b>

<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
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<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Missouri Technology Investment Fund (0172)  
Notes: Requires a GR transfer to MTIF (0172)

### 2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Technology Corporation (MTC) co-investments and grant support, Innovation Centers, and Missouri Manufacturing Extension Partnership (MEP) programs.

MTC is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies. MTC focuses on 21<sup>st</sup> Century bioscience industries that build on Missouri's rich history in agriculture. It is governed by a fifteen-member board of directors, which includes eleven appointees by Missouri's Governor, one appointee by the President Pro Tem of the Missouri Senate, and one appointee by the Speaker of the Missouri House of Representatives. The President of the University of Missouri System and the Director of the Department of Economic Development are *ex officio* members of the board.

### 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Technology Corporation (MTC), Innovation Centers and Missouri Manufacturing Extension Partnership (MEP).

# **CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Solutions**  
**Core: Missouri Technology Corporation (MTC)**

**Budget Unit 43035C**  
**HB Section 7.015**

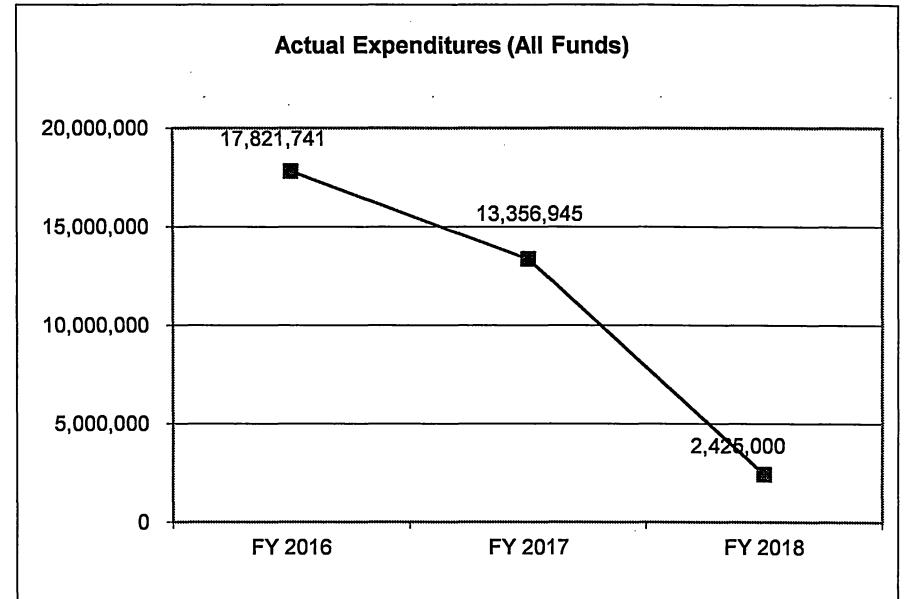
## **4. FINANCIAL HISTORY**

	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Current Yr.</b>
Appropriation (All Funds)	18,360,000	22,910,000	3,500,000	3,500,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	18,360,000	22,910,000	3,500,000	3,500,000
Actual Expenditures (All Funds)	17,821,741	13,356,945	2,425,000	N/A
Unexpended (All Funds)	538,259	9,553,055	1,075,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	538,259	9,553,055	1,075,000	N/A
	(1)	(2)	(3)	

\*Restricted amount is as of: \_\_\_\_\_

Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

- NOTES:**
- (1) Unexpended amount includes Governor's standard 3% reserve on GR funds from MTC Core, Soybean Research, and Beef Cattle Research less transfer from Lewis and Clark Discovery Fund remaining balance \$12,541.
  - (2) Unexpended amount includes Governor's standard 3% GR reserve and restrictions for MTC Core (\$50,000), MU Research Reactor (\$2M) and R&D facility for Bio Char (\$2.5M).
  - (3) Unexpended amount includes Governor's standard 3% GR reserve. The GR transfer amount for FY18 was \$2,425,000.



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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT**  
**MO TECH CORP-RAM**

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**5. CORE RECONCILIATION DETAIL**

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		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2068 5103	PD	0.00	0	0	3,500,000	3,500,000	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>3,500,000</b>	<b>3,500,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PD	0.00	0	0	3,500,000	3,500,000	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>3,500,000</b>	<b>3,500,000</b>	

# CORE RECONCILIATION DETAIL

## DEPARTMENT OF ECONOMIC DEVELOPMENT MO TECH CORP-RAM

### 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	3,500,000	3,500,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>3,500,000</b>	<b>3,500,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	3,500,000	3,500,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>3,500,000</b>	<b>3,500,000</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>							
Core Reallocation	1989 3698	PD	0.00	0	(3,500,000)	(3,500,000)	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>(3,500,000)</b>	<b>(3,500,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	0	0	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MO TECH CORP-RAM</b>									
<b>CORE</b>									
PROGRAM-SPECIFIC									
MISSOURI TECHNOLOGY INVESTMENT	0	0.00	0	0.00	0	0.00	3,500,000	0.00	
TOTAL - PD	0	0.00	0	0.00	0	0.00	3,500,000	0.00	
TOTAL	0	0.00	0	0.00	0	0.00	3,500,000	0.00	
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,500,000</b>	<b>0.00</b>	

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MO TECH CORP-RAM</b>									
<b>CORE</b>									
PROGRAM-SPECIFIC									
MISSOURI TECHNOLOGY INVESTMENT	2,425,000	0.00	3,500,000	0.00	3,500,000	0.00	0	0.00	
TOTAL - PD	2,425,000	0.00	3,500,000	0.00	3,500,000	0.00	0	0.00	
TOTAL	2,425,000	0.00	3,500,000	0.00	3,500,000	0.00	0	0.00	
GRAND TOTAL	\$2,425,000	0.00	\$3,500,000	0.00	\$3,500,000	0.00	\$0	0.00	

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# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO TECH CORP-RAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	3,500,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	3,500,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,500,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$3,500,000	0.00



# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO TECH CORP-RAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	2,425,000	0.00	3,500,000	0.00	3,500,000	0.00	0	0.00
TOTAL - PD	2,425,000	0.00	3,500,000	0.00	3,500,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$2,425,000</b>	<b>0.00</b>	<b>\$3,500,000</b>	<b>0.00</b>	<b>\$3,500,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$2,425,000	0.00	\$3,500,000	0.00	\$3,500,000	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**HB Section(s):**

**7.015**

**Program Name: Missouri Technology Corporation (MTC)**

**Program is found in the following core budget(s): Missouri Technology Corporation**

**1a. What strategic priority does this program address?**

Laser Focused, Data Driven, Customer Centric, One Team

**1b. What does this program do?**

- MTC helps early-stage businesses raise private capital to commercialize new technologies and grow their businesses by providing (1) co-investment capital to early-stage ventures through the MTC IDEA Fund and (2) grants to innovation centers, non-profit organizations, higher education institutions, and other research institutions that help entrepreneurs raise capital and develop promising new technologies.
- MTC also provides the State match for the federal Manufacturing Extension Partnership (MEP) program, which enables small and medium-sized manufacturers to adopt new technologies and innovative practices to increase their competitiveness in the global marketplace.

**2a. Provide an activity measure(s) for the program.**

	FY2016		FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of Businesses Served	516	716	540	482	385	559	447	447	447
Number of IDEA Fund Co-investments	N/A	37	N/A	26	36	29	9	0	0
Amount of IDEA Fund Co-Investment	N/A	\$6,362,921	N/A	\$6,477,995	N/A	\$5,135,341	\$2,000,000	\$0	\$0
Amount of Leveraged Investment**	\$115,670,000	\$155,739,476	\$125,000,000	\$198,455,438	\$140,000,000	\$121,033,495	\$100,000,000	\$70,000,000	\$50,000,000

Note 1: The number of clients served includes businesses and entrepreneurs served by innovation centers and MEP that receive financial support through MTC programs.

Note 2: Businesses served-projections reduced by 20% to reflect reduction of funds available to innovation centers and MEP. Assume flat funding for FY2020 and FY2021. The projected number of co-investments for FY2020 and FY2021 assumes no additional funds become available for the IDEA Fund program.

Note 3: The amount of leveraged investment includes the amount of private co-investment received concurrently with an MTC IDEA Fund co-investment and any subsequent private capital raised by MTC portfolio companies.

## PROGRAM DESCRIPTION

**Department:** Economic Development

**HB Section(s):**

**7.015**

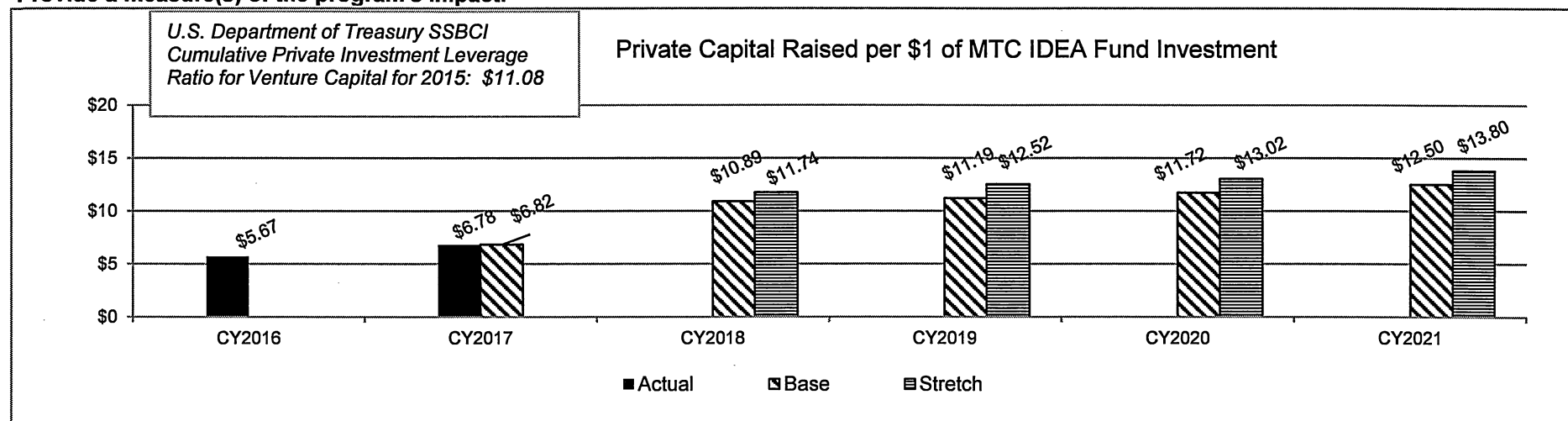
**Program Name:** Missouri Technology Corporation (MTC)

**Program is found in the following core budget(s):** Missouri Technology Corporation

**2b. Provide a measure(s) of the program's quality.**

An annual survey will be designed for FY2019 that measures quantitative and qualitative metrics for programs including percentage of companies that were able to raise capital, generate increased revenue and create jobs and their satisfaction with working with MTC and supported organizations.

**2c. Provide a measure(s) of the program's impact.**



Note 1: This ratio is the cumulative amount of private capital raised by participating small businesses divided by the cumulative amount invested by MTC through the IDEA Fund program.

Note 2: This private capital ratio will grow more slowly over time due to the reduced level of MTC IDEA Fund investment in future years but should continue to increase because companies receiving co-investments will report additional private capital for several years after MTC's original co-investment.

Note 3: 2015 was chosen for the benchmark as it was the 5th year of the SSBCI program and aligns with 2018 being the 5th year the IDEA program was funded through state appropriations.

Note 4: Projected data for CY16 is not available.

## PROGRAM DESCRIPTION

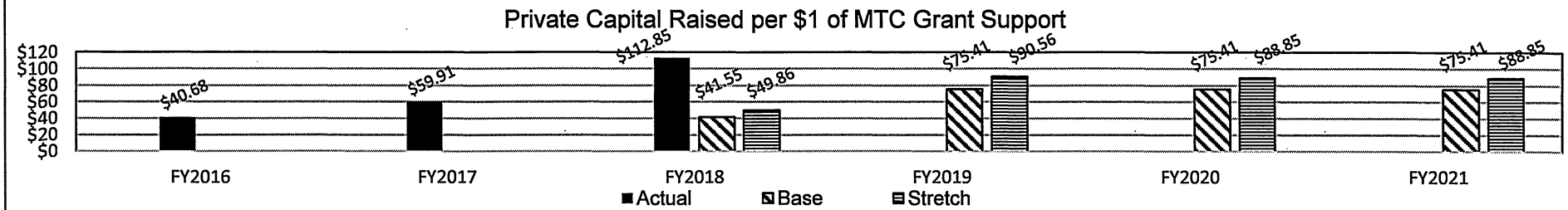
**Department: Economic Development**

**HB Section(s):**

**7.015**

**Program Name: Missouri Technology Corporation (MTC)**

**Program is found in the following core budget(s): Missouri Technology Corporation**

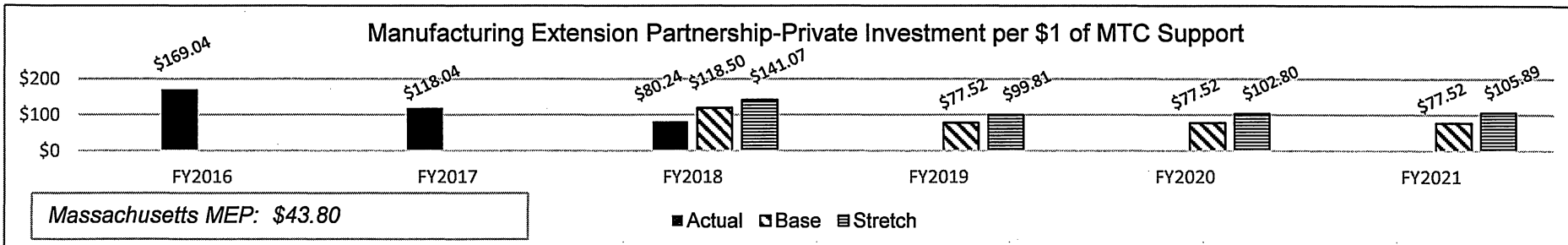


Note 1: This ratio is the amount of private capital raised by small businesses being served by innovation centers and MTC grantees divided by the amount invested by MTC through its grant programs.

Note 2: Ohio's Entrepreneurial Signature Program establishes networks of entrepreneurial assistance services and investment capital within six Ohio geographies to accelerate the growth of early-stage Ohio technology companies. Ohio was selected as a best-in-class, closest comparable program. The total leverage per state funds expended is \$26.36 for the period covering 2/2007-12/2015.

Note 3: Projected data for FY16 and FY17 is not available.

Note 4: This ratio will grow more slowly in FY2019 and FY2020 due to the decrease of funds available for capacity building grants.



Note 1: This ratio is the amount of private investment made by small and medium-sized manufacturers to upgrade and modernize their equipment, operations, processes and training through the assistance of the Manufacturing Extension Partnership (MEP) program divided by the amount provided to MEP through MTC.

Note 2: The Massachusetts MEP program was chosen as the performance benchmark due to its similar classification as a large MEP center by NIST and its similar operation to Missouri Enterprise as a 501c3 organization with an in-house service delivery model. The investment figure reported by MA MEP is \$87.6 million with state funding of \$2 million compared to \$61 million investment reported by MO MEP with \$763,000 in state funding.

Note 3: Projected data for FY16 and FY17 is not available.

Note 4: Base target assumes that private investment ratio remains flat over time; stretch target assumes private investment grows by 3% while funding remains flat.

## PROGRAM DESCRIPTION

**Department:** Economic Development

**HB Section(s):**

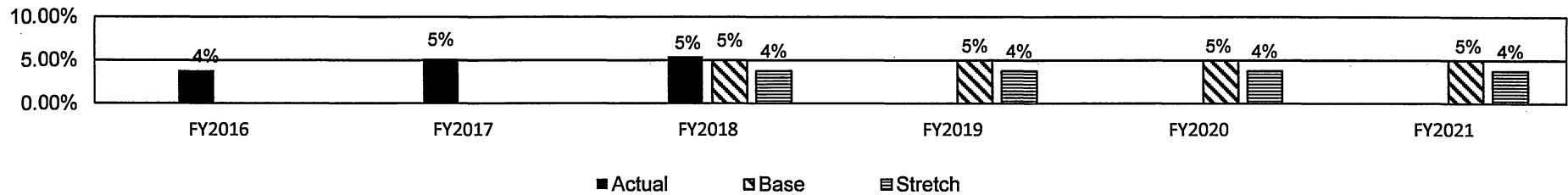
7.015

**Program Name:** Missouri Technology Corporation (MTC)

**Program is found in the following core budget(s):** Missouri Technology Corporation

**2d. Provide a measure(s) of the program's efficiency.**

**MTC Operating Cost Ratio**



Note 1: The MTC operating cost ratio is the amount of MTC operating expenditures divided by the amount of MTC programmatic expenditures.

Note 2: Projected data for FY16 and FY17 is not available.

## PROGRAM DESCRIPTION

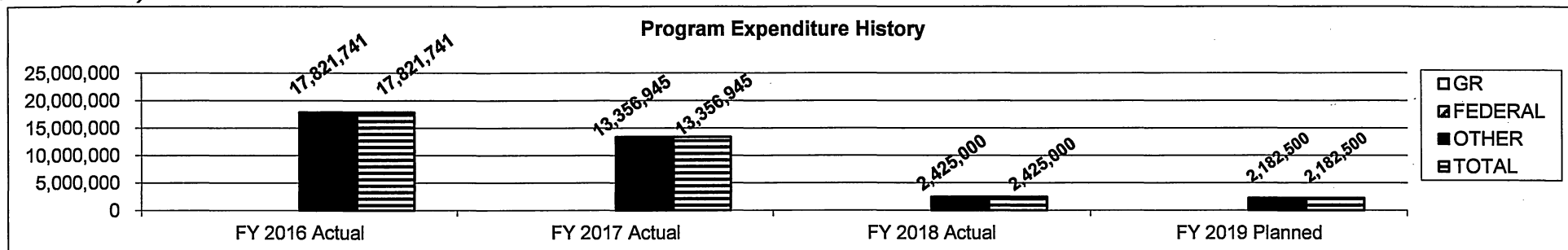
Department: Economic Development

HB Section(s): 7.015

Program Name: Missouri Technology Corporation (MTC)

Program is found in the following core budget(s): Missouri Technology Corporation

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned Expenditures for GR includes 3% Governor's Reserve from GR transfer.

4. What are the sources of the "Other " funds?

Missouri Technology Investment Fund (0172), requires a General Revenue transfer.

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable)

MTC authorization in Section 348.251-348.275, RSMo; Innovation Center authorization in Section 348.271, RSMo; and MEP authorization is in 15 USC 278K Title 15 Commerce and Foreign Trade, Chapter 11 National Institute of Standards and Technology, Part 290.

6. Are there federal matching requirements? If yes, please explain.

Yes, the MEP program requires a federal match, which is provided by the U.S. Department of Commerce. The program is designed to form a federal/state/private partnership that results in leveraging public funding sources on a two to one basis.

7. Is this a federally mandated program? If yes, please explain.

No.

# CORE DECISION ITEM

<b>Department: Economic Development</b>	<b>Budget Unit</b> <u>43040C</u>
<b>Division: Business and Community Solutions</b>	
<b>Core: MO Technology Investment Fund Transfer</b>	<b>HB Section</b> <u>7.020</u>

## 1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	2,250,000	0	0	2,250,000
<b>Total</b>	<b>2,250,000</b>	<b>0</b>	<b>0</b>	<b>2,250,000</b>

FTE 0.00 0.00 0.00 0.00

**Est. Fringe** 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	2,250,000	0	0	2,250,000
<b>Total</b>	<b>2,250,000</b>	<b>0</b>	<b>0</b>	<b>2,250,000</b>

FTE 0.00 0.00 0.00 0.00

**Est. Fringe** 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

## 2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding to support the Missouri Technology Corporation (MTC) and the State's technology programs, including the Missouri Manufacturing Extension Partnership (MEP) and Innovation Centers.

## 3. PROGRAM LISTING (list programs included in this core funding)

MO Technology Investment Fund Transfer

# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Solutions**  
**Core: MO Technology Investment Fund Transfer**

**Budget Unit 43040C**  
**HB Section 7.020**

## 4. FINANCIAL HISTORY

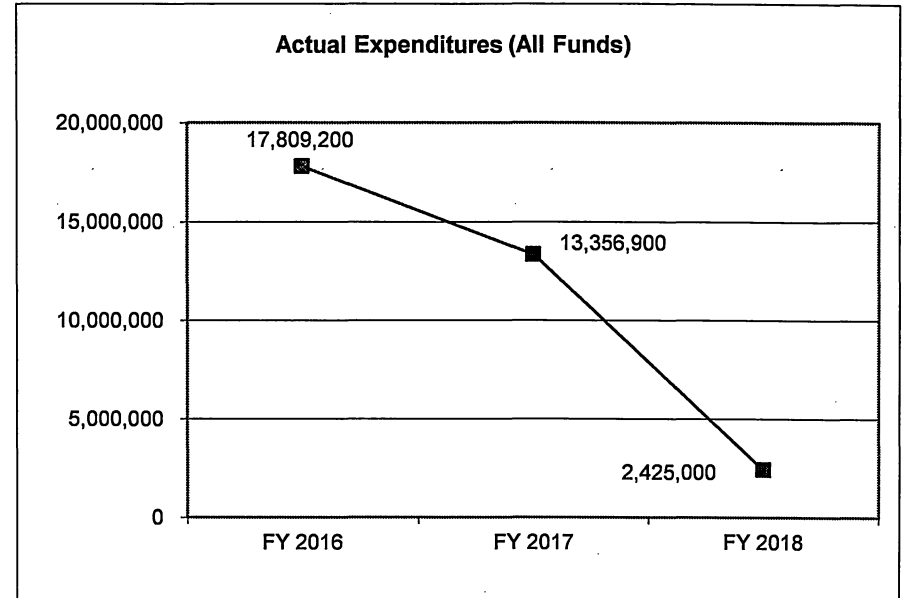
	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds)	18,360,000	22,910,000	2,500,000	2,250,000
Less Reverted (All Funds)	(550,800)	(550,800)	(75,000)	(67,500)
Less Restricted (All Funds)*	0	(9,002,300)	0	0
Budget Authority (All Funds)	17,809,200	13,356,900	2,425,000	2,182,500
Actual Expenditures (All Funds)	17,809,200	13,356,900	2,425,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
		(1)		

\*Restricted amount is as of: \_\_\_\_\_

Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

### NOTES:

(1) Funding restricted for new projects including MU Research Reactor (\$2M), R&D Facility for Biochar (\$2.5M) and MTC Core (\$50,000).





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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT**  
**MO TECH INVESTMENT TRANSFER**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>							
Core Reallocation	2069 T155 TRF	0.00	2,250,000	0	0	2,250,000	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>		<b>0.00</b>	<b>2,250,000</b>	<b>0</b>	<b>0</b>	<b>2,250,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	2,250,000	0	0	2,250,000	
	<b>Total</b>	<b>0.00</b>	<b>2,250,000</b>	<b>0</b>	<b>0</b>	<b>2,250,000</b>	

## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT MO TECH INVESTMENT TRANSFER

#### 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	2,250,000	0	0	2,250,000	
	<b>Total</b>	<b>0.00</b>	<b>2,250,000</b>	<b>0</b>	<b>0</b>	<b>2,250,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	2,250,000	0	0	2,250,000	
	<b>Total</b>	<b>0.00</b>	<b>2,250,000</b>	<b>0</b>	<b>0</b>	<b>2,250,000</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>							
Core Reallocation	1990 T354 TRF	0.00	(2,250,000)	0	0	(2,250,000)	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>		<b>0.00</b>	<b>(2,250,000)</b>	<b>0</b>	<b>0</b>	<b>(2,250,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	0	0	0	0	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MO TECH INVESTMENT TRANSFER</b>									
<b>CORE</b>									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	2,250,000	0.00	
TOTAL - TRF	0	0.00	0	0.00	0	0.00	2,250,000	0.00	
TOTAL	0	0.00	0	0.00	0	0.00	2,250,000	0.00	
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$2,250,000	0.00	

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO TECH INVESTMENT TRANSFER</b>								
<b>CORE</b>								
<b>FUND TRANSFERS</b>								
GENERAL REVENUE	2,425,000	0.00	2,250,000	0.00	2,250,000	0.00	0	0.00
TOTAL - TRF	2,425,000	0.00	2,250,000	0.00	2,250,000	0.00	0	0.00
<b>TOTAL</b>	<b>2,425,000</b>	<b>0.00</b>	<b>2,250,000</b>	<b>0.00</b>	<b>2,250,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$2,425,000</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

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# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO TECH INVESTMENT TRANSFER</b>								
<b>CORE</b>								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	2,250,000	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	2,250,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$2,250,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO TECH INVESTMENT TRANSFER</b>								
<b>CORE</b>								
TRANSFERS OUT	2,425,000	0.00	2,250,000	0.00	2,250,000	0.00	0	0.00
TOTAL - TRF	2,425,000	0.00	2,250,000	0.00	2,250,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$2,425,000</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$2,425,000	0.00	\$2,250,000	0.00	\$2,250,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

**PROGRAM DESCRIPTION**

**Department:** Economic Development

**HB Section(s):**

7.020

**Program Name:** MO Technology Investment Fund Transfer

**Program is found in the following core budget(s):** Missouri Technology Investment Fund Transfer

**1a. What strategic priority does this program address?**

Laser Focused, Data Driven, Customer Centric, One Team

**1b. What does this program do?**

Funds transferred to the Missouri Technology Investment Fund are used to support the Missouri Technology Corporation, Missouri Manufacturing Extension Partnership (MEP), and Innovation Centers.

**2a. Provide an activity measure(s) for the program.**

N/A. This is a transfer appropriation; therefore, refer to the MTC Core for measures.

**2b. Provide a measure(s) of the program's quality.**

N/A. This is a transfer appropriation; therefore, refer to the MTC Core for measures.

**2c. Provide a measure(s) of the program's impact.**

N/A. This is a transfer appropriation; therefore, refer to the MTC Core for measures.

**2d. Provide a measure(s) of the program's efficiency.**

N/A. This is a transfer appropriation; therefore, refer to the MTC Core for measures.

## PROGRAM DESCRIPTION

**Department:** Economic Development

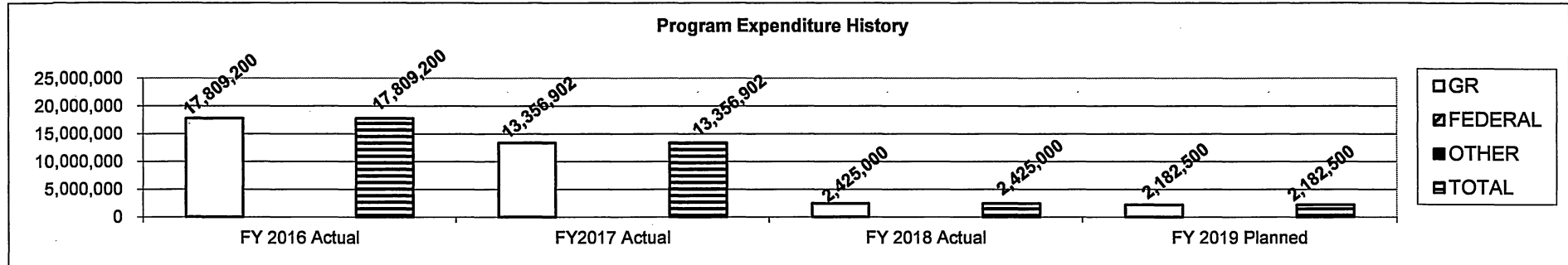
**HB Section(s):**

7.020

**Program Name:** MO Technology Investment Fund Transfer

**Program is found in the following core budget(s):** Missouri Technology Investment Fund Transfer

**3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)**



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

**4. What are the sources of the "Other " funds?**

Transfer from General Revenue to Missouri Technology Investment Fund (0172). FY17 included transfer from Small Business Development Center Fund (0294) and FY16 included transfer from Lewis and Clark Discovery Fund (0790) to transfer remaining fund balances.

**5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 348.251 - 348.272, RSMo.

**6. Are there federal matching requirements? If yes, please explain.**

Yes, for the Missouri Manufactured Extension Partnership program.

**7. Is this a federally mandated program? If yes, please explain.**

No



# CORE DECISION ITEM

Department: Economic Development					Budget Unit 43045C				
Division: Business and Community Solutions									
Core: Community Development Block Grant (CDBG)					HB Section 7.025				
1. CORE FINANCIAL SUMMARY									
FY 2020 Budget Request					FY 2020 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	171,979	811,716	0	983,695	PS	0	0	0	0
EE	88,171	1,066,451	0	1,154,622	EE	0	866,200	0	866,200
PSD	0	104,183,800	0	104,183,800	PSD	0	104,133,800	0	104,133,800
TRF	0	0	0	0	TRF	0	0	0	0
Total	260,150	106,061,967	0	106,322,117	Total	0	105,000,000	0	105,000,000
FTE	5.65	10.59	0.00	16.24	FTE	0.00	0.00	0.00	0.00
Est. Fringe	123,660	380,891	0	504,551	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds:					Other Funds:				
Notes:					Notes:				
2. CORE DESCRIPTION									
<p>The Community Development Block Grant (CDBG) program provides grants to non-entitlement cities (municipalities with populations under 50,000) and counties (populations under 200,000) for community development projects that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety.</p> <p>CDBG-eligible projects may include: (1) infrastructure expansion and improvement (water, sewer, bridge, street, drainage); (2) community facility improvements and additions (e.g. senior centers, food banks, fire stations, child education centers, etc.); (3) demolition of vacant, dilapidated structures; (4) certain economic development projects to help communities grow local businesses, attract new businesses, and provide crucial capital to spur entrepreneurship; and (5) emergency/disaster recovery funding that provides assistance to communities to address conditions that pose a serious and immediate threat to the health and welfare of the community.</p> <p>Of the federal program distribution amount, \$35 million is appropriated for authorization of funding in the current Fiscal Year and the remainder is appropriated for previous Fiscal Year authorizations.</p> <p>The U.S. Department of Housing and Urban Development has allocated \$58,535,000 to the State for supplemental CDBG disaster recovery funding. The funding is intended to alleviate unmet housing, infrastructure, and economic revitalization needs due to the severe storm and flooding events in the spring of</p>									

# CORE DECISION ITEM

<b>Department: Economic Development</b>	<b>Budget Unit</b> <u>43045C</u>
<b>Division: Business and Community Solutions</b>	
<b>Core: Community Development Block Grant (CDBG)</b>	<b>HB Section</b> <u>7.025</u>

## 3. PROGRAM LISTING (list programs included in this core funding)

Community Development Block Grant Program

## 4. FINANCIAL HISTORY

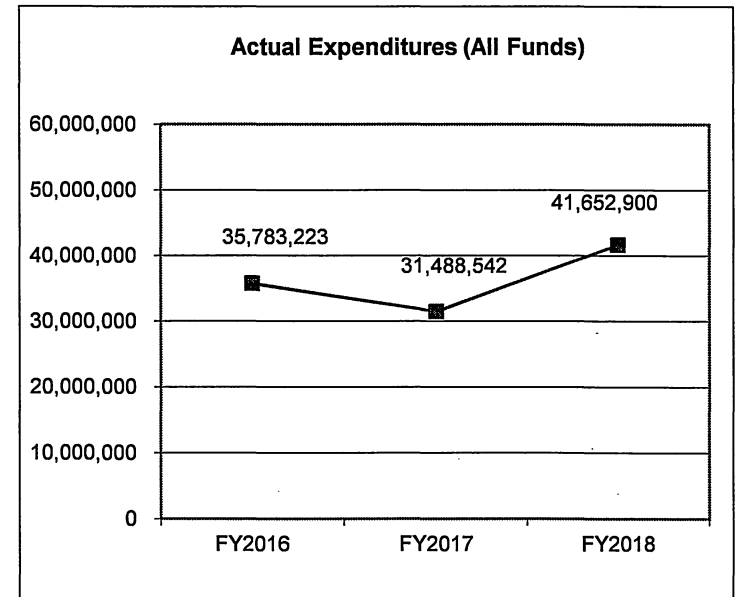
	<b>FY2016 Actual</b>	<b>FY2017 Actual</b>	<b>FY2018 Actual</b>	<b>FY2019 Current Yr.</b>
Appropriation (All Funds)	73,018,242	63,036,002	51,403,550	106,322,117
Less Reverted (All Funds)	(7,555)	(7,613)	(7,745)	(7,805)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	73,010,687	63,028,389	51,395,805	106,314,312
Actual Expenditures (All Funds)	35,783,223	31,488,542	41,652,900	N/A
Unexpended (All Funds)	37,227,464	31,539,847	9,742,905	N/A
Unexpended, by Fund:				
General Revenue	47,064	5,855	97,862	N/A
Federal	37,180,400	29,533,992	9,645,043	N/A
Other	0	2,000,000	0	N/A
	(1) and (2)	(2) and (3)		

\*Restricted amount is as of: \_\_\_\_\_

Reverted includes Governor's standard 3 percent reserve (when applicable).  
Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:**

- (1) GR and Federal PS, E&E and corresponding FTE transferred from BCS Teams and consolidated under CDBG Program.
- (2) \$2M appropriation from Humanities Council Trust Fund was a one-time appropriation and expended in FY16.
- (3) Compliance Team PS, E&E and corresponding FTE transferred to the CDBG Program.



**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT**  
**CDBG PROGRAM**

**5. CORE RECONCILIATION DETAIL**

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2088 5104	EE	0.00	0	680,585	0	680,585	Reallocated to new division.
Core Reallocation	2088 5105	EE	0.00	0	185,615	0	185,615	Reallocated to new division.
Core Reallocation	2088 5105	PD	0.00	0	34,814,385	0	34,814,385	Reallocated to new division.
Core Reallocation	2088 5104	PD	0.00	0	69,319,415	0	69,319,415	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>105,000,000</b>	<b>0</b>	<b>105,000,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		EE	0.00	0	866,200	0	866,200	
		PD	0.00	0	104,133,800	0	104,133,800	
<b>Total</b>			<b>0.00</b>	<b>0</b>	<b>105,000,000</b>	<b>0</b>	<b>105,000,000</b>	

## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT CDBG PROGRAM

#### 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
		PS	16.24	171,979	811,716	0	983,695	
		EE	0.00	88,171	1,066,451	0	1,154,622	
		PD	0.00	0	104,183,800	0	104,183,800	
		<b>Total</b>	<b>16.24</b>	<b>260,150</b>	<b>106,061,967</b>	<b>0</b>	<b>106,322,117</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	16.24	171,979	811,716	0	983,695	
		EE	0.00	88,171	1,066,451	0	1,154,622	
		PD	0.00	0	104,183,800	0	104,183,800	
		<b>Total</b>	<b>16.24</b>	<b>260,150</b>	<b>106,061,967</b>	<b>0</b>	<b>106,322,117</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	1991 9359	PS	(10.59)	0	(811,716)	0	(811,716)	Reallocated to new division.
Core Reallocation	1991 9361	PS	(5.65)	(171,979)	0	0	(171,979)	Reallocated to new division.
Core Reallocation	1991 9363	EE	0.00	0	(680,585)	0	(680,585)	Reallocated to new division.
Core Reallocation	1991 9362	EE	0.00	(88,171)	0	0	(88,171)	Reallocated to new division.
Core Reallocation	1991 9364	EE	0.00	0	(185,615)	0	(185,615)	Reallocated to new division.
Core Reallocation	1991 9360	EE	0.00	0	(200,251)	0	(200,251)	Reallocated to new division.
Core Reallocation	1991 9363	PD	0.00	0	(69,319,415)	0	(69,319,415)	Reallocated to new division.
Core Reallocation	1991 9360	PD	0.00	0	(50,000)	0	(50,000)	Reallocated to new division.
Core Reallocation	1991 9364	PD	0.00	0	(34,814,385)	0	(34,814,385)	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>(16.24)</b>	<b>(260,150)</b>	<b>(106,061,967)</b>	<b>0</b>	<b>(106,322,117)</b>	

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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT**  
**CDBG PROGRAM**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	0.00	0	0	0	0	
	EE	0.00	0	0	0	0	
	PD	0.00	0	0	0	0	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>CDBG PROGRAM</b>								
<b>CORE</b>								
<b>EXPENSE &amp; EQUIPMENT</b>								
DED-ED PRO -CDBG- PASSTHROUGH	0	0.00	0	0.00	0	0.00	866,200	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	866,200	0.00
<b>PROGRAM-SPECIFIC</b>								
DED-ED PRO -CDBG- PASSTHROUGH	0	0.00	0	0.00	0	0.00	104,133,800	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	104,133,800	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>105,000,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$105,000,000</b>	<b>0.00</b>

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>CDBG PROGRAM</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	155,200	2.55	171,979	5.65	171,979	5.65	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	433,543	9.38	811,716	10.59	811,716	10.59	0	0.00
TOTAL - PS	588,743	11.93	983,695	16.24	983,695	16.24	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	85,526	0.00	88,171	0.00	88,171	0.00	0	0.00
DED-ED PRO -CDBG- PASSTHROUGH	9,989	0.00	866,200	0.00	866,200	0.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	91,716	0.00	200,251	0.00	200,251	0.00	0	0.00
TOTAL - EE	187,231	0.00	1,154,622	0.00	1,154,622	0.00	0	0.00
PROGRAM-SPECIFIC								
DED-ED PRO -CDBG- PASSTHROUGH	40,876,784	0.00	104,133,800	0.00	104,133,800	0.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	142	0.00	50,000	0.00	50,000	0.00	0	0.00
TOTAL - PD	40,876,926	0.00	104,183,800	0.00	104,183,800	0.00	0	0.00
<b>TOTAL</b>	<b>41,652,900</b>	<b>11.93</b>	<b>106,322,117</b>	<b>16.24</b>	<b>106,322,117</b>	<b>16.24</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$41,652,900</b>	<b>11.93</b>	<b>\$106,322,117</b>	<b>16.24</b>	<b>\$106,322,117</b>	<b>16.24</b>	<b>\$0</b>	<b>0.00</b>

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# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>CDBG PROGRAM</b>								
<b>CORE</b>								
TRAVEL, IN-STATE	0	0.00	0	0.00	0	0.00	13,000	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	0	0.00	2,700	0.00
FUEL & UTILITIES	0	0.00	0	0.00	0	0.00	150	0.00
SUPPLIES	0	0.00	0	0.00	0	0.00	4,500	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	0	0.00	2,950	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	0	0.00	4,500	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	0	0.00	827,300	0.00
M&R SERVICES	0	0.00	0	0.00	0	0.00	300	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	0	0.00	250	0.00
BUILDING LEASE PAYMENTS	0	0.00	0	0.00	0	0.00	600	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	0	0.00	2,450	0.00
REBILLABLE EXPENSES	0	0.00	0	0.00	0	0.00	7,500	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	866,200	0.00
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	104,133,800	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	104,133,800	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$105,000,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$105,000,000	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00



# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>CDBG PROGRAM</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	19,246	1.23	19,246	1.23	0	0.00
ACCOUNT CLERK II	0	0.00	35,317	0.92	35,317	0.92	0	0.00
MARKETING SPECIALIST I	0	0.00	18,871	0.45	18,871	0.45	0	0.00
MARKETING SPECIALIST II	8,369	0.21	0	0.00	0	0.00	0	0.00
MARKETING SPECIALIST III	29,831	0.54	73,874	0.90	73,874	0.90	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	76,711	2.19	67,355	1.12	67,355	1.12	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	101,616	2.51	54,371	1.60	54,371	1.60	0	0.00
ECONOMIC DEV INCENTIVE SPC III	233,932	4.58	390,304	6.15	390,304	6.15	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	10,695	0.16	68,224	0.62	68,224	0.62	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	96,830	1.42	190,391	2.60	190,391	2.60	0	0.00
DIVISION DIRECTOR	26,734	0.25	43,278	0.15	43,278	0.15	0	0.00
MISCELLANEOUS PROFESSIONAL	4,025	0.07	0	0.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	22,464	0.50	22,464	0.50	0	0.00
<b>TOTAL - PS</b>	<b>588,743</b>	<b>11.93</b>	<b>983,695</b>	<b>16.24</b>	<b>983,695</b>	<b>16.24</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	30,545	0.00	73,635	0.00	73,635	0.00	0	0.00
TRAVEL, OUT-OF-STATE	20,518	0.00	7,666	0.00	7,666	0.00	0	0.00
FUEL & UTILITIES	0	0.00	7,360	0.00	7,360	0.00	0	0.00
SUPPLIES	16,585	0.00	29,022	0.00	29,022	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	21,340	0.00	76,485	0.00	76,485	0.00	0	0.00
COMMUNICATION SERV & SUPP	19,756	0.00	15,268	0.00	15,268	0.00	0	0.00
PROFESSIONAL SERVICES	72,632	0.00	893,254	0.00	893,254	0.00	0	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	1	0.00	1	0.00	0	0.00
M&R SERVICES	778	0.00	9,822	0.00	9,822	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	2	0.00	2	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	7,904	0.00	7,904	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	4,864	0.00	4,864	0.00	0	0.00
OTHER EQUIPMENT	2,942	0.00	3,649	0.00	3,649	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	511	0.00	511	0.00	0	0.00
BUILDING LEASE PAYMENTS	340	0.00	1,945	0.00	1,945	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	3,933	0.00	3,933	0.00	0	0.00
MISCELLANEOUS EXPENSES	1,795	0.00	7,302	0.00	7,302	0.00	0	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>CDBG PROGRAM</b>								
<b>CORE</b>								
REBILLABLE EXPENSES	0	0.00	11,999	0.00	11,999	0.00	0	0.00
TOTAL - EE	187,231	0.00	1,154,622	0.00	1,154,622	0.00	0	0.00
PROGRAM DISTRIBUTIONS	40,876,926	0.00	104,183,800	0.00	104,183,800	0.00	0	0.00
TOTAL - PD	40,876,926	0.00	104,183,800	0.00	104,183,800	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$41,652,900</b>	<b>11.93</b>	<b>\$106,322,117</b>	<b>16.24</b>	<b>\$106,322,117</b>	<b>16.24</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$240,726	2.55	\$260,150	5.65	\$260,150	5.65		0.00
FEDERAL FUNDS	\$41,412,174	9.38	\$106,061,967	10.59	\$106,061,967	10.59		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**HB Sections: 7.025**

**Program Name: Community Development Block Grant Program**

**Program is found in the following core budget(s): CDBG Program**

**1a. What strategic priority does this program address?**

Laser Focused, Customer Centric, Regionally Targeted

**1b. What does this program do?**

- The Community Development Block Grant (CDBG) program provides grant funding for community development projects that must meet one or more of the following criteria: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety.
- CDBG is a flexible, federally-funded program that provides grants to non-entitlement cities (municipalities with populations under 50,000) and counties (with populations under 200,000) with resources to address a wide range of unique community development needs.
- Typical projects include: (1) infrastructure expansion and improvement (water, sewer, bridge, street, drainage); (2) community facility improvements and additions (senior centers, food banks, fire stations, child education centers, etc.); (3) projects that help communities with demolition of vacant, dilapidated structures; (4) economic development to help communities grow local businesses, attract new businesses, and provide crucial capital to spur entrepreneurship; and (5) emergency funding that provides assistance to communities to address conditions that pose a serious and immediate threat to the health and welfare of the community.
- The U.S. Department of Housing and Urban Development has allocated \$58,535,000 to the State for supplemental CDBG-Disaster Recovery (CDBG-DR) funding. The funding is intended to alleviate unmet housing, infrastructure, and economic revitalization needs due to the severe storm and flooding events in the spring of 2017.
- Federal funding priorities for CDBG-DR include unmet housing needs in the most impacted and distressed areas in the state affected by the 2017 flooding event.
- Based on federal regulation, 80% of the funding must be expended in the most highly impacted zip codes: 63965 (Van Buren area), 64850 (Neosho area), 63935 (Doniphan area), 65616 (Branson area) and 65775 (West Plains area.) The other 20% of the CDBG-DR funding is reserved for the 55 disaster declared counties.

**2a. Provide an activity measure(s) for the program.**

	FY2016		FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual*	Projected	Projected	Projected
Actual Funds Expended	N/A	\$33M	N/A	\$30.1M	N/A	\$40.8M	\$55M	\$70M	\$85M
Number of CDBG Projects	N/A	57	N/A	73	70	82	70	67	70
Beneficiaries Served	N/A	107,088	N/A	84,214	104,390	475,214	222,172	260,533	319,306
Leveraged Funds**	N/A	\$30.4M	N/A	\$38.8M	\$34.6M	\$134.5M	\$57.7M	\$77M	\$89.8M

Note 1: Numbers are based on completed projects per Fiscal Year. The number of completed projects and beneficiaries served can vary each year, so projections are difficult to estimate.

Note 2: A beneficiary is defined as a person who has been served by, or who has benefitted from, a CDBG project completed in a particular fiscal year (51% of beneficiaries must be low to moderate income persons.)

\*Note 3: Actual measures reported in FY18 are much higher than projected due to several disaster grant projects being closed out during FY18.

\*\*Note 4: Leveraged funds are non-CDBG funds (local, state, federal, or private) that are used in conjunction with CDBG funds to aid in financing a particular project.

Note 5: Projections for Actual Funds Expended in FY19, FY20, and FY21 are based on upcoming supplemental HUD CDBG disaster funding.

## PROGRAM DESCRIPTION

**Department: Economic Development**

**HB Sections: 7.025**

**Program Name: Community Development Block Grant Program**

**Program is found in the following core budget(s): CDBG Program**

**2b. Provide a measure(s) of the program's quality.**

### Customer Satisfaction Survey

	FY2018	FY2019	FY2020	FY2021
	Actual	Projected	Projected	Projected
Customers Satisfied with Knowledge of CDBG Staff	90.5%	96%	96.5%	97%
Customers Satisfied with Assistance Received from CDBG Staff	90.8%	97%	97.5%	98%
Customers Satisfied with Ease of Application Process & Forms	72.3%	75%	80.0%	85%

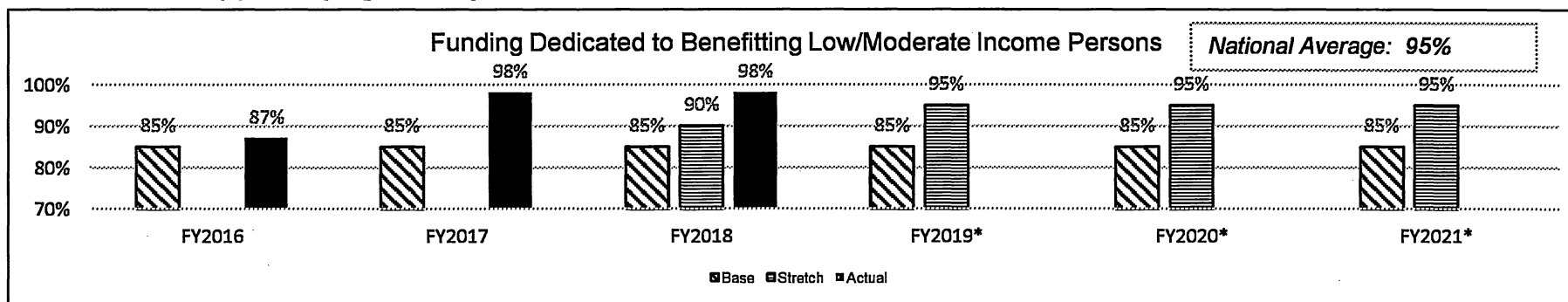
Note 1: 44 customers responded to the satisfaction survey.

Note 2: Results of customer survey depicts percentage of respondents that were somewhat or very satisfied.

Note 3: First year of survey, so previous year results not available.

Note 4: Staff will identify opportunities to streamline and review the application process while still complying with federal and state regulations.

**2c. Provide a measure(s) of the program's impact.**



Note 1: Calculated by dividing dollar amount of approved projects in a FY that will benefit LMI persons by the total dollar amount of the grant.

Note 2: HUD requires that a minimum of 70% of the state's annual allocation be awarded on projects benefiting low and moderate income (LMI) persons; however, it is Missouri's goal that at least 85% of the projects will benefit LMI persons.

\*Note 3: Stretch target is set at 95% due to the fact that demolition (slum and blight national objective) and emergency (urgent threat national objective) projects might also need to be funded, and those national objectives do not require a 51% LMI benefit; therefore, Stretch includes a "cushion" for those emergency projects.

## PROGRAM DESCRIPTION

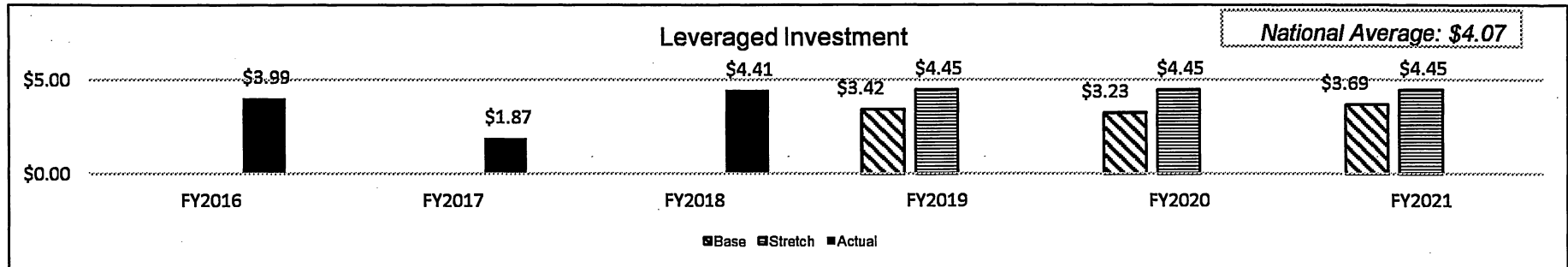
**Department: Economic Development**

**HB Sections: 7.025**

**Program Name: Community Development Block Grant Program**

**Program is found in the following core budget(s): CDBG Program**

**2c. Provide a measure(s) of the program's impact (continued).**



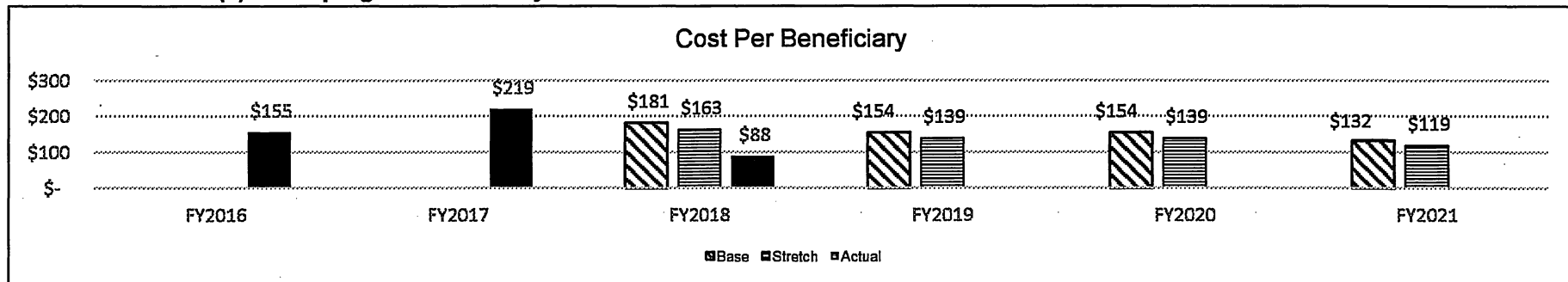
Note 1: Leveraged funds are non-CDBG funds (local, state, federal, or private) that are used in conjunction with CDBG funds to aid in financing a particular project.

Note 2: Calculation is based on projects where leveraging was reported. Leveraged project investment was divided by the amount of grant funds awarded to closed projects. For example, in FY18, for every dollar of CDBG funds, \$4.41 was leveraged in non-CDBG funds.

Note 3: Base target is average of prior 3 years. Stretch target based on exceeding most recent publicly available national average (2010-12).

Note 4: This is a new measure; therefore, Projected data for FY16, FY17, and FY18 is not available.

**2d. Provide a measure(s) of the program's efficiency.**



Note 1: Costs were based on the amount of grant funds awarded to the closed projects in each fiscal year divided by the number of beneficiaries served.

Note 2: A beneficiary is defined as a person who has been served by, or who has benefitted from, a CDBG project completed in a particular fiscal year (51% of beneficiaries must be low to moderate income persons).

Note 3: Base target is average of previous 3 years and Stretch target is a 10% decrease over Base.

Note 4: This is a newer measure; therefore, Projected data for FY16 and FY17 is not available.

## PROGRAM DESCRIPTION

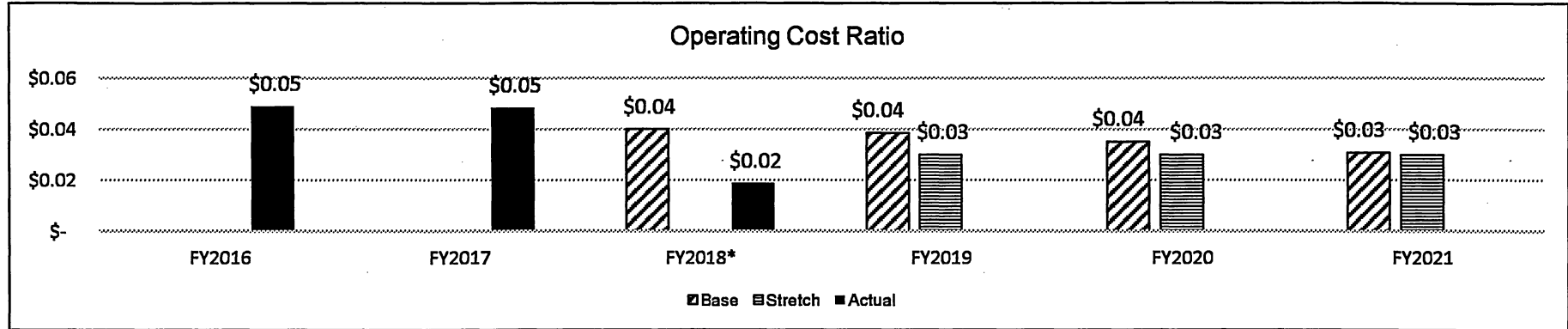
**Department: Economic Development**

**HB Sections: 7.025**

**Program Name: Community Development Block Grant Program**

**Program is found in the following core budget(s): CDBG Program**

**2d. Provide a measure(s) of the program's efficiency (continued).**



Note 1: This ratio depicts the administrative costs of operating the CDBG program versus the amount of grant funds expended.

\*Note 2: Cost ratio in FY18 is much lower than previous years, due to close out of several past disaster projects during the FY.

Note 3: Base is average of previous 3 years.

Note 4: This is a newer measure; therefore, Projected data for FY16 and FY17 is not available.

## PROGRAM DESCRIPTION

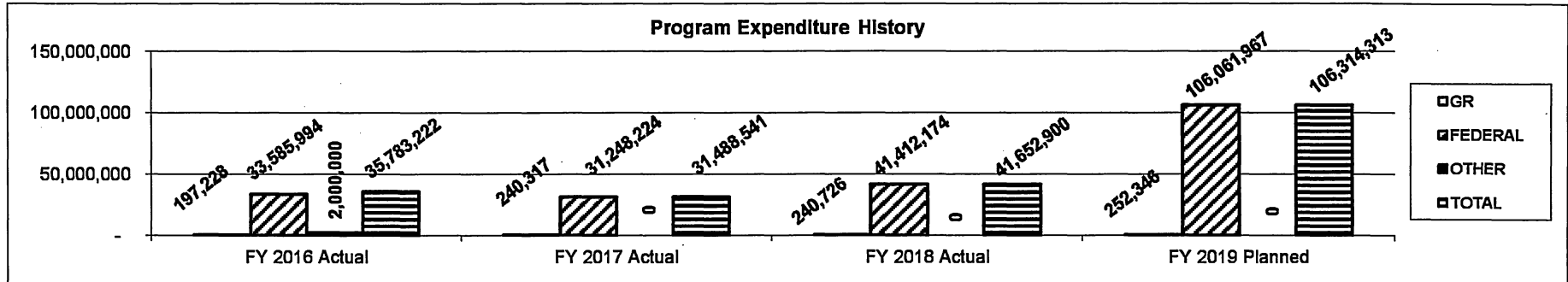
**Department: Economic Development**

**HB Sections: 7.025**

**Program Name: Community Development Block Grant Program**

**Program is found in the following core budget(s): CDBG Program**

**3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)**



Note 1: In FY16, GR and Federal PS, E&E and corresponding FTE transferred from BCS Teams and consolidated under CDBG program.

Note 2: Planned GR Expenditures reflect 3% Governor's Reserve.

**4. What are the sources of the "Other " funds?**

FY16: Missouri Humanities Council Trust Fund (0177) for one-time appropriation expended in FY16.

**5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

42 USC Section 5301 et. Seq., 24 CFR Part 570, and the MO Consolidated Plan submitted to the US Dept of Housing and Urban Development.

**6. Are there federal matching requirements? If yes, please explain.**

Yes, a \$1 for \$1 match required for a portion of the administrative funds. The applicable administrative funds equal 2% of the total appropriation. Soft costs are an eligible match.

**7. Is this a federally mandated program? If yes, please explain.**

The program is a formula block grant provided to the State of Missouri; 70% of which is provided to the entitlement cities, 30% of which is provided to the non-entitlement balance of the state. That 30% portion is administered by DED.

# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit</b> <u>43050C</u>				
<b>Division: Business and Community Solutions</b>									
<b>Core: State Small Business Credit Initiative (SSBCI)</b>					<b>HB Section</b> <u>7.030</u>				
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2020 Budget Request</b>					<b>FY 2020 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0	<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0	<b>EE</b>	0	0	0	0
<b>PSD</b>	0	2,000,000	0	2,000,000	<b>PSD</b>	0	2,000,000	0	2,000,000
<b>TRF</b>	0	0	0	0	<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>0</b>	<b>2,000,000</b>	<b>0</b>	<b>2,000,000</b>	<b>Total</b>	<b>0</b>	<b>2,000,000</b>	<b>0</b>	<b>2,000,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes:					Notes:				
<b>2. CORE DESCRIPTION</b>									
<p>The federal State Small Business Credit Initiative (SSBCI) Act of 2010 appropriated funds for state programs that increase the amount of private capital made available to small businesses and to cover reasonable administrative expenses. The State of Missouri was approved to receive an allocation of \$27 million through the Department of Economic Development, which implemented programs to assist Missouri small businesses in accessing credit and venture capital finance, encouraging job creation and business growth across the State. Missouri's approved plan dedicated \$24.8 million to establish the high-tech Missouri Innovation, Development and Entrepreneurial Advancement seed and venture capital funds (IDEA Funds) and \$2.2 million to the Grow Missouri Loan Participation Fund.</p> <p>The current appropriation authority allows for the spending of GROW loan repayments, which, as funds are paid back, will be spent on additional projects under Missouri's approved SSBCI plan.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
State Small Business Credit Initiative									

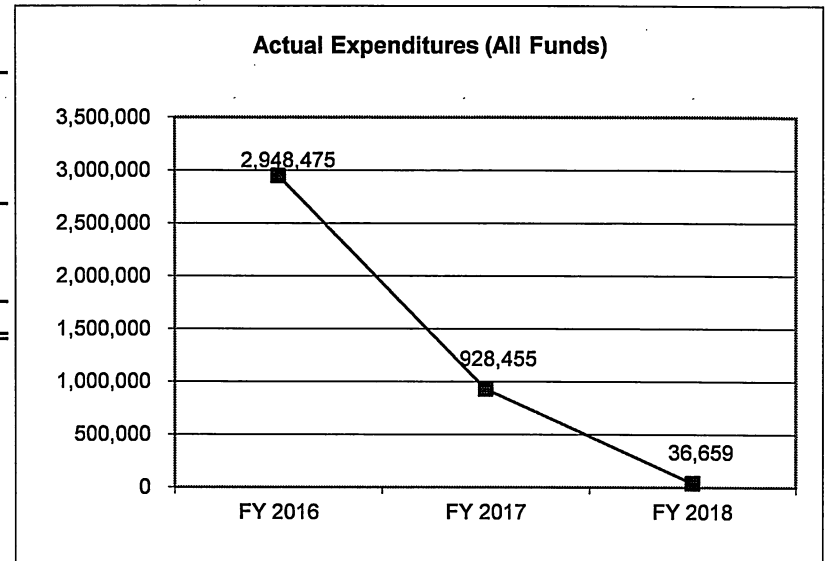


**CORE DECISION ITEM**

<b>Department: Economic Development</b>	<b>Budget Unit</b> <u>43050C</u>
<b>Division: Business and Community Solutions</b>	
<b>Core: State Small Business Credit Initiative (SSBCI)</b>	<b>HB Section</b> <u>7.030</u>

**4. FINANCIAL HISTORY**

	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Current Yr.</b>
Appropriation (All Funds)	9,386,222	9,386,222	6,000,000	2,000,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	9,386,222	9,386,222	6,000,000	2,000,000
Actual Expenditures (All Funds)	2,948,475	928,455	36,659	N/A
Unexpended (All Funds)	6,437,747	8,457,767	5,963,341	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	6,437,747	8,457,767	5,963,341	N/A
Other	0	0	0	N/A



\*Restricted amount is as of: \_\_\_\_\_

Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:**

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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT**  
**SSBCI**

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**5. CORE RECONCILIATION DETAIL**

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		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2073 5107	PD	0.00	0	1,000,000	0	1,000,000	Reallocated to new division.
Core Reallocation	2073 5106	PD	0.00	0	1,000,000	0	1,000,000	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>2,000,000</b>	<b>0</b>	<b>2,000,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PD	0.00	0	2,000,000	0	2,000,000	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>2,000,000</b>	<b>0</b>	<b>2,000,000</b>	

## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT SMALL BUSINESS CREDIT

#### 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
		PD	0.00	0	2,000,000	0	2,000,000	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>2,000,000</b>	<b>0</b>	<b>2,000,000</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PD	0.00	0	2,000,000	0	2,000,000	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>2,000,000</b>	<b>0</b>	<b>2,000,000</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2010 8089	PD	0.00	0	(1,000,000)	0	(1,000,000)	Reallocated to new division.
Core Reallocation	2010 8088	PD	0.00	0	(1,000,000)	0	(1,000,000)	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>(2,000,000)</b>	<b>0</b>	<b>(2,000,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PD	0.00	0	0	0	0	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SSBCI</b>								
<b>CORE</b>								
<b>PROGRAM-SPECIFIC</b>								
DED-ED PROGRAMS-FEDERAL OTHER	0	0.00	0	0.00	0	0.00	2,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	2,000,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>2,000,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,000,000</b>	<b>0.00</b>

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>SMALL BUSINESS CREDIT</b>									
<b>CORE</b>									
PROGRAM-SPECIFIC									
DED-ED PROGRAMS-FEDERAL OTHER	36,659	0.00	2,000,000	0.00	2,000,000	0.00	0	0.00	
TOTAL - PD	36,659	0.00	2,000,000	0.00	2,000,000	0.00	0	0.00	
<b>TOTAL</b>	<b>36,659</b>	<b>0.00</b>	<b>2,000,000</b>	<b>0.00</b>	<b>2,000,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$36,659</b>	<b>0.00</b>	<b>\$2,000,000</b>	<b>0.00</b>	<b>\$2,000,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	

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# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SSBCI								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	2,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	2,000,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$2,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$2,000,000	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SMALL BUSINESS CREDIT</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	36,659	0.00	2,000,000	0.00	2,000,000	0.00	0	0.00
TOTAL - PD	36,659	0.00	2,000,000	0.00	2,000,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$36,659</b>	<b>0.00</b>	<b>\$2,000,000</b>	<b>0.00</b>	<b>\$2,000,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$36,659	0.00	\$2,000,000	0.00	\$2,000,000	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**HB Section(s):**

**7.030**

**Program Name: State Small Business Credit Initiative (SSBCI)**

**Program is found in the following core budget(s): State Small Business Credit Initiative**

**1a. What strategic priority does this program address?**

Laser Focused and Customer Centric

**1b. What does this program do?**

- The State Small Business Credit Initiative (SSBCI) was created by the federal Small Business Jobs Act of 2010 which authorized the U.S. Department of Treasury to disburse federal funds to state programs in order to increase the amount of private capital made available to small businesses through debt and equity financing.
- In 2011, the State of Missouri was approved to receive an allocation of \$27 million through the Department of Economic Development (DED).
- Missouri's approved plan dedicated \$24.8 million to establish the high-tech Missouri Innovation, Development and Entrepreneurial Advancement seed and venture capital funds (IDEA Funds) and \$2.2 million to the Grow Missouri Loan Participation Fund.
- The IDEA Fund program is administered by the Missouri Technology Corporation and provides equity, convertible debt, and low-interest debt financing to startups and early-stage technology-driven businesses. IDEA Funds consist of co-investment with private investors on private market financial terms to provide Missouri entrepreneurs with much-needed venture capital financing, accelerating private investment capable of high-paying job creation in targeted high-tech clusters.
- The Grow Missouri Loan program is administered by DED's Business and Community Solutions Division and provided flexible loans to targeted companies in order to facilitate the complete funding of business expansion or retention projects.

**2a. Provide an activity measure(s) for the program.**

	FY2016		FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of IDEA Co-Investments	10	8	6	9	8	6	9	0	0

Note 1: DED received 29 applications for the GROW loan program; 26 applications were withdrawn or denied funding due to ineligibility or unavailable funds. Three projects were approved totaling \$2.1M. Due to low activity, DED transferred the balance of SSBCI funds to the MTC's IDEA program in FY2014. This transaction was approved by the U.S. Department of Treasury.

**2b. Provide a measure(s) of the program's quality.**

SSBCI funding was exhausted in FY2018; therefore, a measure of the program's quality is represented by Leveraged Investment in 2c.



## PROGRAM DESCRIPTION

**Department:** Economic Development

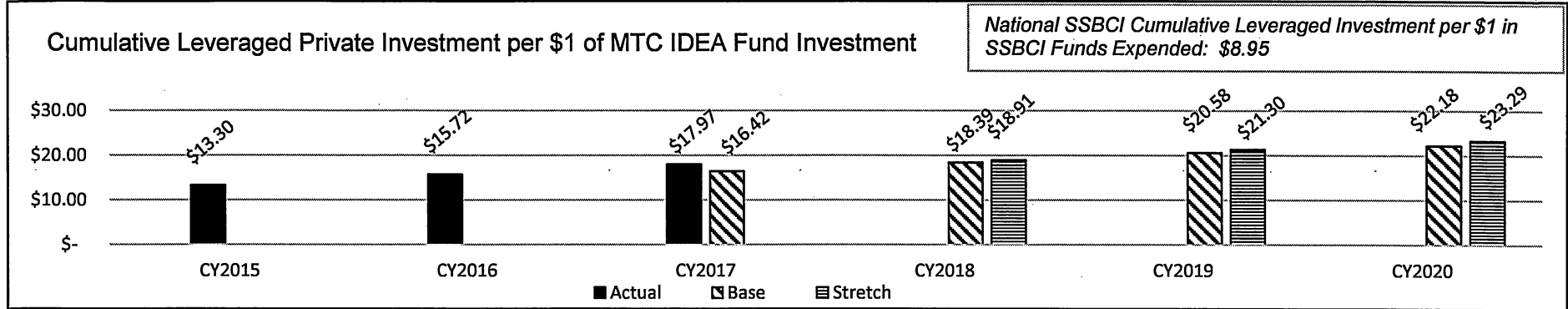
**HB Section(s):**

**7.030**

**Program Name:** State Small Business Credit Initiative (SSBCI)

**Program is found in the following core budget(s):** State Small Business Credit Initiative

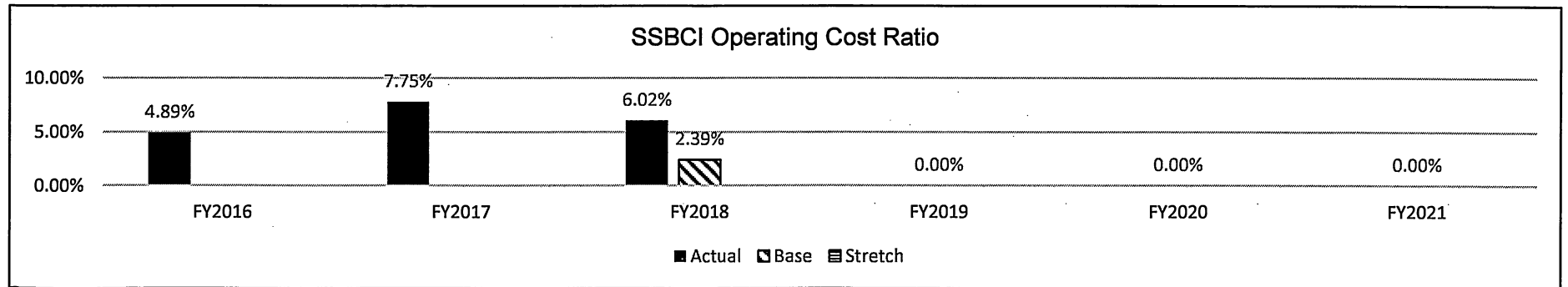
**2c. Provide a measure(s) of the program's impact.**



Note 1: The cumulative leveraged investment ratio is calculated by dividing the total amount of leveraged capital by the amount of SSBCI funds invested over the life of the program. This ratio is one that is tracked and reported by the U.S. Department of Treasury. The Small Business Jobs Act set an aspirational target of \$10:\$1.

Note 2: SSBCI funding was exhausted in FY2018; however, Base and Stretch Targets for CY17-CY20 reflect subsequent private financing of existing portfolio companies.

**2d. Provide a measure(s) of the program's efficiency.**



Note 1: The SSBCI Operating Cost Ratio is the operating costs to administer SSBCI investments shown as a percentage of the amount of SSBCI funds delivered to businesses.

Note 2: SSBCI funding was exhausted in FY2018; therefore, Base Targets for FY19 and FY20 and Stretch Targets for FY18-FY21 are not provided.

## PROGRAM DESCRIPTION

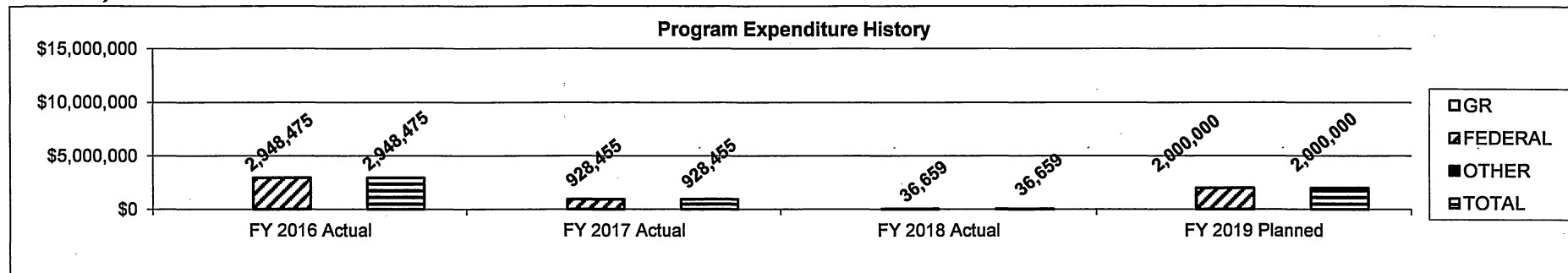
**Department:** Economic Development

**HB Section(s):** 7.030

**Program Name:** State Small Business Credit Initiative (SSBCI)

**Program is found in the following core budget(s):** State Small Business Credit Initiative

**3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)**



Note: FY2018 Actual includes the remaining cash in the fund from the original allocation.

**4. What are the sources of the "Other " funds?**

N/A

**5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Title III of the Small Business Jobs Act of 2010, Public Law 111-240, 124 Stat. 2568, 2582

**6. Are there federal matching requirements? If yes, please explain.**

No.

**7. Is this a federally mandated program? If yes, please explain.**

No.

# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Solutions**  
**Core: Main Street Program**

**Budget Unit** 43055C  
**HB Section** 7.035

## 1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	300,000	300,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>300,000</b>	<b>300,000</b>

FTE 0.00 0.00 0.00 0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

Notes:

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	300,000	300,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>300,000</b>	<b>300,000</b>

FTE 0.00 0.00 0.00 0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

Notes:

## 2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Main Street Program, a community revitalization training program administered by the nonprofit Missouri Main Street Connection (MMSA). The Department of Economic Development (DED) contracts with the MMSA programs on behalf of Missouri communities. The program provides technical assistance and training for local governments, business organizations, merchants, and property owners across the State to enhance their community and economic revitalization efforts for older central business districts and neighborhoods.

MMSA pays a membership to the National Main Street organization, which provides the services of a Senior Program Officer to (1) review the communities' progress and accomplishments and (2) determine if they are meeting the 10 designated criteria established by National Main Street Center to become nationally recognized.

## 3. PROGRAM LISTING (list programs included in this core funding)

Main Street Program

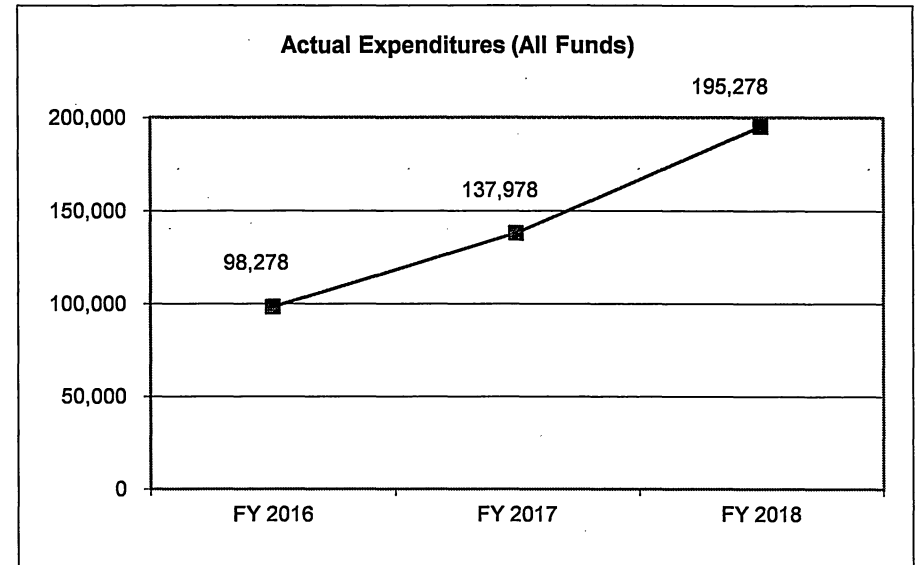
# **CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Solutions**  
**Core: Main Street Program**

**Budget Unit** 43055C  
**HB Section** 7.035

## **4. FINANCIAL HISTORY**

	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Current Yr.</b>
Appropriation (All Funds)	100,000	200,000	200,000	300,000
Less Reverted (All Funds)	(1,722)	(4,722)	(4,722)	0
Less Restricted (All Funds)*	0	(57,300)	0	
Budget Authority (All Funds)	98,278	137,978	195,278	300,000
Actual Expenditures (All Funds)	98,278	137,978	195,278	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	57,300	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)		



\*Restricted amount is as of: \_\_\_\_\_

Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:**

- (1) Source of appropriation was GR and EDAF (0783).
- (2) Includes GR restriction.

## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT MAINSTREET PROGRAM

#### 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2043 5108	PD	0.00	0	0	300,000	300,000	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>300,000</b>	<b>300,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PD	0.00	0	0	300,000	300,000	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>300,000</b>	<b>300,000</b>	

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MAINSTREET PROGRAM**

**5. CORE RECONCILIATION DETAIL**

				<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>										
				PD	0.00	0	0	300,000	300,000	
				<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>300,000</b>	<b>300,000</b>	
<b>DEPARTMENT CORE REQUEST</b>										
				PD	0.00	0	0	300,000	300,000	
				<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>300,000</b>	<b>300,000</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>										
Core Reallocation	2011	8657		PD	0.00	0	0	(300,000)	(300,000)	Reallocation to new division.
<b>NET GOVERNOR CHANGES</b>					<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(300,000)</b>	<b>(300,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>										
				PD	0.00	0	0	0	0	
				<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MAINSTREET PROGRAM</b>									
<b>CORE</b>									
PROGRAM-SPECIFIC									
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	300,000	0.00	
TOTAL - PD	0	0.00	0	0.00	0	0.00	300,000	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>300,000</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$300,000</b>	<b>0.00</b>	

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MAINSTREET PROGRAM</b>									
<b>CORE</b>									
PROGRAM-SPECIFIC									
GENERAL REVENUE	152,664	0.00	0	0.00	0	0.00	0	0.00	
ECON DEVELOP ADVANCEMENT FUND	42,614	0.00	300,000	0.00	300,000	0.00	0	0.00	
TOTAL - PD	195,278	0.00	300,000	0.00	300,000	0.00	0	0.00	
<b>TOTAL</b>	<b>195,278</b>	<b>0.00</b>	<b>300,000</b>	<b>0.00</b>	<b>300,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$195,278</b>	<b>0.00</b>	<b>\$300,000</b>	<b>0.00</b>	<b>\$300,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	

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# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MAINSTREET PROGRAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	300,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	300,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$300,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$300,000	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MAINSTREET PROGRAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	195,278	0.00	300,000	0.00	300,000	0.00	0	0.00
TOTAL - PD	195,278	0.00	300,000	0.00	300,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$195,278</b>	<b>0.00</b>	<b>\$300,000</b>	<b>0.00</b>	<b>\$300,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$152,664	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$42,614	0.00	\$300,000	0.00	\$300,000	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**HB Section(s):**

**7.035**

**Program Name: Main Street**

**Program is found in the following core budget(s): Main Street**

**1a. What strategic priority does this program address?**

Laser Focused and Customer Centric

**1b. What does this program do?**

- The purpose of the Main Street Program is to provide educational workshops, technical assistance and training for representatives from Missouri's local governments, business organizations, merchants, and property owners to enhance their community and economic revitalization efforts for older central business districts and neighborhoods.
- On behalf of Missouri communities, the Department of Economic Development (DED) contracts with the nonprofit Missouri Main Street Connection (MMSMC) to administer this statewide program.
- MMSMC provides a payment to the National Main Street Center for the State Coordinator Partner Membership. This membership provides the services of a Senior Program Officer to (1) review the communities' progress and accomplishments and (2) determine if they are meeting the 10 designated criteria established by National Main Street Center to become nationally recognized.

**2a. Provide an activity measure(s) for the program.**

	FY2016		FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Individuals Trained	1,225	1,446	1,300	1,667	1,917	1,866	1,800	1,900	2,000
Assessed Communities	30	32	32	34	35	35	38	42	44
Accredited Communities	13	11	13	16	21	20	22	24	26

Note 1: Projected amounts are calculated by an average increase of 5% in Individuals Trained, an increase of an average of 3 communities assessed each year and an increase of an average of 2 communities accredited each year.

Note 2: Due to the National Main Street Conference being held in Kansas City during FY2018, additional individuals were able to be trained. This number is expected to decrease for FY2019.

**2b. Provide a measure(s) of the program's quality.**

DED contracts with Missouri Main Street Connection for services on an annual basis and they are the single source of interaction; therefore, a survey was not completed for this program. Please refer to 2c. and 2d. for the program's impact and efficiency.

## PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s):

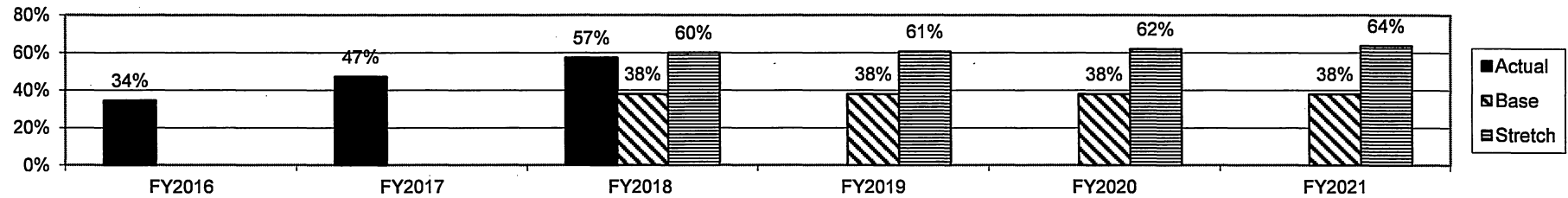
7.035

Program Name: Main Street

Program is found in the following core budget(s): Main Street

2c. Provide a measure(s) of the program's impact.

Percentage of Accredited Communities versus Assessed Communities



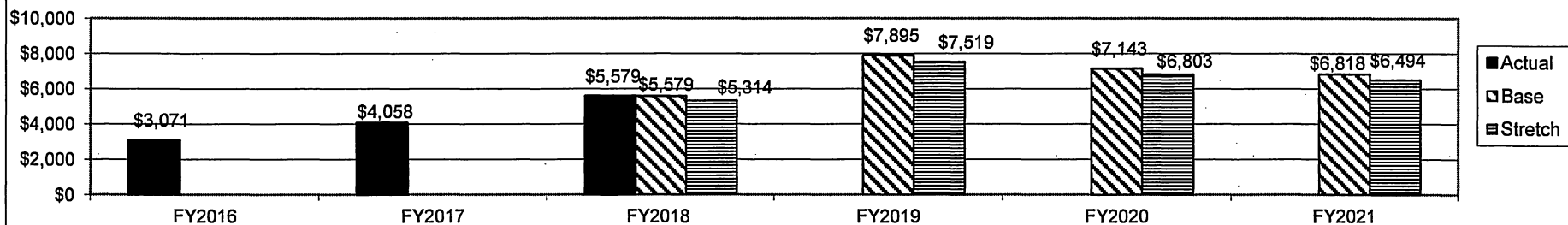
Note 1: Depicts ratio of Communities Receiving National Accreditation versus Assessed Communities.

Note 2: Base target is an average of FY16 - FY18 and Stretch target assumes exceptional progress in accreditation.

Note 3: This is a new measure; therefore, Projected data for FY16 and FY17 is not available.

2d. Provide a measure(s) of the program's efficiency.

Cost Per Assessed Community



Note 1: Depicts Program Dollars spent per Assessed Community.

Note 2: Base target is determined by dividing the projected state expenditures by the projected number of assessed communities and Stretch target is an increase of 5% to the number of communities assessed.

Note 3: This is a new measure; therefore, Projected data for FY16 and FY17 is not available.

Note 4: The contract agreement between DED and MMSC increased from \$195,278 in FY18 to \$300,000 in FY19, which will result in a higher cost per community.

## PROGRAM DESCRIPTION

Department: Economic Development

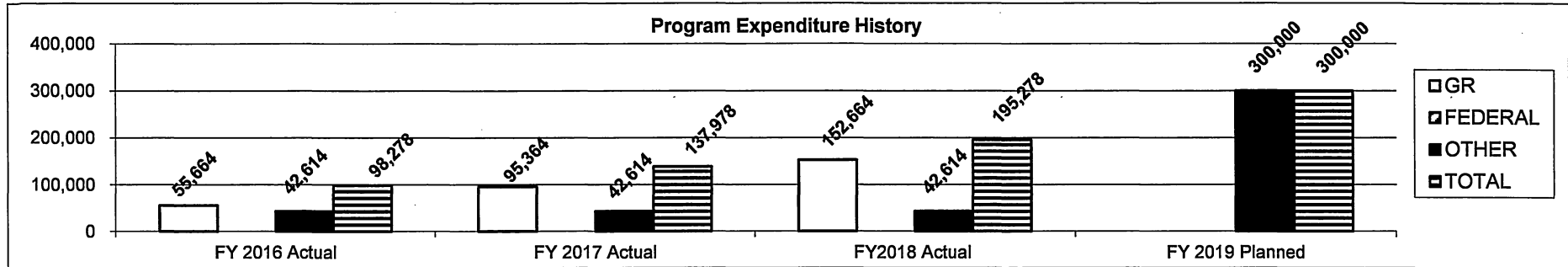
HB Section(s):

7.035

Program Name: Main Street

Program is found in the following core budget(s): Main Street

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 251.470 to 251.485, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

# CORE DECISION ITEM

<b>Department: Economic Development</b>	<b>Budget Unit</b> <u>43060C</u>
<b>Division: Business and Community Solutions</b>	
<b>Core: Tax Increment Financing (TIF)</b>	<b>HB Section</b> <u>7.040</u>

## 1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	31,150,124	31,150,124
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>31,150,124</b>	<b>31,150,124</b>

FTE                      0.00                      0.00                      0.00                      0.00

**Est. Fringe**                      0                      0                      0                      0

*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:                      State Tax Increment Financing Fund (0848)

Notes:                      Requires a GR transfer to the TIF Fund (0848)

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	31,150,124	31,150,124
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>31,150,124</b>	<b>31,150,124</b>

FTE                      0.00                      0.00                      0.00                      0.00

**Est. Fringe**                      0                      0                      0                      0

*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:                      State Tax Increment Financing Fund (0848)

Notes:                      Requires a GR transfer to the TIF Fund (0848)

## 2. CORE DESCRIPTION

This core decision item establishes the spending authority for the State Tax Increment Financing (TIF) Program. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. These costs include public infrastructure necessary to generate reuse of the properties.

### Current TIF obligations include the following projects:

- (1) Kansas City Midtown: infrastructure improvements and retail development at Mill Street & Westport Rd and at Linwood & Main;
- (2) Independence Santa Fe Neighborhood: infrastructure redevelopment to support commercial development and housing;
- (3) St. Louis City Convention Hotel: construction of a 1,083 room convention headquarters hotel complex;
- (4) Springfield Jordan Valley Park: redevelopment of former industrial district south of downtown Springfield to include exposition center, public facilities & supporting infrastructure;
- (5) Kansas City Bannister Retail/Three Trails Office: development of retail, dining and hospitality on the site of the old Bannister Mall to compliment an adjoining technology/business park to be developed on the site in south Kansas City;
- (6) St. Louis Lambert Airport Eastern Perimeter: redevelopment of 500 acres of land just east of Lambert Airport between I-170 and I-70 developed for light industrial, warehouse, office, and some residential;
- (7) Old Post Office in Kansas City: renovation of old post office building and other development on south side of Pershing Road to house IRS Service Center;
- (8) 1200 Main Garage Project in Kansas City: new development for H&R Block Corporation headquarters;
- (9) Riverside Levee: infrastructure and levee improvements at 1600-acre site, City of Riverside;
- (10) Branson Landing: redevelopment of 208-acre riverfront area in downtown Branson;
- (11) Eastern Jackson County Bass Pro: construction of Bass Pro Outdoor World store, lodging and complimentary retail and dining establishments in a 400-acre undeveloped parcel south of I-70 and west of I-435; (Continued on next page)

# CORE DECISION ITEM

**Department: Economic Development**

**Budget Unit 43060C**

**Division: Business and Community Solutions**

**Core: Tax Increment Financing (TIF)**

**HB Section 7.040**

- (12) Kansas City East Village: J.E. Dunn headquarters, infrastructure improvements and mixed use development in east end of downtown KC west of I-70;  
 (13) St. Louis Innovation District: redevelopment of a blighted and aging industrial zone into a live-work-play technology district;  
 (14) National Geospatial Agency West: Redevelopment of land for use by a government agency; and  
 (15) Fenton Logistics Park: Redevelopment of the former Fenton Chrysler assembly plant into a mixed-use site; and  
 (16) IDEA Commons.

## TIF Projects Completed and Closed:

Excelsior Springs: Elms Hotel and supporting infrastructure.

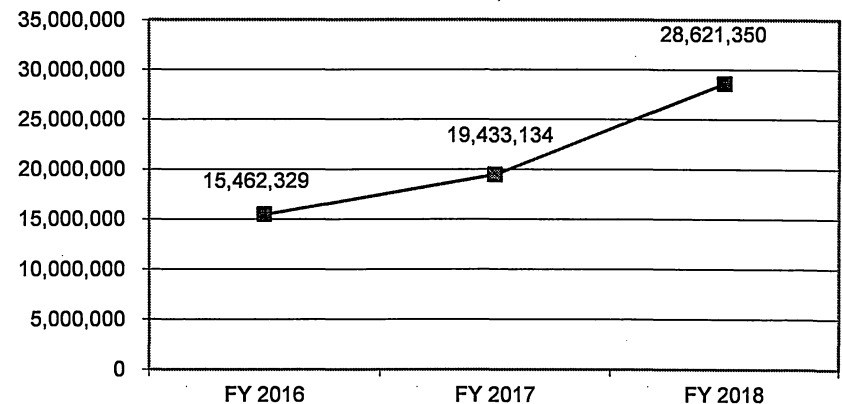
## 3. PROGRAM LISTING (list programs included in this core funding)

State Tax Increment Financing Program

## 4. FINANCIAL HISTORY

	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds)	16,400,000	23,772,860	30,103,350	31,150,124
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	16,400,000	23,772,860	30,103,350	31,150,124
Actual Expenditures (All Funds)	15,462,329	19,433,134	28,621,350	N/A
Unexpended (All Funds)	937,671	4,339,726	1,482,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	937,671	4,339,726	1,482,000	N/A
	(1)	(1)	(1)	

Actual Expenditures (All Funds)



\*Restricted amount is as of: \_\_\_\_\_

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:** (1) Funds are only expended as projects generate increment.

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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
STATE TIF PROGRAM**

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**5. CORE RECONCILIATION DETAIL**

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		<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2076 5109	PD	0.00	0	0	31,150,124	31,150,124	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>31,150,124</b>	<b>31,150,124</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PD	0.00	0	0	31,150,124	31,150,124	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>31,150,124</b>	<b>31,150,124</b>	



**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
STATE TIF PROGRAM**

**5. CORE RECONCILIATION DETAIL**

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
	PD		0.00	0	0	31,150,124	31,150,124	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>31,150,124</b>	<b>31,150,124</b>	
<b>DEPARTMENT CORE REQUEST</b>								
	PD		0.00	0	0	31,150,124	31,150,124	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>31,150,124</b>	<b>31,150,124</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2013 4351	PD	0.00	0	0	(31,150,124)	(31,150,124)	Reallocation to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(31,150,124)</b>	<b>(31,150,124)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
	PD		0.00	0	0	0	0	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

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# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM								
CORE								
PROGRAM-SPECIFIC								
MO SUPP TAX INCREMENT FINANCE	0	0.00	0	0.00	0	0.00	31,150,124	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	31,150,124	0.00
TOTAL	0	0.00	0	0.00	0	0.00	31,150,124	0.00
TIF GR Trf and Spend Auth Inc - 1419001								
PROGRAM-SPECIFIC								
MO SUPP TAX INCREMENT FINANCE	0	0.00	0	0.00	0	0.00	1,376,333	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	1,376,333	0.00
TOTAL	0	0.00	0	0.00	0	0.00	1,376,333	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$32,526,457	0.00

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>STATE TIF PROGRAM</b>									
<b>CORE</b>									
PROGRAM-SPECIFIC									
MO SUPP TAX INCREMENT FINANCE	28,621,350	0.00	31,150,124	0.00	31,150,124	0.00	0	0.00	
TOTAL - PD	28,621,350	0.00	31,150,124	0.00	31,150,124	0.00	0	0.00	
<b>TOTAL</b>	<b>28,621,350</b>	<b>0.00</b>	<b>31,150,124</b>	<b>0.00</b>	<b>31,150,124</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>TIF GR Trf and Spend Auth Inc - 1419001</b>									
PROGRAM-SPECIFIC									
MO SUPP TAX INCREMENT FINANCE	0	0.00	0	0.00	1,376,333	0.00	0	0.00	
TOTAL - PD	0	0.00	0	0.00	1,376,333	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,376,333</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$28,621,350</b>	<b>0.00</b>	<b>\$31,150,124</b>	<b>0.00</b>	<b>\$32,526,457</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	

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# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	31,150,124	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	31,150,124	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$31,150,124	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$31,150,124	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	28,621,350	0.00	31,150,124	0.00	31,150,124	0.00	0	0.00
TOTAL - PD	28,621,350	0.00	31,150,124	0.00	31,150,124	0.00	0	0.00
GRAND TOTAL	\$28,621,350	0.00	\$31,150,124	0.00	\$31,150,124	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$28,621,350	0.00	\$31,150,124	0.00	\$31,150,124	0.00		0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**HB Section(s):**

7.040

**Program Name:** State Tax Increment Financing (TIF) Program

**Program is found in the following core budget(s):** Tax Increment Financing

**1a. What strategic priority does this program address?**

Laser Focused, Customer Centric, Regionally Targeted

**1b. What does this program do?**

- The purpose of the Tax Increment Financing (TIF) program is to redevelop a designated blighted area based upon a redevelopment plan. The program converts underutilized properties and places them back in active production by generating new sales and providing additional wages through new job creation.
- TIF involves the issuance of local bonds or other obligations, which are secured by a pledge of a statutory portion of the following resulting from redevelopment improvements (1) economic activity taxes (sales tax), (2) payments in lieu of taxes (property tax), and (3) withholding and local employment taxes attributable to the increase in taxable activity inside the redevelopment area.
- The State TIF redirects 50% of the withholding taxes or 50% of the economic activity taxes generated as a result of planned redevelopment activities within a prescribed area for up to 23 years.
- The Program has an aggregate annual cap of \$32M which excludes from this cap any plan or project involving a health information technology employer employing over 7,000 employees in the state which is estimated to create in excess of 15,000 new jobs with an average annual wage of more than \$75,000, and that is listed by name in an appropriations bill. The cap is reduced to \$10M for redevelopment plans or projects approved on or after August 28, 2018, and before August 28, 2028. For projects approved prior to August 28, 2018, which are expanded with buildings of new construction, the originally approved amount shall not be increased by more than \$3 million annually. For redevelopment plans or projects approved on or after August 28, 2028, the cap shall increase to \$20 million.
- The projects approved under the program are capped annually by the lesser of a contracted amount or the actual amount of increment earned for the year. For redevelopment plans or projects approved prior to August 28, 2018 that are expanded with buildings of new construction, and for all redevelopment plans or projects approved after August 28, 2018, no single redevelopment plan or project shall receive an appropriation that exceeds \$3 million annually.
- The state taxes are paid and then diverted back to the applicant as a function of the annual appropriation process.

## PROGRAM DESCRIPTION

**Department: Economic Development**

**HB Section(s): 7.040**

**Program Name: State Tax Increment Financing (TIF) Program**

**Program is found in the following core budget(s): Tax Increment Financing**

**2a. Provide an activity measure(s) for the program.**

	FY2016		FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of <b>Active</b> TIF Projects	15	13	15	15	15	15	15	15	15
Average Total People Employed in TIF Project Areas	N/A	12,765	N/A	14,497	15,946	15,578	16,575	17,671	18,877
Average Total People Employed in TIF Project Areas Above Base-Line	N/A	7,154	N/A	8,886	N/A	9,967	10,964	12,060	13,266

Note 1: Average Total People Employed is a new measure; therefore, Projected data for FY16 and FY17 is not available.

Note 2: Average Total People Employed only includes jobs from those businesses reporting wages and withholding taxes. Businesses reporting sales and sales taxes are not included.

Note 3: Base-line employees is equal to the number of jobs reported by existing businesses within the project area prior to approval of the redevelopment project and is equal to 5,611 jobs.

**2b. Provide a measure(s) of the program's quality.**

Number of active projects is too small to conduct a meaningful customer satisfaction survey. Please refer to 2c. and 2d. for program's impact and efficiency.

## PROGRAM DESCRIPTION

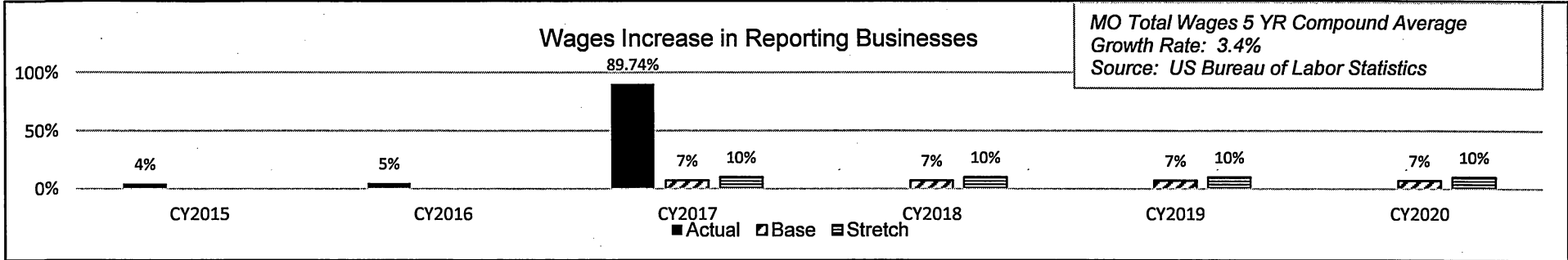
**Department:** Economic Development

**HB Section(s):** 7.040

**Program Name:** State Tax Increment Financing (TIF) Program

**Program is found in the following core budget(s):** Tax Increment Financing

**2c. Provide a measure(s) of the program's impact.**



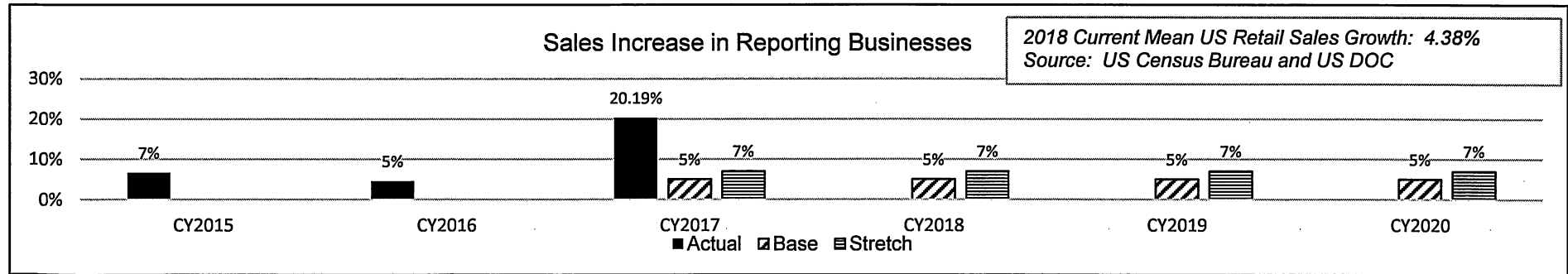
Note 1: Increase of 90% for wages in CY2017 is due to the addition of two new TIF projects that started reporting in CY2017.

Note 2: Reflects yearly increase in net new wages for active projects divided by total wages.

Note 3: Regardless of actual total wages or actual total sales, increment payments are only made on businesses that report their wages or sales to the local TIF. Only reporting businesses are included in the metric, regardless of the wages and withholding taxes or sales and sales taxes non-reporting businesses may have produced and paid to the State.

Note 4: This is a new measure; therefore, Projected data for CY15 and CY16 is not available.

Note 5: The Base target is set at moderate growth at 7% and the Stretch target is an increase of 3% over the Base.



Note 1: Increase of 20% in sales in CY2017 is due to the addition of one new TIF project that started reporting in CY2017.

Note 2: Reflects yearly increase in net new sales for active projects divided by total sales.

Note 3: Regardless of actual total wages or actual total sales, increment payments are only made on businesses that report their wages or sales to the local TIF. Only reporting businesses are included in the metric, regardless of the wages and withholding taxes or sales and sales taxes non-reporting businesses may have produced and paid to the State.

Note 4: This is a new measure; therefore, Projected data for CY15 and CY16 is not available.

Note 5: The Base target is set at 5% and the Stretch target is an increase of 2% over the Base.



## PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s):

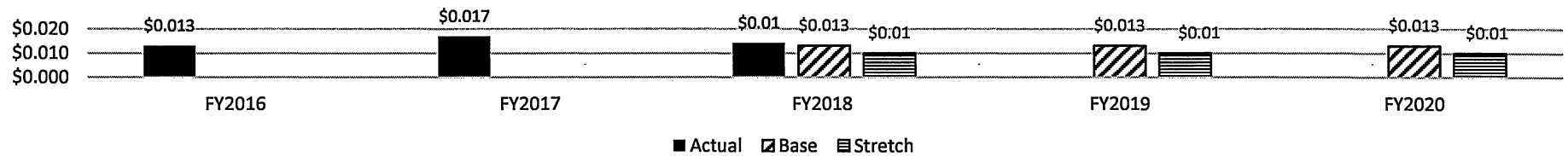
7.040

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

2d. Provide a measure(s) of the program's efficiency.

### Cost Per Dollar of Wages



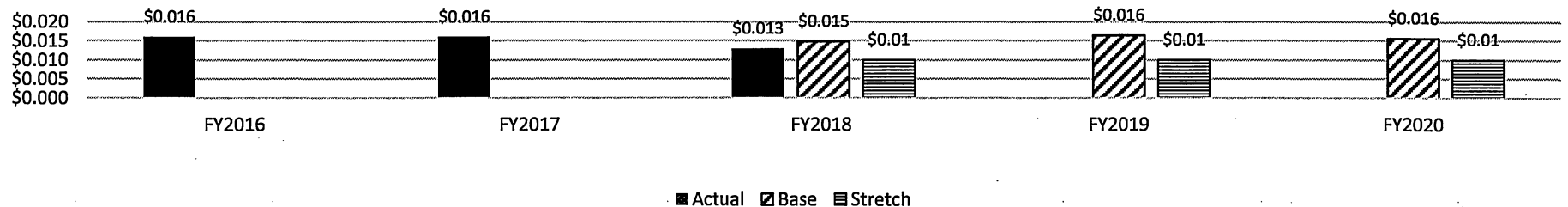
Note 1: Reflects the cost to the state divided by total wages for active projects.

Note 2: Only reporting businesses are included in the metric.

Note 3: This is a new measure; therefore, Projected data for FY16 and FY17 is not available.

Note 4: The Base target is an approximate average of the prior 3 years and the Stretch target is set at \$.01.

### Cost Per Dollar of Sales



Note 1: Reflects the cost to the state divided by total sales for active projects.

Note 2: Only reporting businesses are included in the metric.

Note 3: This is a new measure; therefore, Projected data for FY16 and FY17 is not available.

Note 4: The Base target is an approximate average of the prior 3 years and the Stretch is set at \$.01.

## PROGRAM DESCRIPTION

**Department:** Economic Development

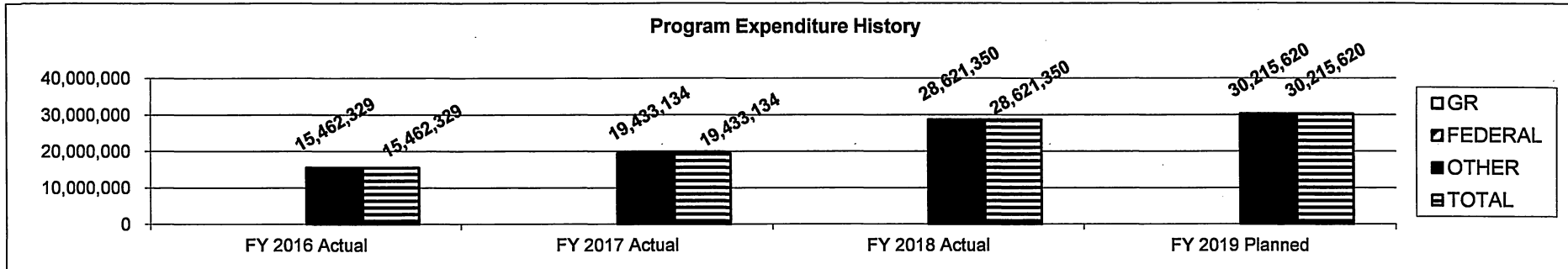
**HB Section(s):**

7.040

**Program Name:** State Tax Increment Financing (TIF) Program

**Program is found in the following core budget(s):** Tax Increment Financing

**3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)**



Note: Planned Expenditures reflect 3% Governor's Reserve on GR Transfer.

**4. What are the sources of the "Other " funds?**

Requires a Transfer from General Revenue to the Missouri Supplement Tax Increment Finance Fund (0848).

**5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 99.800-99.865, RSMo

**6. Are there federal matching requirements? If yes, please explain.**

No

**7. Is this a federally mandated program? If yes, please explain.**

No

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43060C and 43065C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> TIF Spending Authority and GR Transfer In DI# 1419001	<b>HB Section</b> 7.040 and 7.045

**1. AMOUNT OF REQUEST**

FY 2020 Budget Request						FY 2020 Governor's Recommendation					
	GR	Federal	Other	Total	E		GR	Federal	Other	Total	E
PS	0	0	0	0		PS	0	0	0	0	
EE	0	0	0	0		EE	0	0	0	0	
PSD	0	0	1,376,333	1,376,333		PSD	0	0	1,376,333	1,376,333	
TRF	1,376,333	0	0	1,376,333		TRF	1,376,333	0	0	1,376,333	
Total	1,376,333	0	1,376,333	2,752,666		Total	1,376,333	0	1,376,333	2,752,666	
FTE	0.00	0.00	0.00	0.00		FTE	0.00	0.00	0.00	0.00	
Est. Fringe	0	0	0	0		Est. Fringe	0	0	0	0	
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.						Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					

Other Funds: MO Supplemental Tax Increment Financing Fund (0848)

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input checked="" type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Increase General Revenue Transfer and Corresponding Spending Authority	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This new decision item is being requested in order to increase the appropriation authority and corresponding GR Transfer for the State Tax Increment Financing Fund. Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the property.

Projects requiring an increase include: KC Midtown, St. Louis Convention Hotel, Riverside Levee, 1200 Main Garage Project in KC, St. Louis Lambert Airport Eastern Perimeter, Kansas City Bannister Mall/Three Trails Office and Fenton Logistics Park at a total of \$1,376,333.

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43060C and 43065C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> TIF Spending Authority and GR Transfer In DI# 1419001	<b>HB Section</b> 7.040 and 7.045

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

Total reimbursement amounts, prescribed in Certificates of Approval for State TIF projects for FY20, estimate an increase of \$1,376,333. The current TIF appropriation is \$31,150,124. This request will bring the total appropriation and the GR Transfer to \$32,526,457.

State TIF requires a General Revenue transfer in to the State Tax Increment Financing Fund (0848).

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS	E
							0			
							0	0.0		
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	
							0			
							0			
							0			
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>	
Program Distributions					1,376,333		1,376,333			
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>1,376,333</u>		<u>1,376,333</u>		<u>0</u>	
Transfers	1,376,333						1,376,333			
<b>Total TRF</b>	<u>1,376,333</u>		<u>0</u>		<u>0</u>		<u>1,376,333</u>		<u>0</u>	
<b>Grand Total</b>	<u>1,376,333</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>1,376,333</u>	<u>0.0</u>	<u>2,752,666</u>	<u>0.0</u>	<u>0</u>	

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department: Economic Development</b>				<b>Budget Unit</b> 43060C and 43065C						
<b>Division: Business and Community Services</b>										
<b>DI Name: TIF Spending Authority and GR Transfer In DI# 1419001</b>				<b>HB Section</b> 7.040 and 7.045						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	E
							0			
							0	0.0		
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0	
							0			
							0			
							0			
<b>Total EE</b>	0		0		0		0		0	
Program Distributions					1,376,333		1,376,333			
<b>Total PSD</b>	0		0		1,376,333		1,376,333		0	
Transfers	1,376,333						1,376,333			
<b>Total TRF</b>	1,376,333		0		0		1,376,333		0	
<b>Grand Total</b>	1,376,333	0.0	0	0.0	1,376,333	0.0	2,752,666	0.0	0	

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> <u>Economic Development</u>	<b>Budget Unit</b> <u>43060C and 43065C</u>
<b>Division:</b> <u>Business and Community Services</u>	
<b>DI Name:</b> <u>TIF Spending Authority and GR Transfer In DI# 1419001</u>	<b>HB Section</b> <u>7.040 and 7.045</u>

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an activity measure(s) for the program.**

Refer to the Core Description for the Tax Increment Financing Program.

**6b. Provide a measure(s) of the program's quality.**

Refer to the Core Description for the Tax Increment Financing Program.

**6c. Provide a measure(s) of the program's impact.**

Refer to the Core Description for the Tax Increment Financing Program.

**6d. Provide a measure(s) of the program's efficiency.**

Refer to the Core Description for the Tax Increment Financing Program.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

DED works closely with the communities to track the project build-out period and adjust any budget requests to reflect updated increment estimates if less than the amount obligated by contract.

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STATE TIF PROGRAM</b>								
TIF GR Trf and Spend Auth Inc - 1419001								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	1,376,333	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	1,376,333	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,376,333</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$1,376,333	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STATE TIF PROGRAM</b>								
TIF GR Trf and Spend Auth Inc - 1419001								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	1,376,333	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	1,376,333	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,376,333</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$1,376,333	0.00		0.00



# CORE DECISION ITEM

<b>Department: Economic Development</b>	<b>Budget Unit</b> <u>43065C</u>
<b>Division: Business and Community Solutions</b>	
<b>Core: Tax Increment Financing (TIF) Transfer</b>	<b>HB Section</b> <u>7.045</u>

## 1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	31,150,124	0	0	31,150,124
<b>Total</b>	<b>31,150,124</b>	<b>0</b>	<b>0</b>	<b>31,150,124</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	31,150,124	0	0	31,150,124
<b>Total</b>	<b>31,150,124</b>	<b>0</b>	<b>0</b>	<b>31,150,124</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

## 2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding for the Tax Increment Financing (TIF) program. It provides funds to remit for the tax increment financing captured via state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

## 3. PROGRAM LISTING (list programs included in this core funding)

State Tax Increment Financing Program

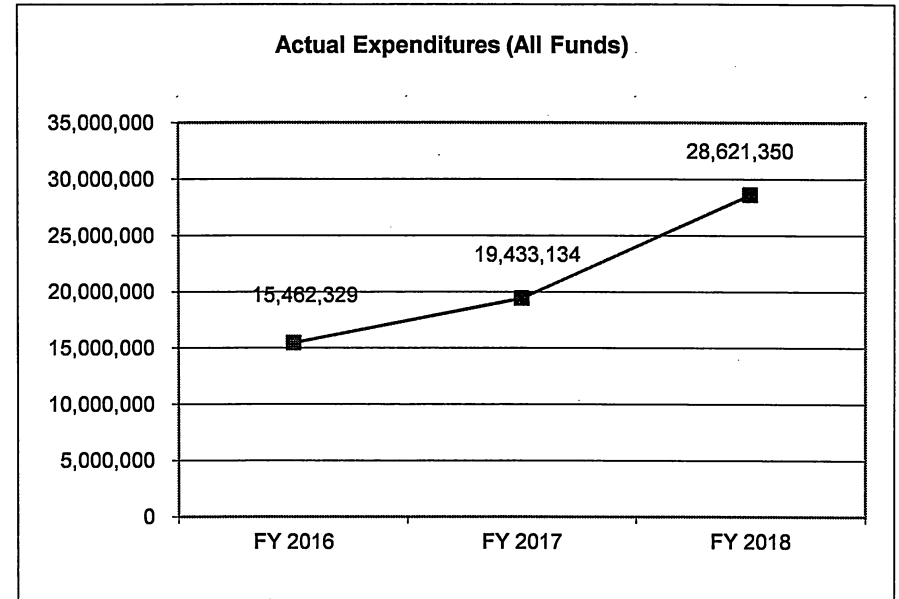
# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Solutions  
 Core: Tax Increment Financing (TIF) Transfer

Budget Unit 43065C  
 HB Section 7.045

## 4. FINANCIAL HISTORY

	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds)	16,400,000	23,772,860	30,103,350	31,150,124
Less Reverted (All Funds)	(492,000)	(713,186)	(903,101)	(934,504)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	15,908,000	23,059,674	29,200,249	30,215,620
Actual Expenditures (All Funds)	15,462,329	19,433,134	28,621,350	N/A
Unexpended (All Funds)	445,671	3,626,540	578,899	N/A
Unexpended, by Fund:				
General Revenue	445,671	3,626,540	578,899	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(1)	(1)	



\*Restricted amount is as of:

Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

Restricted includes any Governor's Expenditure Restrictions which remained at the end of the fiscal year (when applicable)

**NOTES:** (1) Transfer from GR to Missouri Supplement Tax Increment Financing Fund. Funds are only paid out as projects generate increment.

## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT STATE TIF PROGRAM TRANSFER

#### 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2074 T161	TRF	0.00	31,150,124	0	0	31,150,124	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>31,150,124</b>	<b>0</b>	<b>0</b>	<b>31,150,124</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		TRF	0.00	31,150,124	0	0	31,150,124	
		<b>Total</b>	<b>0.00</b>	<b>31,150,124</b>	<b>0</b>	<b>0</b>	<b>31,150,124</b>	

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
STATE TIF PROGRAM-TRANSFER**

**5. CORE RECONCILIATION DETAIL**

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	31,150,124	0	0	31,150,124	
	<b>Total</b>	<b>0.00</b>	<b>31,150,124</b>	<b>0</b>	<b>0</b>	<b>31,150,124</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	31,150,124	0	0	31,150,124	
	<b>Total</b>	<b>0.00</b>	<b>31,150,124</b>	<b>0</b>	<b>0</b>	<b>31,150,124</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>							
Core Reallocation	2014 T352 TRF	0.00	(31,150,124)	0	0	(31,150,124)	Reallocation to new division.
<b>NET GOVERNOR CHANGES</b>		<b>0.00</b>	<b>(31,150,124)</b>	<b>0</b>	<b>0</b>	<b>(31,150,124)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	0	0	0	0	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>STATE TIF PROGRAM TRANSFER</b>									
<b>CORE</b>									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	31,150,124	0.00	
TOTAL - TRF	0	0.00	0	0.00	0	0.00	31,150,124	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>31,150,124</b>	<b>0.00</b>	
<b>TIF GR Trf and Spend Auth Inc - 1419001</b>									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	1,376,333	0.00	
TOTAL - TRF	0	0.00	0	0.00	0	0.00	1,376,333	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,376,333</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$32,526,457</b>	<b>0.00</b>	

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>STATE TIF PROGRAM-TRANSFER</b>									
<b>CORE</b>									
FUND TRANSFERS									
GENERAL REVENUE	28,621,350	0.00	31,150,124	0.00	31,150,124	0.00	0	0.00	
TOTAL - TRF	28,621,350	0.00	31,150,124	0.00	31,150,124	0.00	0	0.00	
<b>TOTAL</b>	<b>28,621,350</b>	<b>0.00</b>	<b>31,150,124</b>	<b>0.00</b>	<b>31,150,124</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>TIF GR Trf and Spend Auth Inc - 1419001</b>									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	0	0.00	1,376,333	0.00	0	0.00	
TOTAL - TRF	0	0.00	0	0.00	1,376,333	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,376,333</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$28,621,350</b>	<b>0.00</b>	<b>\$31,150,124</b>	<b>0.00</b>	<b>\$32,526,457</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	

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# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM TRANSFER								
CORE								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	31,150,124	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	31,150,124	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$31,150,124	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$31,150,124	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM-TRANSFER								
CORE								
TRANSFERS OUT	28,621,350	0.00	31,150,124	0.00	31,150,124	0.00	0	0.00
TOTAL - TRF	28,621,350	0.00	31,150,124	0.00	31,150,124	0.00	0	0.00
GRAND TOTAL	\$28,621,350	0.00	\$31,150,124	0.00	\$31,150,124	0.00	\$0	0.00
GENERAL REVENUE	\$28,621,350	0.00	\$31,150,124	0.00	\$31,150,124	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00



**PROGRAM DESCRIPTION**

**Department:** Economic Development

**HB Section(s):** 7.045

**Program Name:** State Tax Increment Financing (TIF) Program

**Program is found in the following core budget(s):** Tax Increment Financing (TIF) Transfer

**1a. What strategic priority does this program address?**

Laser Focused, Customer Centric, Regionally Targeted

**1b. What does this program do?**

This transfer provides funding for the state TIF program. Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated for approved projects are captured in accordance with the law and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

**2a. Provide an activity measure(s) for the program.**

N/A. This is a transfer; please refer to the TIF Core for measures.

**2b. Provide a measure(s) of the program's quality.**

N/A. This is a transfer; please refer to the TIF Core for measures.

**2c. Provide a measure(s) of the program's impact.**

N/A. This is a transfer; please refer to the TIF Core for measures.

**2d. Provide a measure(s) of the program's efficiency.**

N/A. This is a transfer; please refer to the TIF Core for measures.

## PROGRAM DESCRIPTION

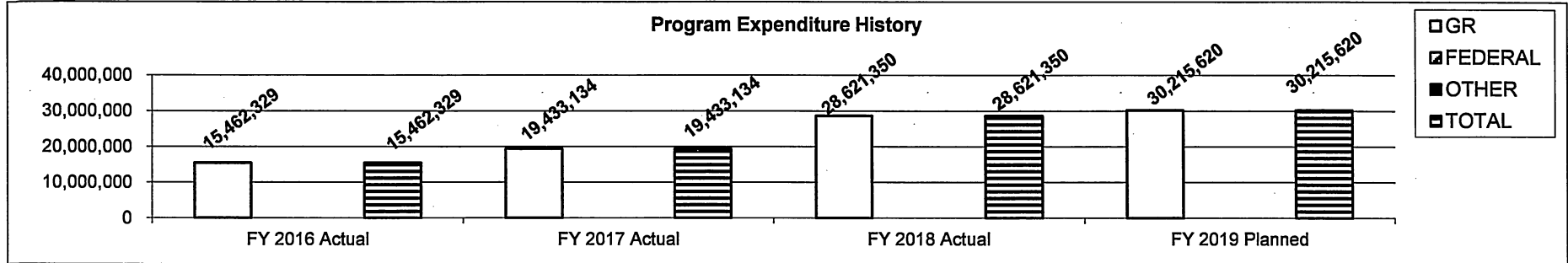
Department: Economic Development

HB Section(s): 7.045

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned expenditures for GR reflect 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Requires a GR transfer to the Missouri Supplement Tax Increment Finance Fund (0848)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.800-99.865, RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43060C and 43065C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> TIF Spending Authority and GR Transfer In DI# 1419001	<b>HB Section</b> 7.040 and 7.045

**1. AMOUNT OF REQUEST**

FY 2020 Budget Request						FY 2020 Governor's Recommendation					
	GR	Federal	Other	Total	E		GR	Federal	Other	Total	E
PS	0	0	0	0		PS	0	0	0	0	
EE	0	0	0	0		EE	0	0	0	0	
PSD	0	0	1,376,333	1,376,333		PSD	0	0	1,376,333	1,376,333	
TRF	1,376,333	0	0	1,376,333		TRF	1,376,333	0	0	1,376,333	
Total	1,376,333	0	1,376,333	2,752,666		Total	1,376,333	0	1,376,333	2,752,666	
FTE	0.00	0.00	0.00	0.00		FTE	0.00	0.00	0.00	0.00	
Est. Fringe	0	0	0	0		Est. Fringe	0	0	0	0	
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.						Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					

Other Funds: MO Supplemental Tax Increment Financing Fund (0848)

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input checked="" type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Increase General Revenue Transfer and Corresponding Spending Authority	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This new decision item is being requested in order to increase the appropriation authority and corresponding GR Transfer for the State Tax Increment Financing Fund. Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the property.

Projects requiring an increase include: KC Midtown, St. Louis Convention Hotel, Riverside Levee, 1200 Main Garage Project in KC, St. Louis Lambert Airport Eastern Perimeter, Kansas City Bannister Mall/Three Trails Office and Fenton Logistics Park at a total of \$1,376,333.

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43060C and 43065C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> TIF Spending Authority and GR Transfer In DI# 1419001	<b>HB Section</b> 7.040 and 7.045

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

Total reimbursement amounts, prescribed in Certificates of Approval for State TIF projects for FY20, estimate an increase of \$1,376,333. The current TIF appropriation is \$31,150,124. This request will bring the total appropriation and the GR Transfer to \$32,526,457.

State TIF requires a General Revenue transfer in to the State Tax Increment Financing Fund (0848).

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS	E
							0			
							0	0.0		
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0	
							0			
							0			
							0			
<b>Total EE</b>	0		0		0		0		0	
Program Distributions					1,376,333		1,376,333			
<b>Total PSD</b>	0		0		1,376,333		1,376,333		0	
Transfers	1,376,333						1,376,333			
<b>Total TRF</b>	1,376,333		0		0		1,376,333		0	
<b>Grand Total</b>	1,376,333	0.0	0	0.0	1,376,333	0.0	2,752,666	0.0	0	

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

Department: Economic Development				Budget Unit		43060C and 43065C				
Division: Business and Community Services				HB Section		7.040 and 7.045				
DI Name: TIF Spending Authority and GR Transfer In DI# 1419001										
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	E
							0			
							0	0.0		
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0	
							0			
							0			
							0			
Total EE	0		0		0		0		0	
Program Distributions					1,376,333		1,376,333			
Total PSD	0		0		1,376,333		1,376,333		0	
Transfers	1,376,333						1,376,333			
Total TRF	1,376,333		0		0		1,376,333		0	
Grand Total	1,376,333	0.0	0	0.0	1,376,333	0.0	2,752,666	0.0	0	

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43060C and 43065C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> TIF Spending Authority and GR Transfer In DI# 1419001	<b>HB Section</b> 7.040 and 7.045

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an activity measure(s) for the program.**

Refer to the Core Description for the Tax increment Financing Program.

**6b. Provide a measure(s) of the program's quality.**

Refer to the Core Description for the Tax Increment Financing Program.

**6c. Provide a measure(s) of the program's impact.**

Refer to the Core Description for the Tax Increment Financing Program.

**6d. Provide a measure(s) of the program's efficiency.**

Refer to the Core Description for the Tax Increment Financing Program.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

DED works closely with the communities to track the project build-out period and adjust any budget requests to reflect updated increment estimates if less than the amount obligated by contract.

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STATE TIF PROGRAM TRANSFER</b>								
<b>TIF GR Trf and Spend Auth Inc - 1419001</b>								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	1,376,333	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	1,376,333	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,376,333</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$1,376,333	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STATE TIF PROGRAM-TRANSFER</b>								
TIF GR Trf and Spend Auth Inc - 1419001								
TRANSFERS OUT	0	0.00	0	0.00	1,376,333	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	1,376,333	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,376,333</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$1,376,333	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00



# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Solutions**  
**Core: Missouri Downtown Economic Stimulus Act (MODESA)**

**Budget Unit** 43070C

**HB Section** 7.050

## 1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1,729,133	1,729,133
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>1,729,133</b>	<b>1,729,133</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: MODESA Fund (0766)

Notes:

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1,729,133	1,729,133
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>1,729,133</b>	<b>1,729,133</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: MODESA Fund (0766)

Notes:

## 2. CORE DESCRIPTION

This core decision item establishes spending authority for the Missouri Downtown Economic Stimulus (MODESA) program. This program is designed to use tax increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In MODESA's case, redevelopment activities must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

### Active Projects:

(1) Kansas City Live!: restore/rebuild an eight city block, approximately 425,000 sq. feet in the south central part of downtown Kansas City for an entertainment district that has live entertainment, dining, specialty retail establishments and loft housing.

(2) Ballpark Village: redevelop an area adjacent to Busch Stadium in St. Louis into restaurant, retail, entertainment, and office space.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Downtown Economic Stimulus Act (MODESA)

# **CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Solutions**  
**Core: Missouri Downtown Economic Stimulus Act (MODESA)**

**Budget Unit 43070C**  
**HB Section 7.050**

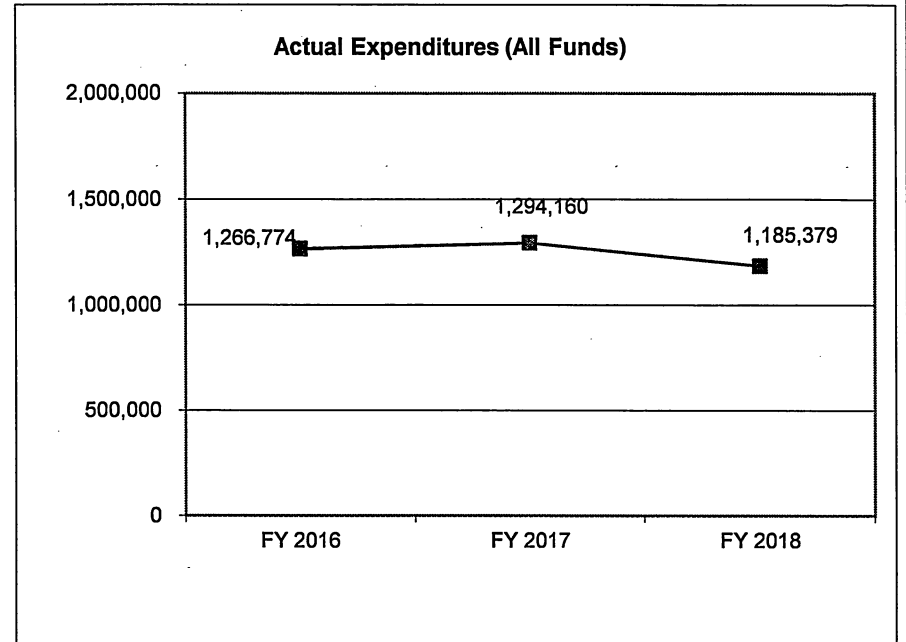
## **4. FINANCIAL HISTORY**

	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Current Yr.</b>
Appropriation (All Funds)	1,396,647	1,507,209	1,729,133	1,729,133
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1,396,647	1,507,209	1,729,133	1,729,133
Actual Expenditures (All Funds)	1,266,774	1,294,160	1,185,379	N/A
Unexpended (All Funds)	129,873	213,049	543,754	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	129,873	213,049	543,754	N/A
	(1)	(1)	(1)	

\*Restricted amount is as of: \_\_\_\_\_

Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:** (1) Funds are only expended as projects generate increment.



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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT**  
**MODESA**

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**5. CORE RECONCILIATION DETAIL**

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		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2066 5110	PD	0.00	0	0	1,729,133	1,729,133	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,729,133</b>	<b>1,729,133</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PD	0.00	0	0	1,729,133	1,729,133	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,729,133</b>	<b>1,729,133</b>	

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MODESA PROGRAM**

**5. CORE RECONCILIATION DETAIL**

		<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>								
		PD	0.00	0	0	1,729,133	1,729,133	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,729,133</b>	<b>1,729,133</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PD	0.00	0	0	1,729,133	1,729,133	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,729,133</b>	<b>1,729,133</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2015 4245	PD	0.00	0	0	(1,729,133)	(1,729,133)	Reallocation to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(1,729,133)</b>	<b>(1,729,133)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PD	0.00	0	0	0	0	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item								
Budget Object Summary								
Fund	FY 2018 ACTUAL DOLLAR	FY 2018 ACTUAL FTE	FY 2019 BUDGET DOLLAR	FY 2019 BUDGET FTE	FY 2020 DEPT REQ DOLLAR	FY 2020 DEPT REQ FTE	FY 2020 GOV REC DOLLAR	FY 2020 GOV REC FTE
<b>MODESA</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	0	0.00	0	0.00	1,729,133	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	1,729,133	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,729,133</b>	<b>0.00</b>
<b>MODESA GR Trf &amp; Spend Auth Inc - 1419002</b>								
PROGRAM-SPECIFIC								
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	0	0.00	0	0.00	576,033	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	576,033	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>576,033</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,305,166</b>	<b>0.00</b>

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR
<b>MODESA PROGRAM</b>									
<b>CORE</b>									
PROGRAM-SPECIFIC									
STATE SUPP DOWNTOWN DEVELOPMNT	1,185,379	0.00	1,729,133	0.00	1,729,133	0.00	0	0.00	
TOTAL - PD	1,185,379	0.00	1,729,133	0.00	1,729,133	0.00	0	0.00	
<b>TOTAL</b>	<b>1,185,379</b>	<b>0.00</b>	<b>1,729,133</b>	<b>0.00</b>	<b>1,729,133</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>MODESA GR Trf &amp; Spend Auth Inc - 1419002</b>									
PROGRAM-SPECIFIC									
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	0	0.00	576,033	0.00	0	0.00	
TOTAL - PD	0	0.00	0	0.00	576,033	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>576,033</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$1,185,379</b>	<b>0.00</b>	<b>\$1,729,133</b>	<b>0.00</b>	<b>\$2,305,166</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	

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lm\_disummary

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MODESA								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	1,729,133	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	1,729,133	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$1,729,133	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$1,729,133	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MODESA PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	1,185,379	0.00	1,729,133	0.00	1,729,133	0.00	0	0.00
TOTAL - PD	1,185,379	0.00	1,729,133	0.00	1,729,133	0.00	0	0.00
GRAND TOTAL	\$1,185,379	0.00	\$1,729,133	0.00	\$1,729,133	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$1,185,379	0.00	\$1,729,133	0.00	\$1,729,133	0.00		0.00



## PROGRAM DESCRIPTION

**Department: Economic Development**

**HB Section(s):**

**7.050**

**Program Name: Missouri Downtown Economic Stimulus Act (MODESA)**

**Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)**

**1a. What strategic priority does this program address?**

Laser Focused, Customer Centric, Regionally Targeted

**1b. What does this program do?**

- The purpose of MODESA is to redevelop a designated blighted area based upon a redevelopment plan. The program converts underutilized properties and places them back in active production by generating new sales and providing additional wages through new jobs. The program is intended to revitalize Missouri downtowns, and is thus limited to redevelopment activities within downtown central business districts.
- MODESA involves the issuance of local bonds or other obligations, which are secured by a pledge of a statutory portion of (1) economic activity taxes (sales tax), (2) payments in lieu of taxes (property tax), and (3) withholding and local employment taxes attributable to the increase in taxable activity inside the redevelopment area resulting from redevelopment improvements.
- MODESA redirects 50% of the withholding taxes and 50% of the economic activity taxes generated as a result of planned redevelopment activities within a prescribed area for up to 25 years.
- The Program has an aggregate annual cap of \$108 million.
- The projects approved under the program are capped annually by the lesser of a contracted amount or the actual amount of increment earned for the year.
- The state taxes are paid and then diverted back to the applicant as a function of the annual appropriation process.

**2a. Provide an activity measure(s) for the program.**

	CY2016		CY2017		CY2018		CY2019	CY2020	CY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of Active MODESA Projects	2	2	2	2	2	2	2	2	2
Average Total People Employed in MODESA Project Areas	N/A	859	N/A	1,075	1,200	1,090	1,320	1,452	1,597
Average Total People Employed in MODESA Project Areas Above Base-Line Employees	N/A	859	N/A	1,075	1,200	1,090	1,320	1,452	1,597

**See Notes on Next Page.**

## PROGRAM DESCRIPTION

**Department:** Economic Development

**HB Section(s):**

**7.050**

**Program Name:** Missouri Downtown Economic Stimulus Act (MODESA)

**Program is found in the following core budget(s):** Missouri Downtown Economic Stimulus Act (MODESA)

Note 1: Program was sunset 1/01/2013; no additional projects can be approved.

Note 2: Average Total People Employed is a new measure; therefore, Projected data for FY16 and FY17 is not available.

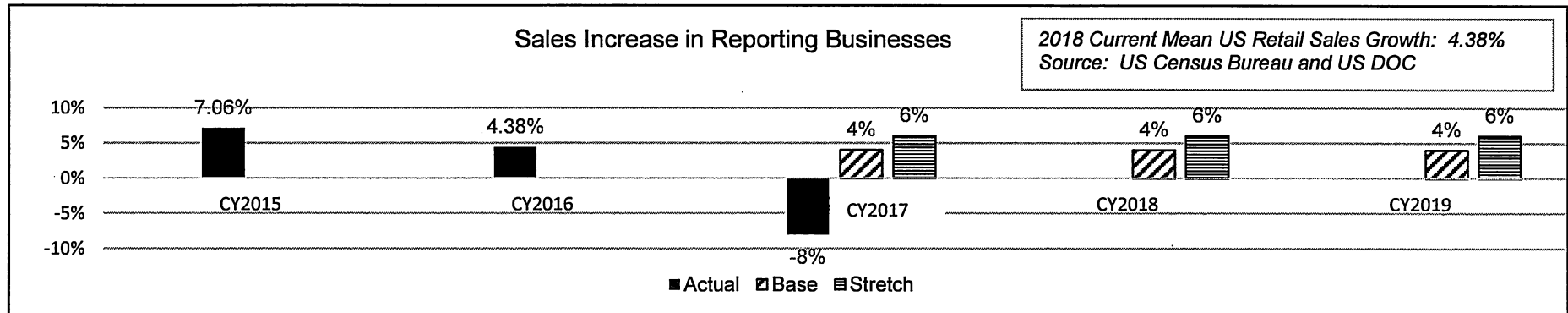
Note 3: Only reporting businesses are included in the metric for Average Total People Employed.

Note 4: Base-line employees is equal to the number of jobs reported by existing businesses within the project area prior to approval of the redevelopment project. Total Base-line employees is 0.

### 2b. Provide a measure(s) of the program's quality.

Number of active projects is too small to conduct a meaningful customer satisfaction survey. Please refer to 2c. and 2d. for program's impact and efficiency.

### 2c. Provide a measure(s) of the program's impact.



Note 1: Reflects yearly increase in net new sales for active projects divided by total sales.

Note 2: Regardless of actual total sales, increment payments are only made on businesses that report their sales to the local TIF. Only reporting businesses are included in the metric, regardless of the sales and sales taxes non-reporting businesses may have produced and paid to the State.

Note 3: This is a new measure; therefore, Projected data for CY16 and CY17 is not available.

Note 4: The base target is set at moderate growth at 4% and the stretch target is an increase of 2% over the base.

## PROGRAM DESCRIPTION

**Department:** Economic Development

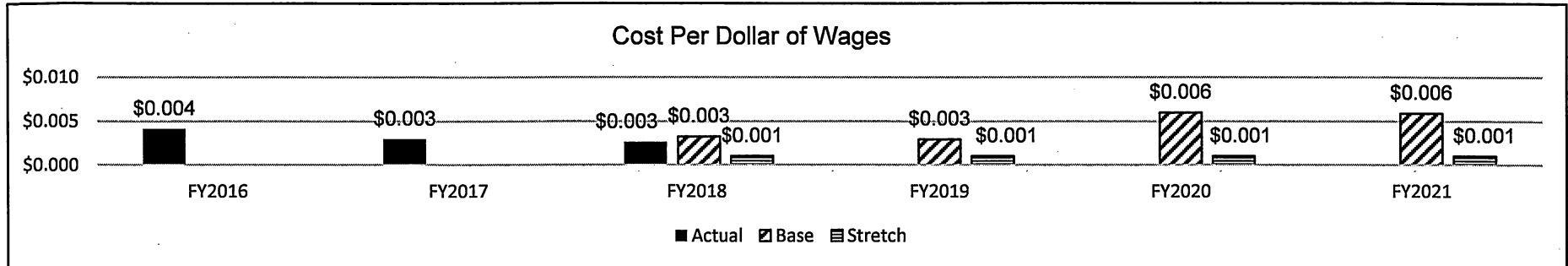
**HB Section(s):**

**7.050**

**Program Name:** Missouri Downtown Economic Stimulus Act (MODESA)

**Program is found in the following core budget(s):** Missouri Downtown Economic Stimulus Act (MODESA)

**2d. Provide a measure(s) of the program's efficiency.**

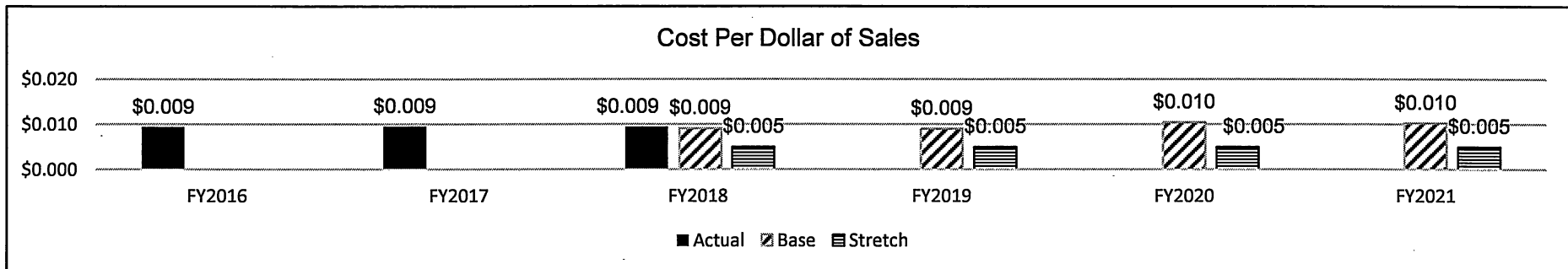


Note 1: Reflects the cost to the state divided by total wages for active projects.

Note 2: Only reporting businesses are included in the metric.

Note 3: This is a new measure; therefore Projected data FY16 and FY17 is not available.

Note 4: The Base target is calculated by dividing the projected cost to the state associated with state withholdings tax by the projected amount of wages over the baseline amount prior to development and the Stretch is set at \$.001.



Note 1: Reflects the cost to the state divided by total sales for active projects.

Note 2: Only reporting businesses are included in the metric.

Note 3: This is a new measure; therefore, Projected data for FY16 and FY17 is not available.

Note 4: The Base target an average of the prior 3 years and the Stretch is set at \$.005.

## PROGRAM DESCRIPTION

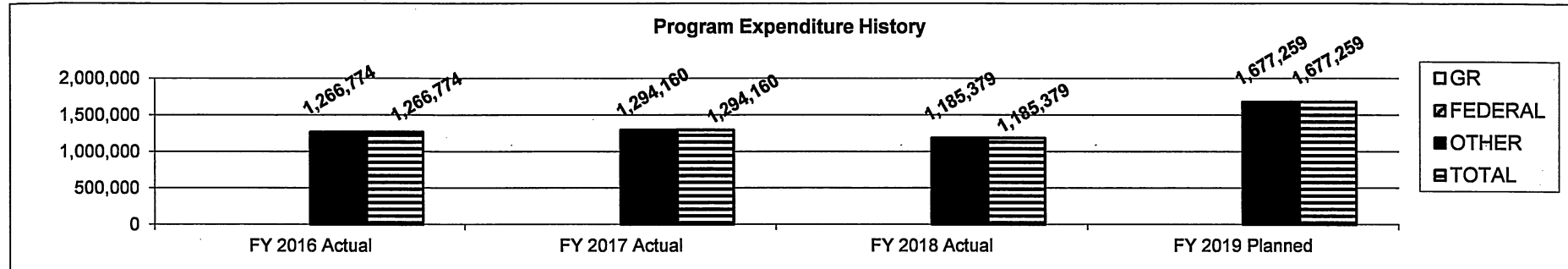
Department: Economic Development

HB Section(s): 7.050

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned Expenditures reflect 3% Governor's Reserve on GR Transfer.

4. What are the sources of the "Other " funds?

Requires a Transfer from General Revenue to the Missouri Downtown Economic Stimulus Act Fund (0766).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.915, RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43070C and 43075C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> MODESA GR Trf & Spending Auth Inc <b>DI#</b> 1419002	<b>HB Section</b> 7.050 and 7.055

**1. AMOUNT OF REQUEST**

FY 2020 Budget Request						FY 2020 Governor's Recommendation					
	GR	Federal	Other	Total	E		GR	Federal	Other	Total	E
PS	0	0	0	0		PS	0	0	0	0	
EE	0	0	0	0		EE	0	0	0	0	
PSD	0	0	576,033	576,033		PSD	0	0	576,033	576,033	
TRF	576,033	0	0	576,033		TRF	576,033	0	0	576,033	
Total	576,033	0	576,033	1,152,066		Total	576,033	0	576,033	1,152,066	
FTE	0.00	0.00	0.00	0.00		FTE	0.00	0.00	0.00	0.00	

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: State Supplemental Downtown Development Fund (0766)

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Increase General Revenue Transfer and Corresponding Spending Authority</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This New Decision Item requests an increase to the General Revenue Transfer and the Spending Authority for the State Supplemental Downtown Development Fund. This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

The St. Louis Ball Park Village project will require an increase in the amount of \$576,033.

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43070C and 43075C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> MODESA GR Trf & Spending Auth Inc <b>DI#</b> 1419002	<b>HB Section</b> 7.050 and 7.055

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

Total reimbursement amounts, prescribed in Certificates of Approval for MODESA projects for FY20, estimate an increase of \$576,033. The current MODESA appropriation is \$1,729,133. This request will bring the total appropriation and the GR Transfer to \$2,305,166.

MODESA requires a General Revenue transfer in to the State Supplemental Downtown Development Fund (0766).

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS	E
							0			
							0	0.0		
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	
							0			
							0			
							0			
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>	
Program Distributions					576,033		576,033			
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>576,033</u>		<u>576,033</u>		<u>0</u>	
Transfers	576,033						576,033			
<b>Total TRF</b>	<u>576,033</u>		<u>0</u>		<u>0</u>		<u>576,033</u>		<u>0</u>	
<b>Grand Total</b>	<u><b>576,033</b></u>	<u><b>0.0</b></u>	<u><b>0</b></u>	<u><b>0.0</b></u>	<u><b>576,033</b></u>	<u><b>0.0</b></u>	<u><b>1,152,066</b></u>	<u><b>0.0</b></u>	<u><b>0</b></u>	

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

Department: Economic Development				Budget Unit		43070C and 43075C				
Division: Business and Community Services										
DI Name: MODESA GR Trf & Spending Auth Inc		DI# 1419002		HB Section		7.050 and 7.055				
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	E
							0			
							0	0.0		
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0	
							0			
							0			
							0			
Total EE	0		0		0		0		0	
Program Distributions					576,033		576,033			
Total PSD	0		0		576,033		576,033		0	
Transfers	576,033				0		576,033			
Total TRF	576,033		0		0		576,033		0	
Grand Total	576,033	0.0	0	0.0	576,033	0.0	1,152,066	0.0	0	

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43070C and 43075C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> MODESA GR Trf & Spending Auth Inc <b>DI#</b> 1419002	<b>HB Section</b> 7.050 and 7.055

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an activity measure(s) for the program.**

Refer to the Core Description for the MODESA Program.

**6b. Provide a measure(s) of the program's quality.**

Refer to the Core Description for the MODESA Program.

**6c. Provide a measure(s) of the program's impact.**

Refer to the Core Description for the MODESA Program.

**6d. Provide a measure(s) of the program's efficiency.**

Refer to the Core Description for the MODESA Program.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

DED works closely with the communities to track the project build-out period and adjust any budget requests to reflect updated increment estimates if less than the amount obligated by contract.



# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MODESA</b>								
<b>MODESA GR Trf &amp; Spend Auth Inc - 1419002</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	576,033	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	576,033	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$576,033</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$576,033	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MODESA PROGRAM</b>								
<b>MODESA GR Trf &amp; Spend Auth Inc - 1419002</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	576,033	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	576,033	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$576,033</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$576,033	0.00		0.00

# **CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>43075C</b>
<b>Division:</b>	<b>Business and Community Solutions</b>		
<b>Core:</b>	<b>State Supp Downtown Dev Trf (MODESA)</b>	<b>HB Section</b>	<b>7.055</b>

## **1. CORE FINANCIAL SUMMARY**

	<b>FY 2020 Budget Request</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	0	0
<b>TRF</b>	1,775,575	0	0	1,775,575
<b>Total</b>	<b>1,775,575</b>	<b>0</b>	<b>0</b>	<b>1,775,575</b>

<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
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<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

	<b>FY 2020 Governor's Recommendation</b>			
	<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	0	0
<b>TRF</b>	1,775,575	0	0	1,775,575
<b>Total</b>	<b>1,775,575</b>	<b>0</b>	<b>0</b>	<b>1,775,575</b>

<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
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<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Notes:

Other Funds:

Notes:

## **2. CORE DESCRIPTION**

This core decision item is the required General Revenue transfer that provides funding for the Missouri Downtown Economic Stimulus (MODESA) program. It provides funds to remit for MODESA's tax increment financing, which is captured via state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In MODESA's case, redevelopment activities must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

## **3. PROGRAM LISTING (list programs included in this core funding)**

Missouri Downtown Economic Stimulus (MODESA)

# **CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>43075C</b>
<b>Division:</b>	<b>Business and Community Solutions</b>		
<b>Core:</b>	<b>State Supp Downtown Dev Trf (MODESA)</b>	<b>HB Section</b>	<b>7.055</b>

## **4. FINANCIAL HISTORY**

	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Current Yr.</b>
Appropriation (All Funds)	1,443,089	1,553,651	1,775,575	1,775,575
Less Reverted (All Funds)	(43,293)	(46,610)	(59,267)	(53,267)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	1,399,796	1,507,041	1,716,308	1,722,308
Actual Expenditures (All Funds)	1,315,748	1,347,389	1,233,291	N/A
Unexpended (All Funds)	84,048	159,652	483,017	N/A
Unexpended, by Fund:				
General Revenue	84,048	159,652	483,017	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
			(1)	

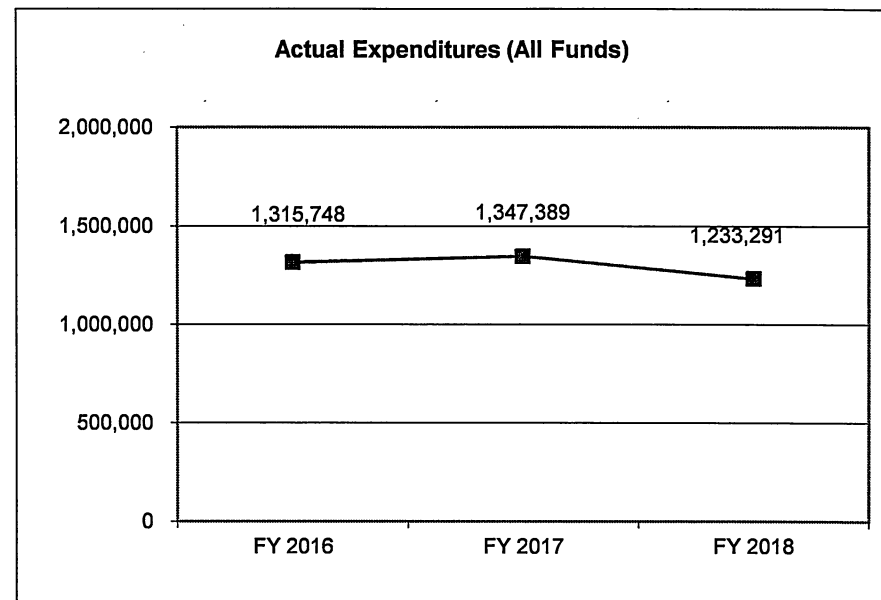
\*Restricted amount is as of: \_\_\_\_\_

Reverted includes Governor's standard 3 percent reserve (when applicable)

Restricted includes any extraordinary expenditure restrictions (when applicable)

### **NOTES:**

(1) Downtown Revitalization Preservation Program (DRPP) project expenditures necessitated that the entire budgeted amount be used; therefore, additional Governor's Reserve was reverted from the Missouri Downtown Economic Stimulus Act (MODESA) Program Transfer.



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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT**  
**ST SUPP DOWNTOWN DVLP TRANSFER**

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**5. CORE RECONCILIATION DETAIL**

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		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2058 T162	TRF	0.00	1,775,575	0	0	1,775,575	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>1,775,575</b>	<b>0</b>	<b>0</b>	<b>1,775,575</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		TRF	0.00	1,775,575	0	0	1,775,575	
		<b>Total</b>	<b>0.00</b>	<b>1,775,575</b>	<b>0</b>	<b>0</b>	<b>1,775,575</b>	

## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT STATE SUPP DOWNTOWN DEV TRNSFR

#### 5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	1,775,575	0	0	1,775,575	
	<b>Total</b>	<b>0.00</b>	<b>1,775,575</b>	<b>0</b>	<b>0</b>	<b>1,775,575</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	1,775,575	0	0	1,775,575	
	<b>Total</b>	<b>0.00</b>	<b>1,775,575</b>	<b>0</b>	<b>0</b>	<b>1,775,575</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>							
Core Reallocation	2016 T936 TRF	0.00	(1,775,575)	0	0	(1,775,575)	Reallocation to new division.
<b>NET GOVERNOR CHANGES</b>		<b>0.00</b>	<b>(1,775,575)</b>	<b>0</b>	<b>0</b>	<b>(1,775,575)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	0	0	0	0	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

## DED - BRASS REPORT 9

## DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>ST SUPP DOWNTOWN DVLP TRANSFER</b>									
<b>CORE</b>									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	1,775,575	0.00	
TOTAL - TRF	0	0.00	0	0.00	0	0.00	1,775,575	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,775,575</b>	<b>0.00</b>	
<b>MODESA GR Trf &amp; Spend Auth Inc - 1419002</b>									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	576,033	0.00	
TOTAL - TRF	0	0.00	0	0.00	0	0.00	576,033	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>576,033</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,351,608</b>	<b>0.00</b>	

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>STATE SUPP DOWNTOWN DEV TRNSFR</b>									
<b>CORE</b>									
FUND TRANSFERS									
GENERAL REVENUE	1,233,291	0.00	1,775,575	0.00	1,775,575	0.00	0	0.00	
TOTAL - TRF	1,233,291	0.00	1,775,575	0.00	1,775,575	0.00	0	0.00	
<b>TOTAL</b>	<b>1,233,291</b>	<b>0.00</b>	<b>1,775,575</b>	<b>0.00</b>	<b>1,775,575</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>MODESA GR Trf &amp; Spend Auth Inc - 1419002</b>									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	0	0.00	576,033	0.00	0	0.00	
TOTAL - TRF	0	0.00	0	0.00	576,033	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>576,033</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$1,233,291</b>	<b>0.00</b>	<b>\$1,775,575</b>	<b>0.00</b>	<b>\$2,351,608</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	

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lm\_dlsupply



# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ST SUPP DOWNTOWN DVLP TRANSFER								
CORE								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	1,775,575	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	1,775,575	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$1,775,575	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$1,775,575	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE SUPP DOWNTOWN DEV TRNSFR								
CORE								
TRANSFERS OUT	1,233,291	0.00	1,775,575	0.00	1,775,575	0.00	0	0.00
TOTAL - TRF	1,233,291	0.00	1,775,575	0.00	1,775,575	0.00	0	0.00
GRAND TOTAL	\$1,233,291	0.00	\$1,775,575	0.00	\$1,775,575	0.00	\$0	0.00
GENERAL REVENUE	\$1,233,291	0.00	\$1,775,575	0.00	\$1,775,575	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s):

7.070

Program Name: State Supp Downtown Development Trf (MODESA)

Program is found in the following core budget(s): Business and Community Services

**1a. What strategic priority does this program address?**

Laser Focused, Customer Centric, Regionally Targeted

**1b. What does this program do?**

This transfer provides funding for the Missouri Downtown Economic Stimulus (MODESA) program. MODESA uses increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In MODESA's case, redevelopment activities must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

**2a. Provide an activity measure(s) for the program.**

N/A. This is a transfer; therefore, refer to the MODESA Core for measures.

**2b. Provide a measure(s) of the program's quality.**

N/A. This is a transfer; therefore, refer to the MODESA Core for measures.

**2c. Provide a measure(s) of the program's impact.**

N/A. This is a transfer; therefore, refer to the MODESA Core for measures.

**2d. Provide a measure(s) of the program's efficiency.**

N/A. This is a transfer; therefore, refer to the MODESA Core for measures.

## PROGRAM DESCRIPTION

Department: Economic Development

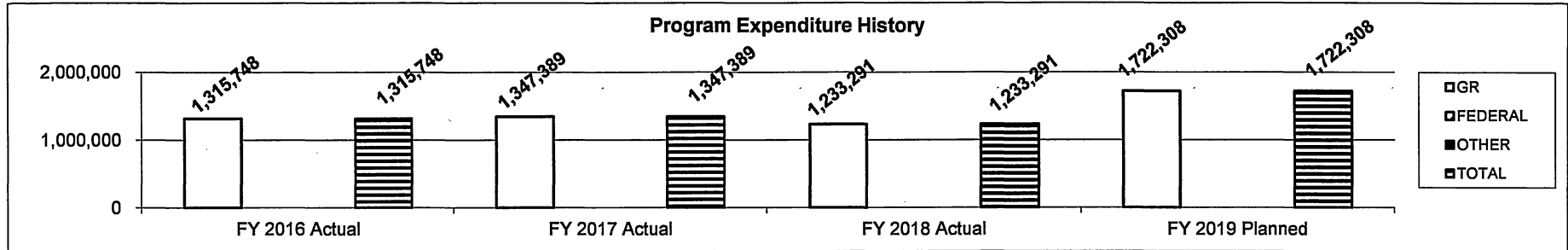
HB Section(s):

7.070

Program Name: State Supp Downtown Development Trf (MODESA)

Program is found in the following core budget(s): Business and Community Services

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned expenditures for GR reflect 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Requires a GR Transfer to the Missouri Downtown Economic Stimulus Act Fund (0766).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.915, RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>	<b>Budget Unit: 43070C and 43075C</b>
<b>Division: Business and Community Services</b>	
<b>DI Name: MODESA GR Trf &amp; Spending Auth Inc</b>	<b>DI# 1419002</b>
	<b>HB Section: 7.050 and 7.055</b>

**1. AMOUNT OF REQUEST**

FY 2020 Budget Request					FY 2020 Governor's Recommendation						
	GR	Federal	Other	Total	E		GR	Federal	Other	Total	E
PS	0	0	0	0		PS	0	0	0	0	
EE	0	0	0	0		EE	0	0	0	0	
PSD	0	0	576,033	576,033		PSD	0	0	576,033	576,033	
TRF	576,033	0	0	576,033		TRF	576,033	0	0	576,033	
Total	576,033	0	576,033	1,152,066		Total	576,033	0	576,033	1,152,066	
FTE	0.00	0.00	0.00	0.00		FTE	0.00	0.00	0.00	0.00	

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: State Supplemental Downtown Development Fund (0766)

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input checked="" type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Increase General Revenue Transfer and Corresponding Spending Authority</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This New Decision Item requests an increase to the General Revenue Transfer and the Spending Authority for the State Supplemental Downtown Development Fund. This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

The St. Louis Ball Park Village project will require an increase in the amount of \$576,033.

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43070C and 43075C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> MODESA GR Trf & Spending Auth Inc <b>DI#</b> 1419002	<b>HB Section</b> 7.050 and 7.055

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

Total reimbursement amounts, prescribed in Certificates of Approval for MODESA projects for FY20, estimate an increase of \$576,033. The current MODESA appropriation is \$1,729,133. This request will bring the total appropriation and the GR Transfer to \$2,305,166.

MODESA requires a General Revenue transfer in to the State Supplemental Downtown Development Fund (0766).

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS	E
							0			
							0	0.0		
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	
							0			
							0			
							0			
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>	
Program Distributions					576,033		576,033			
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>576,033</b>		<b>576,033</b>		<b>0</b>	
Transfers	576,033						576,033			
<b>Total TRF</b>	<b>576,033</b>		<b>0</b>		<b>0</b>		<b>576,033</b>		<b>0</b>	
<b>Grand Total</b>	<b>576,033</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>576,033</b>	<b>0.0</b>	<b>1,152,066</b>	<b>0.0</b>	<b>0</b>	

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department: Economic Development</b>				<b>Budget Unit</b>		<b>43070C and 43075C</b>				
<b>Division: Business and Community Services</b>				<b>HB Section</b>		<b>7.050 and 7.055</b>				
<b>DI Name: MODESA GR Trf &amp; Spending Auth Inc</b>				<b>DI# 1419002</b>						
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>	<b>E</b>
							0			
							0	0.0		
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	
							0			
							0			
							0			
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>	
Program Distributions					576,033		576,033			
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>576,033</u>		<u>576,033</u>		<u>0</u>	
Transfers	576,033				0		576,033			
<b>Total TRF</b>	<u>576,033</u>		<u>0</u>		<u>0</u>		<u>576,033</u>		<u>0</u>	
<b>Grand Total</b>	<u><u>576,033</u></u>	<u><u>0.0</u></u>	<u><u>0</u></u>	<u><u>0.0</u></u>	<u><u>576,033</u></u>	<u><u>0.0</u></u>	<u><u>1,152,066</u></u>	<u><u>0.0</u></u>	<u><u>0</u></u>	

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43070C and 43075C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> MODESA GR Trf & Spending Auth Inc <b>DI#</b> 1419002	<b>HB Section</b> 7.050 and 7.055

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an activity measure(s) for the program.**

Refer to the Core Description for the MODESA Program.

**6b. Provide a measure(s) of the program's quality.**

Refer to the Core Description for the MODESA Program.

**6c. Provide a measure(s) of the program's impact.**

Refer to the Core Description for the MODESA Program.

**6d. Provide a measure(s) of the program's efficiency.**

Refer to the Core Description for the MODESA Program.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

DED works closely with the communities to track the project build-out period and adjust any budget requests to reflect updated increment estimates if less than the amount obligated by contract.



# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ST SUPP DOWNTOWN DVLP TRANSFER</b>								
<b>MODESA GR Trf &amp; Spend Auth Inc - 1419002</b>								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	576,033	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	576,033	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$576,033</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$576,033	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE SUPP DOWNTOWN DEV TRNSFR								
MODESA GR Trf & Spend Auth Inc - 1419002								
TRANSFERS OUT	0	0.00	0	0.00	576,033	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	576,033	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$576,033	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$576,033	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

### CORE DECISION ITEM

Department: Economic Development					Budget Unit 43080C				
Division: Business and Community Solutions									
Core: Downtown Revitalization Preservation Program					HB Section 7.060				
1. CORE FINANCIAL SUMMARY									
FY 2020 Budget Request					FY 2020 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	255,000	255,000	PSD	0	0	255,000	255,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	255,000	255,000	Total	0	0	255,000	255,000
FTE					FTE				
	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds: Downtown Revitalization Preservation Fund (0907)					Other Funds: Downtown Revitalization Preservation Fund (0907)				
Notes:					Notes:				
2. CORE DESCRIPTION									
The Downtown Revitalization Preservation Program is authorized in 99.1080 to 99.1092, RSMo. The purpose of the program is to facilitate job creation and community revitalization by providing essential public infrastructure. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects and related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project.									
Current Obligations:									
(1) College Station/Heer's Tower: located in the downtown core of Springfield; consists of mixed use of entertainment, dining, residential, retail, office space and parking needs; and									
(2) Hannibal Clemens Redevelopment-: ocated in the downtown core of Hannibal; consists of a complete renovation of the existing stadium, playing field, boundary wall and certain smaller buildings on the site for the location of a summer college baseball league.									
3. PROGRAM LISTING (list programs included in this core funding)									
Downtown Revitalization Preservation Program (DRPP)									

# **CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Solutions**  
**Core: Downtown Revitalization Preservation Program**

**Budget Unit 43080C**  
**HB Section 7.060**

## **4. FINANCIAL HISTORY**

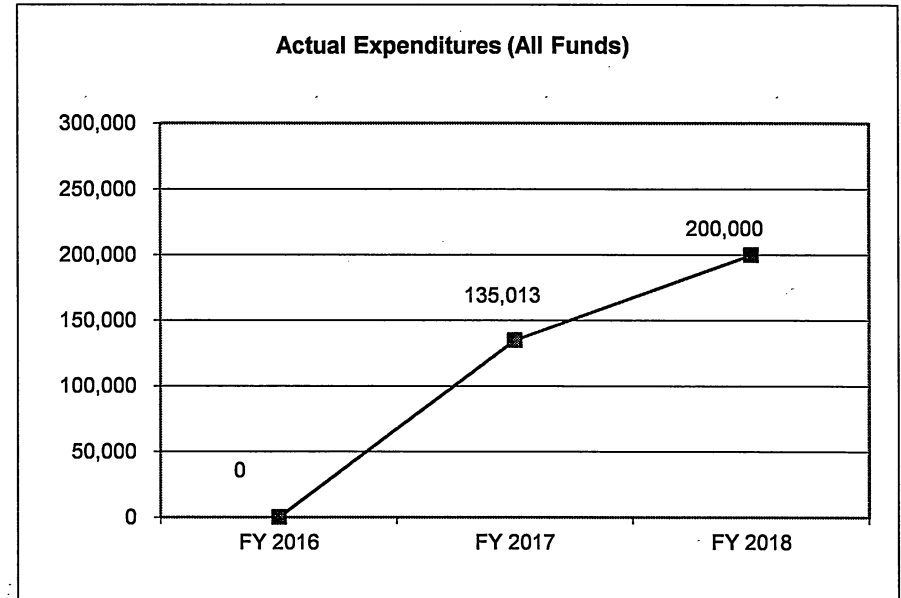
	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Current Yr.</b>
Appropriation (All Funds)	200,000	200,000	200,000	255,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	200,000	200,000	200,000	255,000
Actual Expenditures (All Funds)	0	135,013	200,000	N/A
Unexpended (All Funds)	200,000	64,987	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	200,000	64,987	0	N/A
	(1)	(1)	(1)	

\*Restricted amount is as of: \_\_\_\_\_

Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

## **NOTES:**

(1) Funds are only expended as projects generate increment.



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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
DOWNTOWN REVITAL PRESERVATION**

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**5. CORE RECONCILIATION DETAIL**

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		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2034 5111	PD	0.00	0	0	255,000	255,000	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>255,000</b>	<b>255,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PD	0.00	0	0	255,000	255,000	
<b>Total</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>255,000</b>	<b>255,000</b>	

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT**  
**DWTN REVITAL PRSRVTN PRG**

**5. CORE RECONCILIATION DETAIL**

				<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>										
				PD	0.00	0	0	255,000	255,000	
				<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>255,000</b>	<b>255,000</b>	
<b>DEPARTMENT CORE REQUEST</b>										
				PD	0.00	0	0	255,000	255,000	
				<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>255,000</b>	<b>255,000</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>										
Core Reallocation	2017	2918		PD	0.00	0	0	(255,000)	(255,000)	Reallocation to new division.
<b>NET GOVERNOR CHANGES</b>					<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(255,000)</b>	<b>(255,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>										
				PD	0.00	0	0	0	0	
				<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>DOWNTOWN REVITAL PRESERVATION</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
DOWNTOWN REVITALIZ PRESERVATN	0	0.00	0	0.00	0	0.00	255,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	255,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>255,000</b>	<b>0.00</b>
<b>DRPP GR Trf &amp; Spend Auth Inc - 1419003</b>								
PROGRAM-SPECIFIC								
DOWNTOWN REVITALIZ PRESERVATN	0	0.00	0	0.00	0	0.00	95,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	95,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>95,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$350,000</b>	<b>0.00</b>

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>DWTN REVITAL PRSRVTN PRG</b>									
<b>CORE</b>									
PROGRAM-SPECIFIC									
DOWNTOWN REVITALIZ PRESERVATN	200,000	0.00	255,000	0.00	255,000	0.00	0	0.00	
TOTAL - PD	200,000	0.00	255,000	0.00	255,000	0.00	0	0.00	
<b>TOTAL</b>	<b>200,000</b>	<b>0.00</b>	<b>255,000</b>	<b>0.00</b>	<b>255,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>DRPP GR Trf &amp; Spend Auth Inc - 1419003</b>									
PROGRAM-SPECIFIC									
DOWNTOWN REVITALIZ PRESERVATN	0	0.00	0	0.00	95,000	0.00	0	0.00	
TOTAL - PD	0	0.00	0	0.00	95,000	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>95,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$255,000</b>	<b>0.00</b>	<b>\$350,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	

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lm\_dlsupply



# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>DOWNTOWN REVITAL PRESERVATION</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	255,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	255,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$255,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$255,000	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DWTN REVITAL PRSRVTN PRG								
CORE								
PROGRAM DISTRIBUTIONS	200,000	0.00	255,000	0.00	255,000	0.00	0	0.00
TOTAL - PD	200,000	0.00	255,000	0.00	255,000	0.00	0	0.00
GRAND TOTAL	\$200,000	0.00	\$255,000	0.00	\$255,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$200,000	0.00	\$255,000	0.00	\$255,000	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**HB Section(s): 7.060**

**Program Name: Downtown Revitalization Preservation Program**

**Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)**

**1a. What strategic priority does this program address?**

Laser Focused, Customer Centric, Regionally Targeted

**1b. What does this program do?**

- The purpose of the Downtown Revitalization Preservation Program (DRPP) is to facilitate job creation and community revitalization by providing essential public infrastructure. The program converts underutilized properties and places them back in active production by generating new sales and by creating new jobs.
- The program limits these activities to municipalities with a population of 200,000 inhabitants or less, and median household income of \$62,000 or less.
- DRPP involves the issuance of local bonds or other obligations which are secured by a pledge of a statutory portion of (1) economic activity taxes (sales tax) and (2) payments in lieu of taxes (property tax) attributable to the increase in taxable activity inside the redevelopment area, resulting from redevelopment improvements.
- DRPP redirects up to 50% of the economic activity taxes generated as a result of planned redevelopment activities within a prescribed area for up to 25 years.
- The Program has an aggregate annual cap of \$15 million.
- The projects approved under the program are capped annually by the lesser of a contracted amount or the actual amount of increment earned for the year.
- The state taxes are paid and then diverted back to the applicant as a function of the annual appropriation process.

**2a. Provide an activity measure(s) for the program.**

	FY2016		FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of Active DRPP Projects	4	2	4	2	4	2	4	4	4

**2b. Provide a measure(s) of the program's quality.**

Number of active projects is too small to conduct a meaningful customer satisfaction survey. Please refer to 2c. and 2d. for program's impact and efficiency.

## PROGRAM DESCRIPTION

**Department:** Economic Development

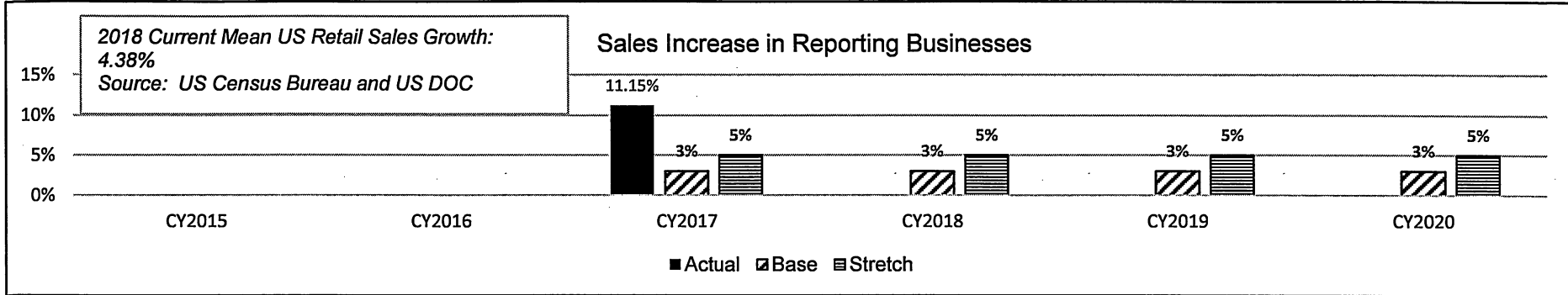
**HB Section(s):**

**7.060**

**Program Name:** Downtown Revitalization Preservation Program

**Program is found in the following core budget(s):** Downtown Revitalization Preservation Program (DRPP)

**2c. Provide a measure(s) of the program's impact.**



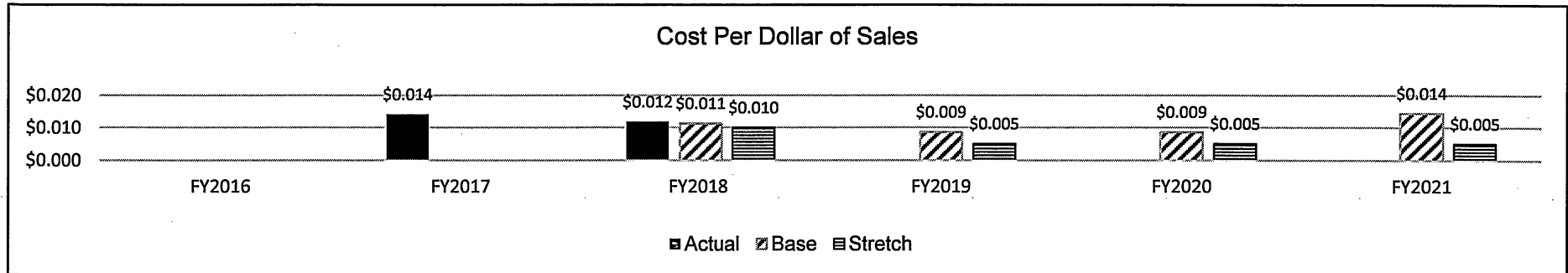
Note 1: Reflects yearly increase in net new sales for active projects divided by total sales.

Note 2: Only two projects approved and, from 2015 - 2017, did not report sales revenues until 2017; therefore, no data to report in prior years.

Note 3: Regardless of actual total sales, increment payments are only made on businesses that report their sales for the local match. Only reporting businesses are included in the metric, regardless of the sales and sales taxes non-reporting businesses may have produced and paid to the State.

Note 4: Base target is projected to be 3% and Stretch target is set at 2% above the Base.

**2d. Provide a measure(s) of the program's efficiency.**



Note 1: Reflects the cost to the state divided by total sales for active projects.

Note 2: Only reporting businesses are included in the metric.

Note 3: Only two projects approved and, from 2015 - 2017, did not report sales revenues until 2017; therefore, no data to report in prior years.

Note 4: The Base target is calculated by dividing the projected cost to the state associated with state sales tax by the projected amount of sales over the baseline amount prior to development and the Stretch is set at \$.005.

## PROGRAM DESCRIPTION

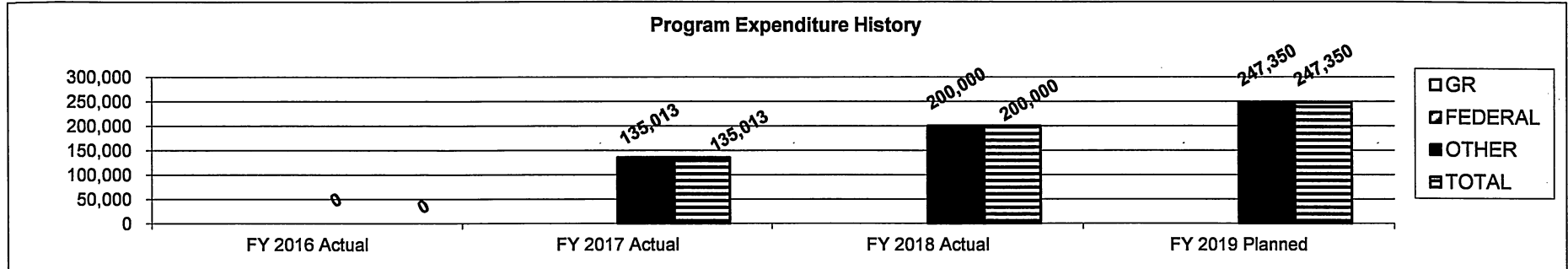
**Department:** Economic Development

**HB Section(s):** 7.060

**Program Name:** Downtown Revitalization Preservation Program

**Program is found in the following core budget(s):** Downtown Revitalization Preservation Program (DRPP)

**3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)**



Note: Planned Expenditures reflect 3% Governor's Reserve on GR Transfer.

**4. What are the sources of the "Other " funds?**

Requires a Transfer from General Revenue to the Downtown Revitalization Preservation Fund (0907).

**5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 99.1080 to 99.1092, RSMo

**6. Are there federal matching requirements? If yes, please explain.**

No

**7. Is this a federally mandated program? If yes, please explain**

No

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43080C and 43085C
<b>Division:</b> Business and Community Solutions	
<b>DI Name:</b> DRPP Spending Authority & GR Trf Inc <b>DI#</b> 1419003	<b>HB Section</b> 7.060 and 7.065

**1. AMOUNT OF REQUEST**

FY 2020 Budget Request					FY 2020 Governor's Recommendation						
	GR	Federal	Other	Total	E		GR	Federal	Other	Total	E
PS	0	0	0	0		PS	0	0	0	0	
EE	0	0	0	0		EE	0	0	0	0	
PSD	0	0	95,000	95,000		PSD	0	0	95,000	95,000	
TRF	95,000	0	0	95,000		TRF	95,000	0	0	95,000	
Total	95,000	0	95,000	190,000		Total	95,000	0	95,000	190,000	
FTE	0.00	0.00	0.00	0.00		FTE	0.00	0.00	0.00	0.00	
Est. Fringe	0	0	0	0		Est. Fringe	0	0	0	0	
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.						Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					

Other Funds: Downtown Revitalization Preservation Fund (0907)

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input checked="" type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Increase General Revenue Transfer and Corresponding Spending Authority</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This new decision item is being requested in order to increase the appropriation authority and corresponding GR Transfer for the Downtown Revitalization Preservation Program (DRPP). DRPP allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

The project requiring an increase is the Springfield/Heer's Tower totaling \$95,000.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43080C and 43085C
<b>Division:</b> Business and Community Solutions	
<b>DI Name:</b> DRPP Spending Authority & GR Trf Inc <b>DI#</b> 1419003	<b>HB Section</b> 7.060 and 7.065

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

Total reimbursement amounts estimate an increase of \$95,000. The current DRPP appropriation is \$255,000. This request will bring the total DRPP appropriation and the GR Transfer to \$350,000.

DRPP requires a General Revenue transfer into the Downtown Revitalization Preservation Fund (0907).

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS	E
							0			
							0	0.0		
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	
							0			
							0			
							0			
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>	
Program Distributions					95,000		95,000			
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>95,000</u>		<u>95,000</u>		<u>0</u>	
Transfers	95,000						95,000			
<b>Total TRF</b>	<u>95,000</u>		<u>0</u>		<u>0</u>		<u>95,000</u>		<u>0</u>	
<b>Grand Total</b>	<u>95,000</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>95,000</u>	<u>0.0</u>	<u>190,000</u>	<u>0.0</u>	<u>0</u>	

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

Department: Economic Development				Budget Unit		43080C and 43085C				
Division: Business and Community Solutions										
DI Name: DRPP Spending Authority & GR Trf Inc		DI# 1419003		HB Section		7.060 and 7.065				
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	E
							0			
							0	0.0		
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0	
							0			
							0			
							0			
Total EE	0		0		0		0		0	
Program Distributions					95,000		95,000			
Total PSD	0		0		95,000		95,000		0	
Transfers	95,000						95,000			
Total TRF	95,000		0		0		95,000		0	
Grand Total	95,000	0.0	0	0.0	95,000	0.0	190,000	0.0	0	



**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43080C and 43085C
<b>Division:</b> Business and Community Solutions	
<b>DI Name:</b> DRPP Spending Authority & GR Trf Inc <b>DI#</b> 1419003	<b>HB Section</b> 7.060 and 7.065

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an activity measure(s) for the program.**

Refer to the Core Description for the Downtown Revitalization Preservation Program.

**6b. Provide a measure(s) of the program's quality.**

Refer to the Core Description for the Downtown Revitalization Preservation Program.

**6c. Provide a measure(s) of the program's impact.**

Refer to the Core Description for the Downtown Revitalization Preservation Program.

**6d. Provide a measure(s) of the program's efficiency.**

Refer to the Core Description for the Downtown Revitalization Preservation Program.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

DED works closely with the communities to track the project build-out period and adjust any budget requests to reflect updated increment estimates if less than the amount obligated by contract.

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>DOWNTOWN REVITAL PRESERVATION</b>								
<b>DRPP GR Trf &amp; Spend Auth Inc - 1419003</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	95,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	95,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$95,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$95,000	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DWTN REVITAL PRSRVTN PRG								
DRPP GR Trf & Spend Auth Inc - 1419003								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	95,000	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	95,000	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$95,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$95,000	0.00		0.00

### CORE DECISION ITEM

<b>Department</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>43085C</b>
<b>Division</b>	<b>Business and Community Solutions</b>		
<b>Core</b>	<b>Downtown Revitalization Pres Pgm (DRPP) Transfer</b>	<b>HB Section</b>	<b>7.065</b>

#### 1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	255,000	0	0	255,000
<b>Total</b>	<b>255,000</b>	<b>0</b>	<b>0</b>	<b>255,000</b>

FTE                      0.00              0.00              0.00              0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	255,000	0	0	255,000
<b>Total</b>	<b>255,000</b>	<b>0</b>	<b>0</b>	<b>255,000</b>

FTE                      0.00              0.00              0.00              0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

#### 2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding for the Downtown Revitalization Preservation Program (DRPP). It provides funds to remit for the portion of new state and local taxes created by a redevelopment project that are diverted to fund eligible public infrastructure projects and related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs.

#### 3. PROGRAM LISTING (list programs included in this core funding)

Downtown Revitalization Preservation Program (DRPP) Transfer

# **CORE DECISION ITEM**

<b>Department</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>43085C</b>
<b>Division</b>	<b>Business and Community Solutions</b>		
<b>Core</b>	<b>Downtown Revitalization Pres Pgm (DRPP) Transfer</b>	<b>HB Section</b>	<b>7.065</b>

## **4. FINANCIAL HISTORY**

	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Current Yr.</b>
Appropriation (All Funds)	200,000	200,000	200,000	255,000
Less Reverted (All Funds)	(6,000)	(6,000)	0	(7,650)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	194,000	194,000	200,000	247,350
Actual Expenditures (All Funds)	0	135,013	200,000	N/A
Unexpended (All Funds)	194,000	58,987	0	N/A
Unexpended, by Fund:				
General Revenue	194,000	58,987	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

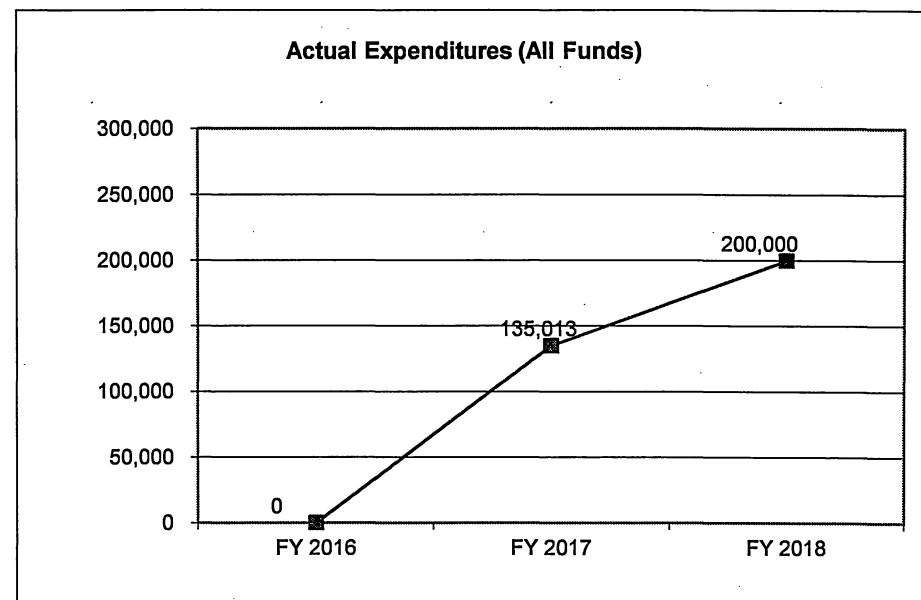
(1)

\*Restricted amount is as of: \_\_\_\_\_

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:** (1) Project expenditures necessitated that the entire budgeted amount be used; therefore, additional Governor's Reserve was reverted from the Missouri Downtown Economic Stimulus Act (MODESA) Program Transfer.



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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT**  
**DNTWN REVITAL PRESERV TRANSFER**

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**5. CORE RECONCILIATION DETAIL**

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		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2032 T163	TRF	0.00	255,000	0	0	255,000	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>255,000</b>	<b>0</b>	<b>0</b>	<b>255,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		TRF	0.00	255,000	0	0	255,000	
		<b>Total</b>	<b>0.00</b>	<b>255,000</b>	<b>0</b>	<b>0</b>	<b>255,000</b>	

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
DOWNTOWN REVITAL PRESER TRNSFR**

**5. CORE RECONCILIATION DETAIL**

		Budget Class	FTE	GR	Federal	Other	Total	Explanation.
<b>TAFP AFTER VETOES</b>								
	TRF		0.00	255,000	0	0	255,000	
	<b>Total</b>		<b>0.00</b>	<b>255,000</b>	<b>0</b>	<b>0</b>	<b>255,000</b>	
<b>DEPARTMENT CORE REQUEST</b>								
	TRF		0.00	255,000	0	0	255,000	
	<b>Total</b>		<b>0.00</b>	<b>255,000</b>	<b>0</b>	<b>0</b>	<b>255,000</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2018 T939	TRF	0.00	(255,000)	0	0	(255,000)	Reallocation to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>(255,000)</b>	<b>0</b>	<b>0</b>	<b>(255,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
	TRF		0.00	0	0	0	0	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

## DED - BRASS REPORT 9

## DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>DNTWN REVITAL PRESERV TRANSFER</b>									
<b>CORE</b>									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	255,000	0.00	
TOTAL - TRF	0	0.00	0	0.00	0	0.00	255,000	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>255,000</b>	<b>0.00</b>	
<b>DRPP GR Trf &amp; Spend Auth Inc - 1419003</b>									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	95,000	0.00	
TOTAL - TRF	0	0.00	0	0.00	0	0.00	95,000	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>95,000</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$350,000</b>	<b>0.00</b>	

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>DOWNTOWN REVITAL PRESER TRNSFR</b>									
<b>CORE</b>									
FUND TRANSFERS									
GENERAL REVENUE	200,000	0.00	255,000	0.00	255,000	0.00	0	0.00	
TOTAL - TRF	200,000	0.00	255,000	0.00	255,000	0.00	0	0.00	
<b>TOTAL</b>	<b>200,000</b>	<b>0.00</b>	<b>255,000</b>	<b>0.00</b>	<b>255,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>DRPP GR Trf &amp; Spend Auth Inc - 1419003</b>									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	0	0.00	95,000	0.00	0	0.00	
TOTAL - TRF	0	0.00	0	0.00	95,000	0.00	0	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>95,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$255,000</b>	<b>0.00</b>	<b>\$350,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	

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# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>DNTWN REVITAL PRESERV TRANSFER</b>								
<b>CORE</b>								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	255,000	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	255,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$255,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$255,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DOWNTOWN REVITAL PRESER TRNSFR								
CORE								
TRANSFERS OUT	200,000	0.00	255,000	0.00	255,000	0.00	0	0.00
TOTAL - TRF	200,000	0.00	255,000	0.00	255,000	0.00	0	0.00
GRAND TOTAL	\$200,000	0.00	\$255,000	0.00	\$255,000	0.00	\$0	0.00
GENERAL REVENUE	\$200,000	0.00	\$255,000	0.00	\$255,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s):

7.065

Program Name: Downtown Revitalization Pres Trf (DRPP)

Program is found in the following core budget(s): Downtown Revitalization Preservation (DRPP)

**1a. What strategic priority does this program address?**

Laser Focused, Customer Centric, Regionally Targeted

**1b. What does this program do?**

This item is the required General Revenue transfer that provides funding for the Downtown Revitalization Preservation Program (DRPP). It provides funds to remit for the portion of new state and local taxes created by a redevelopment project that are diverted to fund eligible public infrastructure projects and related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs.

**2a. Provide an activity measure(s) for the program.**

N/A. This is a transfer; therefore, refer to the DRPP Core for measures.

**2b. Provide a measure(s) of the program's quality.**

N/A. This is a transfer; therefore, refer to the DRPP Core for measures.

**2c. Provide a measure(s) of the program's impact.**

N/A. This is a transfer; therefore, refer to the DRPP Core for measures.

**2d. Provide a measure(s) of the program's efficiency.**

N/A. This is a transfer; therefore, refer to the DRPP Core for measures.

## PROGRAM DESCRIPTION

Department: Economic Development

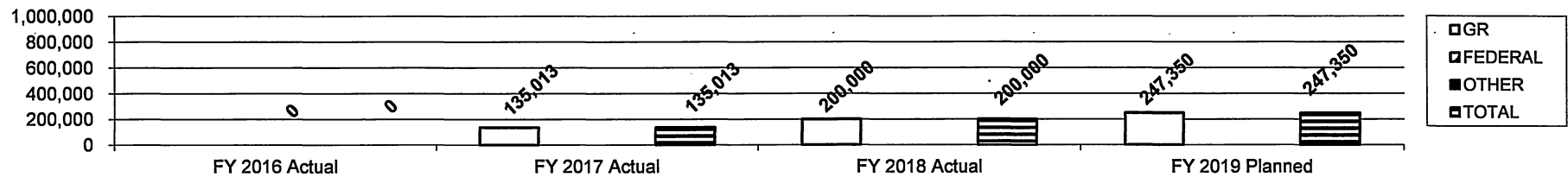
HB Section(s): 7.065

Program Name: Downtown Revitalization Pres Trf (DRPP)

Program is found in the following core budget(s): Downtown Revitalization Preservation (DRPP)

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*

Program Expenditure History



Note: Planned expenditures for GR reflect 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Requires a GR Transfer to Downtown Revitalization Preservation Program (0907).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.1080-99.1092, RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit:</b> 43080C and 43085C
<b>Division:</b> Business and Community Solutions	
<b>DI Name:</b> DRPP Spending Authority & GR Trf Inc <b>DI#</b> 1419003	<b>HB Section:</b> 7.060 and 7.065

**1. AMOUNT OF REQUEST**

FY 2020 Budget Request				
	GR	Federal	Other	Total E
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	95,000	95,000
TRF	95,000	0	0	95,000
Total	95,000	0	95,000	190,000
FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				

FY 2020 Governor's Recommendation				
	GR	Federal	Other	Total E
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	95,000	95,000
TRF	95,000	0	0	95,000
Total	95,000	0	95,000	190,000
FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				

Other Funds: Downtown Revitalization Preservation Fund (0907)

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Increase General Revenue Transfer and Corresponding Spending Authority	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This new decision item is being requested in order to increase the appropriation authority and corresponding GR Transfer for the Downtown Revitalization Preservation Program (DRPP). DRPP allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

The project requiring an increase is the Springfield/Heer's Tower totaling \$95,000.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43080C and 43085C
<b>Division:</b> Business and Community Solutions	
<b>DI Name:</b> DRPP Spending Authority & GR Trf Inc <b>DI#</b> 1419003	<b>HB Section</b> 7.060 and 7.065

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

Total reimbursement amounts estimate an increase of \$95,000. The current DRPP appropriation is \$255,000. This request will bring the total DRPP appropriation and the GR Transfer to \$350,000.

DRPP requires a General Revenue transfer into the Downtown Revitalization Preservation Fund (0907).

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS	E
							0			
							0	0.0		
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	
							0			
							0			
							0			
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>	
Program Distributions					95,000		95,000			
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>95,000</b>		<b>95,000</b>		<b>0</b>	
Transfers	95,000						95,000			
<b>Total TRF</b>	<b>95,000</b>		<b>0</b>		<b>0</b>		<b>95,000</b>		<b>0</b>	
<b>Grand Total</b>	<b>95,000</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>95,000</b>	<b>0.0</b>	<b>190,000</b>	<b>0.0</b>	<b>0</b>	

**NEW DECISION ITEM**

RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development				Budget Unit		43080C and 43085C				
Division: Business and Community Solutions										
DI Name: DRPP Spending Authority & GR Trf Inc		DI# 1419003		HB Section		7.060 and 7.065				
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	E
							0			
							0	0.0		
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0	
							0			
							0			
							0			
Total EE	0		0		0		0		0	
Program Distributions					95,000		95,000			
Total PSD	0		0		95,000		95,000		0	
Transfers	95,000						95,000			
Total TRF	95,000		0		0		95,000		0	
Grand Total	95,000	0.0	0	0.0	95,000	0.0	190,000	0.0	0	



**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43080C and 43085C
<b>Division:</b> Business and Community Solutions	
<b>DI Name:</b> DRPP Spending Authority & GR Trf Inc <b>DI#</b> 1419003	<b>HB Section</b> 7.060 and 7.065

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an activity measure(s) for the program.**

Refer to the Core Description for the Downtown Revitalization Preservation Program.

**6b. Provide a measure(s) of the program's quality.**

Refer to the Core Description for the Downtown Revitalization Preservation Program.

**6c. Provide a measure(s) of the program's impact.**

Refer to the Core Description for the Downtown Revitalization Preservation Program.

**6d. Provide a measure(s) of the program's efficiency.**

Refer to the Core Description for the Downtown Revitalization Preservation Program.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

DED works closely with the communities to track the project build-out period and adjust any budget requests to reflect updated increment estimates if less than the amount obligated by contract.

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>DNTWN REVITAL PRESERV TRANSFER</b>								
<b>DRPP GR Trf &amp; Spend Auth Inc - 1419003</b>								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	95,000	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	95,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$95,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$95,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DOWNTOWN REVITAL PRESER TRNSFR								
DRPP GR Trf & Spend Auth Inc - 1419003								
TRANSFERS OUT	0	0.00	0	0.00	95,000	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	95,000	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$95,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$95,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

# CORE DECISION ITEM

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>43090C</b>
<b>Division:</b>	<b>Business and Community Solutions</b>		
<b>Core:</b>	<b>MO Community Service Commission</b>	<b>HB Section</b>	<b>7.070</b>

## 1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	35,561	206,181	0	241,742
EE	0	262,500	0	262,500
PSD	0	4,885,656	0	4,885,656
TRF	0	0	0	0
<b>Total</b>	<b>35,561</b>	<b>5,354,337</b>	<b>0</b>	<b>5,389,898</b>
<b>FTE</b>	<b>1.00</b>	<b>4.00</b>	<b>0.00</b>	<b>5.00</b>

<b>Est. Fringe</b>	<b>23,447</b>	<b>113,271</b>	<b>0</b>	<b>136,719</b>
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:  
Notes:

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	35,561	206,181	0	241,742
EE	0	262,500	0	262,500
PSD	0	4,885,656	0	4,885,656
TRF	0	0	0	0
<b>Total</b>	<b>35,561</b>	<b>5,354,337</b>	<b>0</b>	<b>5,389,898</b>
<b>FTE</b>	<b>1.00</b>	<b>4.00</b>	<b>0.00</b>	<b>5.00</b>

<b>Est. Fringe</b>	<b>23,447</b>	<b>113,271</b>	<b>0</b>	<b>136,719</b>
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:  
Notes:

## 2. CORE DESCRIPTION

The Missouri Community Service Commission (MCSC) receives funding from the Corporation for National and Community Service (CNCS) in Washington, D.C., to administer the AmeriCorps State and Education Awards programs in Missouri. MCSC administers AmeriCorps State funding by awarding monetary grants and providing technical assistance and support. Program funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations with 501(c)(3) status to help address local needs such as education, youth mentoring, public safety, housing rehabilitation, healthcare, environmental issues, disaster relief, and veterans and their families.

MCSC is located within the Department of Economic Development's Business and Community Solutions Division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Community Service Commission

**CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>43090C</b>
<b>Division:</b>	<b>Business and Community Solutions</b>		
<b>Core:</b>	<b>MO Community Service Commission</b>	<b>HB Section</b>	<b>7.070</b>

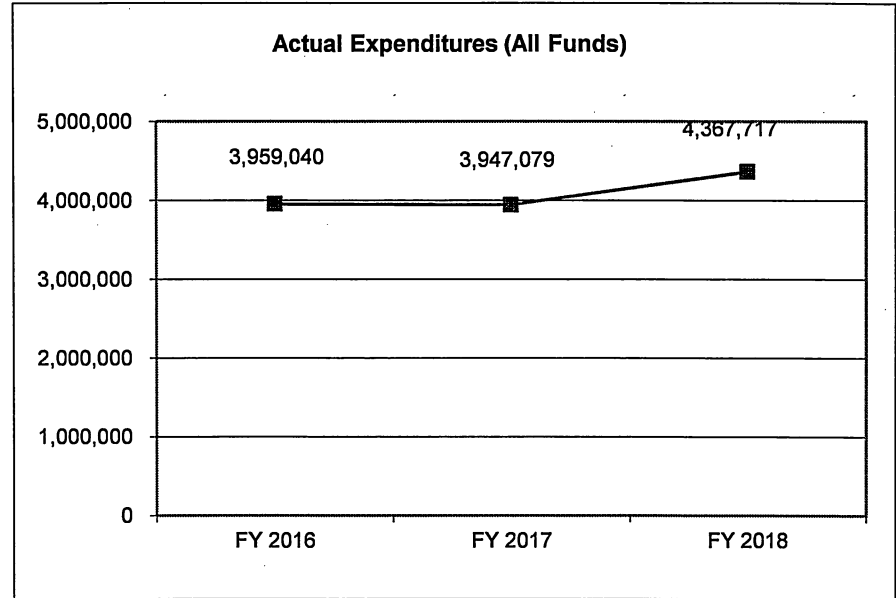
**4. FINANCIAL HISTORY**

	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Current Yr.</b>
Appropriation (All Funds)	3,980,384	3,984,991	4,384,991	5,389,898
Less Reverted (All Funds)	(1,036)	(1,056)	(1,056)	(1,067)
Less Restricted ( All Funds)	0	0	0	0
Budget Authority (All Funds)	3,979,348	3,983,935	4,383,935	5,388,831
Actual Expenditures (All Funds)	3,959,040	3,947,079	4,367,717	N/A
Unexpended (All Funds)	20,308	36,856	16,218	N/A
Unexpended, by Fund:				
General Revenue	485	522	495	N/A
Federal	19,823	36,334	15,723	N/A
Other	0	0	0	N/A

\*Restricted amount is as of: \_\_\_\_\_

Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:**



**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO COMMUNITY SVS COMM**

**5. CORE RECONCILIATION DETAIL**

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2044 5112	PS	1.00	35,561	0	0	35,561	Reallocated to new division.
Core Reallocation	2044 5113	PS	4.00	0	206,181	0	206,181	Reallocated to new division.
Core Reallocation	2044 5114	EE	0.00	0	262,500	0	262,500	Reallocated to new division.
Core Reallocation	2044 5114	PD	0.00	0	4,885,656	0	4,885,656	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>5.00</b>	<b>35,561</b>	<b>5,354,337</b>	<b>0</b>	<b>5,389,898</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	5.00	35,561	206,181	0	241,742	
		EE	0.00	0	262,500	0	262,500	
		PD	0.00	0	4,885,656	0	4,885,656	
<b>Total</b>			<b>5.00</b>	<b>35,561</b>	<b>5,354,337</b>	<b>0</b>	<b>5,389,898</b>	

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO COMMUNITY SVS COMMISSION**

**5. CORE RECONCILIATION DETAIL**

		<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>								
		PS	5.00	35,561	206,181	0	241,742	
		EE	0.00	0	262,500	0	262,500	
		PD	0.00	0	4,885,656	0	4,885,656	
		<b>Total</b>	<b>5.00</b>	<b>35,561</b>	<b>5,354,337</b>	<b>0</b>	<b>5,389,898</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	5.00	35,561	206,181	0	241,742	
		EE	0.00	0	262,500	0	262,500	
		PD	0.00	0	4,885,656	0	4,885,656	
		<b>Total</b>	<b>5.00</b>	<b>35,561</b>	<b>5,354,337</b>	<b>0</b>	<b>5,389,898</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2019 3642	PS	(4.00)	0	(206,181)	0	(206,181)	Reallocation to new division.
Core Reallocation	2019 3641	PS	(1.00)	(35,561)	0	0	(35,561)	Reallocation to new division.
Core Reallocation	2019 2184	EE	0.00	0	(262,500)	0	(262,500)	Reallocation to new division.
Core Reallocation	2019 2184	PD	0.00	0	(4,885,656)	0	(4,885,656)	Reallocation to new division.
<b>NET GOVERNOR CHANGES</b>			<b>(5.00)</b>	<b>(35,561)</b>	<b>(5,354,337)</b>	<b>0</b>	<b>(5,389,898)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	0.00	0	0	0	0	
		EE	0.00	0	0	0	0	
		PD	0.00	0	0	0	0	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO COMMUNITY SVS COMM</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	35,561	1.00
COMMUNITY SERV COMM-FED/OTHER	0	0.00	0	0.00	0	0.00	206,181	4.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	241,742	5.00
EXPENSE & EQUIPMENT								
COMMUNITY SERV COMM-FED/OTHER	0	0.00	0	0.00	0	0.00	262,500	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	262,500	0.00
PROGRAM-SPECIFIC								
COMMUNITY SERV COMM-FED/OTHER	0	0.00	0	0.00	0	0.00	4,885,656	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	4,885,656	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>5,389,898</b>	<b>5.00</b>
<b>Pay Plan - 0000012</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	533	0.00
COMMUNITY SERV COMM-FED/OTHER	0	0.00	0	0.00	0	0.00	3,119	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	3,652	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>3,652</b>	<b>0.00</b>
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
PERSONAL SERVICES								
COMMUNITY SERV COMM-FED/OTHER	0	0.00	0	0.00	0	0.00	1,751	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	1,751	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,751</b>	<b>0.00</b>
<b>CBIZ - 0000018</b>								
PERSONAL SERVICES								
COMMUNITY SERV COMM-FED/OTHER	0	0.00	0	0.00	0	0.00	150	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	150	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>150</b>	<b>0.00</b>

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO COMMUNITY SVS COMM</b>								
<b>MO Community Services Comm Inc - 1419004</b>								
PROGRAM-SPECIFIC								
COMMUNITY SERV COMM-FED/OTHER	0	0.00	0	0.00	0	0.00	782,500	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	782,500	0.00
TOTAL	0	0.00	0	0.00	0	0.00	782,500	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$6,177,951	5.00

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO COMMUNITY SVS COMMISSION</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	33,660	0.55	35,561	1.00	35,561	1.00	0	0.00
COMMUNITY SERV COMM-FED/OTHER	184,791	4.45	206,181	4.00	206,181	4.00	0	0.00
TOTAL - PS	218,451	5.00	241,742	5.00	241,742	5.00	0	0.00
EXPENSE & EQUIPMENT								
COMMUNITY SERV COMM-FED/OTHER	157,124	0.00	262,500	0.00	262,500	0.00	0	0.00
TOTAL - EE	157,124	0.00	262,500	0.00	262,500	0.00	0	0.00
PROGRAM-SPECIFIC								
COMMUNITY SERV COMM-FED/OTHER	3,992,142	0.00	4,885,656	0.00	4,885,656	0.00	0	0.00
TOTAL - PD	3,992,142	0.00	4,885,656	0.00	4,885,656	0.00	0	0.00
<b>TOTAL</b>	<b>4,367,717</b>	<b>5.00</b>	<b>5,389,898</b>	<b>5.00</b>	<b>5,389,898</b>	<b>5.00</b>	<b>0</b>	<b>0.00</b>
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	350	0.00	0	0.00
COMMUNITY SERV COMM-FED/OTHER	0	0.00	0	0.00	1,401	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	1,751	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,751</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>MO Community Services Comm Inc - 1419004</b>								
PROGRAM-SPECIFIC								
COMMUNITY SERV COMM-FED/OTHER	0	0.00	0	0.00	782,500	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	782,500	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>782,500</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$4,367,717</b>	<b>5.00</b>	<b>\$5,389,898</b>	<b>5.00</b>	<b>\$6,174,149</b>	<b>5.00</b>	<b>\$0</b>	<b>0.00</b>

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# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO COMMUNITY SVS COMM</b>								
<b>CORE</b>								
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	29,306	0.64
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	20,799	0.36
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	97,359	2.00
STUDENT INTERN	0	0.00	0	0.00	0	0.00	4	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	94,274	2.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>241,742</b>	<b>5.00</b>
TRAVEL, IN-STATE	0	0.00	0	0.00	0	0.00	56,250	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	0	0.00	22,500	0.00
SUPPLIES	0	0.00	0	0.00	0	0.00	18,750	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	0	0.00	15,000	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	0	0.00	11,250	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	0	0.00	77,750	0.00
M&R SERVICES	0	0.00	0	0.00	0	0.00	3,750	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	0	0.00	7,500	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	0	0.00	1,000	0.00
BUILDING LEASE PAYMENTS	0	0.00	0	0.00	0	0.00	3,700	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	0	0.00	0	0.00	3,750	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	0	0.00	41,250	0.00
REBILLABLE EXPENSES	0	0.00	0	0.00	0	0.00	50	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>262,500</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	4,885,656	0.00
<b>TOTAL - PD</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>4,885,656</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,389,898</b>	<b>5.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$35,561</b>	<b>1.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,354,337</b>	<b>4.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO COMMUNITY SVS COMMISSION</b>								
<b>CORE</b>								
ECONOMIC DEV INCENTIVE SPEC I	51,618	1.57	29,306	0.64	29,306	0.64	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	39,708	1.00	20,799	0.36	20,799	0.36	0	0.00
ECONOMIC DEV INCENTIVE SPC III	61,020	1.27	97,359	2.00	97,359	2.00	0	0.00
STUDENT INTERN	0	0.00	4	0.00	4	0.00	0	0.00
MISCELLANEOUS PROFESSIONAL	4,905	0.16	0	0.00	0	0.00	0	0.00
PRINCIPAL ASST BOARD/COMMISSON	61,200	1.00	94,274	2.00	94,274	2.00	0	0.00
<b>TOTAL - PS</b>	<b>218,451</b>	<b>5.00</b>	<b>241,742</b>	<b>5.00</b>	<b>241,742</b>	<b>5.00</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	20,004	0.00	56,250	0.00	56,250	0.00	0	0.00
TRAVEL, OUT-OF-STATE	15,527	0.00	22,500	0.00	22,500	0.00	0	0.00
SUPPLIES	1,768	0.00	18,750	0.00	18,750	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	33,230	0.00	15,000	0.00	15,000	0.00	0	0.00
COMMUNICATION SERV & SUPP	2,699	0.00	11,250	0.00	11,250	0.00	0	0.00
PROFESSIONAL SERVICES	51,529	0.00	77,750	0.00	77,750	0.00	0	0.00
M&R SERVICES	146	0.00	3,750	0.00	3,750	0.00	0	0.00
COMPUTER EQUIPMENT	7,035	0.00	0	0.00	0	0.00	0	0.00
OFFICE EQUIPMENT	6,354	0.00	7,500	0.00	7,500	0.00	0	0.00
OTHER EQUIPMENT	1,050	0.00	1,000	0.00	1,000	0.00	0	0.00
BUILDING LEASE PAYMENTS	182	0.00	3,700	0.00	3,700	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	812	0.00	3,750	0.00	3,750	0.00	0	0.00
MISCELLANEOUS EXPENSES	16,788	0.00	41,250	0.00	41,250	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	50	0.00	50	0.00	0	0.00
<b>TOTAL - EE</b>	<b>157,124</b>	<b>0.00</b>	<b>262,500</b>	<b>0.00</b>	<b>262,500</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	3,992,142	0.00	4,885,656	0.00	4,885,656	0.00	0	0.00
<b>TOTAL - PD</b>	<b>3,992,142</b>	<b>0.00</b>	<b>4,885,656</b>	<b>0.00</b>	<b>4,885,656</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$4,367,717</b>	<b>5.00</b>	<b>\$5,389,898</b>	<b>5.00</b>	<b>\$5,389,898</b>	<b>5.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$33,660</b>	<b>0.55</b>	<b>\$35,561</b>	<b>1.00</b>	<b>\$35,561</b>	<b>1.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$4,334,057</b>	<b>4.45</b>	<b>\$5,354,337</b>	<b>4.00</b>	<b>\$5,354,337</b>	<b>4.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>

## PROGRAM DESCRIPTION

**Department: Economic Development**

**HB Section(s):** 7.070

**Program Name: MO Community Service Commission**

**Program is found in the following core budget(s): MO Community Service Commission**

**1a. What strategic priority does this program address?**

Laser Focused, Customer Centric, One Team

**1b. What does this program do?**

- The purpose of the Missouri Community Service Commission (MCSC) is to strengthen Missouri communities through volunteerism and service by connecting Missourians of all ages and backgrounds in an effort to improve unmet community needs through direct and tangible services.
- This program provides opportunities for individuals to serve their communities as AmeriCorps members on a full- or part-time basis. The MCSC and AmeriCorps are part of a national service network supported by the Corporation for National and Community Service. MCSC administers AmeriCorps State funding by awarding monetary grants and providing technical assistance and support. Individuals serve through alignment with community-based nonprofit organizations, educational institutions and faith-based organizations with 501(c)(3) status.
- Core priorities are education, public safety, healthy futures for youth, economic opportunity, disaster relief, and veterans and their families.

**2a. Provide an activity measure(s) for the program.**

	FY2016		FY2017		FY1018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Program Count	N/A	21	N/A	23	20	22	22	22	23
Member Count	N/A	551	N/A	491	600	654	600	600	700
Member Service Hours	N/A	936,700	1,000,000	834,700	1,000,000	892,500	1,020,000	1,020,000	1,020,000
Number of Volunteers	N/A	36,212	N/A	34,163	50,000	7,283	60,000	70,000	75,000

Note 1: Volunteer projections are increasing due to volunteers deployed after natural disasters in FY17 and continued volunteer needs in FY18 and beyond.

**2b. Provide a measure(s) of the program's quality.**

**Customer Satisfaction Survey**

	FY2018	FY2019	FY2020	FY2021
	Actual	Projected	Projected	Projected
Customers Satisfied with Knowledge of MCSC Staff	82%	85%	88%	88%
Customers Satisfied with Assistance Received from MCSC Staff	91%	92%	95%	95%
Customers Satisfied with Ease of Application Process & Forms	65%	75%	80%	85%

Note 1: 22 customers responded to the satisfaction survey.

Note 2: Results of customer survey depicts percentage of respondents that were somewhat or very satisfied.

Note 3: First year of survey, so previous year results not available.

Note 4: Staff will continue to strive to provide good customer service. Staff will also continue to look for ways to streamline and review the application process while still complying with federal and state regulations.

## PROGRAM DESCRIPTION

**Department:** Economic Development

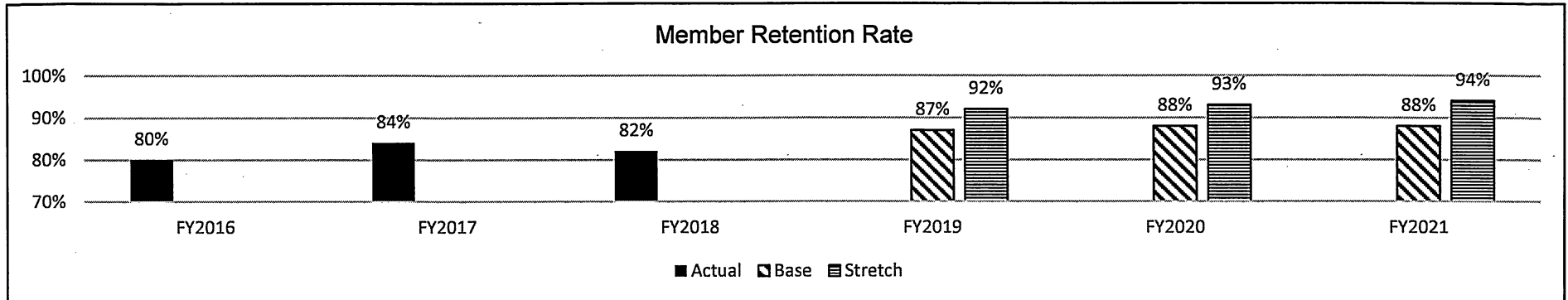
**HB Section(s):**

7.070

**Program Name:** MO Community Service Commission

**Program is found in the following core budget(s):** MO Community Service Commission

**2c. Provide a measure(s) of the program's impact.**

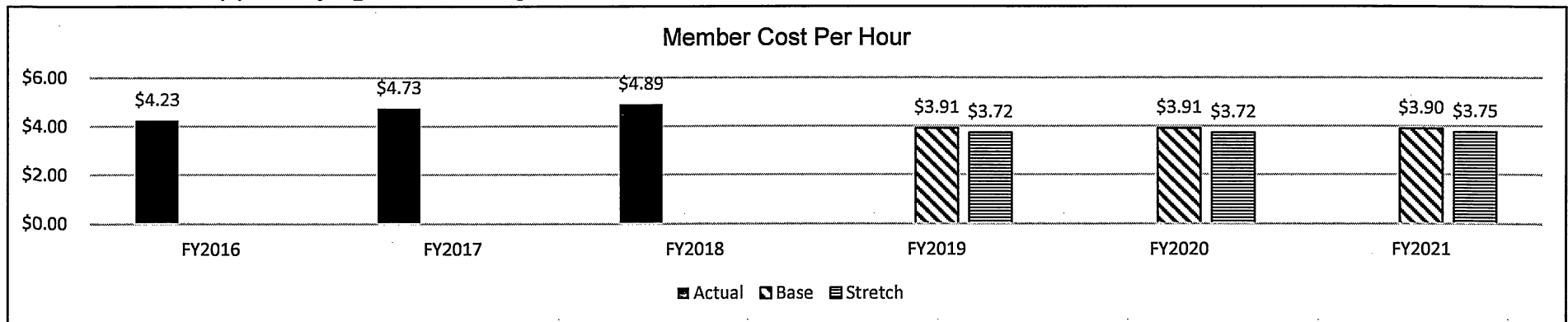


Note 1: Calculated by review of grant management system monthly and quarterly program reporting of member retention.

Note 2: Base target is calculated by examination of historical member trends and retention rates and Stretch target is a 5% increase over Base.

Note 3: This is a new measure; therefore, Projected data for FY16 and FY17 is not available.

**2d. Provide a measure(s) of the program's efficiency.**



Note 1: Calculated by dividing the number of member service hours by the cost of the program.

Note 2: Base target is calculated by anticipated future member counts and Stretch target assumes an additional 5% in member service hours without an increase in program costs.

Note 3: This is a new measure; therefore, Projected data for FY16 and FY17 is not available.

## PROGRAM DESCRIPTION

**Department:** Economic Development

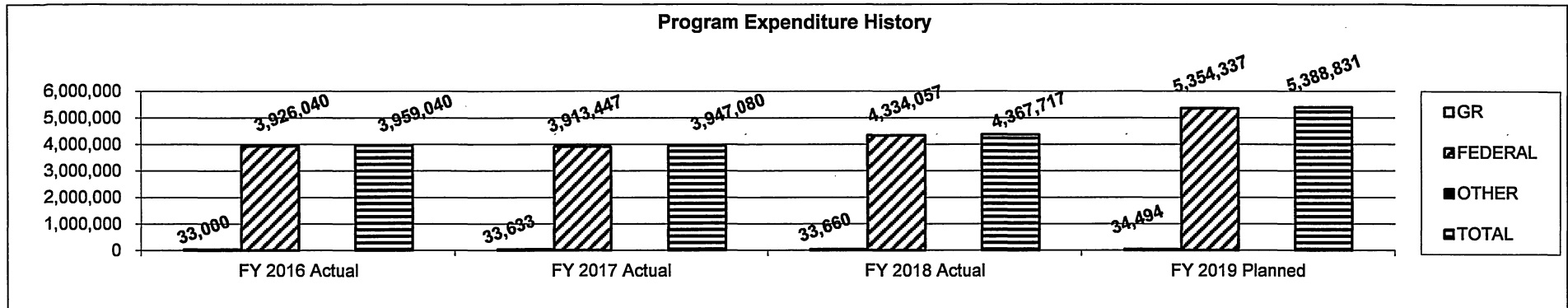
**HB Section(s):**

7.070

**Program Name:** MO Community Service Commission

**Program is found in the following core budget(s):** MO Community Service Commission

**3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)**



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

**4. What are the sources of the "Other " funds?**

N/A

**5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 26.600, RSMo.; Federal - National and Community Service Act of 1993; HR 4854

**6. Are there federal matching requirements? If yes, please explain.**

There is a \$1 for \$1 match requirement on the administrative portion of the funds. This match is accomplished by soft costs allocated by DED. Qualifying organizations must provide match based on the amount of funds subgranted from MCSC starting at 24% in the first 3 years, gradually increasing to a 50% maximum.

**7. Is this a federally mandated program? If yes, please explain.**

No

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43090C
<b>Division:</b> Business and Community Solutions	
<b>DI Name:</b> MO Community Svcs Comm Increase <b>DI#1419004</b>	<b>HB Section</b> 7.070

**1. AMOUNT OF REQUEST**

FY 2020 Budget Request					FY 2020 Governor's Recommendation						
	GR	Federal	Other	Total	E		GR	Federal	Other	Total	E
PS	0	0	0	0		PS	0	0	0	0	
EE	0	0	0	0		EE	0	0	0	0	
PSD	0	782,500	0	782,500		PSD	0	782,500	0	782,500	
TRF	0	0	0	0		TRF	0	0	0	0	
Total	0	782,500	0	782,500		Total	0	782,500	0	782,500	
FTE	0.00	0.00	0.00	0.00		FTE	0.00	0.00	0.00	0.00	

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This new decision item is being requested in order to increase the federal appropriation authority for the Missouri Community Service Commission (MCSC), Section 7.085 in House Bill 7. The increase is needed due to the increase in funding by the Corporation for National and Community Service for the new program year. The current appropriation authority of \$5,148,156 is inadequate based on the amount of the new grants which total \$5,930,656.



**NEW DECISION ITEM**

RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43090C
<b>Division:</b> Business and Community Solutions	
<b>DI Name:</b> MO Community Svcs Comm Increase <b>DI#1419004</b>	<b>HB Section</b> 7.070

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The current federal appropriation authority is \$5,141,156. The amount available for new funding is \$5,930,656; therefore, the request totals the difference of \$782,500.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS	E
							0			
							0	0.0		
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	
							0			
			0				0			
							0			
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>	
Program Distributions			782,500				782,500			
<b>Total PSD</b>	<b>0</b>		<b>782,500</b>		<b>0</b>		<b>782,500</b>		<b>0</b>	
Transfers										
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>	
<b>Grand Total</b>	<b>0</b>	<b>0.0</b>	<b>782,500</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>782,500</b>	<b>0.0</b>	<b>0</b>	

**NEW DECISION ITEM**

RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development				Budget Unit		43090C					
Division: Business and Community Solutions											
DI Name: MO Community Svcs Comm Increase		DI#1419004		HB Section		7.070					
		Gov Rec GR	Gov Rec GR	Gov Rec FED	Gov Rec FED	Gov Rec OTHER	Gov Rec OTHER	Gov Rec TOTAL	Gov Rec TOTAL	Gov Rec One-Time	
Budget Object Class/Job Class		DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	E
								0			
								0	0.0		
Total PS		0	0.0	0	0.0	0	0.0	0	0.0	0	
								0			
								0			
								0			
								0			
Total EE		0		0		0		0		0	
Program Distributions				782,500				782,500			
Total PSD		0		782,500		0		782,500		0	
Transfers											
Total TRF		0		0		0		0		0	
Grand Total		0	0.0	782,500	0.0	0	0.0	782,500	0.0	0	

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> <u>Economic Development</u>	<b>Budget Unit</b> <u>43090C</u>
<b>Division:</b> <u>Business and Community Solutions</u>	
<b>DI Name:</b> <u>MO Community Svcs Comm Increase</u> <b>DI#</b> <u>1419004</u>	<b>HB Section</b> <u>7.070</u>

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an activity measure(s) for the program.**

Refer to the Core Program Description for the Missouri Community Commission.

**6b. Provide a measure(s) of the program's quality.**

Refer to the Core Program Description for the Missouri Community Commission.

**6c. Provide a measure(s) of the program's impact.**

Refer to the Core Program Description for the Missouri Community Commission.

**6d. Provide a measure(s) of the program's efficiency.**

Refer to the Core Program Description for the Missouri Community Commission.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

MCSC receives funding from the Corporation for National and Community Service to administer the AmeriCorps State and Education Awards program in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations with 501(c)3 status. These grants provide communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve by completing community service projects.

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO COMMUNITY SVS COMM</b>								
<b>MO Community Services Comm Inc - 1419004</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	782,500	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	782,500	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$782,500</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$782,500	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO COMMUNITY SVS COMMISSION</b>								
<b>MO Community Services Comm Inc - 1419004</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	782,500	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	782,500	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$782,500</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$782,500	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00



# CORE DECISION ITEM

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>43095C</b>
<b>Division:</b>	<b>Missouri One Start</b>		
<b>Core:</b>	<b>Missouri One Start</b>	<b>HB Section</b>	<b>7.075</b>

## 1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:  
Note:

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	39,854	199,484	396,189	635,527
EE	0	28,842	81,389	110,231
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>39,854</b>	<b>228,326</b>	<b>477,578</b>	<b>745,758</b>
<b>FTE</b>	<b>1.00</b>	<b>3.00</b>	<b>8.00</b>	<b>12.00</b>

<b>Est. Fringe</b>	<b>24,756</b>	<b>98,619</b>	<b>221,615</b>	<b>344,989</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Missouri One Start Job Development Fund - Fund 0600  
Note: (Formerly MO Works Job Development Fund)

## 2. CORE DESCRIPTION

The Missouri One Start Division fosters regional economic growth by delivering tailored workforce solutions that make businesses more competitive, so they can create and retain jobs in Missouri. The Missouri One Start Division provides dedicated staff, funding assistance and targeted marketing to assist businesses with recruiting and training workers.

Missouri One Start is a new division in FY 2020 and includes the Personal Service and Expense and Equipment funding for staff who administer the business assistance and various training programs, including the Missouri One Start Job Development Fund ("Customized Training"), the New Jobs Training Program, and the Job Retention Training Program. Program funding for Customized Training, NJTP, and JRTP can be found in separate Core Decision Item forms. The division is primarily made up of programs from the FY 2019 Division of Workforce Development.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri One Start

# **CORE DECISION ITEM**

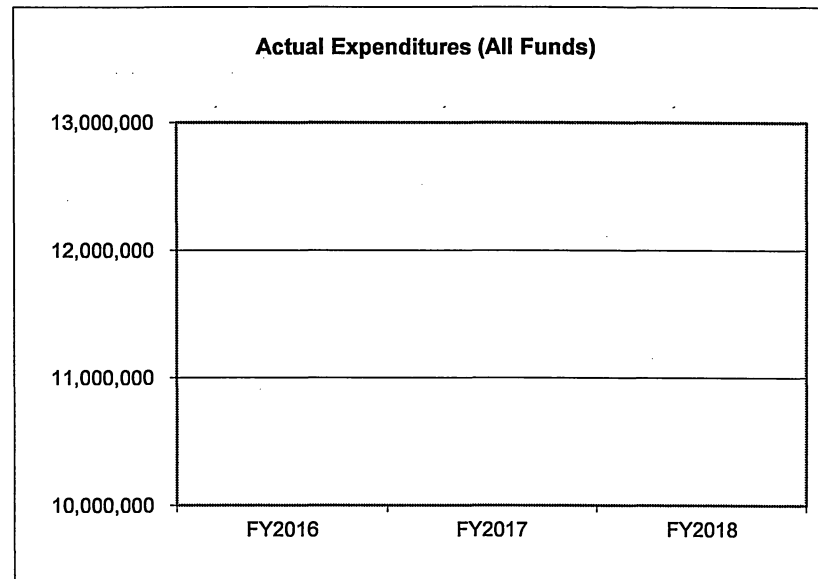
**Department:** Economic Development  
**Division:** Missouri One Start  
**Core:** Missouri One Start

**Budget Unit** 43095C

**HB Section** 7.075

## **4. FINANCIAL HISTORY**

	<b>FY2016 Actual</b>	<b>FY2017 Actual</b>	<b>FY2018 Actual</b>	<b>FY2019 Current Yr.</b>
Appropriation (All Funds)	0	0	0	0
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	0	0	0	0
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



\*Restricted amount is as of: \_\_\_\_\_

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:** Financial history for previous Fiscal Years can be found under the Division of Workforce Administration Core.



## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT MISSOURI ONE START

#### 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2098 5154	PS	1.00	39,854	0	0	39,854	Reallocated to new division.
Core Reallocation	2098 5117	PS	3.00	0	199,484	0	199,484	Reallocated to new division.
Core Reallocation	2098 5115	PS	8.00	0	0	396,189	396,189	Reallocated to new division.
Core Reallocation	2098 5118	EE	0.00	0	28,842	0	28,842	Reallocated to new division.
Core Reallocation	2098 5116	EE	0.00	0	0	81,389	81,389	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>12.00</b>	<b>39,854</b>	<b>228,326</b>	<b>477,578</b>	<b>745,758</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	12.00	39,854	199,484	396,189	635,527	
		EE	0.00	0	28,842	81,389	110,231	
		<b>Total</b>	<b>12.00</b>	<b>39,854</b>	<b>228,326</b>	<b>477,578</b>	<b>745,758</b>	

# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item		FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary		ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund		DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MISSOURI ONE START</b>									
<b>CORE</b>									
PERSONAL SERVICES									
GENERAL REVENUE		0	0.00	0	0.00	0	0.00	39,854	1.00
DIV JOB DEVELOPMENT & TRAINING		0	0.00	0	0.00	0	0.00	199,484	3.00
MISSOURI ONE START JOB DEVELOPMENT		0	0.00	0	0.00	0	0.00	396,189	8.00
TOTAL - PS		0	0.00	0	0.00	0	0.00	635,527	12.00
EXPENSE & EQUIPMENT									
DIV JOB DEVELOPMENT & TRAINING		0	0.00	0	0.00	0	0.00	28,842	0.00
MISSOURI ONE START JOB DEVELOPMENT		0	0.00	0	0.00	0	0.00	81,389	0.00
TOTAL - EE		0	0.00	0	0.00	0	0.00	110,231	0.00
<b>TOTAL</b>		<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>745,758</b>	<b>12.00</b>
<b>Pay Plan - 0000012</b>									
PERSONAL SERVICES									
GENERAL REVENUE		0	0.00	0	0.00	0	0.00	604	0.00
DIV JOB DEVELOPMENT & TRAINING		0	0.00	0	0.00	0	0.00	3,008	0.00
MISSOURI ONE START JOB DEVELOPMENT		0	0.00	0	0.00	0	0.00	5,987	0.00
TOTAL - PS		0	0.00	0	0.00	0	0.00	9,599	0.00
<b>TOTAL</b>		<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>9,599</b>	<b>0.00</b>
<b>Pay Plan FY19-Cost to Continue - 0000013</b>									
PERSONAL SERVICES									
GENERAL REVENUE		0	0.00	0	0.00	0	0.00	394	0.00
DIV JOB DEVELOPMENT & TRAINING		0	0.00	0	0.00	0	0.00	1,050	0.00
MISSOURI ONE START JOB DEVELOPMENT		0	0.00	0	0.00	0	0.00	2,920	0.00
TOTAL - PS		0	0.00	0	0.00	0	0.00	4,364	0.00
<b>TOTAL</b>		<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>4,364</b>	<b>0.00</b>
<b>CBIZ - 0000018</b>									
PERSONAL SERVICES									
DIV JOB DEVELOPMENT & TRAINING		0	0.00	0	0.00	0	0.00	1,120	0.00

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MISSOURI ONE START</b>								
CBIZ - 0000018								
PERSONAL SERVICES								
MISSOURI ONE START JOB DEVELOPMENT	0	0.00	0	0.00	0	0.00	2,380	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	3,500	0.00
TOTAL	0	0.00	0	0.00	0	0.00	3,500	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$763,221	12.00

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### FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 43095C <b>BUDGET UNIT NAME:</b> Missouri One Start <b>HOUSE BILL SECTION:</b> 7.075	<b>DEPARTMENT:</b> Economic Development <b>DIVISION:</b> Missouri One Start
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**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

#### DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and/or Expense and Equipment appropriation. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians.

- Missouri One Start PS (0155) - \$199,484 x 25% = \$49,871 and Missouri One Start EE (0155) - \$28,842 x 25% = \$7,211  
 - Missouri One Start PS (0600) - \$396,189 x 25% = \$99,047 and Missouri One Start EE (0600) - \$81,389 x 25% = \$20,347

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
N/A	N/A

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MISSOURI ONE START</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	30,114	1.00
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	31,162	1.00
WORKFORCE DEVELOPMENT SPEC IV	0	0.00	0	0.00	0	0.00	380,010	7.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	91,079	2.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	8,692	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	94,470	1.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>635,527</b>	<b>12.00</b>
TRAVEL, IN-STATE	0	0.00	0	0.00	0	0.00	14,750	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	0	0.00	8,350	0.00
FUEL & UTILITIES	0	0.00	0	0.00	0	0.00	1,292	0.00
SUPPLIES	0	0.00	0	0.00	0	0.00	12,800	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	0	0.00	15,089	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	0	0.00	9,800	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	0	0.00	35,500	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	0	0.00	0	0.00	500	0.00
M&R SERVICES	0	0.00	0	0.00	0	0.00	2,500	0.00
COMPUTER EQUIPMENT	0	0.00	0	0.00	0	0.00	1,650	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	0	0.00	3,150	0.00
BUILDING LEASE PAYMENTS	0	0.00	0	0.00	0	0.00	700	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	0	0.00	0	0.00	1,000	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	0	0.00	700	0.00
REBILLABLE EXPENSES	0	0.00	0	0.00	0	0.00	2,450	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>110,231</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$745,758</b>	<b>12.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$39,854</b>	<b>1.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$228,326</b>	<b>3.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$477,578</b>	<b>8.00</b>

## PROGRAM DESCRIPTION

Department of Economic Development

HB Section(s):

7.075

Program Name: Missouri One Start

Program is found in the following core budget(s): Missouri One Start

**1a. What strategic priority does this program address?**

Laser Focused, Data Driven, Customer Centric, One Team

**1b. What does this program do?**

Missouri One Start is a new division that delivers tailored workforce solutions to help businesses be more competitive, so they can create and retain jobs in Missouri. The Missouri One Start Program leverages the state's three training programs - the Missouri Job Development Fund, the New Jobs Training Program, and the Job Retention Training Program, along with other workforce development services to assist with the attraction, retention, and expansion of Missouri employers.

The Program provides recruitment, pre-employment training, specialized industry training, and funding assistance to eligible Missouri businesses to ensure an available and trained workforce. Missouri One Start strengthens Missouri's workforce development infrastructure by helping to fund training facilities, equipment, and other services, and will also establish and cultivate a strong brand identity that communicates value-add of Missouri's workforce development incentive programs.

**2a. Provide an activity measure(s) for the program.**

The activity measures for this program may be found in the Missouri Job Development Fund, Community College New Jobs Training, and Job Retention Training Core and Program Description forms. Additional measures are under development.

**2b. Provide a measure(s) of the program's quality.**

The measure for this program's quality may be found in the Missouri Job Development Fund, Community College New Jobs Training, and Job Retention Training Core and Program Description forms. Additional measures are under development.

**2c. Provide a measure(s) of the program's impact.**

The measures for this program's impact may be found in the Missouri Job Development Fund, Community College New Jobs Training, and Job Retention Training Core and Program Description forms. Additional measures are under development.

**2d. Provide a measure(s) of the program's efficiency.**

The measures for this program's efficiency may be found in the Missouri Job Development Fund, Community College New Jobs Training, and Job Retention Training Core and Program Description forms.

## PROGRAM DESCRIPTION

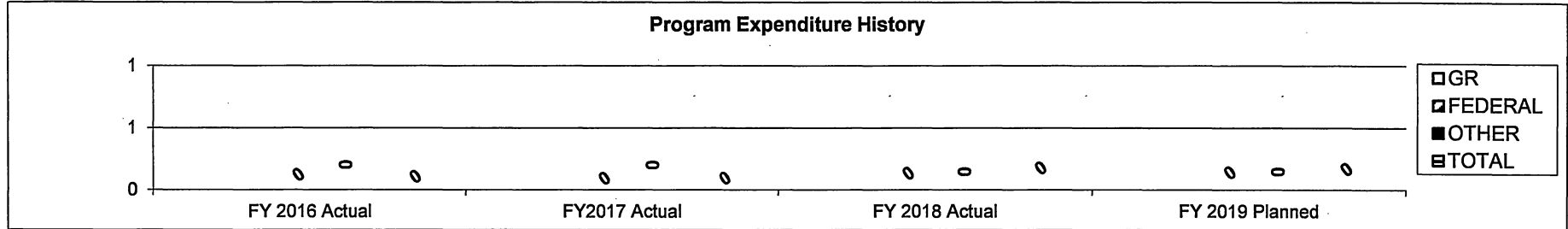
Department of Economic Development

HB Section(s): 7.075

Program Name: Missouri One Start

Program is found in the following core budget(s): Missouri One Start

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



For historical expenditure data refer to Workforce Development Administration.

4. What are the sources of the "Other " funds?

The Other funds are the MO Works Job Development Transfer to administer the Missouri Works Training Program.

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.478.

6. Are there federal matching requirements? If yes, please explain.

None

7. Is this a federally mandated program? If yes, please explain.

No.

# **CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>43100C</b>
<b>Division:</b>	<b>Missouri One Start</b>		
<b>Core:</b>	<b>Missouri One Start Job Development Fund</b>	<b>HB Section</b>	<b>7.080</b>

## **1. CORE FINANCIAL SUMMARY**

	<b>FY 2020 Budget Request</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	7,000,000	7,000,000
<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>7,000,000</b>	<b>7,000,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Missouri One Start Job Development Fund - 0600  
(Formerly Missouri Works Job Development Fund)

Notes: Requires a GR transfer.

	<b>FY 2020 Governor's Recommendation</b>			
	<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	7,000,000	7,000,000
<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>7,000,000</b>	<b>7,000,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Missouri One Start Job Development Fund - 0600  
(Formerly Missouri Works Job Development Fund)

Notes: Requires a GR transfer.

## **2. CORE DESCRIPTION**

The Missouri One Start Job Development Fund is the funding source for the Customized Training Program. Missouri One Start Customized Training is the more flexible and popular of Missouri's workforce training programs and is essential in economic development efforts. It has a dual mission to develop talent and grow business. The Missouri One Start Training Program provides direct assistance to Missouri businesses for the training and retraining of new and existing employees with the purpose of creating and retaining jobs in Missouri. This program assists small, medium and large businesses located throughout the state. The workforce training is individualized to each company's specific needs. The program is administered locally by community colleges and technical schools.

This fund also provides salary and expense and equipment for 8 FTE that can be found in the Missouri One Start Core under "Other". The Personal Service amount is \$396,189 and the Expense and Equipment amount is \$81,389. The 8 FTE provide support for the Missouri One Start Job Development Fund, Missouri One Start Community College New Jobs Training Program and the Missouri One Start Job Retention Training Program.

## **3. PROGRAM LISTING (list programs included in this core funding)**

Missouri One Start Job Development Fund

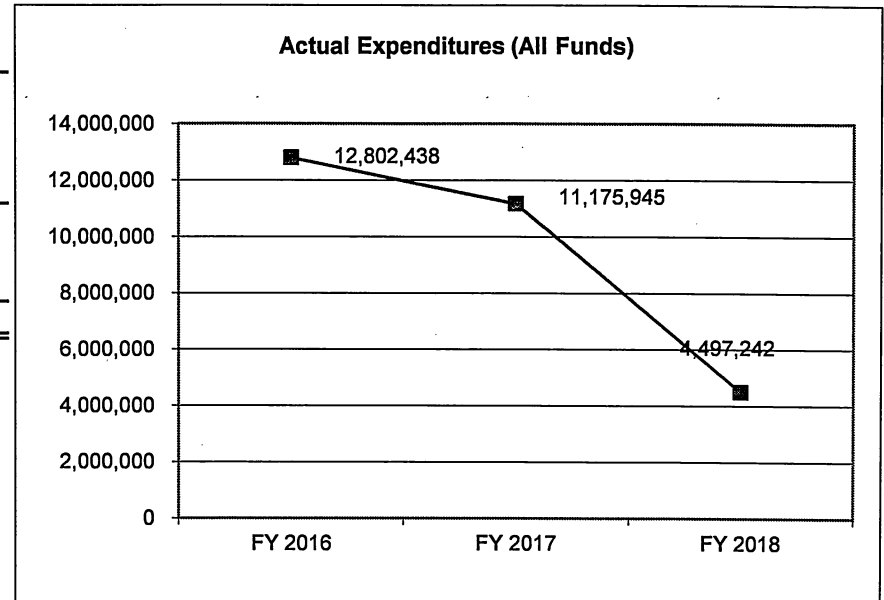


**CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>43100C</b>
<b>Division:</b>	<b>Missouri One Start</b>		
<b>Core:</b>	<b>Missouri One Start Job Development Fund</b>	<b>HB Section</b>	<b>7.080</b>

**4. FINANCIAL HISTORY**

	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Current Yr.</b>
Appropriation (All Funds)	14,539,985	14,039,985	14,039,985	7,000,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	14,539,985	14,039,985	14,039,985	7,000,000
Actual Expenditures (All Funds)	12,802,438	11,175,945	4,497,242	N/A
Unexpended (All Funds)	1,737,547	2,864,040	9,542,743	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1,737,547	2,864,040	9,542,743	N/A



\*Restricted amount is as of: \_\_\_\_\_

Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:**

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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT**  
**MISSOURI WORKS JOB DEV**

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**5. CORE RECONCILIATION DETAIL**

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		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2055 5119	PD	0.00	0	0	7,000,000	7,000,000	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>7,000,000</b>	<b>7,000,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PD	0.00	0	0	7,000,000	7,000,000	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>7,000,000</b>	<b>7,000,000</b>	

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MISSOURI JOB DEVELOPMENT**

**5. CORE RECONCILIATION DETAIL**

			Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>									
			PD	0.00	0	0	7,000,000	7,000,000	
			<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>7,000,000</b>	<b>7,000,000</b>	
<b>DEPARTMENT CORE REQUEST</b>									
			PD	0.00	0	0	7,000,000	7,000,000	
			<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>7,000,000</b>	<b>7,000,000</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>									
Core Reallocation	2021	0905	PD	0.00	0	0	(7,000,000)	(7,000,000)	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>				<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(7,000,000)</b>	<b>(7,000,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>									
			PD	0.00	0	0	0	0	
			<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MISSOURI WORKS JOB DEV</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
MISSOURI ONE START JOB DEVELOPMENT	0	0.00	0	0.00	0	0.00	7,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	7,000,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>7,000,000</b>	<b>0.00</b>
<b>One Start GR Trf &amp; Spend Auth - 1419007</b>								
PROGRAM-SPECIFIC								
MISSOURI ONE START JOB DEVELOPMENT	0	0.00	0	0.00	0	0.00	10,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	10,000,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>10,000,000</b>	<b>0.00</b>
<b>Workforce Dev Infrastructure - 1419009</b>								
PROGRAM-SPECIFIC								
MISSOURI ONE START JOB DEVELOPMENT	0	0.00	0	0.00	0	0.00	795,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	795,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>795,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$17,795,000</b>	<b>0.00</b>

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MISSOURI JOB DEVELOPMENT</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
MISSOURI ONE START JOB DEVELOPMENT	4,497,242	0.00	7,000,000	0.00	7,000,000	0.00	0	0.00
TOTAL - PD	4,497,242	0.00	7,000,000	0.00	7,000,000	0.00	0	0.00
<b>TOTAL</b>	<b>4,497,242</b>	<b>0.00</b>	<b>7,000,000</b>	<b>0.00</b>	<b>7,000,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>One Start GR Trf &amp; Spend Auth - 1419007</b>								
PROGRAM-SPECIFIC								
MISSOURI ONE START JOB DEVELOPMENT	0	0.00	0	0.00	7,000,000	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	7,000,000	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>7,000,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>Workforce Dev Infrastructure - 1419009</b>								
PROGRAM-SPECIFIC								
MISSOURI ONE START JOB DEVELOPMENT	0	0.00	0	0.00	10,000,000	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	10,000,000	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>10,000,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$4,497,242</b>	<b>0.00</b>	<b>\$7,000,000</b>	<b>0.00</b>	<b>\$24,000,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

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# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MISSOURI WORKS JOB DEV								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	7,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	7,000,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$7,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$7,000,000	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MISSOURI JOB DEVELOPMENT</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	4,497,242	0.00	7,000,000	0.00	7,000,000	0.00	0	0.00
TOTAL - PD	4,497,242	0.00	7,000,000	0.00	7,000,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$4,497,242</b>	<b>0.00</b>	<b>\$7,000,000</b>	<b>0.00</b>	<b>\$7,000,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$4,497,242	0.00	\$7,000,000	0.00	\$7,000,000	0.00		0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**HB Section(s):** 7.080

**Program Name:** Missouri One Start Job Development Fund

**Program is found in the following core budget(s):** Missouri One Start Job Development Fund

**1a. What strategic priority does this program address?**

Laser Focused, Data Driven, Customer Centric, Regionally Targeted, One Team

**1b. What does this program do?**

- The Missouri One Start Job Development Fund is the funding source for the Customized Training Program. Missouri One Start Customized Training is the most flexible and popular of Missouri's workforce training programs and is essential in economic development efforts. It has a dual mission to grow business and develop talent.
- The Missouri Customized Training Program provides direct assistance to Missouri businesses for the training and retraining of new and existing employees with the purpose to help create and retain jobs in Missouri. This program assists small, medium and large businesses throughout the state. The workforce training is individualized to each company's specific needs. The program is administered locally by community colleges and technical schools.

**2a. Provide an activity measure(s) for the program.**

	FY2016		FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Companies Assisted	344	332	300	328	200	148	164	164	164
Workers Trained	N/A	36,038	N/A	31,003	21,600	16,666	19,600	19,600	19,600
Worker Average Wages	N/A	\$20.32	N/A	\$21.89	\$22.66	\$23.30	\$22.98	\$23.44	\$23.90

Note 1: Projections for Companies Assisted and Workers Trained assumes funding does not raise above FY 2018 levels.

Note 2: Projections for Worker Average Wages from FY 2019 to 2021 assumes program matches state average wage and it grows at 2% annually.

**2b. Provide a measure(s) of the program's quality.**

	FY2017	FY2018	FY2019	FY2020	FY2021
<b>Excellent</b>	80%	88%	84%	84%	84%
<b>Good</b>	19%	11%	15%	15%	15%
<b>Fair</b>	1%	1%	1%	1%	1%
<b>Bad</b>	0%	0%	0%	0%	0%

Note: There were 50 responses from 148 companies surveyed in FY2018 who were asked how they would rate Customized Training received overall.



## PROGRAM DESCRIPTION

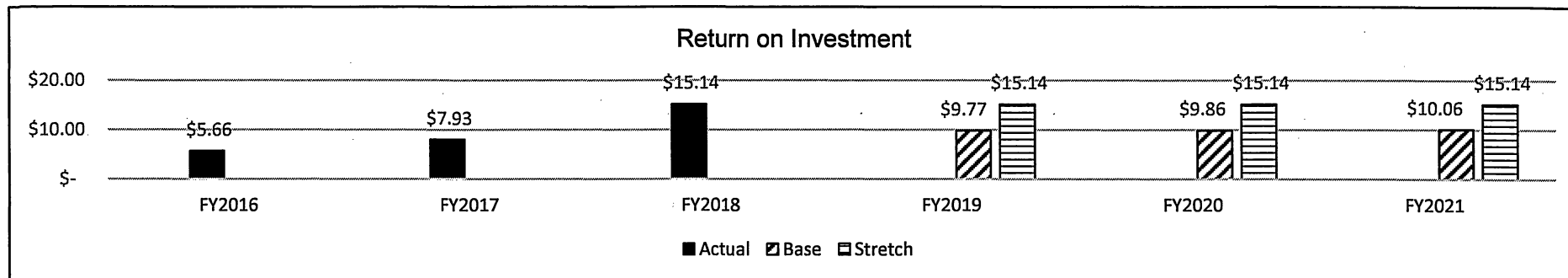
Department: Economic Development

HB Section(s): 7.080

Program Name: Missouri One Start Job Development Fund

Program is found in the following core budget(s): Missouri One Start Job Development Fund

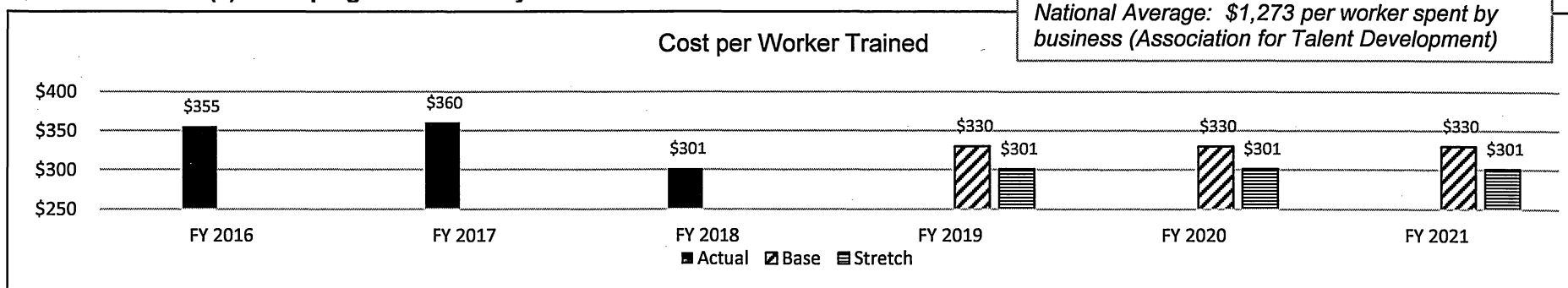
2c. Provide a measure(s) of the program's impact.



Note 1: Measure calculates the dollar return to the state over a 10-year period for the dollar invested based on the REMI economic model which includes factors such as job growth, industry type, capital investment and wage increases.

Note 2: Since this is a new measure, Projected numbers for 2016-2018 are not available. Base targets are a 2, 3, and 5% increase over the average of 2016-2018 actuals. Stretch targets reflect highest percentage of previous three years.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Calculated by dividing authorized training incentives by the number of workers receiving training.

Note 2: Base goal reflects 2017 -2018 cost per trainee averages. Stretch goals reflect lowest percentage of previous three years.

Note 3: Since this is a new measure, Projected numbers for 2016-2018 are not available.

## PROGRAM DESCRIPTION

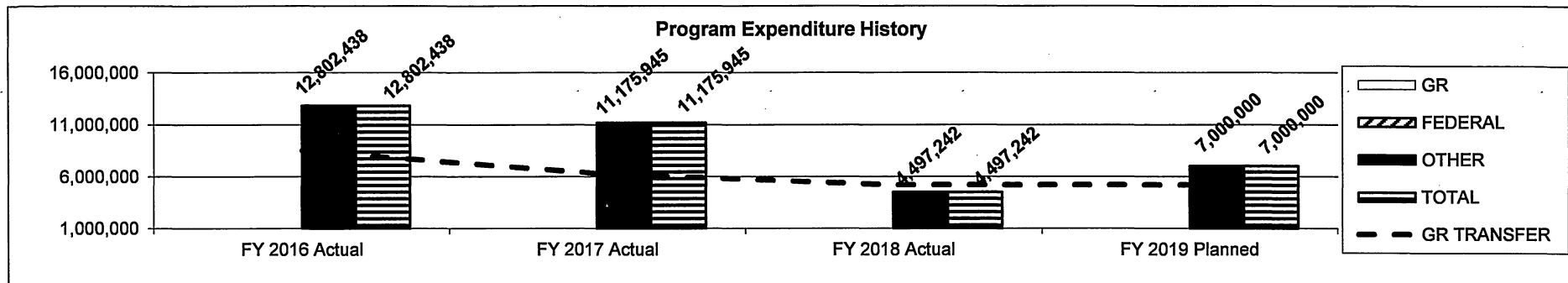
Department: Economic Development

HB Section(s): 7.080

Program Name: Missouri One Start Job Development Fund

Program is found in the following core budget(s): Missouri One Start Job Development Fund

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note 1: Dashed Line represents actual GR Transfer. In FY16 and FY17, the GR Transfer was \$6.3 million and \$5.3 million respectively, however expenditure levels were higher than those transfer amounts due to \$11 million in restricted funds released late in FY15 and carried into FY16 and FY17.

4. What are the sources of the "Other " funds?

Missouri One Start Job Development Fund (0600) formerly the Missouri Works Job Development Fund.

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.800-620.809, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>	<b>Budget Unit</b> 43100C and 43105C
<b>Division: Missouri One Start</b>	
<b>DI Name: MJDF &amp; Spending Authority Increase</b> <b>DI#1419007</b>	<b>HB Section</b> 7.080 and 7.085

**1. AMOUNT OF REQUEST**

FY 2020 Budget Request						FY 2020 Governor's Recommendation					
	GR	Federal	Other	Total	E		GR	Federal	Other	Total	E
PS	0	0	0	0	0	PS	0	0	0	0	0
EE	0	0	0	0	0	EE	0	0	0	0	0
PSD	0	0	7,000,000	7,000,000		PSD	0	0	10,000,000	10,000,000	
TRF	7,700,000	0	0	7,700,000		TRF	10,000,000	0	0	10,000,000	
<b>Total</b>	<b>7,700,000</b>	<b>0</b>	<b>7,000,000</b>	<b>14,700,000</b>		<b>Total</b>	<b>10,000,000</b>	<b>0</b>	<b>10,000,000</b>	<b>20,000,000</b>	
FTE	0.00	0.00	0.00	0.00		FTE	0.00	0.00	0.00	0.00	
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>		<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>						<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					

Other Funds: MO Job Development Fund (0600)

Other Funds: MO Job Development Fund (0600)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Increase General Revenue Transfer and Corresponding Spending Authority</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This request would expand the appropriation for the Missouri One Start Job Development Fund (MJDF), RSMo. 620.800, by \$10 million. Correspondingly, the request increases the GR Transfer for MJDF by \$10 million to expand job training assistance available for Missouri employers. This request is based on several factors: 1) In an effort to grow Missouri businesses and develop talent, there is a need to expand the Missouri Job Development Fund which is the funding source for the Missouri One Start Customized Training Program; 2) The Missouri One Start Customized Training Program has received on average more than \$50 million in funding requests annually from Missouri businesses; and 3) For many years, the Customized Training Program's total budget ranged from \$14 million to a high of \$19 million. It has been reduced in recent years due to budget difficulties but the demand has continued and the need has increased. A skilled workforce is a top criteria in a business's ability to create and maintain jobs.

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43100C and 43105C
<b>Division:</b> Missouri One Start	
<b>DI Name:</b> MJDF & Spending Authority Increase <b>DI#</b> 1419007	<b>HB Section</b> 7.080 and 7.085

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

This request would expand the appropriation of MJDF from \$7 million to \$17 million and the GR Transfer from \$5.3 million to \$15.3 million. For several years, the amount of funding available through MJDF ranged from \$14 to \$20 million. The current need to train and prepare a workforce for business needs is much greater than before. The Missouri Job Development Fund, commonly known as the Customized Training Program, has a proven track record in delivering individualized, company-specific workforce training to eligible Missouri businesses.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS	E
							0			
							0	0.0		
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	
							0			
							0			
							0			
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>	
Program Distributions					7,000,000		7,000,000			
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>7,000,000</b>		<b>7,000,000</b>		<b>0</b>	
Transfers	7,700,000						7,700,000			
<b>Total TRF</b>	<b>7,700,000</b>		<b>0</b>		<b>0</b>		<b>7,700,000</b>		<b>0</b>	
<b>Grand Total</b>	<b>7,700,000</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>7,000,000</b>	<b>0.0</b>	<b>14,700,000</b>	<b>0.0</b>	<b>0</b>	

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

Department: Economic Development				Budget Unit		43100C and 43105C				
Division: Missouri One Start										
DI Name: MJDF & Spending Authority Increase		DI#1419007		HB Section		7.080 and 7.085				
		Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	
		GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	Gov Rec
		DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	One-Time
Budget Object Class/Job Class										DOLLARS
										E
								0		
								0	0.0	
Total PS		0	0.0	0	0.0	0	0.0	0	0.0	0
								0		
								0		
								0		
Total EE		0		0		0		0		0
Program Distributions						10,000,000		10,000,000		
Total PSD		0		0		10,000,000		10,000,000		0
Transfers		10,000,000						10,000,000		
Total TRF		10,000,000		0		0		10,000,000		0
Grand Total		10,000,000	0.0	0	0.0	10,000,000	0.0	20,000,000	0.0	0

# NEW DECISION ITEM

RANK: \_\_\_\_\_ OF \_\_\_\_\_

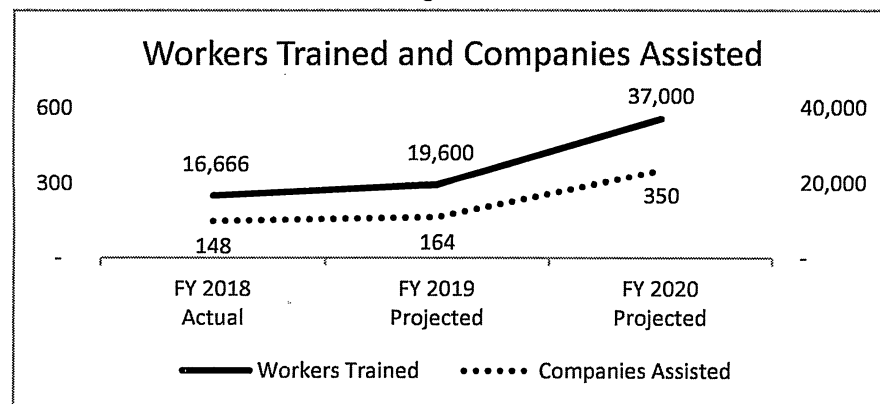
Department: Economic Development	Budget Unit	43100C and 43105C
Division: Missouri One Start		
DI Name: MJDF & Spending Authority Increase	DI#1419007	HB Section
		7.080 and 7.085

## 6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

### 6a. Provide an activity measure(s) for the program.

This request would result in workforce training assistance for an additional **200 Missouri businesses** at an average award of \$40,700. This would bring the new total of businesses assisted to **350** with a \$7,000 increase in the average award.

The Core budget currently identifies training assistance for 164 Missouri businesses at an average award of \$33,700.



### 6c. Provide a measure(s) of the program's impact.

The Return on Investment for the program based on a REMI analysis for FY18 numbers is **\$6:\$1**. That return is anticipated to hold or increase with this request.

### 6b. Provide a measure(s) of the program's quality.

**98%** of participating businesses rate the program as "Excellent" or "Good".

### 6d. Provide a measure(s) of the program's efficiency.

The cost per trainee is estimated at \$395. This is actually an increase to the current average cost per trainee in the Core budget of \$301. The national average cost of training per worker, invested by businesses is \$1,273.

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43100C and 43105C
<b>Division:</b> Missouri One Start	
<b>DI Name:</b> MJDF & Spending Authority Increase <b>DI#</b> 1419007	<b>HB Section</b> 7.080 and 7.085

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The Customized Training Program is administered locally by the community colleges and technical schools. Their regional presence allows for delivering workforce training by partnering with area businesses.

The Customized Training Program previously was funded at a \$14 million level and even at \$20 million historically. The program funds have decreased while the demand/need for a better trained workforce has increased as also has the cost of training due to technological changes. Therefore the capacity and ability to achieve the performance measure targets are already built in through the Missouri Customized Training Program, a successful program with a proven track record and high satisfaction rating among businesses.

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MISSOURI WORKS JOB DEV</b>								
<b>One Start GR Trf &amp; Spend Auth - 1419007</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	10,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	10,000,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$10,000,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$10,000,000	0.00



# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MISSOURI JOB DEVELOPMENT</b>								
One Start GR Trf & Spend Auth - 1419007								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	7,000,000	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	7,000,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$7,000,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$7,000,000	0.00		0.00

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43100C & 43105C
<b>Division:</b> Missouri One Start	
<b>DI Name:</b> Workforce Development Infrastructure <b>DI#</b> 1419009	<b>HB Section</b> 7.080 & 7.085

**1. AMOUNT OF REQUEST**

FY 2020 Budget Request				
	GR	Federal	Other	Total E
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	10,000,000	10,000,000
TRF	10,000,000	0	0	10,000,000
<b>Total</b>	<b>10,000,000</b>	<b>0</b>	<b>10,000,000</b>	<b>20,000,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: MO Job Development Fund (0600)

FY 2020 Governor's Recommendation				
	GR	Federal	Other	Total E
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	795,000	795,000
TRF	795,000	0	0	795,000
<b>Total</b>	<b>795,000</b>	<b>0</b>	<b>795,000</b>	<b>1,590,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input checked="" type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Increase General Revenue Transfer and Corresponding Spending Authority</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This New Decision Item is being requested in order to develop a best-in-class, high performing state workforce development incentive program that supports the retention and expansion of high skilled jobs. Missouri should allocate funds to support the cultivation of workforce development infrastructure including, but not limited to, training facilities, training equipment, and training services. Continued, performance-based investment to develop a highly skilled workforce is a critical need of Missouri's employers, communities, and workers.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>	<b>Budget Unit</b> 43100C & 43105C
<b>Division: Missouri One Start</b>	
<b>DI Name: Workforce Development Infrastructure</b> DI#1419009	<b>HB Section</b> 7.080 & 7.085

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

This request would appropriate funding the workforce development infrastructure at local education agencies approved under 620.800, RSMo.  
This request would create a new appropriation for a General Revenue Transfer of \$795,000 to invest in the expansion and sustainability of workforce development infrastructure provided by local education agencies approved under 620.800, RSMo.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS	E
							0			
							0	0.0		
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	
							0			
							0			
							0			
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>	
Program Distributions					10,000,000		10,000,000			
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>10,000,000</u>		<u>10,000,000</u>		<u>0</u>	
Transfers	10,000,000						10,000,000			
<b>Total TRF</b>	<u>10,000,000</u>		<u>0</u>		<u>0</u>		<u>10,000,000</u>		<u>0</u>	
<b>Grand Total</b>	<u>10,000,000</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>10,000,000</u>	<u>0.0</u>	<u>20,000,000</u>	<u>0.0</u>	<u>0</u>	

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

Department: Economic Development			Budget Unit		43100C & 43105C					
Division: Missouri One Start			HB Section		7.080 & 7.085					
DI Name: Workforce Development Infrastructure			DI#1419009							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	E
							0			
							0	0.0		
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0	
							0			
							0			
							0			
Total EE	0		0		0		0		0	
Program Distributions					795,000		795,000			
Total PSD	0		0		795,000		795,000		0	
Transfers	795,000						795,000			
Total TRF	795,000		0		0		795,000		0	
Grand Total	795,000	0.0	0	0.0	795,000	0.0	1,590,000	0.0	0	

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

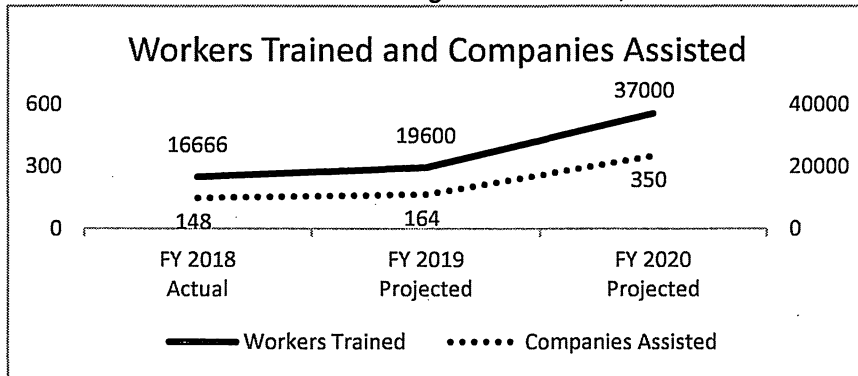
<b>Department:</b> Economic Development	<b>Budget Unit</b> 43100C & 43105C
<b>Division:</b> Missouri One Start	
<b>DI Name:</b> Workforce Development Infrastructure <b>DI#</b> 1419009	<b>HB Section</b> 7.080 & 7.085

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an activity measure(s) for the program.**

This request would result in workforce training assistance for an additional 200 **Missouri businesses** at an average award of \$40,700. This would bring the new total of businesses assisted to **350** with a \$7,000 increase in the average award.

The Core budget currently identifies training assistance for 164 Missouri businesses at an average award of \$33,700.



**6c. Provide a measure(s) of the program's impact.**

The Return on Investment for the program based on a REMI analysis for FY18 numbers is **\$6:\$1**. That return is anticipated to hold or increase with this request.

**6b. Provide a measure(s) of the program's quality.**

**98%** of participating businesses rate the program as "Excellent" or "Good".

**6d. Provide a measure(s) of the program's efficiency.**

The cost per trainee is estimated at \$395. This is actually an increase to the current average cost per trainee in the Core budget of \$301. The national average cost of training per worker, invested by businesses is \$1,273.

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43100C & 43105C
<b>Division:</b> Missouri One Start	
<b>DI Name:</b> Workforce Development Infrastructure DI#1419009	<b>HB Section</b> 7.080 & 7.085

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The Customized Training Program is administered locally by the community colleges and technical schools. Their regional presence allows for delivering workforce training by partnering with area businesses.

The Customized Training Program previously was funded at a \$14 million level and even at \$20 million historically. The program funds have decreased while the demand/need for a better trained workforce has increased as also has the cost of training due to technological changes. Therefore the capacity and ability to achieve the performance measure targets are already built in through the Missouri Customized Training Program, a successful program with a proven track record and high satisfaction rating among businesses.

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MISSOURI WORKS JOB DEV</b>								
<b>Workforce Dev Infrastructure - 1419009</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	795,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	795,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$795,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$795,000	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MISSOURI JOB DEVELOPMENT</b>								
<b>Workforce Dev Infrastructure - 1419009</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	10,000,000	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	10,000,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$10,000,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$10,000,000	0.00		0.00



# **CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>
<b>Division:</b>	<b>Missouri One Start</b>
<b>Core:</b>	<b>Missouri One Start Job Development Fund Transfer</b>

**Budget Unit** 43105C

**HB Section** 7.085

## **1. CORE FINANCIAL SUMMARY**

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	5,300,000	0	0	5,300,000
<b>Total</b>	<b>5,300,000</b>	<b>0</b>	<b>0</b>	<b>5,300,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Notes:

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	4,563,901	0	0	4,563,901
<b>Total</b>	<b>4,563,901</b>	<b>0</b>	<b>0</b>	<b>4,563,901</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Notes: ~ \$7,000,000 spending authority associated with this transfer can be found in the Missouri Works Job Development Fund core.

~ \$477,578 can be found in the Workforce Administration core (\$396,189 PS and \$81,389 EE).

## **2. CORE DESCRIPTION**

The Missouri One Start Job Development Fund provides the funding for the Missouri Customized Training Program, which is the more flexible and popular of Missouri's workforce training programs. It is an essential tool in economic development efforts and has a dual mission to develop talent and grow business. The Missouri Customized Training Program provides direct assistance to Missouri businesses for the training and retraining of new and existing employees with a purpose of creating and retaining jobs in the state. The workforce training is individualized to each company's specific needs. The program is administered locally by community colleges and technical schools.

## **3. PROGRAM LISTING (list programs included in this core funding)**

MO One Start Job Development Fund Transfer

**CORE DECISION ITEM**

**Department:** Economic Development  
**Division:** Missouri One Start  
**Core:** Missouri One Start Job Development Fund Transfer

**Budget Unit** 43105C  
**HB Section** 7.085

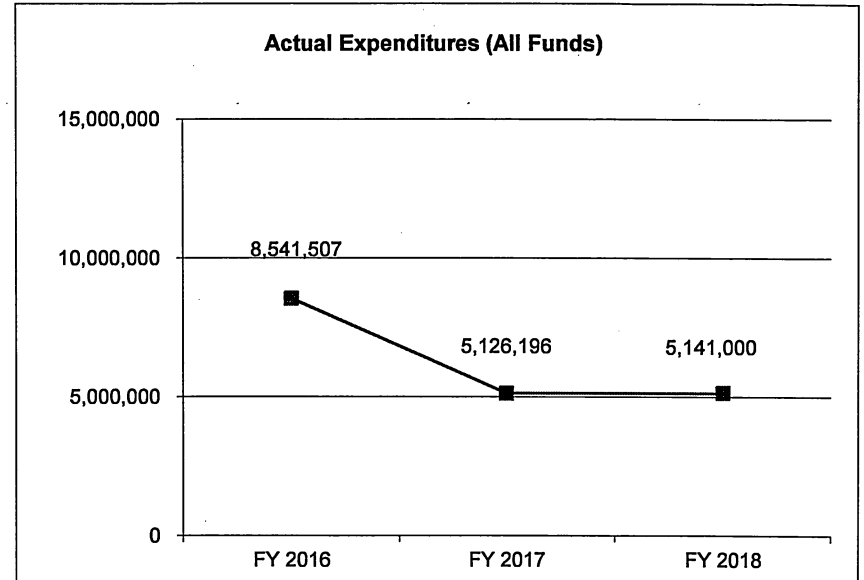
**4. FINANCIAL HISTORY**

	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Current Yr.</b>
Appropriation (All Funds)	8,805,677	6,315,666	5,300,000	5,300,000
Less Reverted (All Funds)	(264,170)	(189,470)	(159,000)	(159,000)
Less Restricted (All Funds)*	0	(1,000,000)	0	0
Budget Authority (All Funds)	8,541,507	5,126,196	5,141,000	5,141,000
Actual Expenditures (All Funds)	8,541,507	5,126,196	5,141,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

\*Restricted amount is as of: \_\_\_\_\_

Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:** This is the GR transfer that funds the MO One Start Job Development Fund.



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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO JOB DEV FUND TRANSFER**

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**5. CORE RECONCILIATION DETAIL**

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		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2048 T164	TRF	0.00	4,563,901	0	0	4,563,901	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>4,563,901</b>	<b>0</b>	<b>0</b>	<b>4,563,901</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		TRF	0.00	4,563,901	0	0	4,563,901	
		<b>Total</b>	<b>0.00</b>	<b>4,563,901</b>	<b>0</b>	<b>0</b>	<b>4,563,901</b>	

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO JOB DEVELOPMENT FUND-TRANSFER**

**5. CORE RECONCILIATION DETAIL**

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
	TRF		0.00	5,300,000	0	0	5,300,000	
	<b>Total</b>		<b>0.00</b>	<b>5,300,000</b>	<b>0</b>	<b>0</b>	<b>5,300,000</b>	
<b>DEPARTMENT CORE REQUEST</b>								
	TRF		0.00	5,300,000	0	0	5,300,000	
	<b>Total</b>		<b>0.00</b>	<b>5,300,000</b>	<b>0</b>	<b>0</b>	<b>5,300,000</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2022 T355	TRF	0.00	(5,300,000)	0	0	(5,300,000)	Reallocation to new divisions.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>(5,300,000)</b>	<b>0</b>	<b>0</b>	<b>(5,300,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
	TRF		0.00	0	0	0	0	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO JOB DEV FUND TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	4,563,901	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	4,563,901	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>4,563,901</b>	<b>0.00</b>
<b>Pay Plan - 0000012</b>								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	7,755	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	7,755	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>7,755</b>	<b>0.00</b>
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	3,760	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	3,760	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>3,760</b>	<b>0.00</b>
<b>One Start GR Trf &amp; Spend Auth - 1419007</b>								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	10,000,000	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	10,000,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>10,000,000</b>	<b>0.00</b>
<b>Workforce Dev Infrastructure - 1419009</b>								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	795,000	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	795,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>795,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$15,370,416</b>	<b>0.00</b>

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO JOB DEVELOP FUND-TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS								
GENERAL REVENUE	5,141,000	0.00	5,300,000	0.00	5,300,000	0.00	0	0.00
TOTAL - TRF	5,141,000	0.00	5,300,000	0.00	5,300,000	0.00	0	0.00
<b>TOTAL</b>	<b>5,141,000</b>	<b>0.00</b>	<b>5,300,000</b>	<b>0.00</b>	<b>5,300,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>One Start GR Trf &amp; Spend Auth - 1419007</b>								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	7,700,000	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	7,700,000	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>7,700,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>Workforce Dev Infrastructure - 1419009</b>								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	10,000,000	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	10,000,000	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>10,000,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$5,141,000</b>	<b>0.00</b>	<b>\$5,300,000</b>	<b>0.00</b>	<b>\$23,000,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

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# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO JOB DEV FUND TRANSFER</b>								
<b>CORE</b>								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	4,563,901	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	4,563,901	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$4,563,901</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$4,563,901	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO JOB DEVELOP FUND-TRANSFER</b>								
<b>CORE</b>								
TRANSFERS OUT	5,141,000	0.00	5,300,000	0.00	5,300,000	0.00	0	0.00
TOTAL - TRF	5,141,000	0.00	5,300,000	0.00	5,300,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$5,141,000</b>	<b>0.00</b>	<b>\$5,300,000</b>	<b>0.00</b>	<b>\$5,300,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$5,141,000	0.00	\$5,300,000	0.00	\$5,300,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00



**PROGRAM DESCRIPTION**

**Department: Economic Development**

**HB Section(s): 7.085**

**Program Name: Missouri One Start Job Development Fund Transfer**

**Program is found in the following core budget(s): Missouri One Start Job Development Fund Transfer**

**1a. What strategic priority does this program address?**

Laser Focused, Data Driven, Customer Centric, Regionally Targeted, One Team

**1b. What does this program do?**

The Missouri One Start Training Job Development Fund is the funding source for the Customized Training Program. Missouri One Start Customized Training is the more flexible and popular of Missouri's workforce training programs and is essential in economic development efforts. It has a dual mission to develop talent and grow business. The Missouri Customized Training Program provides direct assistance to Missouri businesses for the training and retraining of new and existing employees with a purpose of creating and retaining jobs in Missouri. This program assists small, medium, and large businesses located throughout the state. The workforce training is individualized to each company's specific needs.

**2a. Provide an activity measure(s) for the program.**

This is a GR transfer. Please refer to the Program Description for **Missouri One Start Job Development Fund**.

**2b. Provide a measure(s) of the program's quality.**

This is a GR transfer. Please refer to the Program Description for **Missouri One Start Job Development Fund**.

**2c. Provide a measure(s) of the program's impact.**

This is a GR transfer. Please refer to the Program Description for **Missouri One Start Job Development Fund**.

**2d. Provide a measure(s) of the program's efficiency.**

This is a GR transfer. Please refer to the Program Description for **Missouri One Start Job Development Fund**.

## PROGRAM DESCRIPTION

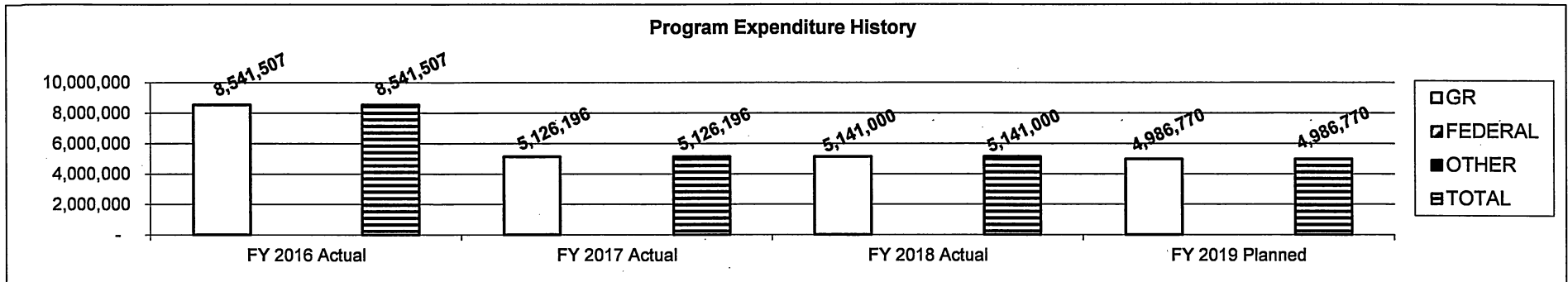
Department: Economic Development

HB Section(s): 7.085

Program Name: Missouri Works Job Development Fund Transfer

Program is found in the following core budget(s): Missouri Works Job Development Fund Transfer

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned Expenditures for GR reflect 3% Governor's Reserve

4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

620.800 - 620.809, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>	<b>Budget Unit</b> 43100C and 43105C
<b>Division: Missouri One Start</b>	
<b>DI Name: MJDF &amp; Spending Authority Increase</b> <b>DI#1419007</b>	<b>HB Section</b> 7.080 and 7.085

**1. AMOUNT OF REQUEST**

	<b>FY 2020 Budget Request</b>				
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>E</b>
<b>PS</b>	0	0	0	0	
<b>EE</b>	0	0	0	0	
<b>PSD</b>	0	0	7,000,000	7,000,000	
<b>TRF</b>	7,700,000	0	0	7,700,000	
<b>Total</b>	<b>7,700,000</b>	<b>0</b>	<b>7,000,000</b>	<b>14,700,000</b>	

**FTE** 0.00 0.00 0.00 0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: MO Job Development Fund (0600)

	<b>FY 2020 Governor's Recommendation</b>				
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>E</b>
<b>PS</b>	0	0	0	0	
<b>EE</b>	0	0	0	0	
<b>PSD</b>	0	0	10,000,000	10,000,000	
<b>TRF</b>	10,000,000	0	0	10,000,000	
<b>Total</b>	<b>10,000,000</b>	<b>0</b>	<b>10,000,000</b>	<b>20,000,000</b>	

**FTE** 0.00 0.00 0.00 0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input checked="" type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Increase General Revenue Transfer and Corresponding Spending Authority</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This request would expand the appropriation for the Missouri One Start Job Development Fund (MJDF), RSMo. 620.800, by \$10 million. Correspondingly, the request increases the GR Transfer for MJDF by \$10 million to expand job training assistance available for Missouri employers. This request is based on several factors: 1) In an effort to grow Missouri businesses and develop talent, there is a need to expand the Missouri Job Development Fund which is the funding source for the Missouri One Start Customized Training Program; 2) The Missouri One Start Customized Training Program has received on average more than \$50 million in funding requests annually from Missouri businesses; and 3) For many years, the Customized Training Program's total budget ranged from \$14 million to a high of \$19 million. It has been reduced in recent years due to budget difficulties but the demand has continued and the need has increased. A skilled workforce is a top criteria in a business's ability to create and maintain jobs.

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43100C and 43105C
<b>Division:</b> Missouri One Start	
<b>DI Name:</b> MJDF & Spending Authority Increase <b>DI#</b> 1419007	<b>HB Section</b> 7.080 and 7.085

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

This request would expand the appropriation of MJDF from \$7 million to \$17 million and the GR Transfer from \$5.3 million to \$15.3 million. For several years, the amount of funding available through MJDF ranged from \$14 to \$20 million. The current need to train and prepare a workforce for business needs is much greater than before. The Missouri Job Development Fund, commonly known as the Customized Training Program, has a proven track record in delivering individualized, company-specific workforce training to eligible Missouri businesses.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS	E
							0			
							0	0.0		
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	
							0			
							0			
							0			
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>	
Program Distributions					<u>7,000,000</u>		<u>7,000,000</u>			
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>7,000,000</u>		<u>7,000,000</u>		<u>0</u>	
Transfers	<u>7,700,000</u>						<u>7,700,000</u>			
<b>Total TRF</b>	<u>7,700,000</u>		<u>0</u>		<u>0</u>		<u>7,700,000</u>		<u>0</u>	
<b>Grand Total</b>	<u>7,700,000</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>7,000,000</u>	<u>0.0</u>	<u>14,700,000</u>	<u>0.0</u>	<u>0</u>	

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

Department: Economic Development				Budget Unit		43100C and 43105C				
Division: Missouri One Start										
DI Name: MJDF & Spending Authority Increase		DI#1419007		HB Section		7.080 and 7.085				
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	E
							0			
							0	0.0		
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0	
							0			
							0			
							0			
Total EE	0		0		0		0		0	
Program Distributions					10,000,000		10,000,000			
Total PSD	0		0		10,000,000		10,000,000		0	
Transfers	10,000,000						10,000,000			
Total TRF	10,000,000		0		0		10,000,000		0	
Grand Total	10,000,000	0.0	0	0.0	10,000,000	0.0	20,000,000	0.0	0	

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

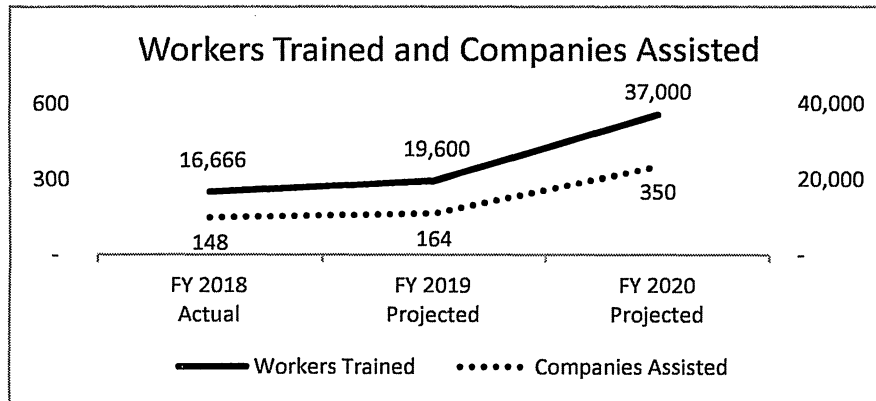
<b>Department:</b> Economic Development	<b>Budget Unit</b> 43100C and 43105C
<b>Division:</b> Missouri One Start	
<b>DI Name:</b> MJDF & Spending Authority Increase <b>DI#</b> 1419007	<b>HB Section</b> 7.080 and 7.085

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an activity measure(s) for the program.**

This request would result in workforce training assistance for an additional **200 Missouri businesses** at an average award of \$40,700. This would bring the new total of businesses assisted to **350** with a \$7,000 increase in the average award.

The Core budget currently identifies training assistance for 164 Missouri businesses at an average award of \$33,700.



**6c. Provide a measure(s) of the program's impact.**

The Return on Investment for the program based on a REMI analysis for FY18 numbers is **\$6:\$1**. That return is anticipated to hold or increase with this request.

**6b. Provide a measure(s) of the program's quality.**

**98%** of participating businesses rate the program as "Excellent" or "Good".

**6d. Provide a measure(s) of the program's efficiency.**

The cost per trainee is estimated at \$395. This is actually an increase to the current average cost per trainee in the Core budget of \$301. The national average cost of training per worker, invested by businesses is \$1,273.

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> <u>Economic Development</u>	<b>Budget Unit</b> <u>43100C and 43105C</u>
<b>Division:</b> <u>Missouri One Start</u>	
<b>DI Name:</b> <u>MJDF &amp; Spending Authority Increase</u> <b>DI#</b> <u>1419007</u>	<b>HB Section</b> <u>7.080 and 7.085</u>

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The Customized Training Program is administered locally by the community colleges and technical schools. Their regional presence allows for delivering workforce training by partnering with area businesses.

The Customized Training Program previously was funded at a \$14 million level and even at \$20 million historically. The program funds have decreased while the demand/need for a better trained workforce has increased as also has the cost of training due to technological changes. Therefore the capacity and ability to achieve the performance measure targets are already built in through the Missouri Customized Training Program, a successful program with a proven track record and high satisfaction rating among businesses.

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO JOB DEV FUND TRANSFER</b>								
<b>One Start GR Trf &amp; Spend Auth - 1419007</b>								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	10,000,000	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	10,000,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$10,000,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$10,000,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00



# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO JOB DEVELOP FUND-TRANSFER</b>								
<b>One Start GR Trf &amp; Spend Auth - 1419007</b>								
TRANSFERS OUT	0	0.00	0	0.00	7,700,000	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	7,700,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$7,700,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$7,700,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43100C & 43105C
<b>Division:</b> Missouri One Start	
<b>DI Name:</b> Workforce Development Infrastructure <b>DI#1419009</b>	<b>HB Section</b> 7.080 & 7.085

**1. AMOUNT OF REQUEST**

	FY 2020 Budget Request				
	GR	Federal	Other	Total	E
PS	0	0	0	0	
EE	0	0	0	0	
PSD	0	0	10,000,000	10,000,000	
TRF	10,000,000	0	0	10,000,000	
<b>Total</b>	<b>10,000,000</b>	<b>0</b>	<b>10,000,000</b>	<b>20,000,000</b>	
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: MO Job Development Fund (0600)

	FY 2020 Governor's Recommendation				
	GR	Federal	Other	Total	E
PS	0	0	0	0	
EE	0	0	0	0	
PSD	0	0	795,000	795,000	
TRF	795,000	0	0	795,000	
<b>Total</b>	<b>795,000</b>	<b>0</b>	<b>795,000</b>	<b>1,590,000</b>	
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input checked="" type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Increase General Revenue Transfer and Corresponding Spending Authority	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This New Decision Item is being requested in order to develop a best-in-class, high performing state workforce development incentive program that supports the retention and expansion of high skilled jobs. Missouri should allocate funds to support the cultivation of workforce development infrastructure including, but not limited to, training facilities, training equipment, and training services. Continued, performance-based investment to develop a highly skilled workforce is a critical need of Missouri's employers, communities, and workers.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43100C & 43105C
<b>Division:</b> Missouri One Start	
<b>DI Name:</b> Workforce Development Infrastructure <b>DI#1419009</b>	<b>HB Section</b> 7.080 & 7.085

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

This request would appropriate funding the workforce development infrastructure at local education agencies approved under 620.800, RSMo.  
This request would create a new appropriation for a General Revenue Transfer of \$795,000 to invest in the expansion and sustainability of workforce development infrastructure provided by local education agencies approved under 620.800, RSMo.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS	E
							0			
							0	0.0		
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	
							0			
							0			
							0			
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>	
Program Distributions					10,000,000		10,000,000			
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>10,000,000</u>		<u>10,000,000</u>		<u>0</u>	
Transfers	10,000,000						10,000,000			
<b>Total TRF</b>	<u>10,000,000</u>		<u>0</u>		<u>0</u>		<u>10,000,000</u>		<u>0</u>	
<b>Grand Total</b>	<u>10,000,000</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>10,000,000</u>	<u>0.0</u>	<u>20,000,000</u>	<u>0.0</u>	<u>0</u>	

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>				<b>Budget Unit</b>		43100C & 43105C				
<b>Division: Missouri One Start</b>				<b>HB Section</b>		7.080 & 7.085				
<b>DI Name: Workforce Development Infrastructure</b>				<b>DI#1419009</b>						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	E
							0			
							0	0.0		
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	
							0			
							0			
							0			
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>	
Program Distributions					795,000		795,000			
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>795,000</u>		<u>795,000</u>		<u>0</u>	
Transfers	795,000						795,000			
<b>Total TRF</b>	<u>795,000</u>		<u>0</u>		<u>0</u>		<u>795,000</u>		<u>0</u>	
<b>Grand Total</b>	<u>795,000</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>795,000</u>	<u>0.0</u>	<u>1,590,000</u>	<u>0.0</u>	<u>0</u>	

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43100C & 43105C
<b>Division:</b> Missouri One Start	
<b>DI Name:</b> Workforce Development Infrastructure <b>DI#</b> 1419009	<b>HB Section</b> 7.080 & 7.085

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an activity measure(s) for the program.**

This request would result in workforce training assistance for an additional 200 **Missouri businesses** at an average award of \$40,700. This would bring the new total of businesses assisted to **350** with a \$7,000 increase in the average award.

The Core budget currently identifies training assistance for 164 Missouri businesses at an average award of \$33,700.

**6b. Provide a measure(s) of the program's quality.**

**98%** of participating businesses rate the program as "Excellent" or "Good".

**6c. Provide a measure(s) of the program's impact.**

The Return on Investment for the program based on a REMI analysis for FY18 numbers is **\$6:\$1**. That return is anticipated to hold or increase with this request.

**6d. Provide a measure(s) of the program's efficiency.**

The cost per trainee is estimated at \$395. This is actually an increase to the current average cost per trainee in the Core budget of \$301. The national average cost of training per worker, invested by businesses is \$1,273.

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43100C & 43105C
<b>Division:</b> Missouri One Start	
<b>DI Name:</b> Workforce Development Infrastructure <b>DI#</b> 1419009	<b>HB Section</b> 7.080 & 7.085

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The Customized Training Program is administered locally by the community colleges and technical schools. Their regional presence allows for delivering workforce training by partnering with area businesses.

The Customized Training Program previously was funded at a \$14 million level and even at \$20 million historically. The program funds have decreased while the demand/need for a better trained workforce has increased as also has the cost of training due to technological changes. Therefore the capacity and ability to achieve the performance measure targets are already built in through the Missouri Customized Training Program, a successful program with a proven track record and high satisfaction rating among businesses.

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO JOB DEV FUND TRANSFER</b>								
<b>Workforce Dev Infrastructure - 1419009</b>								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	795,000	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	795,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$795,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$795,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO JOB DEVELOP FUND-TRANSFER</b>								
<b>Workforce Dev Infrastructure - 1419009</b>								
TRANSFERS OUT	0	0.00	0	0.00	10,000,000	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	10,000,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$10,000,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$10,000,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00



# **CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>43110C</b>
<b>Division:</b>	<b>Missouri One Start</b>		
<b>Core:</b>	<b>MO One Start Community College New Jobs Training</b>	<b>HB Section</b>	<b>7.090</b>

## **1. CORE FINANCIAL SUMMARY**

	<b>FY 2020 Budget Request</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	16,000,000	16,000,000
<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>16,000,000</b>	<b>16,000,000</b>

<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
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<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Community College New Jobs Training (0563)

Notes:

	<b>FY 2020 Governor's Recommendation</b>			
	<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	16,000,000	16,000,000
<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>16,000,000</b>	<b>16,000,000</b>

<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
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<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Community College New Jobs Training (0563)

Notes:

## **2. CORE DESCRIPTION**

The Missouri One Start Community College New Jobs Training Program provides assistance to eligible businesses to train workers in newly created jobs. The program is suited for competitive projects with a substantial amount of job creation. It has a dual mission to develop talent and grow business. Missouri One Start New Jobs Training helps offset training costs normally associated with a new start-up or expansion. Funds are generated by diverting a portion of the state employer withholding tax based on the payroll of the newly created jobs and using that funding to reimburse training costs. The program is administered locally by community colleges.

## **3. PROGRAM LISTING (list programs included in this core funding)**

The Missouri One Start Community College New Jobs Training Program

# **CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>43110C</b>
<b>Division:</b>	<b>Missouri One Start</b>		
<b>Core:</b>	<b>MO One Start Community College New Jobs Training</b>	<b>HB Section</b>	<b>7.090</b>

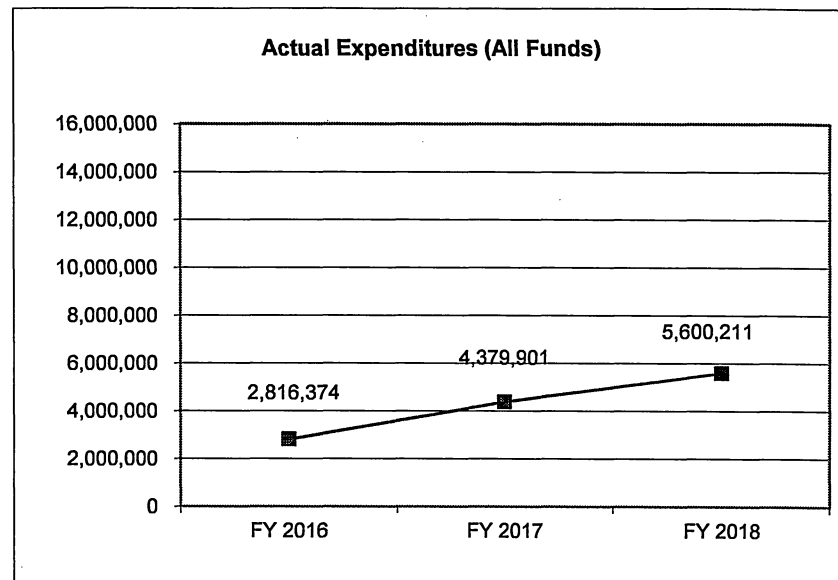
## **4. FINANCIAL HISTORY**

	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Current Yr.</b>
Appropriation (All Funds)	16,000,000	16,000,000	16,000,000	16,000,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	16,000,000	16,000,000	16,000,000	16,000,000
Actual Expenditures (All Funds)	2,816,374	4,379,901	5,600,211	N/A
Unexpended (All Funds)	13,183,626	11,620,099	10,399,789	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	13,183,626	11,620,099	10,399,789	N/A
	<b>(1)</b>	<b>(1)</b>	<b>(1)</b>	

\*Restricted amount is as of:

Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:** (1) - Unexpended funds are caused by 2 factors: Withholding claims are based on the number of new jobs and wages which can vary month-to-month. This in turn affects the amount of funds expended by project and overall. Secondly, the total unexpended portion is often reserved for outstanding commitments made for other potential projects which in turn affects the amount of funds expended by project and overall.



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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT**  
**COMM COLL NEW JOBS TRAINING**

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**5. CORE RECONCILIATION DETAIL**

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		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2071 5121	PD	0.00	0	0	16,000,000	16,000,000	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>16,000,000</b>	<b>16,000,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PD	0.00	0	0	16,000,000	16,000,000	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>16,000,000</b>	<b>16,000,000</b>	

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
COMM COLLEGE NEW JOBS TRAINING**

**5. CORE RECONCILIATION DETAIL**

			Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>									
			PD	0.00	0	0	16,000,000	16,000,000	
			<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>16,000,000</b>	<b>16,000,000</b>	
<b>DEPARTMENT CORE REQUEST</b>									
			PD	0.00	0	0	16,000,000	16,000,000	
			<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>16,000,000</b>	<b>16,000,000</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>									
Core Reallocation	2023 0906		PD	0.00	0	0	(16,000,000)	(16,000,000)	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>				<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(16,000,000)</b>	<b>(16,000,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>									
			PD	0.00	0	0	0	0	
			<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
COMM COLL NEW JOBS TRAINING								
CORE								
PROGRAM-SPECIFIC								
MO ONE START COMM COLL JOB TRAIN	0	0.00	0	0.00	0	0.00	16,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	16,000,000	0.00
TOTAL	0	0.00	0	0.00	0	0.00	16,000,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$16,000,000	0.00

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>COMM COLLEGE NEW JOBS TRAININ</b>									
<b>CORE</b>									
<b>PROGRAM-SPECIFIC</b>									
MO ONE START COMM COLL JOB TRAIN	5,600,211	0.00	16,000,000	0.00	16,000,000	0.00	0	0.00	
TOTAL - PD	5,600,211	0.00	16,000,000	0.00	16,000,000	0.00	0	0.00	
TOTAL	5,600,211	0.00	16,000,000	0.00	16,000,000	0.00	0	0.00	
GRAND TOTAL	\$5,600,211	0.00	\$16,000,000	0.00	\$16,000,000	0.00	\$0	0.00	

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# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
COMM COLL NEW JOBS TRAINING								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	16,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	16,000,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$16,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$16,000,000	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
COMM COLLEGE NEW JOBS TRAININ								
CORE								
PROGRAM DISTRIBUTIONS	5,600,211	0.00	16,000,000	0.00	16,000,000	0.00	0	0.00
TOTAL - PD	5,600,211	0.00	16,000,000	0.00	16,000,000	0.00	0	0.00
GRAND TOTAL	\$5,600,211	0.00	\$16,000,000	0.00	\$16,000,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$5,600,211	0.00	\$16,000,000	0.00	\$16,000,000	0.00		0.00



## PROGRAM DESCRIPTION

**Department:** Economic Development

**HB Section(s):** 7.090

**Program Name:** Missouri One Start Community College New Jobs Training Program

**Program is found in the following core budget(s):** Missouri One Start Community College New Jobs Training

**1a. What strategic priority does this program address?**

Laser Focused, Customer Centric, Regionally Targeted, One Team

**1b. What does this program do?**

- The Missouri One Start Community College New Jobs Training Program provides assistance to eligible businesses to train workers in newly created jobs. The program is suited for competitive projects with a substantial amount of job creation. It has a dual mission to develop talent and grow business.
- Missouri One Start New Jobs Training helps offset training costs normally associated with a new start-up or expansion. Funds are generated by diverting a portion of the state employer withholding tax based on the payroll of the newly created jobs and using that funding to provide or reimburse training costs.
- The program is administered locally by community colleges.

**2a. Provide an activity measure(s) for the program.**

	FY2016		FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Companies Assisted	N/A	N/A	N/A	15	15	16	15	15	15
Workers Trained	N/A	N/A	N/A	4,923	4,923	5,990	4,923	4,923	4,923
Worker Average Wages	N/A	N/A	N/A	\$27.47	\$24.64	\$29.30	\$ 22.98	\$ 23.44	\$ 23.91

Note 1: Changed calculation method for active projects, so 2016 data not applicable.

Note 2: Projected numbers are based on continuation of 2017 actuals except for wages which reflect an approximately 2% increase over the current statewide average of \$22.98.

**2b. Provide a measure(s) of the program's quality.**

	FY2018	FY2019	FY2020	FY2021
	Actual	Projected	Projected	Projected
<b>Excellent</b>	63%	63%	63%	63%
<b>Good</b>	37%	37%	37%	37%
<b>Fair</b>	0%	0%	0%	0%
<b>Bad</b>	0%	0%	0%	0%

Note 1: FY2018 was the first year to survey New Jobs Training Program (NJTP) and Job Retention Training Program (JRTP) participating companies. There were 8 responses from 16 NJTP and JRTP companies surveyed, who were asked overall how would the company rate the training received.

## PROGRAM DESCRIPTION

**Department:** Economic Development

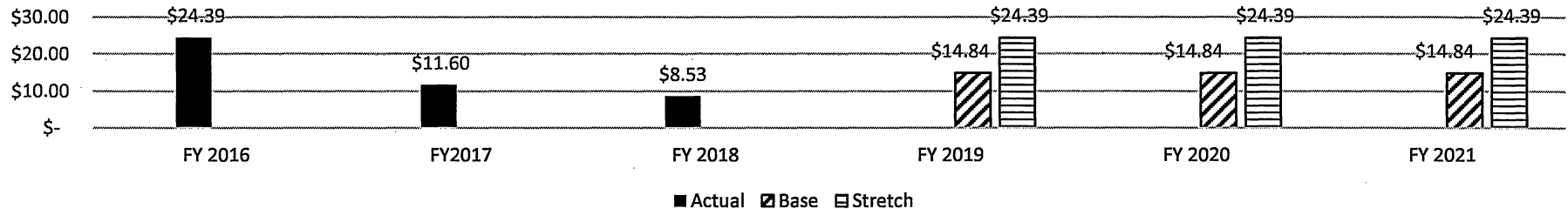
**HB Section(s):** 7.090

**Program Name:** Missouri One Start Community College New Jobs Training Program

**Program is found in the following core budget(s):** Missouri One Start Community College New Jobs Training

**2c. Provide a measure(s) of the program's impact.**

### Return on Investment

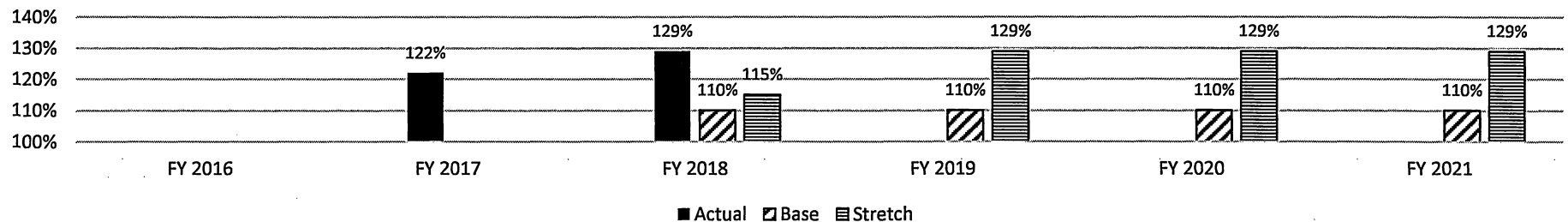


Note 1: Measure calculates dollar returned to the state for each invested over a 10-year period for projects approved in each respective fiscal year. Calculations based on the REMI economic model which includes factors such as job growth, industry type, capital investment and wage increases.

Note 2: Since this is a new measure, projected numbers for 2016-2018 are not available.

Note 3: Base targets are an average of 2016-2018 actuals. Stretch targets reflect highest percentage of previous three years.

### Wages as Percent of Statewide Average



Note 1: Statewide Average Wage for 2018 is \$22.98 per hour. Specific company projects impact actual wages year-to-year.

Note 2: Base and Stretch numbers represent approximations of FY2017 projected and actuals.

Note 3: Since this is a new measure and requires a new way of collecting/analyzing data, 2016 figures are not available.

## PROGRAM DESCRIPTION

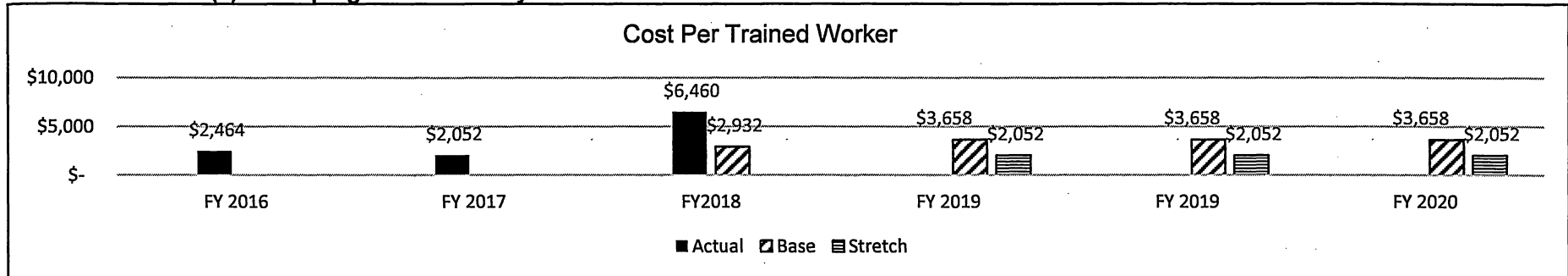
Department: **Economic Development**

HB Section(s): **7.090**

Program Name: **Missouri One Start Community College New Jobs Training Program**

Program is found in the following core budget(s): **Missouri One Start Community College New Jobs Training**

2d. Provide a measure(s) of the program's efficiency.



Note 1: Calculated by dividing approved amounts of training incentives by the number of workers receiving training for projects **authorized** in the fiscal year.

Note 2: The national annual average amount a company invests in training a worker is \$1273 plus salary for on-the-job training (est. 50% of salary for 6 months at state average wage), for a **\$13,222** total, according to the Association for Talent Development and the Society of Human Resource Managers.

Note 3: Base figure reflects an average of 2016 -2018 actuals. Stretch goal reflects lowest percentage of previous three years.

## PROGRAM DESCRIPTION

**Department:** Economic Development

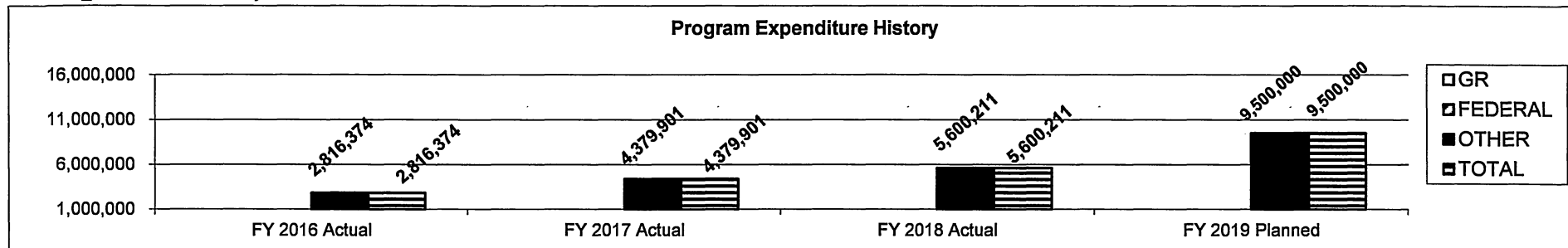
**HB Section(s):** 7.090

**Program Name:** Missouri One Start Community College New Jobs Training Program

**Program is found in the following core budget(s):** Missouri One Start Community College New Jobs Training

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*

Program Expenditure History



4. What are the sources of the "Other " funds?

Community College New Jobs Training Fund (0563)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.800 - 620.809, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

### CORE DECISION ITEM

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>43115C</b>
<b>Division:</b>	<b>Missouri One Start</b>		
<b>Core:</b>	<b>Missouri One Start Job Retention Training Program</b>	<b>HB Section</b>	<b>7.095</b>

#### 1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	10,000,000	10,000,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>10,000,000</b>	<b>10,000,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Job Retention Training Program Fund (0717)

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	10,000,000	10,000,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>10,000,000</b>	<b>10,000,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Job Retention Training Program Fund (0717)

#### 2. CORE DESCRIPTION

The Missouri One Start Job Retention Training Program offers assistance to existing businesses for the retention of existing jobs by providing training to workers to increase their skill levels. The program is suited for large retention projects and targets companies with plans to move outside the state to find skilled labor, or is located in a county bordering another state. Funds are generated by diverting a portion of state employer withholding tax based on the payroll of retained jobs, using that funding to provide or reimburse training costs. The program is administered locally by the community colleges.

#### 3. PROGRAM LISTING (list programs included in this core funding)

MO One Start Job Retention Training Program

# **CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>43115C</b>
<b>Division:</b>	<b>Missouri One Start</b>		
<b>Core:</b>	<b>Missouri One Start Job Retention Training Program</b>	<b>HB Section</b>	<b>7.095</b>

## **4. FINANCIAL HISTORY**

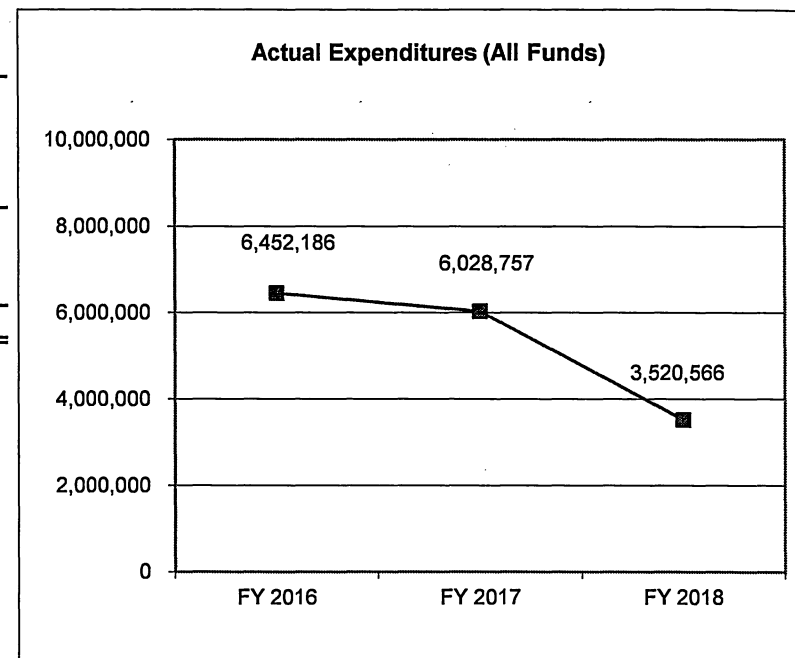
	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Current Yr.</b>
Appropriation (All Funds)	10,000,000	10,000,000	10,000,000	10,000,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	10,000,000	10,000,000	10,000,000	10,000,000
Actual Expenditures (All Funds)	6,452,186	6,028,757	3,520,566	N/A
Unexpended (All Funds)	3,547,814	3,971,243	6,479,434	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	3,547,814	3,971,243	6,479,434	N/A
	<b>(1)</b>	<b>(1)</b>	<b>(1)</b>	

\*Restricted amount is as of: \_\_\_\_\_

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

**Notes:** (1) Unexpended funds are caused by 2 factors. Withholding claims are based on the number of retained jobs and wages which can vary month-to-month. This in turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to companies for projects that have not finalized yet.



## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT JOBS RETENTION TRG PRG

#### 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2039 5122	PD	0.00	0	0	10,000,000	10,000,000	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>10,000,000</b>	<b>10,000,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PD	0.00	0	0	10,000,000	10,000,000	
<b>Total</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>10,000,000</b>	<b>10,000,000</b>	

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
JOBS RETENTION TRAINING PRG**

**5. CORE RECONCILIATION DETAIL**

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	10,000,000	10,000,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>10,000,000</b>	<b>10,000,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	10,000,000	10,000,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>10,000,000</b>	<b>10,000,000</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>							
Core Reallocation	2024 7151 PD	0.00	0	0	(10,000,000)	(10,000,000)	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(10,000,000)</b>	<b>(10,000,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	0	0	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	



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# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>JOBS RETENTION TRG PRG</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
MO ONE START COM COL JOB RET TRAIN	0	0.00	0	0.00	0	0.00	10,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	10,000,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>10,000,000</b>	<b>0.00</b>
<b>Job Retention Training Pgm Inc - 1419008</b>								
PROGRAM-SPECIFIC								
MO ONE START COM COL JOB RET TRAIN	0	0.00	0	0.00	0	0.00	1,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	1,000,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,000,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$11,000,000</b>	<b>0.00</b>

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit		FY 2018		FY 2018		FY 2019		FY 2019		FY 2020		FY 2020		FY 2020		FY 2020	
Decision Item		ACTUAL		ACTUAL		BUDGET		BUDGET		DEPT REQ		DEPT REQ		GOV REC		GOV REC	
Budget Object Summary		DOLLAR		FTE		DOLLAR		FTE		DOLLAR		FTE		DOLLAR		FTE	
Fund		DOLLAR		FTE		DOLLAR		FTE		DOLLAR		FTE		DOLLAR		FTE	
JOBS RETENTION TRAINING PRG																	
CORE																	
PROGRAM-SPECIFIC																	
MO ONE START COM COL JOB RET TRAIN		3,520,566	0.00	10,000,000	0.00	10,000,000	0.00	0	0.00								
TOTAL - PD		3,520,566	0.00	10,000,000	0.00	10,000,000	0.00	0	0.00								
TOTAL		3,520,566	0.00	10,000,000	0.00	10,000,000	0.00	0	0.00								
Job Retention Training Pgm Inc - 1419008																	
PROGRAM-SPECIFIC																	
MO ONE START COM COL JOB RET TRAIN		0	0.00	0	0.00	1,000,000	0.00	0	0.00								
TOTAL - PD		0	0.00	0	0.00	1,000,000	0.00	0	0.00								
TOTAL		0	0.00	0	0.00	1,000,000	0.00	0	0.00								
GRAND TOTAL		\$3,520,566	0.00	\$10,000,000	0.00	\$11,000,000	0.00	\$0	0.00								

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# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
JOBS RETENTION TRG PRG								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	10,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	10,000,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$10,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$10,000,000	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
JOBS RETENTION TRAINING PRG								
CORE								
PROGRAM DISTRIBUTIONS	3,520,566	0.00	10,000,000	0.00	10,000,000	0.00	0	0.00
TOTAL - PD	3,520,566	0.00	10,000,000	0.00	10,000,000	0.00	0	0.00
GRAND TOTAL	\$3,520,566	0.00	\$10,000,000	0.00	\$10,000,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$3,520,566	0.00	\$10,000,000	0.00	\$10,000,000	0.00		0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**HB Section(s):** 7.095

**Program Name:** Missouri One Start Job Retention Training Program

**Program is found in the following core budget(s):** Missouri One Start Job Retention Training Program

**1a. What strategic priority does this program address?**

Customer Centric, Regionally Targeted, One Team

**1b. What does this program do?**

- The Missouri One Start Job Retention Training Program offers assistance to existing businesses for the retention of existing jobs by providing training to workers to increase their skill levels. The program is suited for large retention projects and targets businesses with plans to move outside the state to find skilled labor, or is located in a county bordering another state.
- Funds are generated by diverting a portion of state employer withholding tax based on the payroll of retained jobs, using that funding to provide or reimburse training costs.
- The program is administered locally by the community colleges.

**2a. Provide an activity measure(s) for the program.**

	FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Companies Assisted	N/A	N/A	17	9	13	13	13
Workers Trained	N/A	N/A	6,212	3,957	5,090	5,090	5,090
Worker Average Wages	N/A	N/A	\$24.64	\$ 33.69	\$ 22.98	\$ 23.44	\$ 23.91

Note 1: Changed calculation method for active projects, so 2016-2017 data not applicable.

Note 2: Projected data assumes an average of 2017 and 2018 actuals except for wages. The projected wages for 2019-2021 reflect an approximately 2% increase over the current statewide average of \$22.98.

**2b. Provide a measure(s) of the program's quality.**

	FY2018	FY2019	FY2020	FY2021
	Actual	Projected	Projected	Projected
Excellent	63%	63%	63%	63%
Good	37%	37%	37%	37%
Fair	0%	0%	0%	0%
Bad	0%	0%	0%	0%

Note 1: FY2018 was the first year to survey New Jobs Training Program (NJTP) and Job Retention Training Program (JRTP) participating companies. There were 8 responses from 16 NJTP and JRTP companies surveyed, who were asked overall how would the company rate the training received.

## PROGRAM DESCRIPTION

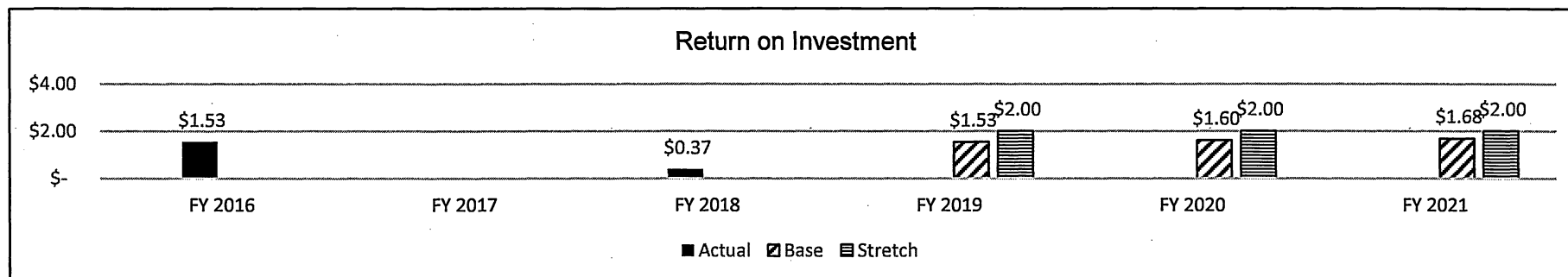
Department: Economic Development

HB Section(s): 7.095

Program Name: Missouri One Start Job Retention Training Program

Program is found in the following core budget(s): Missouri One Start Job Retention Training Program

2c. Provide a measure(s) of the program's impact.



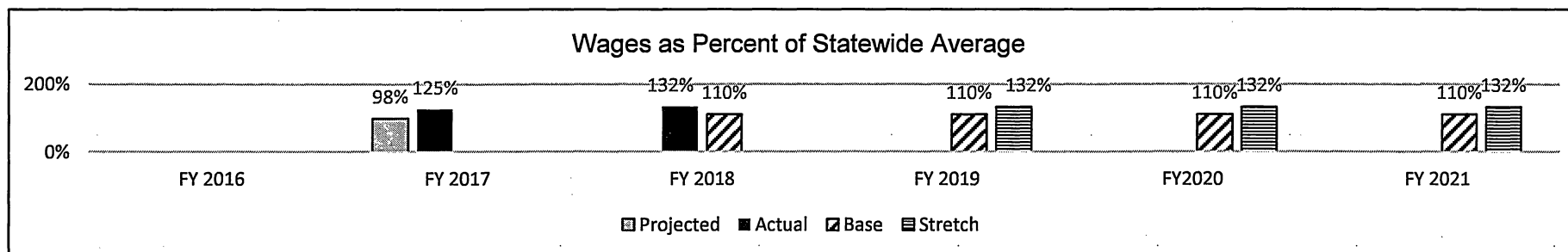
Note 1: Measure calculates dollars returned to the state for each invested over 10-year period for projects approved in each respective fiscal year. Calculations based on REMI economic model which includes factors such as job growth, industry type, capital investment and wage increases.

Note 2: There are multiple projects active; the average project length is approximately 4 years but the REMI calculation is based on only projects authorized in each fiscal year so projects are not repeatedly counted. **There were no authorized projects in FY2017 and only 1 in FY2018.**

Note 3: The estimated annual, average loss of revenue to state per lost job is \$4,500 based on MERIC information for an average, middle skill occupation earning the state average wage.

Note 4: Since this is a new measure, projected numbers for 2016-2018 are not available.

Note 5: Base targets are based on FY 2016 Actual with growth. Stretch target set at \$2.00.



Note 1: Statewide Average Wage for FY 2018 was \$22.98 per hour.

Note 2: Changed calculation method, so 2016 data not applicable.

Note 3: Base target reflects average trainee wage is 110% of state average wage. Stretch target reflects highest percentage of previous three years.

## PROGRAM DESCRIPTION

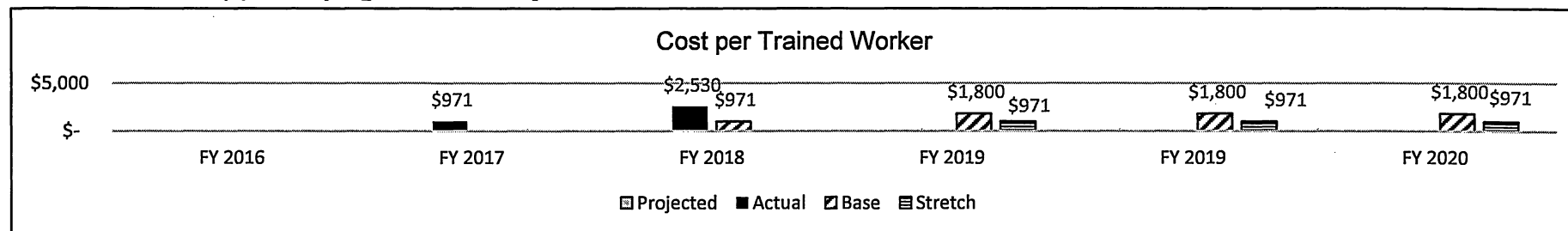
Department: Economic Development

HB Section(s): 7.095

Program Name: Missouri One Start Job Retention Training Program

Program is found in the following core budget(s): Missouri One Start Job Retention Training Program

2d. Provide a measure(s) of the program's efficiency.



Note 1: Calculated by dividing approved amounts of training incentives by the number of workers receiving training for projects **authorized** in the fiscal year.

Note 2: Base for 2019-2020 is the average of base for 2017-2018 and 2018 actual. Stretch target matches FY2017 Actual.

Note 3: Changed calculation method, so 2016 data not applicable.

## PROGRAM DESCRIPTION

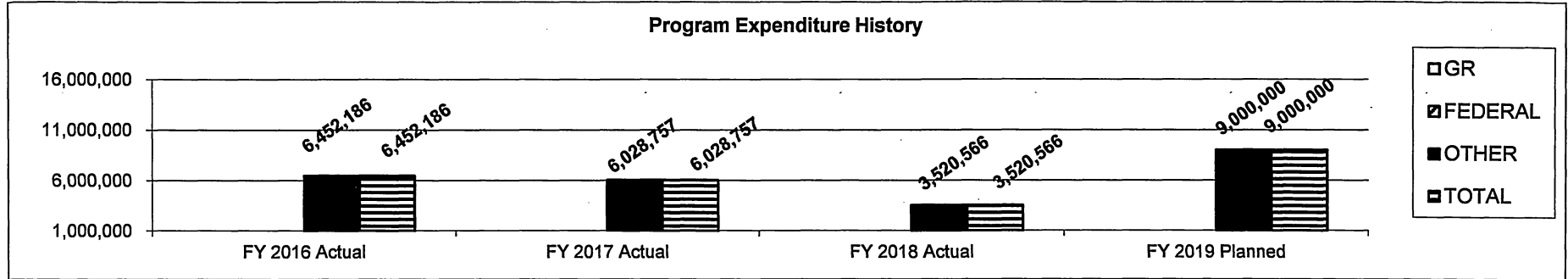
**Department:** Economic Development

**HB Section(s):** 7.095

**Program Name:** Missouri One Start Job Retention Training Program

**Program is found in the following core budget(s):** Missouri One Start Job Retention Training Program

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other" funds?

Job Retention Training Program Fund (0717)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.800 - 620.809, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No



**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43115C
<b>Division:</b> Missouri One Start	
<b>DI Name:</b> Job Retention Training Program (JRTP) DI#1419008	<b>HB Section</b> 7.095

**1. AMOUNT OF REQUEST**

FY 2020 Budget Request				
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1,000,000	1,000,000
TRF	0	0	0	0
Total	0	0	1,000,000	1,000,000
FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				

FY 2020 Governor's Recommendation				
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1,000,000	1,000,000
TRF	0	0	0	0
Total	0	0	1,000,000	1,000,000
FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				

Other Funds: MO Works Community College Job Retention Training Fund (0717)      Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This New Decision Item would increase the appropriation for the Job Retention Training Program (JRTP), RSMo. 620.809, from \$10 million to \$11 million. This is a spending authority increase only. This request is based on several factors: 1) In an effort to grow Missouri businesses and develop talent, there is a need to expand the level of funding for flexible workforce development funds; 2) The Job Retention Training Program is one of three dedicated programs under the umbrella of Missouri One Start; 3) JRTP is used most often to assist with workforce training for existing Missouri businesses and jobs at risk of leaving the state. This is an important tool in the Department's job retention efforts and assisting larger, existing businesses; and 4) A skilled workforce is a top criteria in a business's ability to create and maintain jobs.

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43115C
<b>Division:</b> Missouri One Start	
<b>DI Name:</b> Job Retention Training Program (JRTP) DI#1419008	<b>HB Section</b> 7.095

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The appropriation is spending authority only as funds are generated by diverting a portion of the Employer Withholding Tax on retained jobs included in a Job Retention Training Program project. There is currently a \$45 million cap on the amount of outstanding JRTP projects. The current \$10 million spending authority is not sufficient to support the \$45 million cap. While expenditures through JRTP have averaged \$5.4 million over the three previous years, there are currently \$9 million in anticipated expenditures for currently active and pending projects, leaving only \$1 million remaining. There is an estimated \$20.5 million available under the cap when taking into consideration both active and pending projects.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One- Time DOLLARS	E
							0			
							0	0.0		
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0	
							0			
							0			
<b>Total EE</b>	0		0		0		0		0	
Program Distributions					1,000,000		1,000,000			
<b>Total PSD</b>	0		0		1,000,000		1,000,000		0	
Transfers										
<b>Total TRF</b>	0		0		0		0		0	
<b>Grand Total</b>	0	0.0	0	0.0	1,000,000	0.0	1,000,000	0.0	0	

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department: Economic Development</b>				<b>Budget Unit</b> 43115C						
<b>Division: Missouri One Start</b>										
<b>DI Name: Job Retention Training Program (JRTP) DI#1419008</b>				<b>HB Section</b> 7.095						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One- Time DOLLA RS	E
							0			
							0	0.0		
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	
							0			
							0			
							0			
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>	
Program Distributions					1,000,000		1,000,000			
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>1,000,000</u>		<u>1,000,000</u>		<u>0</u>	
Transfers										
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>	
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>1,000,000</u>	<u>0.0</u>	<u>1,000,000</u>	<u>0.0</u>	<u>0</u>	

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> <u>Economic Development</u>	<b>Budget Unit</b> <u>43115C</u>
<b>Division:</b> <u>Missouri One Start</u>	
<b>DI Name:</b> <u>Job Retention Training Program (JRTP) DI#1419008</u>	<b>HB Section</b> <u>7.095</u>

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an activity measure(s) for the program.**

This request would result in workforce training assistance provided to 2 additional Missouri businesses for the purpose to retrain and retain an estimated 784 jobs.

The Core request cites 13 Missouri businesses assisted, which would bring the estimated overall total to 15 with 7,442 jobs.

**6b. Provide a measure(s) of the program's quality.**

100% of participating businesses rate the program is "Excellent" or "Good."

**6c. Provide a measure(s) of the program's impact.**

According to an analysis conducted by MERIC, the average loss of revenue to the state per lost job is \$4,500.

**6d. Provide a measure(s) of the program's efficiency.**

The cost per trainee is estimated at \$1,800.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The Job Retention Training Program is administered locally by the community colleges. Their regional presence allows for delivering workforce training by partnering with area businesses. As an existing program with demonstrated success, along with the ever-growing need to deliver skilled workers, JRTP has the ability and capacity to achieve the performance measure targets.

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>JOBS RETENTION TRG PRG</b>								
<b>Job Retention Training Pgm Inc - 1419008</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	1,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	1,000,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,000,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$1,000,000	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>JOBS RETENTION TRAINING PRG</b>								
Job Retention Training Pgm Inc - 1419008								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	1,000,000	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	1,000,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,000,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$1,000,000	0.00		0.00



# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit</b> <u>43120C</u>				
<b>Division: Strategy and Performance</b>									
<b>Core: Strategy and Performance</b>					<b>HB Section</b> <u>7.100</u>				
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2020 Budget Request</b>					<b>FY 2020 Governor's Recommendation</b>				
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0	<b>PS</b>	752,620	769,454	172,613	1,694,687
<b>EE</b>	0	0	0	0	<b>EE</b>	205,779	39,840	0	245,619
<b>PSD</b>	0	0	0	0	<b>PSD</b>	0	3,219	0	3,219
<b>TRF</b>	0	0	0	0	<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>958,399</b>	<b>812,513</b>	<b>172,613</b>	<b>1,943,525</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>11.90</b>	<b>12.59</b>	<b>3.27</b>	<b>27.76</b>
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>379,406</b>	<b>393,238</b>	<b>93,836</b>	<b>866,480</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds: Economic Development Administrative Revolving Fund (0547)				
<b>2. CORE DESCRIPTION</b>									
<p>The Strategy and Performance Division provides forward-looking insights to inform DED's strategic planning, program development and performance management. It also houses the Department's legislative, communications and marketing services, and provides subject matter expertise in specialized areas.</p> <p>Strategy and Performance is a new division in FY 2020 and includes Personal Service and Expense and Equipment funding for division staff, which includes staff for the Women's Council and Rural Broadband offices. The division is made up of programs from the FY 2019 Divisions of Business and Community Services and Administrative Services.</p> <p>The Office of Military Advocate is also housed under this division and their PS and E&amp;E can be found in a separate Core Decision Item form.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Strategy and Performance									



# **CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Strategy and Performance**  
**Core: Strategy and Performance**

**Budget Unit** 43120C  
**HB Section** 7.100

## **4. FINANCIAL HISTORY**

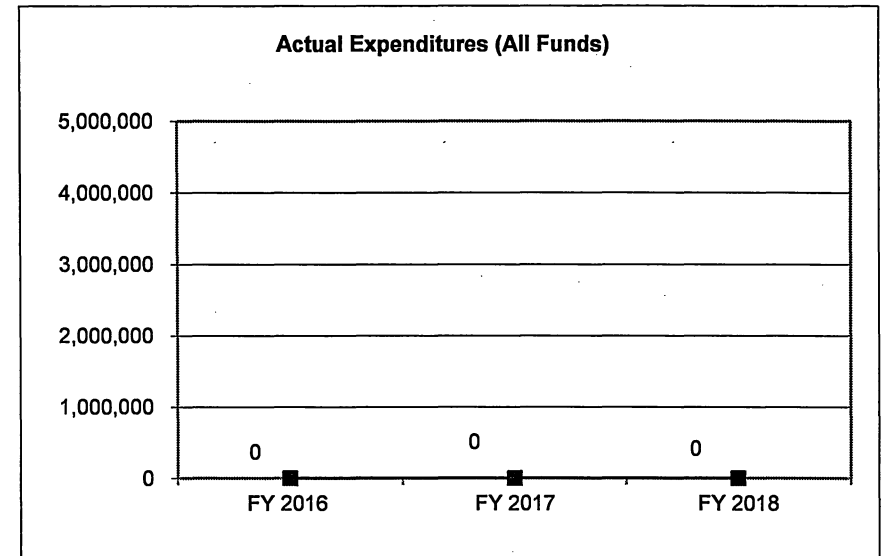
	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Current Yr.</b>
Appropriation (All Funds)	0	0	0	0
Less Reverted (All Funds)	0	0	0	0
Less Restricted ( All Funds)*	0	0	0	0
Budget Authority (All Funds)	0	0	0	0
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

\*Restricted amount is as of: \_\_\_\_\_

Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

### **NOTES:**

Financial history for previous Fiscal Years can be found under the Division of Business and Community Services Marketing and Research Teams.



**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
STRATEGY AND PERFORM**

**5. CORE RECONCILIATION DETAIL**

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2078 5125	PS	1.00	0	58,834	0	58,834	Reallocated to new division.
Core Reallocation	2078 5126	EE	0.00	0	12,765	0	12,765	Reallocated to new division.
Core Reallocation	2100 5125	PS	8.59	0	498,436	0	498,436	Reallocated to new division.
Core Reallocation	2111 5125	PS	3.00	0	212,184	0	212,184	Reallocated to new division.
Core Reallocation	2111 5123	PS	2.08	114,228	0	0	114,228	Reallocated to new division.
Core Reallocation	2111 5126	EE	0.00	0	27,075	0	27,075	Reallocated to new division.
Core Reallocation	2111 5124	EE	0.00	19,160	0	0	19,160	Reallocated to new division.
Core Reallocation	2111 5126	PD	0.00	0	3,219	0	3,219	Reallocated to new division.
Core Reallocation	2115 5127	PS	1.15	0	0	45,850	45,850	Reallocated to new division.
Core Reallocation	2115 5123	PS	2.93	130,260	0	0	130,260	Reallocated to new division.
Core Reallocation	2115 5124	EE	0.00	186,619	0	0	186,619	Reallocated to new division.
Core Reallocation	2156 5127	PS	1.87	0	0	119,587	119,587	Reallocated to new division.
Core Reallocation	2156 5123	PS	3.89	322,563	0	0	322,563	Reallocated to new division.
Core Reallocation	2169 5127	PS	0.25	0	0	7,176	7,176	Reallocated to new division.
Core Reallocation	2169 5123	PS	3.00	185,569	0	0	185,569	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>27.76</b>	<b>958,399</b>	<b>812,513</b>	<b>172,613</b>	<b>1,943,525</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	27.76	752,620	769,454	172,613	1,694,687	
		EE	0.00	205,779	39,840	0	245,619	

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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
STRATEGY AND PERFORMANCE**

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**5. CORE RECONCILIATION DETAIL**

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	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	3,219	0	3,219	
	<b>Total</b>	<b>27.76</b>	<b>958,399</b>	<b>812,513</b>	<b>172,613</b>	<b>1,943,525</b>	

# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>STRATEGY AND PERFORM</b>									
<b>CORE</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	752,620	11.90	
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	769,454	12.59	
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	172,613	3.27	
TOTAL - PS	0	0.00	0	0.00	0	0.00	1,694,687	27.76	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	205,779	0.00	
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	39,840	0.00	
TOTAL - EE	0	0.00	0	0.00	0	0.00	245,619	0.00	
PROGRAM-SPECIFIC									
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	3,219	0.00	
TOTAL - PD	0	0.00	0	0.00	0	0.00	3,219	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,943,525</b>	<b>27.76</b>	
<b>Pay Plan - 0000012</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	11,347	0.00	
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	11,612	0.00	
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	2,601	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	25,560	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>25,560</b>	<b>0.00</b>	
<b>Pay Plan FY19-Cost to Continue - 0000013</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	3,827	0.00	
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	4,693	0.00	
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	892	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	9,412	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>9,412</b>	<b>0.00</b>	

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>STRATEGY AND PERFORM</b>									
<b>CBIZ - 0000018</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	47	0.00	
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	5,370	0.00	
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	591	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	6,008	0.00	
TOTAL	0	0.00	0	0.00	0	0.00	6,008	0.00	
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$1,984,505	27.76	

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## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 43120C <b>BUDGET UNIT NAME:</b> Strategy and Performance <b>HOUSE BILL SECTION:</b> 7.100	<b>DEPARTMENT:</b> Economic Development <b>DIVISION:</b> Strategy and Performance
<b>1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.</b>	
<b>DEPARTMENT REQUEST</b>	
<p>The department is requesting 25% flexibility between the Personal Service and/or Expense and Equipment appropriation. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians.</p> <p>- Strategy and Performance PS (0101) - \$752,620 x 25% = \$192,364 and Strategy and Performance EE (0101) - \$205,779 x 25% = \$51,445          - Strategy and Performance PS (0155) - \$769,454 x 25% = \$192,364 and Strategy and Performance EE (0155) - \$39,840 x 25% = \$9,960</p>	
<b>2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.</b>	
<b>PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED</b>	<b>CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
<b>BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>	
Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	
<b>3. Please explain how flexibility was used in the prior and/or current years.</b>	
<b>PRIOR YEAR EXPLAIN ACTUAL USE</b>	<b>CURRENT YEAR EXPLAIN PLANNED USE</b>
N/A.	N/A

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STRATEGY AND PERFORM</b>								
<b>CORE</b>								
RESEARCH ANAL II	0	0.00	0	0.00	0	0.00	95,573	1.02
RESEARCH ANAL III	0	0.00	0	0.00	0	0.00	50,826	1.10
RESEARCH ANAL IV	0	0.00	0	0.00	0	0.00	88	0.25
EXECUTIVE II	0	0.00	0	0.00	0	0.00	37,255	0.99
PLANNER II	0	0.00	0	0.00	0	0.00	41,152	0.70
PLANNER III	0	0.00	0	0.00	0	0.00	52,775	1.00
MARKETING SPECIALIST I	0	0.00	0	0.00	0	0.00	26,858	0.50
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	38,667	0.83
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	214,493	4.70
WORKFORCE DEVELOPMENT SPEC I	0	0.00	0	0.00	0	0.00	0	1.59
WORKFORCE DEVELOPMENT SPEC II	0	0.00	0	0.00	0	0.00	113,926	2.00
WORKFORCE DEVELOPMENT SPEC IV	0	0.00	0	0.00	0	0.00	282,510	4.00
RESEARCH MANAGER B2	0	0.00	0	0.00	0	0.00	32,158	0.51
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	36,120	0.25
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	223,834	3.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	170,319	2.00
LEGAL COUNSEL	0	0.00	0	0.00	0	0.00	85,000	0.76
MISCELLANEOUS TECHNICAL	0	0.00	0	0.00	0	0.00	0	0.01
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	31,062	0.30
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	96,061	1.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	0	0.00	7,176	0.25
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	58,834	1.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,694,687</b>	<b>27.76</b>
TRAVEL, IN-STATE	0	0.00	0	0.00	0	0.00	22,295	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	0	0.00	6,641	0.00
FUEL & UTILITIES	0	0.00	0	0.00	0	0.00	762	0.00
SUPPLIES	0	0.00	0	0.00	0	0.00	37,534	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	0	0.00	37,441	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	0	0.00	42,358	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	0	0.00	78,683	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	0	0.00	0	0.00	7	0.00
M&R SERVICES	0	0.00	0	0.00	0	0.00	4,438	0.00

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# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STRATEGY AND PERFORM</b>								
<b>CORE</b>								
MOTORIZED EQUIPMENT	0	0.00	0	0.00	0	0.00	420	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	0	0.00	7,902	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	0	0.00	2,481	0.00
PROPERTY & IMPROVEMENTS	0	0.00	0	0.00	0	0.00	1,210	0.00
BUILDING LEASE PAYMENTS	0	0.00	0	0.00	0	0.00	1,817	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	0	0.00	0	0.00	634	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	0	0.00	740	0.00
REBILLABLE EXPENSES	0	0.00	0	0.00	0	0.00	256	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	245,619	0.00
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	3,219	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	3,219	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$1,943,525	27.76
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$958,399	11.90
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$812,513	12.59
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$172,613	3.27



## PROGRAM DESCRIPTION

**Department:** Economic Development

**HB Section(s):** 7.100

**Program Name:** Strategy and Performance

**Program is found in the following core budget(s):** Strategy and Performance

**1a. What strategic priority does this program address?**

Laser Focused, Data Driven, Customer Centric, Regionally Targeted, and One Team

**1b. What does this program do?**

The Strategy and Performance Division provides forward-looking insights to inform DED's strategic planning, program development and performance management. It also houses the Department's legislative, communications and marketing services, and provides subject matter expertise in specialized areas. More specifically, the Strategy and Performance Division:

- conducts economic research and analysis to provide framework of global, Midwest and state economic trends as well as analysis for economic development projects such as due diligence and economic impact assessments;
- leads strategic planning at department, division and team level;
- guides DED's accountability and improvement activities that include setting measures and targets, analyzing performance and communicating results; and
- communicates DED strategies and policy insights as well as information specific to economic development programs and projects to legislative, internal and external stakeholders.

The Strategy and Performance Division is also home to a variety of niche programs offering a variety of subject matter expertise valuable to economic development in Missouri. These programs include the Office of the Missouri Military Advocate, the Rural Broadband Grant Program, and the Missouri Women's Council.

**2a. Provide an activity measure(s) for the program.**

	<b>FY2016 Actual</b>	<b>FY2017 Actual</b>	<b>FY2018 Actual</b>	<b>FY2019 Projected</b>	<b>FY2020 Projected</b>	<b>FY2021 Projected</b>
Project assessments *	401	347	406	385	385	385
Improvement recommendations generated **	N/A	N/A	N/A	N/A	N/A	N/A
Email bulletins, press releases, and social media posts	2,197	2,117	1,194	1,003***	1,003	1,003
Program and initiative performance reviews	N/A	N/A	N/A	252	252	252

\* Project assessments include due diligence and economic impact assessments to determine an economic development project's potential value or risk.

\*\* Improvement recommendations generated is a new measure without prior tracking; accurate projections not yet possible for FY20 and FY21

\*\*\* Decreasing email and social media projections reflect a content "quality over quantity" focus.

## PROGRAM DESCRIPTION

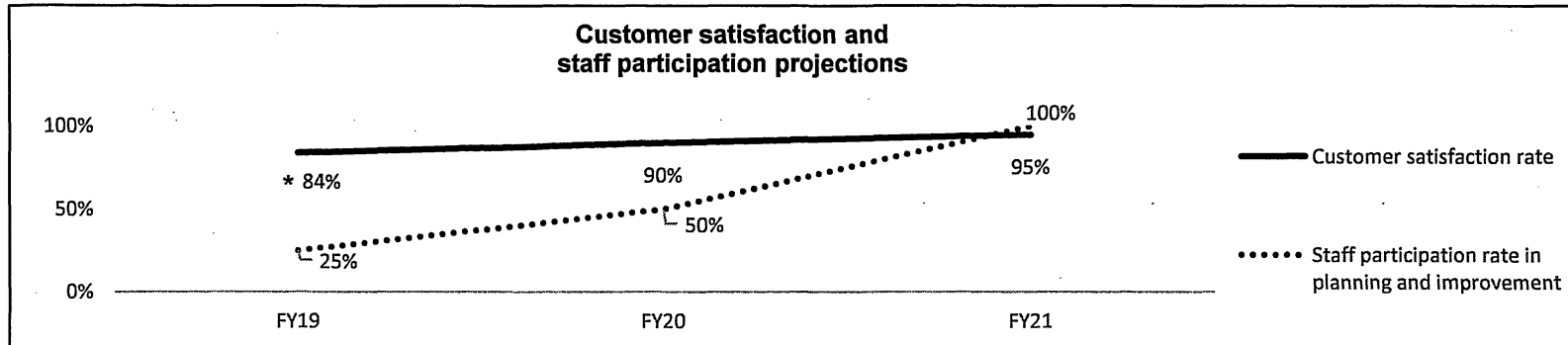
Department: **Economic Development**

HB Section(s): **7.100**

Program Name: **Strategy and Performance**

Program is found in the following core budget(s): **Strategy and Performance**

2b. Provide a measure(s) of the program's quality.



\* FY19 customer satisfaction projections match FY18 DED Admin actuals.

## PROGRAM DESCRIPTION

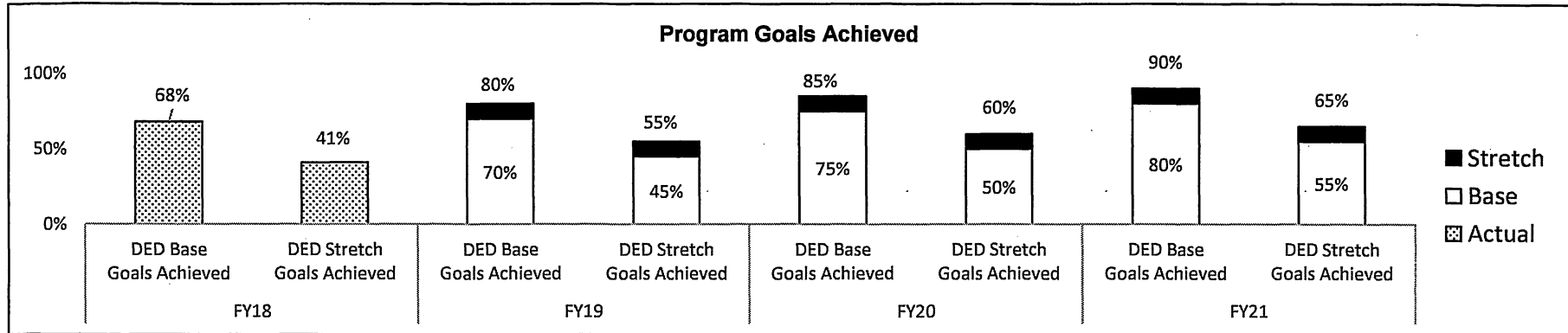
Department: **Economic Development**

HB Section(s): **7.100**

Program Name: **Strategy and Performance**

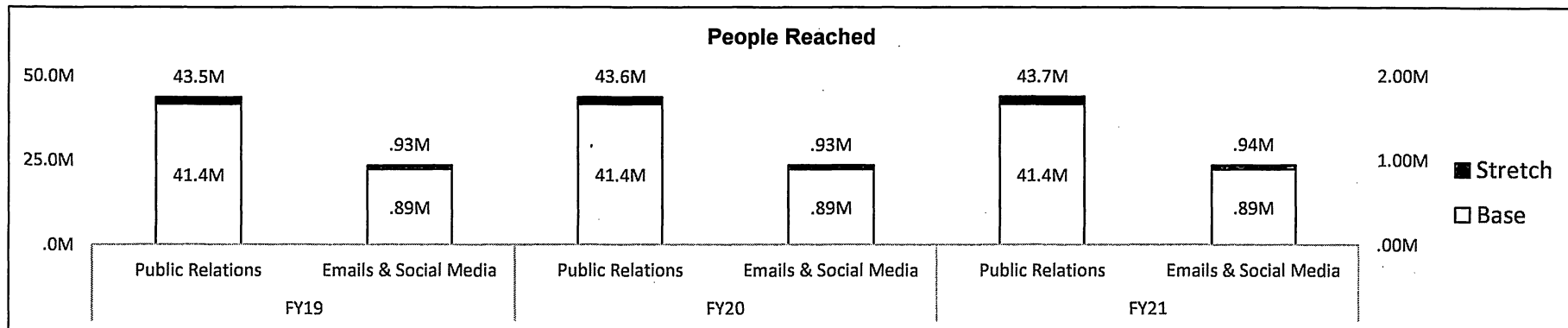
Program is found in the following core budget(s): **Strategy and Performance**

2c. Provide a measure(s) of the program's impact.



This measure reflects the Strategy and Performance Division's efforts to improve performance department-wide. FY18 actuals reflect only FY20 DED impact measures that had base and stretch targets for FY18.

2c. Provide a measure(s) of the program's impact. (cont.)



"Percent of improvement recommendations adopted" is an additional impact measure under development.

## PROGRAM DESCRIPTION

Department: **Economic Development**

HB Section(s): **7.100**

Program Name: **Strategy and Performance**

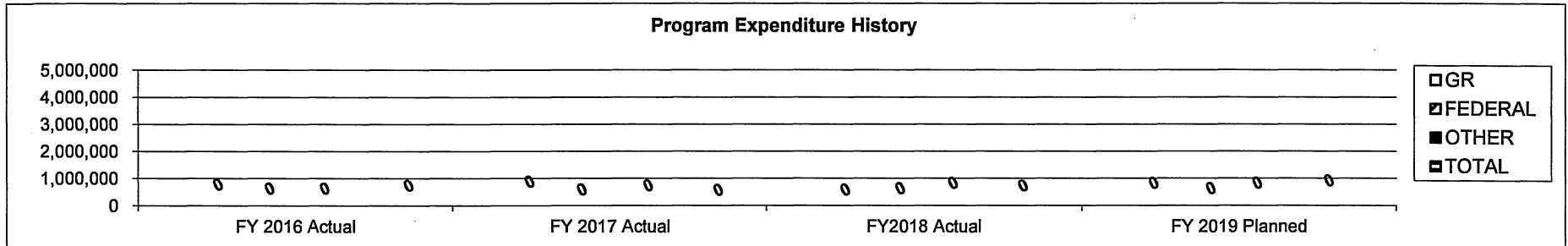
Program is found in the following core budget(s): **Strategy and Performance**

2d. Provide a measure(s) of the program's efficiency.

An efficiency measure for costs of due diligence, economic impact, and other assessments is under development.

An efficiency measure for fulfillment time of project assessment, communications, and other requests is also under development.

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



For historical expenditure data refer to BCS Team Budgets.

4. What are the sources of the "Other " funds?

Job Development and Training Fund (0155)

Department of Economic Development Administrative Fund (0547)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>RURAL BROADBAND GRANT</b>								
Rural Broadband Grant Program - 1419006								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	5,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	5,000,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,000,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$5,000,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>RURAL BROADBAND GRANT PROGRAM</b>								
Rural Broadband Grant Program - 1419006								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	5,000,000	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	5,000,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,000,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$5,000,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43125C
<b>Division:</b> Strategy and Performance	
<b>DI Name:</b> Rural Broadband Grant Program <b>DI#</b> 1419006	<b>HB Section</b> 7.105

**1. AMOUNT OF REQUEST**

FY 2020 Budget Request						FY 2020 Governor's Recommendation					
	GR	Federal	Other	Total	E		GR	Federal	Other	Total	E
PS	0	0	0	0		PS	0	0	0	0	
EE	0	0	0	0		EE	0	0	0	0	
PSD	5,000,000	0	0	5,000,000		PSD	5,000,000	0	0	5,000,000	
TRF	0	0	0	0		TRF	0	0	0	0	
Total	5,000,000	0	0	5,000,000		Total	5,000,000	0	0	5,000,000	
FTE	0.00	0.00	0.00	0.00		FTE	0.00	0.00	0.00	0.00	
Est. Fringe	0	0	0	0		Est. Fringe	0	0	0	0	
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.						Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					

Other Funds:

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input checked="" type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

House Bill 1872 was signed into law on June 1, 2018, which created the Rural Broadband Grant Program under Section 620.2450, RSMo. The purpose of this New Decision Item is to request \$5,000,000 for the grant program. Awards will be made by the Department of Economic Development to applicants seeking to expand access to broadband internet service in unserved and underserved areas of the state and who meet the priorities and guidelines of the program.

The dollars requested for the program would mobilize approximately \$10,000,000 or more in rural broadband projects.

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43125C
<b>Division:</b> Strategy and Performance	
<b>DI Name:</b> Rural Broadband Grant Program <b>DI#</b> 1419006	<b>HB Section</b> 7.105

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

\$5,000,000 is the amount being requested to fund the Rural Broadband Grant program. This amount was derived from inquiries to providers in high need areas on possible projects, their projected cost for build-out, and if they would be seeking assistance. No FTE are being requested at this time.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS	E
							0			
							0	0.0		
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0	
							0			
							0			
							0			
<b>Total EE</b>	0		0		0		0		0	
Program Distributions	5,000,000						5,000,000			
<b>Total PSD</b>	5,000,000		0		0		5,000,000		0	
Transfers										
<b>Total TRF</b>	0		0		0		0		0	
<b>Grand Total</b>	5,000,000	0.0	0	0.0	0	0.0	5,000,000	0.0	0	



**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit</b>		<b>43125C</b>						
<b>Division: Strategy and Performance</b>										
<b>DI Name: Rural Broadband Grant Program</b>		<b>DI#1419006</b>		<b>HB Section</b>		<b>7.105</b>				
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>	<b>E</b>
							0			
							0	0.0		
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	
							0			
							0			
							0			
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>	
Program Distributions	<u>5,000,000</u>		<u>0</u>		<u>0</u>		<u>5,000,000</u>		<u>0</u>	
<b>Total PSD</b>	<u>5,000,000</u>		<u>0</u>		<u>0</u>		<u>5,000,000</u>		<u>0</u>	
Transfers										
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>	
<b>Grand Total</b>	<u><u>5,000,000</u></u>	<u><u>0.0</u></u>	<u><u>0</u></u>	<u><u>0.0</u></u>	<u><u>0</u></u>	<u><u>0.0</u></u>	<u><u>5,000,000</u></u>	<u><u>0.0</u></u>	<u><u>0</u></u>	

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 43125C
<b>Division:</b> Strategy and Performance	
<b>DI Name:</b> Rural Broadband Grant Program <b>DI#</b> 1419006	<b>HB Section</b> 7.105

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an activity measure(s) for the program.**

- The program will measure the number of grants awarded and the dollar amount of private and other public sources of leveraged funds.
- The program will identify areas of the state that are unserved and underserved, as well as those areas not receiving Connect America Fund support to guide prospective applicants.
- The program will measure the number of applications, broken down by region and county submitted for consideration, and track progress, even if they are not successful in attaining the grant.
- The program will measure the communications plan and its effectiveness to reach all rural stakeholders.

**6b. Provide a measure(s) of the program's quality.**

- The program will measure the numbers of projects that achieve the minimum broadband speed, as well as the number of projects that commit to higher speeds than required.
- The program will measure the satisfaction of the applicants and ease of the application process.
- The program will measure the actual adoption rate of the new broadband service six months and one year after deployment.

**6c. Provide a measure(s) of the program's impact.**

- The program will measure the amount of leveraged funds (private and other public sources) the program is able to attract.
- The program will measure the numbers of households/businesses/organizations proposed to adopt the new broadband service and determine anticipated economic impact.
- The program will measure the overall number of anticipated connections in comparison to the Missouri population currently in unserved and underserved areas of the state.

**6d. Provide a measure(s) of the program's efficiency.**

- The program will measure the ratio of number of projects versus dollars awarded.
- The program will measure the timeliness of meeting or exceeding published deadlines for posting, processing, awarding, and follow-up in relation to the applicants.
- The will program will measure the amount days from grant award to first day of construction, thereby establishing a baseline for future applicants.

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit</b>	<u>43125C</u>
<b>Division: Strategy and Performance</b>			
<b>DI Name: Rural Broadband Grant Program</b>	<b>DI#1419006</b>	<b>HB Section</b>	<u>7.105</u>

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

- Launch a grant application process that is clear, concise, and streamlined for applicants.
- Create and execute a communications plan for the grant program, including a new webpage with the necessary resources, materials, and reference maps to promote the grant.
- Staff accessible to answer program questions, provide additional information or maps as needed, and manage an open and transparent process.
- Manage the challenge process to ensure applicants are aware of additional assets in the proposed project area, communicate and post results in a timely fashion.
- Review and award to the successful applicants in the most expedient, yet prudent manner.
- Benchmark and track projects, articulate to stakeholders and citizens the impact and measurements toward achieving the statewide goals (which will be published in the State's Broadband Plan).
- Follow-up with customer satisfaction surveys and incorporate feedback results into future grant cycles.

## DED - BRASS REPORT 9

## DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>RURAL BROADBAND GRANT</b>									
Rural Broadband Grant Program - 1419006									
PROGRAM-SPECIFIC									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	5,000,000	0.00	
TOTAL - PD	0	0.00	0	0.00	0	0.00	5,000,000	0.00	
TOTAL	0	0.00	0	0.00	0	0.00	5,000,000	0.00	
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$5,000,000	0.00	

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## DED - BRASS REPORT 9

## DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>RURAL BROADBAND GRANT PROGRAM</b>									
Rural Broadband Grant Program - 1419006									
PROGRAM-SPECIFIC									
GENERAL REVENUE	0	0.00	0	0.00	5,000,000	0.00	0	0.00	
TOTAL - PD	0	0.00	0	0.00	5,000,000	0.00	0	0.00	
TOTAL	0	0.00	0	0.00	5,000,000	0.00	0	0.00	
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,000,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	

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## CORE DECISION ITEM

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>43130C</b>
<b>Division:</b>	<b>Strategy and Performance</b>		
<b>Core:</b>	<b>Office of the Military Advocate</b>	<b>HB Section</b>	<b>7.110</b>

### 1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	162,689	0	0	162,689
EE	50,000	0	0	50,000
PSD	390,120	0	0	390,120
TRF	0	0	0	0
<b>Total</b>	<b>602,809</b>	<b>0</b>	<b>0</b>	<b>602,809</b>
<b>FTE</b>	<b>1.50</b>	<b>0.00</b>	<b>0.00</b>	<b>1.50</b>

<b>Est. Fringe</b>	68,489	0	0	68,489
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2020 Governor's Recommendation			
	GR	Federal	Other	Total
PS	162,689	0	0	162,689
EE	50,000	0	0	50,000
PSD	390,120	0	0	390,120
TRF	0	0	0	0
<b>Total</b>	<b>602,809</b>	<b>0</b>	<b>0</b>	<b>602,809</b>
<b>FTE</b>	<b>1.50</b>	<b>0.00</b>	<b>0.00</b>	<b>1.50</b>

<b>Est. Fringe</b>	68,489	0	0	68,489
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

### 2. CORE DESCRIPTION

The Office of the Military Advocate (including consultants working on behalf of the Military Advocate), and the Missouri Military Preparedness and Enhancement Commission (MMPEC), work in concert with governments and private sector stakeholders around the state and nation on strategies to achieve the following goals:

- Preserve and enhance the military installations, missions and agencies located in Missouri
- Create a more supportive environment for military Service members and their families
- Support the retention and growth of Missouri's defense and national security businesses

A high priority of the program is to continue to work with Missouri's military bases and installations and defense agencies, and the Missouri communities in which they operate, to prepare for an anticipated federal Base Realignment and Closure (BRAC) process in 2020. Additional priorities are to maximize job creation at Missouri defense and national security businesses, and increase the number of separating Service members who choose to live and work in Missouri. MMPEC, a Governor-appointed commission, is required to prepare a biennial strategic plan, which sets goals for the Military Advocate and its consultants and tracks performance.

### 3. PROGRAM LISTING (list programs included in this core funding)

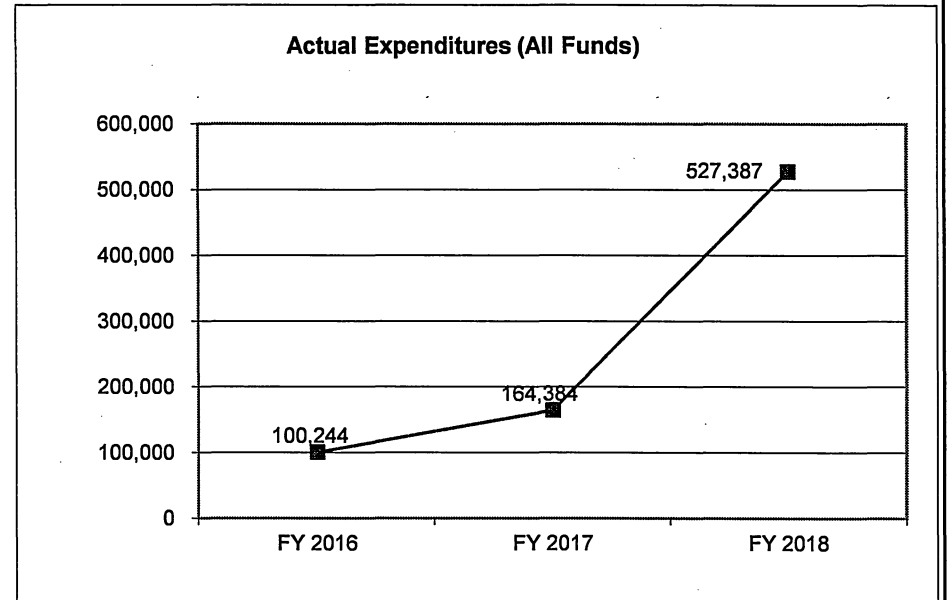
Office of the Military Advocate.

# **CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>43130C</b>
<b>Division:</b>	<b>Strategy and Performance</b>		
<b>Core:</b>	<b>Office of the Military Advocate</b>	<b>HB Section</b>	<b>7.110</b>

## **4. FINANCIAL HISTORY**

	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Current Yr.</b>
Appropriation (All Funds)	200,000	352,000	602,000	602,809
Less Reverted (All Funds)	(6,000)	(10,560)	(16,990)	(18,084)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	194,000	341,440	585,010	584,725
Actual Expenditures (All Funds)	100,244	164,384	527,387	N/A
Unexpended (All Funds)	93,756	177,056	57,623	N/A
Unexpended, by Fund:				
General Revenue	93,756	177,056	57,623	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



\*Restricted amount is as of: \_\_\_\_\_

Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restrictions (when applicable).

## **NOTES:**

## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT MILITARY ADVOCATE

#### 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2209 5129	PS	1.50	162,689	0	0	162,689	Reallocated to new division.
Core Reallocation	2209 5130	EE	0.00	50,000	0	0	50,000	Reallocated to new division.
Core Reallocation	2209 5130	PD	0.00	390,120	0	0	390,120	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>1.50</b>	<b>602,809</b>	<b>0</b>	<b>0</b>	<b>602,809</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	1.50	162,689	0	0	162,689	
		EE	0.00	50,000	0	0	50,000	
		PD	0.00	390,120	0	0	390,120	
<b>Total</b>			<b>1.50</b>	<b>602,809</b>	<b>0</b>	<b>0</b>	<b>602,809</b>	



## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT MILITARY ADVOCATE

#### 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
		PS	1.50	162,689	0	0	162,689	
		EE	0.00	50,000	0	0	50,000	
		PD	0.00	390,120	0	0	390,120	
		<b>Total</b>	<b>1.50</b>	<b>602,809</b>	<b>0</b>	<b>0</b>	<b>602,809</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	1.50	162,689	0	0	162,689	
		EE	0.00	50,000	0	0	50,000	
		PD	0.00	390,120	0	0	390,120	
		<b>Total</b>	<b>1.50</b>	<b>602,809</b>	<b>0</b>	<b>0</b>	<b>602,809</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	1988 9400	PS	(1.50)	(162,689)	0	0	(162,689)	Reallocated to new division.
Core Reallocation	1988 9401	EE	0.00	(50,000)	0	0	(50,000)	Reallocated to new division.
Core Reallocation	1988 9401	PD	0.00	(390,120)	0	0	(390,120)	Reallocated to new division.
<b>NET GOVERNOR CHANGES</b>			<b>(1.50)</b>	<b>(602,809)</b>	<b>0</b>	<b>0</b>	<b>(602,809)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	0.00	0	0	0	0	
		EE	0.00	0	0	0	0	
		PD	0.00	0	0	0	0	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

## DED - BRASS REPORT 9

## DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MILITARY ADVOCATE</b>									
<b>CORE</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	162,689	1.50	
TOTAL - PS	0	0.00	0	0.00	0	0.00	162,689	1.50	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	50,000	0.00	
TOTAL - EE	0	0.00	0	0.00	0	0.00	50,000	0.00	
PROGRAM-SPECIFIC									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	390,120	0.00	
TOTAL - PD	0	0.00	0	0.00	0	0.00	390,120	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>602,809</b>	<b>1.50</b>	
<b>Pay Plan - 0000012</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	2,453	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	2,453	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>2,453</b>	<b>0.00</b>	
<b>Pay Plan FY19-Cost to Continue - 0000013</b>									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	809	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	809	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>809</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$606,071</b>	<b>1.50</b>	

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MILITARY ADVOCATE</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	122,400	1.00	162,689	1.50	162,689	1.50	0	0.00
TOTAL - PS	122,400	1.00	162,689	1.50	162,689	1.50	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	61,459	0.00	50,000	0.00	50,000	0.00	0	0.00
TOTAL - EE	61,459	0.00	50,000	0.00	50,000	0.00	0	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	343,528	0.00	390,120	0.00	390,120	0.00	0	0.00
TOTAL - PD	343,528	0.00	390,120	0.00	390,120	0.00	0	0.00
<b>TOTAL</b>	<b>527,387</b>	<b>1.00</b>	<b>602,809</b>	<b>1.50</b>	<b>602,809</b>	<b>1.50</b>	<b>0</b>	<b>0.00</b>
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	809	0.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	809	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>809</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$527,387</b>	<b>1.00</b>	<b>\$602,809</b>	<b>1.50</b>	<b>\$603,618</b>	<b>1.50</b>	<b>\$0</b>	<b>0.00</b>

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## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 43130C <b>BUDGET UNIT NAME:</b> Military Advocate <b>HOUSE BILL SECTION:</b> 7.110	<b>DEPARTMENT:</b> Economic Development <b>DIVISION:</b> Strategy and Performance	
<b>1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.</b>		
<b>DEPARTMENT REQUEST</b>		
<p>The department is requesting 25% flexibility between the Personal Service and/or Expense and Equipment appropriation. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians.</p> <p>- Military Advocate PS (0101) - \$162,689 x 25% = \$40,672 and Military Advocate EE (0101) - \$20,000 x 25% = \$12,500</p>		
<b>2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.</b>		
<b>PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED</b>	<b>CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>	<b>BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
<b>3. Please explain how flexibility was used in the prior and/or current years.</b>		
<b>PRIOR YEAR EXPLAIN ACTUAL USE</b>	<b>CURRENT YEAR EXPLAIN PLANNED USE</b>	
N/A.	N/A	

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MILITARY ADVOCATE</b>								
<b>CORE</b>								
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	126,821	1.00
OTHER	0	0.00	0	0.00	0	0.00	35,868	0.50
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>162,689</b>	<b>1.50</b>
TRAVEL, IN-STATE	0	0.00	0	0.00	0	0.00	4,268	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	0	0.00	8,536	0.00
SUPPLIES	0	0.00	0	0.00	0	0.00	33,151	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	0	0.00	41	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	0	0.00	3,679	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	0	0.00	20	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	0	0.00	224	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	0	0.00	81	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>50,000</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	390,120	0.00
<b>TOTAL - PD</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>390,120</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$602,809</b>	<b>1.50</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$602,809</b>	<b>1.50</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

## DED - BRASS REPORT 10

## DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MILITARY ADVOCATE</b>								
<b>CORE</b>								
DESIGNATED PRINCIPAL ASST DIV	0	0.00	126,821	1.00	126,821	1.00	0	0.00
SPECIAL ASST PROFESSIONAL	122,400	1.00	0	0.00	0	0.00	0	0.00
OTHER	0	0.00	35,868	0.50	35,868	0.50	0	0.00
<b>TOTAL - PS</b>	<b>122,400</b>	<b>1.00</b>	<b>162,689</b>	<b>1.50</b>	<b>162,689</b>	<b>1.50</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	5,056	0.00	4,268	0.00	4,268	0.00	0	0.00
TRAVEL, OUT-OF-STATE	9,836	0.00	8,536	0.00	8,536	0.00	0	0.00
SUPPLIES	4,745	0.00	33,151	0.00	33,151	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	6,705	0.00	41	0.00	41	0.00	0	0.00
COMMUNICATION SERV & SUPP	1,716	0.00	3,679	0.00	3,679	0.00	0	0.00
PROFESSIONAL SERVICES	29,701	0.00	20	0.00	20	0.00	0	0.00
OFFICE EQUIPMENT	546	0.00	0	0.00	0	0.00	0	0.00
OTHER EQUIPMENT	2,250	0.00	224	0.00	224	0.00	0	0.00
MISCELLANEOUS EXPENSES	904	0.00	81	0.00	81	0.00	0	0.00
<b>TOTAL - EE</b>	<b>61,459</b>	<b>0.00</b>	<b>50,000</b>	<b>0.00</b>	<b>50,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	343,528	0.00	390,120	0.00	390,120	0.00	0	0.00
<b>TOTAL - PD</b>	<b>343,528</b>	<b>0.00</b>	<b>390,120</b>	<b>0.00</b>	<b>390,120</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$527,387</b>	<b>1.00</b>	<b>\$602,809</b>	<b>1.50</b>	<b>\$602,809</b>	<b>1.50</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$527,387</b>	<b>1.00</b>	<b>\$602,809</b>	<b>1.50</b>	<b>\$602,809</b>	<b>1.50</b>		<b>0.00</b>
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Office of the Military Advocate**

**HB Section(s): 7.110**

**Program is found in the following core budget(s): Office of the Military Advocate**

**1a. What strategic priority does this program address?**

Grow Missouri's Businesses

**1b. What does this program do?**

- The Military Advocate executes a biennial Military Strategic Plan prepared by the Missouri Military Preparedness and Enhancement Commission (MMPEC) that guides state actions to: (1) preserve and enhance the military installations, missions and agencies located in Missouri; (2) create a more supportive environment for military service members and their families; and (3) support the retention and growth of Missouri's defense and national security businesses.
- The Military Advocate works with community organizations and local governments, state government, members of Congress, military leaders, and others to prepare for an anticipated Base Realignment and Closure (BRAC) process, and to maximize opportunities for new missions and growth.
- The Military Advocate serves as the Executive Director of MMPEC, which reviews quarterly progress reports and annually rates the Executive Director's job performance.

**2a. Provide an activity measure(s) for the program.**

	FY2016		FY2017		FY2018		FY2019	FY2020	FY2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Interactions with key influencers who can impact Missouri military installations and agencies	N/A	N/A	N/A	35	47	45	57	62	90
New contacts with separating Military Service members	N/A	N/A	N/A	0	600	475	3,047	5,103	6,000
Quality Interactions with key decision-makers at Missouri defense businesses	N/A	N/A	N/A	8	12	14	20	24	33

Note 1: Measure 1 is calculated based on the number of in-person or telephone interactions with military and federal agency leaders, community/installation support organizations, members of Congress, professional staff of Congressional Committees, and leaders of advocacy and education organizations who are key to influencing whether military installations, agencies and missions are retained or grow in Missouri.

Note 2: Measure 2 was calculated based on achieving contact with 21.6% of Service members in FY2018 and FY2019.

Note 3: Measure 3 was calculated based on the number in-person and telephone interactions with key leaders representing top 40 defense businesses located wholly or partially in Missouri. The contacts will occur both inside and outside of Missouri. Does not include contacts by correspondence.

**2b. Provide a measure(s) of the program's quality.**

1. Annual evaluation by members of the Missouri Military Preparedness and Enhancement Commission regarding their view of the job performance of the Military Advocate, as executive director, based on standard executive evaluation criteria, was approved at MMPEC's August 24, 2018 quarterly meeting. The evaluation will be done by MMPEC in the 2nd quarter of FY2019, and reported and discussed at MMPEC's December 4, 2018 quarterly meeting. The evaluation will be done in each succeeding year and reported at December quarterly meetings.
2. An annual customer satisfaction survey of the community-installation and agency-support organizations, that the Military Advocate works with, has been developed and will be administered in the 4th quarter of each fiscal year, and reported to MMPEC at its June quarterly meeting.

## PROGRAM DESCRIPTION

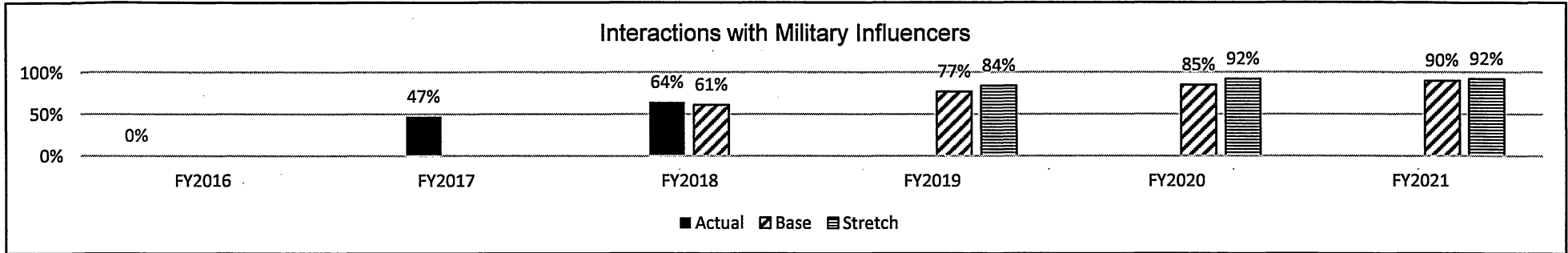
**Department:** Economic Development

**Program Name:** Office of the Military Advocate

**HB Section(s):** 7.110

**Program is found in the following core budget(s):** Office of the Military Advocate

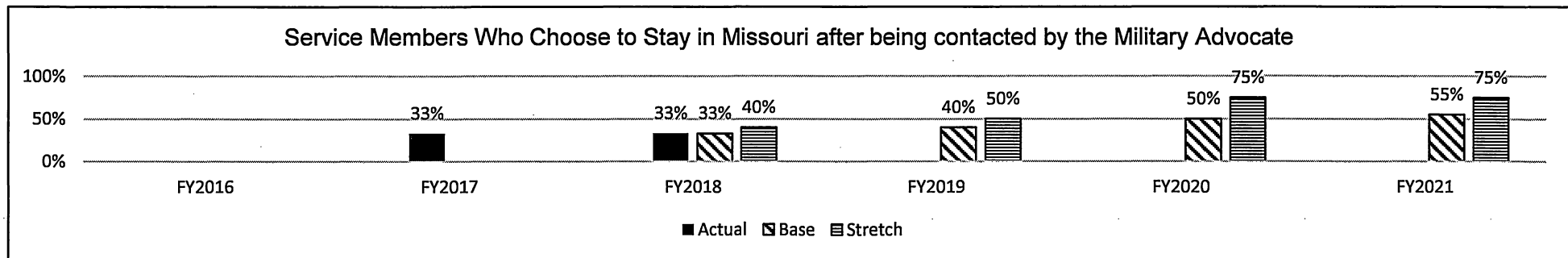
**2c. Provide a measure(s) of the program's impact.**



**Note 1:** Reflects the percentage of the identified key influencers with whom the Military Advocate and its consultants have in-person and telephone interactions regarding opportunities and threats related to Missouri military installations, agencies and missions. The contacts occur both inside and outside of Missouri. Does not include contacts by correspondence.

**Note 2:** The Office of Military Advocate and its consultants have identified 100 military and federal agency leaders, community/installation support organizations, Members of Congress, Professional Staff of Congressional Committees, and leaders of advocacy and education organizations who are key to influencing whether military installations, agencies and missions are retained or grow in Missouri.

**Note 3:** This is a new measure; therefore, Projected and Actual FY16 is not available.



**Note 1:** These percentage estimates are based on the number of those Service members with Missouri homes of record who left the military at locations anywhere in the world, plus the number of Service members who left the military at Whiteman AFB and Fort Leonard Wood.

**Note 2:** It is assumed that 33% of those who leave the service chose to relocate to or stay in Missouri in 2017. This is based on anecdotal information from Fort Leonard Wood and Whiteman AFB. Better sources of information will be developed to in FY2019 to track these Service members who leave the military as to whether they are present and working in Missouri.

**Note 3:** This is a new measure; therefore, Projected and Actual for FY16 is not available.



## PROGRAM DESCRIPTION

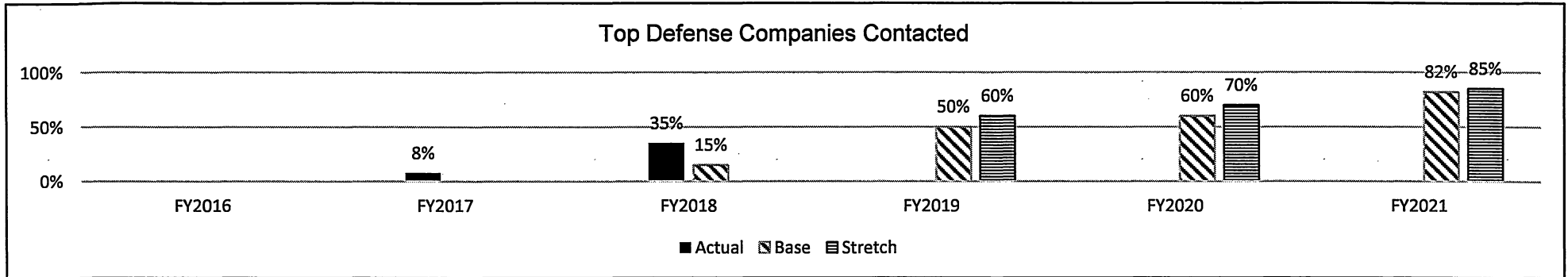
**Department:** Economic Development

**Program Name:** Office of the Military Advocate

**HB Section(s):** 7.110

**Program is found in the following core budget(s):** Office of the Military Advocate

**2c. Provide a measure(s) of the program's impact (cont).**

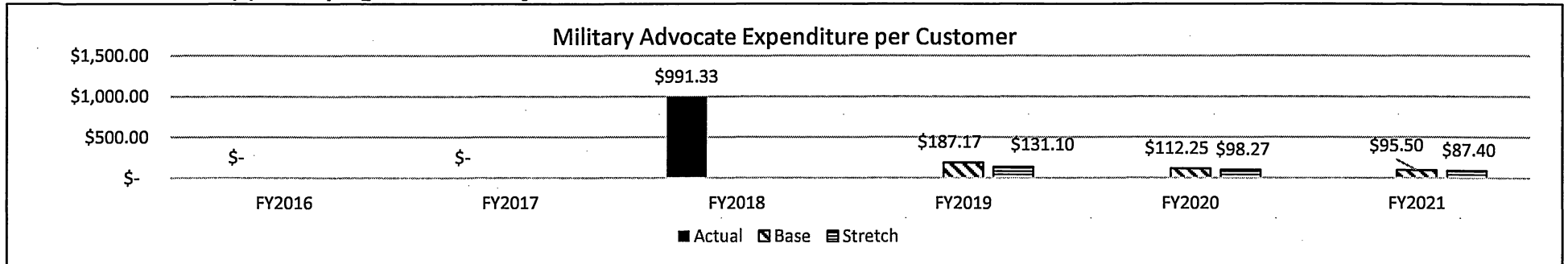


Note 1: Reflects the percentage of top 40 Missouri defense companies where the Military Advocate and its consultants have had at least one quality interaction with key influencers. Key influencers are those company leaders who can influence decisions regarding growth and expansion of defense business investments and/or jobs in Missouri. Multiple contacts with influencers will be made at some companies.

Note 2: Interactions with key influencers are in-person or by telephone and allow the Military Advocate and its consultants to promote understanding of Missouri's business climate, explore opportunities to receive new defense work, raise awareness of Missouri university-based R&D, and make connections to state-provide economic development and workforce services.

Note 3: Decisions of defense companies to continue to operate in Missouri or to expand their operations are based on many factors, including the availability of federal contracts.

**2d. Provide a measure(s) of the program's efficiency.**



Note 1: This is a new measure; therefore, data from previous years is not available.

## PROGRAM DESCRIPTION

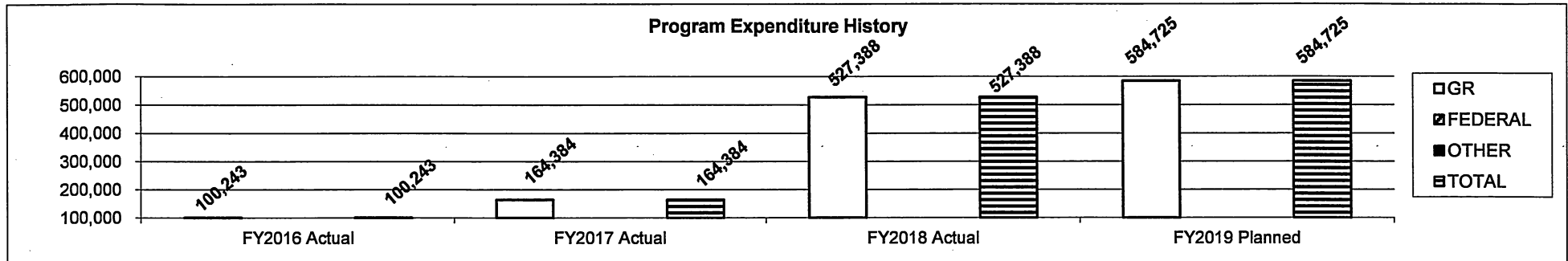
**Department:** Economic Development

**Program Name:** Office of the Military Advocate

**HB Section(s):** 7.110

**Program is found in the following core budget(s):** Office of the Military Advocate

**3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)**



Note 1: Planned Expenditures for GR reflect 3% Governor's Reserve.

Note 2: Funding for the Office of Military Advocate and "BRAC Study" funding were combined into a Military Advocate Core with FY2018 budget.

**4. What are the sources of the "Other " funds?**

N/A

**5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 41.1012 RSMo (Office of Military Advocate) and Section 41.1010 RSMo (Missouri Military Preparedness and Enhancement Commission)

**6. Are there federal matching requirements? If yes, please explain.**

No.

**7. Is this a federally mandated program? If yes, please explain.**

No.



# CORE DECISION ITEM

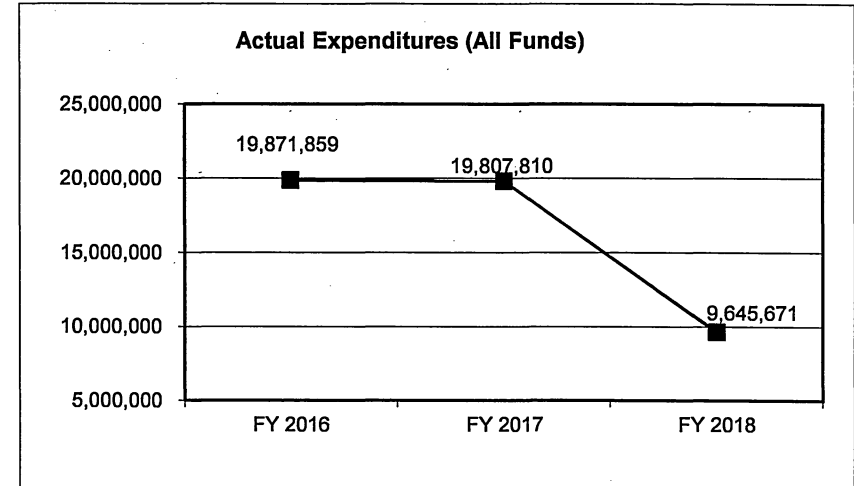
<b>Department: Economic Development</b>					<b>Budget Unit 42450C</b>				
<b>Division: Tourism</b>									
<b>Core: Tourism</b>					<b>HB Section 7.145</b>				
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2020 Budget Request</b>					<b>FY 2020 Governor's Recommendation</b>				
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
PS	0	0	1,700,869	1,700,869	PS	0	0	1,700,869	1,700,869
EE	0	0	5,413,012	5,413,012	EE	0	0	10,163,012	10,163,012
PSD	0	0	9,250,000	9,250,000	PSD	0	0	4,000,000	4,000,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	16,363,881	16,363,881	Total	0	0	15,863,881	15,863,881
FTE	0.00	0.00	38.50	38.50	FTE	0.00	0.00	38.50	38.50
Est. Fringe	0	0	1,003,817	1,003,817	Est. Fringe	0	0	1,003,817	1,003,817
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds: Tourism Supplemental Revenue Fund (0274) Tourism Marketing Fund (0650)					Other Funds: Tourism Supplemental Revenue Fund (0274) Tourism Marketing Fund (0650)				
Notes:					Notes:				
<b>2. CORE DESCRIPTION</b>									
<p>This core decision item establishes the spending authority for the Missouri Division of Tourism (MDT) Statewide Tourism Marketing Program as provided for in Sections 620.450 through 620.467, RSMo. Section 620.467, RSMo., tracks sales tax revenue generated by 17 tourism-related Standard Industry Classification (SIC) codes used as a barometer to determine the growth in MDT funding. In effect since July 1, 1994, this Missouri Tourism funding model is a nationally recognized formula that was established to provide reliable funding for MDT, allowing the Division to be competitive with other states in promoting tourism, which is one of the state's top industries in terms of economic development and job creation. In calendar year 2017, MDT Research staff worked with DOR on an equivalency transition from the outdated 17 SIC codes into 44 NAICS codes. There are more NAICS codes because they provide more detailed and accurate tracking of Missouri tourism industry spending within Missouri business.</p> <p>MDT plans and implements varied and broad-reaching marketing, sales, destination development, and industry relations programs across the state in order to maximize the economic impact of travel to Missouri. MDT works with local businesses, destination marketing organizations, convention and visitors bureaus, and communities to leverage and tie into marketing and public relations efforts to stimulate travel demand and brand the state as a premier tourist destination. The funds from this request will be used to advertise Missouri's tourism destinations and attractions to the traveling public. Such advertising returns dividends back to Missouri, as tourism is an integral part of the Missouri economy, with the industry making significant contributions to economic output, employment, and tax revenues. In 2017, each dollar invested in MDT's budget generated \$80 in additional tourist expenditures and \$3.44 in state tax revenues. Overall, the 2017 Missouri tourism industry generated a record \$16.8 billion impact from 42 million visitors and provided more than 313,000 Missouri jobs.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Statewide Tourism Marketing Program									

**CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>42450C</b>
<b>Division:</b>	<b>Tourism</b>		
<b>Core:</b>	<b>Tourism</b>	<b>HB Section</b>	<b>7.145</b>

**4. FINANCIAL HISTORY**

	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Current Yr.</b>
Appropriation (All Funds)	22,094,111	26,627,668	21,024,500	16,363,881
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	(1,500,000)		0
Budget Authority (All Funds)	22,094,111	25,127,668	21,024,500	16,363,881
Actual Expenditures (All Funds)	19,871,859	19,807,810	9,645,671	N/A
Unexpended (All Funds)	2,222,252	5,319,858	11,378,829	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	2,222,252	5,319,858	11,378,829	N/A
		(1)	(2)	



(1) In FY 2017, the total restriction on the GR transfer was \$4,500,000; however, only \$1,500,000 was restricted from the Tourism Supplemental Revenue Fund spending authority.

(2) In FY 2018, the total restriction on the GR transfer was \$10,000,000; however, nothing was restricted from the Tourism Supplemental Revenue Fund spending authority. Tourism spends all cash available each fiscal year.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
TOURISM**

**5. CORE RECONCILIATION DETAIL**

			<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>									
			PS	38.50	0	0	1,700,869	1,700,869	
			EE	0.00	0	0	5,413,012	5,413,012	
			PD	0.00	0	0	9,250,000	9,250,000	
			<b>Total</b>	<b>38.50</b>	<b>0</b>	<b>0</b>	<b>16,363,881</b>	<b>16,363,881</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>									
Core Reallocation	1756 4942	PD		0.00	0	0	(500,000)	(500,000)	Transfer to separate budget unit - Meet in MO.
Core Reallocation	1812 2192	EE		0.00	0	0	4,850,000	4,850,000	More closely align to budget actuals.
Core Reallocation	1812 4745	PD		0.00	0	0	(4,750,000)	(4,750,000)	More closely align to budget actuals.
Core Reallocation	1812 4929	PD		0.00	0	0	(100,000)	(100,000)	More closely align to budget actuals.
<b>NET DEPARTMENT CHANGES</b>				<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(500,000)</b>	<b>(500,000)</b>	
<b>DEPARTMENT CORE REQUEST</b>									
			PS	38.50	0	0	1,700,869	1,700,869	
			EE	0.00	0	0	10,263,012	10,263,012	
			PD	0.00	0	0	3,900,000	3,900,000	
			<b>Total</b>	<b>38.50</b>	<b>0</b>	<b>0</b>	<b>15,863,881</b>	<b>15,863,881</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>									
Core Reallocation	1812 2192	EE		0.00	0	0	(100,000)	(100,000)	More closely align to budget actuals.
Core Reallocation	1812 4929	PD		0.00	0	0	100,000	100,000	More closely align to budget actuals.
<b>NET GOVERNOR CHANGES</b>				<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	

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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
TOURISM**

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**5. CORE RECONCILIATION DETAIL**

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	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	38.50	0	0	1,700,869	1,700,869	
	EE	0.00	0	0	10,163,012	10,163,012	
	PD	0.00	0	0	4,000,000	4,000,000	
	<b>Total</b>	<b>38.50</b>	<b>0</b>	<b>0</b>	<b>15,863,881</b>	<b>15,863,881</b>	

## DED - BRASS REPORT 9

## DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>TOURISM</b>									
<b>CORE</b>									
PERSONAL SERVICES									
DIVISION OF TOURISM SUPPL REV	1,239,821	32.62	1,700,869	38.50	1,700,869	38.50	1,700,869	38.50	
TOTAL - PS	1,239,821	32.62	1,700,869	38.50	1,700,869	38.50	1,700,869	38.50	
EXPENSE & EQUIPMENT									
DIVISION OF TOURISM SUPPL REV	5,456,588	0.00	5,388,512	0.00	10,238,512	0.00	10,138,512	0.00	
TOURISM MARKETING FUND	6,754	0.00	24,500	0.00	24,500	0.00	24,500	0.00	
TOTAL - EE	5,463,342	0.00	5,413,012	0.00	10,263,012	0.00	10,163,012	0.00	
PROGRAM-SPECIFIC									
DIVISION OF TOURISM SUPPL REV	2,942,508	0.00	8,750,000	0.00	3,900,000	0.00	4,000,000	0.00	
MAJOR ECONOMIC CONVENTION FUND	0	0.00	500,000	0.00	0	0.00	0	0.00	
TOTAL - PD	2,942,508	0.00	9,250,000	0.00	3,900,000	0.00	4,000,000	0.00	
<b>TOTAL</b>	<b>9,645,671</b>	<b>32.62</b>	<b>16,363,881</b>	<b>38.50</b>	<b>15,863,881</b>	<b>38.50</b>	<b>15,863,881</b>	<b>38.50</b>	
<b>Pay Plan - 0000012</b>									
PERSONAL SERVICES									
DIVISION OF TOURISM SUPPL REV	0	0.00	0	0.00	0	0.00	25,717	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	25,717	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>25,717</b>	<b>0.00</b>	
<b>Pay Plan FY19-Cost to Continue - 0000013</b>									
PERSONAL SERVICES									
DIVISION OF TOURISM SUPPL REV	0	0.00	0	0.00	13,730	0.00	13,730	0.00	
TOTAL - PS	0	0.00	0	0.00	13,730	0.00	13,730	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>13,730</b>	<b>0.00</b>	<b>13,730</b>	<b>0.00</b>	
<b>CBIZ - 0000018</b>									
PERSONAL SERVICES									
DIVISION OF TOURISM SUPPL REV	0	0.00	0	0.00	0	0.00	10,915	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	10,915	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>10,915</b>	<b>0.00</b>	

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>TOURISM</b>									
MDT Spending Auth & GR Trf Inc - 1419010									
EXPENSE & EQUIPMENT									
DIVISION OF TOURISM SUPPL REV	0	0.00	0	0.00	4,075,000	0.00	4,075,000	0.00	
TOTAL - EE	0	0.00	0	0.00	4,075,000	0.00	4,075,000	0.00	
PROGRAM-SPECIFIC									
DIVISION OF TOURISM SUPPL REV	0	0.00	0	0.00	925,000	0.00	925,000	0.00	
TOTAL - PD	0	0.00	0	0.00	925,000	0.00	925,000	0.00	
TOTAL	0	0.00	0	0.00	5,000,000	0.00	5,000,000	0.00	
Bicentennial Celebration - 1419014									
PROGRAM-SPECIFIC									
DIVISION OF TOURISM SUPPL REV	0	0.00	0	0.00	0	0.00	350,000	0.00	
TOTAL - PD	0	0.00	0	0.00	0	0.00	350,000	0.00	
TOTAL	0	0.00	0	0.00	0	0.00	350,000	0.00	
GRAND TOTAL	\$9,645,671	32.62	\$16,363,881	38.50	\$20,877,611	38.50	\$21,264,243	38.50	

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## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42450C <b>BUDGET UNIT NAME:</b> Tourism <b>HOUSE BILL SECTION:</b> 7.145	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Tourism
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**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

### DEPARTMENT REQUEST

The Missouri Division of Tourism is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0274 (Division of Tourism Supplemental Revenue Fund). This flexibility ensures that the Division will have the ability to immediately address any identified operational needs.

Total PS - \$1,700,869 x 25% = \$425,217  
 Total EE - \$10,163,012 x 25% = \$2,540,753

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY2018 the Division of Tourism did not use any flexibility between the PS and E&E appropriations.	In FY2019, the Division of Tourism currently does not have flexibility between the PS and E&E appropriations.

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	43,032	1.33	71,732	2.00	74,732	2.00	74,732	2.00
ACCOUNTANT I	7,587	0.23	40,588	1.00	0	0.00	0	0.00
ACCOUNTING ANAL II	0	0.00	40,350	1.00	0	0.00	0	0.00
PUBLIC INFORMATION SPEC I	24,272	0.67	40,588	1.00	40,588	1.00	40,588	1.00
PUBLIC INFORMATION SPEC II	135,471	3.45	132,873	3.00	183,811	4.00	183,811	4.00
PUBLIC INFORMATION COOR	20,541	0.48	87,988	2.00	87,988	2.00	87,988	2.00
TOURIST ASST	195,400	7.69	213,953	8.00	217,953	8.00	217,953	8.00
TOURIST CENTER SPV	257,877	8.12	272,955	8.00	272,955	8.00	272,955	8.00
MANAGEMENT ANALYSIS SPEC I	38,831	1.00	43,113	1.00	47,113	1.00	47,113	1.00
ECON DEV INFO & ADV COOR	0	0.00	25,175	0.50	25,175	0.50	25,175	0.50
COMMUNITY DEV REP I	7,083	0.22	0	0.00	39,000	1.00	39,000	1.00
COMMUNITY DEV REP II	7,311	0.20	43,865	1.00	45,865	1.00	45,865	1.00
FISCAL & ADMINISTRATIVE MGR B1	50,799	1.00	56,854	1.00	56,854	1.00	56,854	1.00
COMMUNITY & ECONOMIC DEV MGRB1	103,232	2.00	115,749	2.00	113,749	2.00	113,749	2.00
COMMUNITY & ECONOMIC DEV MGRB2	124,790	2.00	136,241	2.00	138,241	2.00	138,241	2.00
DIVISION DIRECTOR	55,021	0.63	111,493	1.00	94,493	1.00	94,493	1.00
DESIGNATED PRINCIPAL ASST DIV	127,386	2.60	221,061	3.00	216,061	3.00	216,061	3.00
PRINCIPAL ASST BOARD/COMMISSON	41,188	1.00	46,291	1.00	46,291	1.00	46,291	1.00
<b>TOTAL - PS</b>	<b>1,239,821</b>	<b>32.62</b>	<b>1,700,869</b>	<b>38.50</b>	<b>1,700,869</b>	<b>38.50</b>	<b>1,700,869</b>	<b>38.50</b>
TRAVEL, IN-STATE	14,768	0.00	45,000	0.00	45,000	0.00	45,000	0.00
TRAVEL, OUT-OF-STATE	16,127	0.00	45,000	0.00	45,000	0.00	45,000	0.00
FUEL & UTILITIES	0	0.00	1,000	0.00	1,000	0.00	1,000	0.00
SUPPLIES	13,351	0.00	54,500	0.00	54,500	0.00	54,500	0.00
PROFESSIONAL DEVELOPMENT	160,045	0.00	250,000	0.00	250,000	0.00	250,000	0.00
COMMUNICATION SERV & SUPP	23,738	0.00	36,000	0.00	36,000	0.00	36,000	0.00
PROFESSIONAL SERVICES	5,194,870	0.00	4,780,062	0.00	9,630,062	0.00	9,530,062	0.00
HOUSEKEEPING & JANITORIAL SERV	655	0.00	5,000	0.00	5,000	0.00	5,000	0.00
M&R SERVICES	342	0.00	4,000	0.00	4,000	0.00	4,000	0.00
MOTORIZED EQUIPMENT	0	0.00	2,000	0.00	2,000	0.00	2,000	0.00
OFFICE EQUIPMENT	878	0.00	6,000	0.00	6,000	0.00	6,000	0.00
OTHER EQUIPMENT	2,030	0.00	4,000	0.00	4,000	0.00	4,000	0.00
PROPERTY & IMPROVEMENTS	0	0.00	10,000	0.00	10,000	0.00	10,000	0.00

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# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM</b>								
<b>CORE</b>								
BUILDING LEASE PAYMENTS	36,421	0.00	165,000	0.00	165,000	0.00	165,000	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	2,400	0.00	2,400	0.00	2,400	0.00
MISCELLANEOUS EXPENSES	117	0.00	3,000	0.00	3,000	0.00	3,000	0.00
REBILLABLE EXPENSES	0	0.00	50	0.00	50	0.00	50	0.00
TOTAL - EE	5,463,342	0.00	5,413,012	0.00	10,263,012	0.00	10,163,012	0.00
PROGRAM DISTRIBUTIONS	2,942,508	0.00	9,250,000	0.00	3,900,000	0.00	4,000,000	0.00
TOTAL - PD	2,942,508	0.00	9,250,000	0.00	3,900,000	0.00	4,000,000	0.00
<b>GRAND TOTAL</b>	<b>\$9,645,671</b>	<b>32.62</b>	<b>\$16,363,881</b>	<b>38.50</b>	<b>\$15,863,881</b>	<b>38.50</b>	<b>\$15,863,881</b>	<b>38.50</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$9,645,671	32.62	\$16,363,881	38.50	\$15,863,881	38.50	\$15,863,881	38.50

## PROGRAM DESCRIPTION

**Department: Economic Development**

**HB Section (s): 7.145**

**Program Name: Tourism Marketing Program**

**Program is found in the following core budget(s): Tourism**

**1a. What strategic priority does this program address?**

Data Driven, Regionally Targeted, Customer Centric

**1b. What does this program do?**

- Through the Tourism Marketing Program, the Missouri Division of Tourism (MDT) promotes Missouri as a premier destination for tourists from throughout the U.S. and around the world in order to generate increased state and local tourism revenues and tourism-industry employment.
- MDT annually executes a research based, diversified, paid advertising campaign in up to 35 media markets in 9 surrounding states, a public relations/social media strategy focusing on enhancing Missouri's brand image, and robust cooperative marketing programs with more than 40 statewide, regional, and national domestic marketing organizations.
- MDT utilizes research-based marketing to ensure that it continues to achieve optimum benefits from its advertising expenditures, thereby maximizing state and local tourism revenues and tourism-related employment in the state.

**2a. Provide an activity measure(s) for the program.**

	CY 2016		CY 2017		CY 2018	CY 2019	CY 2020	CY 2021
	Projected	Actual	Projected	Actual	Projected	Projected	Projected	Projected
Number of Visitors Vacationing in Missouri as a Result of MDT's Marketing (millions)	N/A	8.8	7.5	4.6	4.5	4.5	5.0	5.0
Amount of Visitor Spending as a Result of MDT's Marketing (billions)	\$2.00	\$1.97	\$1.70	\$1.11	\$1.00	\$1.00	\$1.10	\$1.10

*Source: Marketing Effectiveness Study, Strategic Marketing and Research Insights (SMARI).*

Note 1: SMARI calculates visitors vacationing in Missouri as a result of MDT's marketing by conducting surveys of 5,110 potential adult travelers in 35 target markets in 9 surrounding states (accuracy level +/-1.37%) to determine the number of tourists attributable to MDT advertising (4.6M).

Note 2: Because MDT purchases media in target markets in order to increase tourism to Missouri, the number of tourists attributable to MDT is directly correlated to the size of the advertising budget. The \$3M restriction in the second half of FY2017 and the \$10M restriction in FY2018 will result in expected decreases in tourists MDT is able to influence to visit Missouri. Due to the cumulative effect of advertising on behavior, MDT expects visitation to further decline in 2018 from 2017. CY2018 and 2019 projections assume MDT's FY19 core funding is restored; it is projected it will take until 2020 to restore MDT-influenced visitation to previous levels.

## PROGRAM DESCRIPTION

**Department:** Economic Development

**HB Section (s):** 7.145

**Program Name:** Tourism Marketing Program

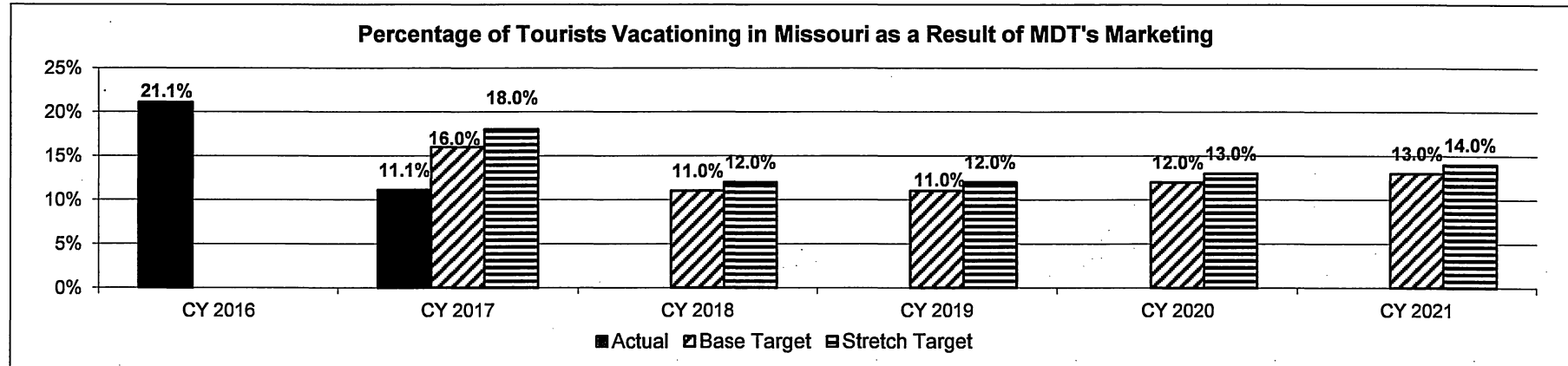
**Program is found in the following core budget(s):** Tourism

**2b. Provide a measure(s) of the program's quality.**

Likelihood to Travel to Missouri (Potential Visitors Aware of MDT Ads)						
	CY 2016	CY 2017	CY 2018	CY 2019	CY 2020	CY 2021
	Actual	Actual	Projected	Projected	Projected	Projected
Very Likely	22%	26%	27%	28%	29%	30%
Somewhat Likely	42%	35%	35%	35%	36%	36%
Not Very Likely	24%	18%	17%	17%	16%	16%
Not At All Likely	12%	22%	21%	20%	19%	18%

*Source: Strategic Marketing and Research Insights (SMARI)*

**2c. Provide a measure(s) of the program's impact.**



*Sources: Marketing Effectiveness Study, Strategic Marketing and Research Insights (SMARI) and Tourism Economics, an Oxford Company*

Note 1: Calculated by dividing the number of tourists attributable to MDT advertising (see 2a) by the total number of visitors to Missouri (42M). The total number of visitors to Missouri is determined by Tourism Economics. (2017 numbers).

## PROGRAM DESCRIPTION

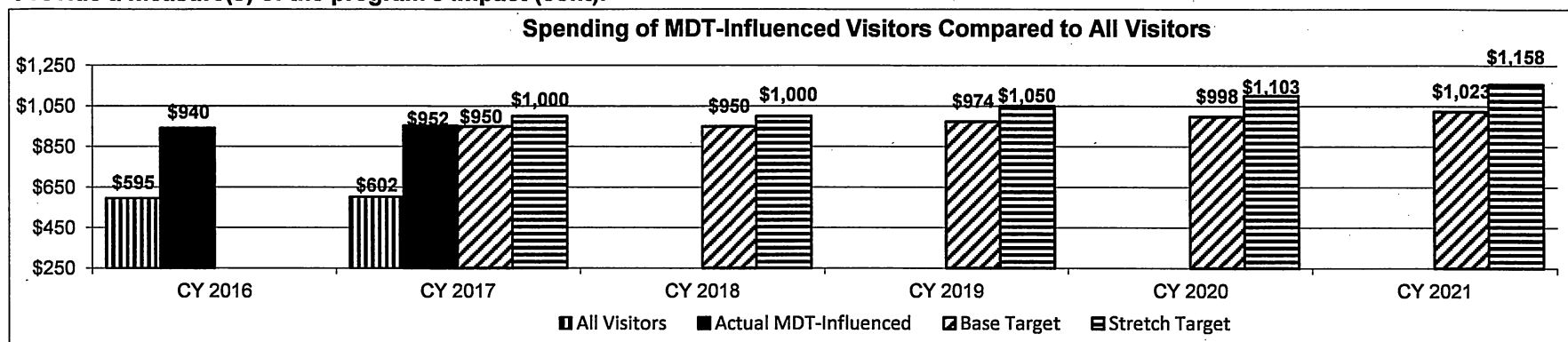
Department: Economic Development

HB Section (s): 7.145

Program Name: Tourism Marketing Program

Program is found in the following core budget(s): Tourism

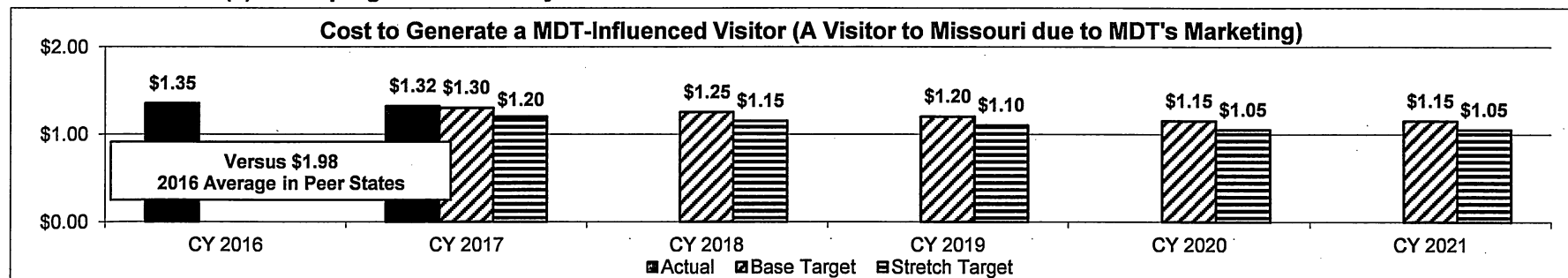
2c. Provide a measure(s) of the program's impact (cont).



Sources: Marketing Effectiveness Study, Strategic Marketing and Research Insights (SMARI) and Tourism Economics, an Oxford Company

Note: This measure compares the average amount spent per trip per party by visitors attributable to MDT's marketing to the average amount spent per trip per party for all Missouri visitors. SMARI calculates the average amount of visitor spending by MDT-influenced visitors by conducting surveys of 5,110 potential adult travelers in 35 target markets in 9 surrounding states (accuracy level +/-1.37%) to determine the amount of visitor spending attributable to MDT's advertising. The average amount of spending per trip by all visitors in Missouri is determined by Tourism Economics.

2d. Provide a measure(s) of the program's efficiency.



Source: Strategic Marketing and Research Insights (SMARI).

Note: This measure is calculated by dividing MDT's marketing budget by the number of MDT-influenced visitors.

## PROGRAM DESCRIPTION

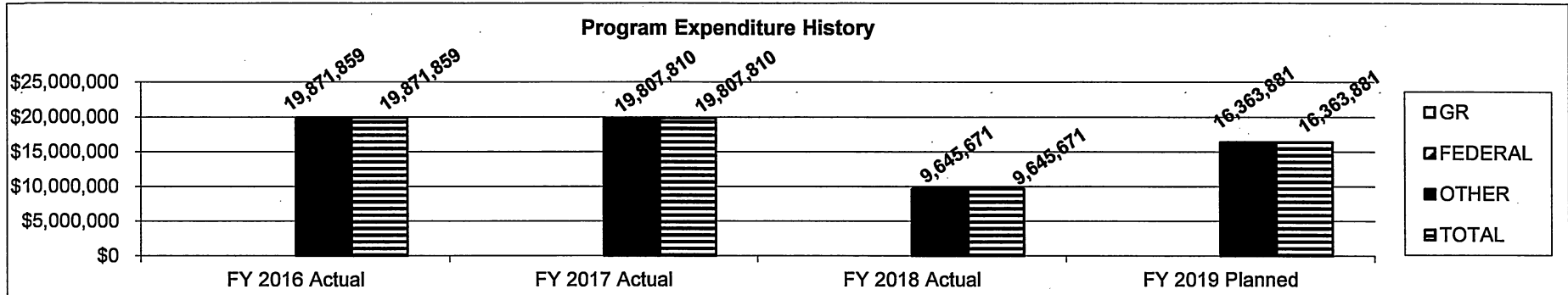
Department: Economic Development

HB Section (s): 7.145

Program Name: Tourism Marketing Program

Program is found in the following core budget(s): Tourism

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

Tourism Supplemental Revenue Fund (0274) and Tourism Marketing Fund (0650)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 620.450 through 620.467, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No



## NEW DECISION ITEM

RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42450C and 42460C
<b>Division:</b> Tourism	
<b>DI Name:</b> MDT Spending Authority and GR Transfer Incr. <b>DI#</b> 1419010	<b>HB Section</b> 7.145 and 7.150

**1. AMOUNT OF REQUEST**

FY 2020 Budget Request				
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	4,075,000	4,075,000
PSD	0	0	925,000	925,000
TRF	5,000,000	0	0	5,000,000
Total	5,000,000	0	5,000,000	10,000,000
FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				

FY 2020 Governor's Recommendation				
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	4,075,000	4,075,000
PSD	0	0	925,000	925,000
TRF	5,000,000	0	0	5,000,000
Total	5,000,000	0	5,000,000	10,000,000
FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				

Other Funds: Tourism Supplemental Revenue Fund (0274)

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Increase GR Transfer and Corresponding Spending Authority</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The funding for the Division of Tourism is through a General Revenue transfer to the Tourism Supplemental Revenue Fund (TSRF). The authority for the Division of Tourism Marketing Program is provided for in Sections 620.450 through 620.467, RSMo.

This \$5,000,000 request will increase the GR transfer into the TSRF and the corresponding spending authority to be used in the tourism budget to promote Missouri's tourism destinations and attractions to the traveling public with a fully integrated marketing strategy based upon sound research. Additional funding will enhance efforts to showcase Missouri's tourism opportunities and potentially bring more events to Missouri. As we welcome more visitors to our diverse state, we are helping to create jobs, build our economy, and strengthen the foundation of communities across Missouri.

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42450C and 42460C
<b>Division:</b> Tourism	
<b>DI Name:</b> MDT Spending Authority and GR Transfer Incr. <b>DI#1419010</b>	<b>HB Section</b> 7.145 and 7.150

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

This request includes a \$5,000,000 GR increase to the Tourism Supplemental Revenue Transfer Fund (TSRF) along with a \$5,000,000 increase in spending authority. This increase will restore Tourism's budget closer to the FY15 (\$21.9M), FY16 (\$20.8M), and FY17 (\$20.7M) amounts. As shown in Tourism's Program Description performance measures, the number of visitors vacationing in Missouri and the amount visitors are spending as a result of Tourism's marketing has dropped in CY17 and CY18 when Tourism's budget was cut in half due to the \$10 million restriction. This funding will be used in the Missouri Division of Tourism's marketing plans to increase the division's reach into new and current markets.

As the official destination marketing organization charged with promoting Missouri as a leisure travel destination, the Missouri Division of Tourism (MDT) plans and implements a wide variety of marketing and strategic sales initiatives. Our goal is to deliver the right message, through the right medium, to the right audience, at the right time, in order to maximize the economic impact of travel to the Show-Me State.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS	E
							0	0.0		
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0	
							0			
400 Professional Services					4,075,000		4,075,000			
<b>Total EE</b>	0		0		4,075,000		4,075,000		0	
Program Distributions					925,000		925,000			
<b>Total PSD</b>	0		0		925,000		925,000		0	
Transfers	5,000,000						5,000,000			
<b>Total TRF</b>	5,000,000		0		0		5,000,000		0	
<b>Grand Total</b>	<b>5,000,000</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>5,000,000</b>	<b>0.0</b>	<b>10,000,000</b>	<b>0.0</b>	<b>0</b>	

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

Department: Economic Development				Budget Unit		42450C and 42460C				
Division: Tourism										
DI Name: MDT Spending Authority and GR Transfer Incr.		DI#1419010		HB Section		7.145 and 7.150				
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	E
							0			
							0	0.0		
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0	
							0			
							0			
400 Professional Services					4,075,000		4,075,000			
							0			
Total EE	0		0		4,075,000		4,075,000		0	
Program Distributions					925,000		925,000			
Total PSD	0		0		925,000		925,000		0	
Transfers	5,000,000						5,000,000			
Total TRF	5,000,000		0		0		5,000,000		0	
Grand Total	5,000,000	0.0	0	0.0	5,000,000	0.0	10,000,000	0.0	0	

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42450C and 42460C
<b>Division:</b> Tourism	
<b>DI Name:</b> MDT Spending Authority and GR Transfer Incr. <b>DI#</b> 1419010	<b>HB Section</b> 7.145 and 7.150

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an activity measure(s) for the program.**

Refer to the Core and Program Description Forms.

**6b. Provide a measure(s) of the program's quality.**

Refer to the Core and Program Description Forms.

**6c. Provide a measure(s) of the program's impact.**

Refer to the Core and Program Description Forms.

**6d. Provide a measure(s) of the program's efficiency.**

Refer to the Core and Program Description Forms.

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42450C and 42460C
<b>Division:</b> Tourism	
<b>DI Name:</b> MDT Spending Authority and GR Transfer Incr. <b>DI#1419010</b>	<b>HB Section</b> 7.145 and 7.150

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

Tourism works with industry partners and the ad agency of record to maximize the number of visitors to Missouri.

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM</b>								
<b>MDT Spending Auth &amp; GR Trf Inc - 1419010</b>								
PROFESSIONAL SERVICES	0	0.00	0	0.00	4,075,000	0.00	4,075,000	0.00
TOTAL - EE	0	0.00	0	0.00	4,075,000	0.00	4,075,000	0.00
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	925,000	0.00	925,000	0.00
TOTAL - PD	0	0.00	0	0.00	925,000	0.00	925,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,000,000</b>	<b>0.00</b>	<b>\$5,000,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$5,000,000	0.00	\$5,000,000	0.00

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42450C
<b>Division:</b> Tourism	
<b>DI Name:</b> Bicentennial Celebration <b>DI#</b> 1419014	<b>HB Section</b> 7.145

**1. AMOUNT OF REQUEST**

	FY 2020 Budget Request				E
	GR	Federal	Other	Total	
PS	0	0	0	0	
EE	0	0	0	0	
PSD	0	0	0	0	
TRF	0	0	0	0	
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
 <b>FTE</b>	 <b>0.00</b>	 <b>0.00</b>	 <b>0.00</b>	 <b>0.00</b>	

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2020 Governor's Recommendation				E
	GR	Federal	Other	Total	
PS	0	0	0	0	
EE	0	0	0	0	
PSD	0	0	350,000	350,000	
TRF	350,000	0	0	350,000	
<b>Total</b>	<b>350,000</b>	<b>0</b>	<b>350,000</b>	<b>700,000</b>	
 <b>FTE</b>	 <b>0.00</b>	 <b>0.00</b>	 <b>0.00</b>	 <b>0.00</b>	

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Missouri Bicentennial Celebration	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

In accordance with Executive Order 18-07, this funding will be used by the Missouri Bicentennial Commission for planning, celebrating, and commemorating, in a series of events, Missouri's bicentennial. The state's 200<sup>th</sup> anniversary is a special occasion, and worthy of celebration and commemoration. This funding will be used to promote the state's history, celebrate a historic anniversary, and look toward the future.

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42450C
<b>Division:</b> Tourism	
<b>DI Name:</b> Bicentennial Celebration <b>DI#</b> 1419014	<b>HB Section</b> 7.145

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS	E
							0			
							0	0.0		
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	
							0			
							0			
							0			
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>	
Program Distributions							0			
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>	
Transfers										
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>	
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	



**NEW DECISION ITEM**

RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>				<b>Budget Unit</b> <u>42450C</u>						
<b>Division: Tourism</b>										
<b>DI Name: Bicentennial Celebration</b>		<b>DI# 1419014</b>		<b>HB Section</b> <u>7.145</u>						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	E
							0			
							0	0.0		
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	
							0			
							0			
							0			
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>	
Program Distributions					350,000		350,000			
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>350,000</u>		<u>350,000</u>		<u>0</u>	
Transfers	350,000						350,000			
<b>Total TRF</b>	<u>350,000</u>		<u>0</u>		<u>0</u>		<u>350,000</u>		<u>0</u>	
<b>Grand Total</b>	<u>350,000</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>350,000</u>	<u>0.0</u>	<u>700,000</u>	<u>0.0</u>	<u>0</u>	

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit:</b> 42450C
<b>Division:</b> Tourism	
<b>DI Name:</b> Bicentennial Celebration <b>DI#</b> 1419014	<b>HB Section:</b> 7.145

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an activity measure(s) for the program.**

**6b. Provide a measure(s) of the program's quality.**

**6c. Provide a measure(s) of the program's impact.**

**6d. Provide a measure(s) of the program's efficiency.**

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM</b>								
<b>Bicentennial Celebration - 1419014</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	350,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	350,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$350,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$350,000	0.00

# CORE DECISION ITEM

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>42465C</b>
<b>Division:</b>	<b>Tourism</b>		
<b>Core:</b>	<b>Missouri Film Office</b>	<b>HB Section</b>	<b>7.145</b>

## 1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	100,115	100,115
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>100,115</b>	<b>100,115</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Tourism Supplemental Revenue Fund (0274)

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	100,115	100,115
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>100,115</b>	<b>100,115</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

NOTE: Tourism Supplemental Revenue Fund (0274)

## 2. CORE DESCRIPTION

The Missouri Film Office was established in 1983 to attract film, television, video and cable production to Missouri and to promote the growth of the film and video production industry within Missouri. The Missouri Film Office serves as the official central point of contact for all statewide inquiries concerning film, TV shows/segments, commercials, web content, and scripted motion media. The production and distribution of films and television programs is one of the nation's most valuable cultural and economic resources, and in Missouri more than 16,000 workers are employed in the industry with salaries above the national average. The office maintains and markets a large photo database of diverse locations across the state and keeps current a statewide database of skilled workers, special equipment operators and support service companies. Many small businesses provide support to the film industry in Missouri, including transportation, food service, hospitality, retail, accounting, information management, equipment rental, heavy machine leasing, specialized design services, fine arts schools, lawyers, and managers for public figures and independent artists. Missouri Film Office efforts serve to maximize the economic impact as well as national and international exposure of Missouri-filmed production for the state.

The Missouri Film Commission was created in 1996 per §620.1200, RSMo, as part of the Missouri Department of Economic Development (DED). The purpose of the five member Commission is to advise the director of the DED on the promotion of development of film production and facilities in Missouri.

## 3. PROGRAM LISTING (list programs included in this core funding)

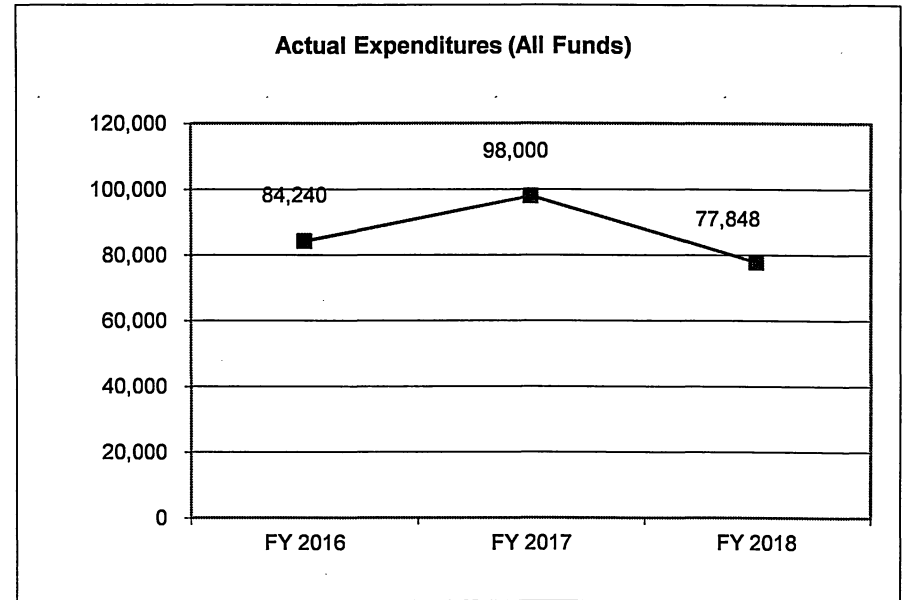
Missouri Film Office

# CORE DECISION ITEM

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>42465C</b>
<b>Division:</b>	<b>Tourism</b>		
<b>Core:</b>	<b>Missouri Film Office</b>	<b>HB Section</b>	<b>7.145</b>

## 4. FINANCIAL HISTORY

	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Current Yr.</b>
Appropriation (All Funds)	100,115	100,115	100,115	100,115
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	100,115	100,115	100,115	100,115
Actual Expenditures (All Funds)	84,240	98,000	77,848	N/A
Unexpended (All Funds)	15,875	2,115	22,267	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	15,875	2,115	22,267	N/A



\*Restricted amount is as of: \_\_\_\_\_

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:** In FY 2018, the total restriction on the GR transfer was \$10,000,000; however, nothing was restricted from the Tourism Supplemental Revenue Fund spending authority. The Film Office did not spend their entire appropriation due to the shortage of cash.

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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
FILM OFFICE**

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**5. CORE RECONCILIATION DETAIL**

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	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	EE	0.00	0	0	100,115	100,115	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>100,115</b>	<b>100,115</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	EE	0.00	0	0	100,115	100,115	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>100,115</b>	<b>100,115</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	EE	0.00	0	0	100,115	100,115	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>100,115</b>	<b>100,115</b>	

# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>FILM OFFICE</b>									
<b>CORE</b>									
EXPENSE & EQUIPMENT									
DIVISION OF TOURISM SUPPL REV	77,848	0.00	100,115	0.00	100,115	0.00	100,115	0.00	
TOTAL - EE	77,848	0.00	100,115	0.00	100,115	0.00	100,115	0.00	
TOTAL	77,848	0.00	100,115	0.00	100,115	0.00	100,115	0.00	
GRAND TOTAL	\$77,848	0.00	\$100,115	0.00	\$100,115	0.00	\$100,115	0.00	

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# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FILM OFFICE</b>								
<b>CORE</b>								
TRAVEL, IN-STATE	8,753	0.00	12,341	0.00	12,341	0.00	12,341	0.00
TRAVEL, OUT-OF-STATE	9,825	0.00	7,102	0.00	7,102	0.00	7,102	0.00
SUPPLIES	13,898	0.00	17,976	0.00	17,976	0.00	17,976	0.00
PROFESSIONAL DEVELOPMENT	32,538	0.00	20,001	0.00	35,001	0.00	35,001	0.00
COMMUNICATION SERV & SUPP	846	0.00	1,591	0.00	1,591	0.00	1,591	0.00
PROFESSIONAL SERVICES	8,458	0.00	29,614	0.00	14,614	0.00	14,614	0.00
OTHER EQUIPMENT	1,746	0.00	2,934	0.00	2,934	0.00	2,934	0.00
BUILDING LEASE PAYMENTS	0	0.00	4,215	0.00	4,215	0.00	4,215	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	2,236	0.00	2,236	0.00	2,236	0.00
MISCELLANEOUS EXPENSES	1,784	0.00	2,105	0.00	2,105	0.00	2,105	0.00
<b>TOTAL - EE</b>	<b>77,848</b>	<b>0.00</b>	<b>100,115</b>	<b>0.00</b>	<b>100,115</b>	<b>0.00</b>	<b>100,115</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$77,848</b>	<b>0.00</b>	<b>\$100,115</b>	<b>0.00</b>	<b>\$100,115</b>	<b>0.00</b>	<b>\$100,115</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$77,848	0.00	\$100,115	0.00	\$100,115	0.00	\$100,115	0.00



## PROGRAM DESCRIPTION

**Department: Economic Development**

**HB Section(s): 7.145**

**Program Name: Missouri Film Office**

**Program is found in the following core budget(s): Missouri Film Office**

**1a. What strategic priority does this program address?**

Laser Focused and Customer Centric

**1b. What does this program do?**

- The Missouri Film Office works to bring film, television, commercial and web production to Missouri and to promote the growth of the film and video production industry within Missouri by marketing Missouri to filmmakers through in-person meetings, distribution of marketing materials, and social media; responding to inquiries about possible Missouri projects; providing filmmakers information about available city and state resources; setting up location scouting trips; and providing logistical support during filming. The office also coordinates the Missouri Stories Scriptwriting Fellowship Program, an initiative to increase the number of film and TV scripts set in Missouri.
- The one-person office partners with the Kansas City Film Office as well as film liaisons in Convention and Visitors Bureaus across the state to leverage the Office's resources.
- According to a Tourism Economics study, in 2015 the Missouri film industry generated nearly \$1.2 billion in economic impact and contributed \$45.7 million in state taxes and another \$38.2 million in local taxes. In 2016, the Missouri film industry supported over 16,000 jobs with salaries higher than the national average.

**2a. Provide an activity measure(s) for the program.**

	FY 2016		FY 2017		FY 2018		FY 2019	FY 2020	FY 2021
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Film Projects Assisted (1)	150	172	150	181	180	188	190	192	194
Film Office Web Site Visits	10,000	12,892	10,000	10,749	10,000	11,218	11,220	11,230	11,240
Mo Stories Script Submissions	50	62	50	48	50	52	55	60	65

Note 1: Film projects assisted include feature films, short films, TV series and episodes, web content, music videos, film festivals, and film events.

**2b. Provide a measure(s) of the program's quality.**

Satisfaction with Assistance Provide by the Missouri Film Office				
	FY 2018	FY 2019	FY 2020	FY 2021
	Actual	Projected	Projected	Projected
Extremely Satisfied	66.7%	67.0%	68.0%	69.0%
Very Satisfied	25.0%	26.0%	27.0%	28.0%
Moderately Satisfied	0.0%	1.0%	1.0%	1.0%
Somewhat Dissatisfied	4.2%	3.0%	2.0%	1.0%
Not at all Satisfied	4.2%	3.0%	2.0%	1.0%

Note 1: The Missouri Film Office has developed a survey to determine the satisfaction with the projects assisted annually by the Missouri Film Office. Satisfaction was measured on a 5-point scale: not at all satisfied, somewhat dissatisfied, moderately satisfied, very satisfied, or extremely satisfied.

## PROGRAM DESCRIPTION

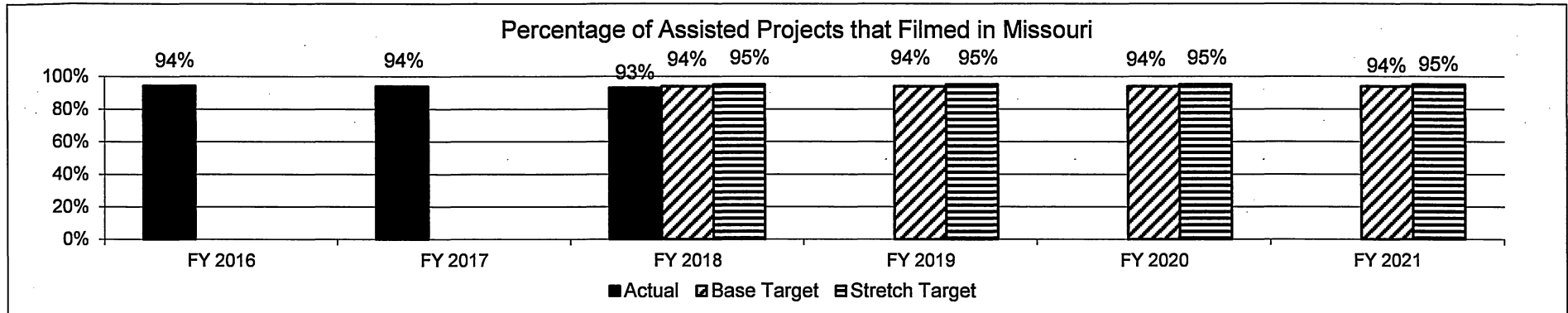
**Department:** Economic Development

**HB Section(s):** 7.145

**Program Name:** Missouri Film Office

**Program is found in the following core budget(s):** Missouri Film Office

**2c. Provide a measure(s) of the program's impact.**



Note 1: Measure calculated by dividing the number of projects filming in Missouri by the total number assisted by the Film Office. Base/Stretch goals indicate continued strength in conversions.

Note 2: The Missouri Film Office has developed a survey to determine what share of the film and television productions assisted annually chose to film in Missouri as a direct result of the Film Office's efforts. The performance measure compares the percentage of productions indicating that Missouri Film Office assistance was very influential in their decision to locate in Missouri to all productions assisted.

Note 3: While not part of a formal survey, two 2016 productions reported to the Missouri Film Office that their efforts were instrumental in the productions being located in Missouri: (1) the Netflix series *Ozark*, which spent \$127,376 during its filming, and (2) the film *All Creatures*, which spent \$720,000 during its filming.

**Share of Film Projects that Filmed in Missouri as a  
Direct Result of a Missouri Film Office Effort**

	FY 2018	FY 2019	FY 2020	FY 2021
	Actual	Projected	Projected	Projected
Absolutely or Very Much Influenced	22.2%	24.0%	26.0%	28.0%
Moderately or Slightly Influenced	16.7%	17.0%	19.0%	22.0%
Not at all Influenced	61.1%	59.0%	55.0%	50.0%

## PROGRAM DESCRIPTION

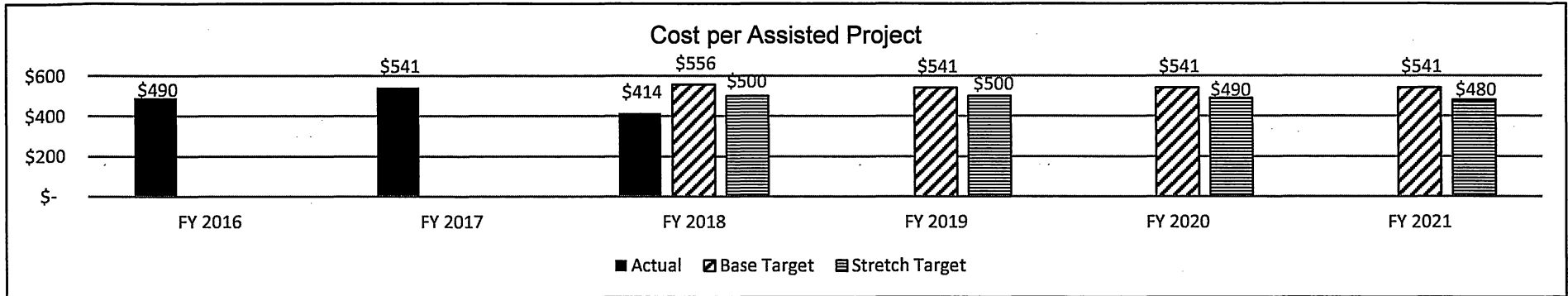
**Department:** Economic Development

**HB Section(s):** 7.145

**Program Name:** Missouri Film Office

**Program is found in the following core budget(s):** Missouri Film Office

**2d. Provide a measure(s) of the program's efficiency.**



Note 1: Measure calculated by dividing the cost of the Film Office Operations by the number of Film Projects Assisted. Base target assumes consistent costs and film project activity. In FY 2018, a \$10,000,000 restriction in Division of Tourism resulted in fewer film office expenditures.

## PROGRAM DESCRIPTION

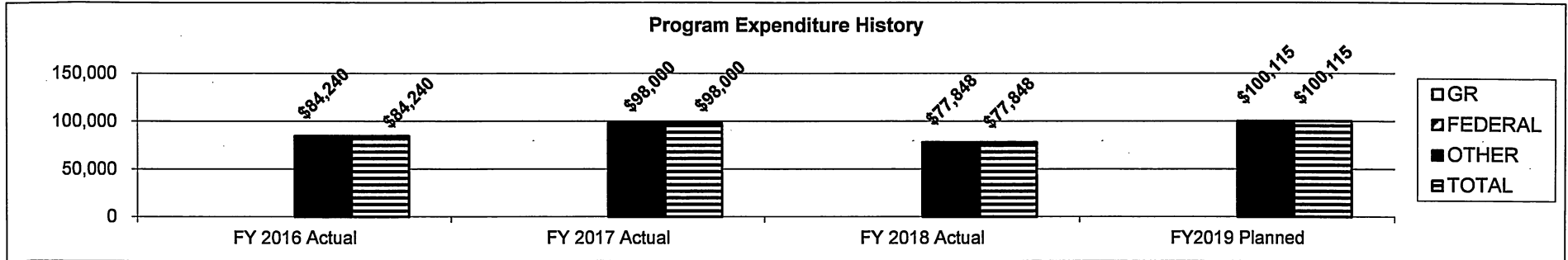
Department: **Economic Development**

HB Section(s): **7.145**

Program Name: **Missouri Film Office**

Program is found in the following core budget(s): **Missouri Film Office**

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: The FY 2018 actual expenditures were down due to a \$10,000,000 restriction in cash in Division of Tourism.

4. What are the sources of the "Other " funds?

Tourism Supplemental Revenue Fund (0274)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1200, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

# CORE DECISION ITEM

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>42460C</b>
<b>Division:</b>	<b>Tourism</b>		
<b>Core:</b>	<b>Tourism Supplemental Revenue Fund Transfer</b>	<b>HB Section</b>	<b>7.150</b>

## 1. CORE FINANCIAL SUMMARY

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	15,734,261	0	0	15,734,261
<b>Total</b>	<b>15,734,261</b>	<b>0</b>	<b>0</b>	<b>15,734,261</b>

FTE 0.00 0.00 0.00 0.00

Est. Fringe 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	15,734,261	0	0	15,734,261
<b>Total</b>	<b>15,734,261</b>	<b>0</b>	<b>0</b>	<b>15,734,261</b>

FTE 0.00 0.00 0.00 0.00

Est. Fringe 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds:

## 2. CORE DESCRIPTION

This core decision item is the General Revenue transfer that provides funding to the Tourism Supplemental Revenue Fund, which is the source of funding for the Division of Tourism and the Missouri Film Office. The authority for the Division of Tourism Statewide Tourism Marketing Program is provided for in Sections 620.450 through 620.467, RSMo. The authority for the Missouri Film Office is provided for in Section 620.1200, RSMo. Section 620.467, RSMo identifies the tourism industry classification codes used to determine the amount of General Revenue funds to be transferred into the Tourism Supplemental Revenue Fund.

See the core decision items for the Division of Tourism and the Missouri Film Office for details about these programs.

## 3. PROGRAM LISTING (list programs included in this core funding)

Tourism Supplemental Revenue Fund Transfer

**CORE DECISION ITEM**

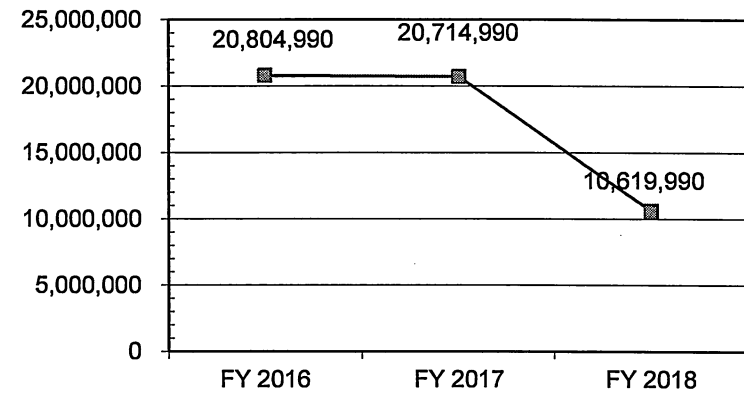
<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>42460C</b>
<b>Division:</b>	<b>Tourism</b>		
<b>Core:</b>	<b>Tourism Supplemental Revenue Fund Transfer</b>	<b>HB Section</b>	<b>7.150</b>

**4. FINANCIAL HISTORY**

	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Current Yr.</b>
Appropriation (All Funds)	21,448,443	25,948,443	20,948,443	15,734,261
Less Reverted (All Funds)	(643,453)	(733,453)	(328,453)	(472,028)
Less Restricted (All Funds)	0	(4,500,000)	0	0
Budget Authority (All Funds)	20,804,990	20,714,990	20,619,990	15,262,233
Actual Expenditures (All Funds)	20,804,990	20,714,990	10,619,990	N/A
Unexpended (All Funds)	0	0	10,000,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	10,000,000	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

(1)

**Actual Expenditures (All Funds)**



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restriction (when applicable).

**NOTES:** (1) The \$10,000,000 of unexpended funds in FY 2018 is due to a \$10,000,000 restriction not being released until 6-29-2018.  
 Only \$10,619,990 of general revenue was actually transferred in FY 2018.

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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT**  
**TOURISM-TRANSFER**

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**5. CORE RECONCILIATION DETAIL**

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	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	15,734,261	0	0	15,734,261	
	<b>Total</b>	<b>0.00</b>	<b>15,734,261</b>	<b>0</b>	<b>0</b>	<b>15,734,261</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	15,734,261	0	0	15,734,261	
	<b>Total</b>	<b>0.00</b>	<b>15,734,261</b>	<b>0</b>	<b>0</b>	<b>15,734,261</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	15,734,261	0	0	15,734,261	
	<b>Total</b>	<b>0.00</b>	<b>15,734,261</b>	<b>0</b>	<b>0</b>	<b>15,734,261</b>	

# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>TOURISM-TRANSFER</b>									
<b>CORE</b>									
FUND TRANSFERS									
GENERAL REVENUE	10,619,990	0.00	15,734,261	0.00	15,734,261	0.00	15,734,261	0.00	
TOTAL - TRF	10,619,990	0.00	15,734,261	0.00	15,734,261	0.00	15,734,261	0.00	
<b>TOTAL</b>	<b>10,619,990</b>	<b>0.00</b>	<b>15,734,261</b>	<b>0.00</b>	<b>15,734,261</b>	<b>0.00</b>	<b>15,734,261</b>	<b>0.00</b>	
<b>Pay Plan - 0000012</b>									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	33,330	0.00	
TOTAL - TRF	0	0.00	0	0.00	0	0.00	33,330	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>33,330</b>	<b>0.00</b>	
<b>Pay Plan FY19-Cost to Continue - 0000013</b>									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	17,680	0.00	
TOTAL - TRF	0	0.00	0	0.00	0	0.00	17,680	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>17,680</b>	<b>0.00</b>	
<b>CBIZ - 0000018</b>									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	14,055	0.00	
TOTAL - TRF	0	0.00	0	0.00	0	0.00	14,055	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>14,055</b>	<b>0.00</b>	
<b>MDT Spending Auth &amp; GR Trf Inc - 1419010</b>									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	0	0.00	5,000,000	0.00	5,000,000	0.00	
TOTAL - TRF	0	0.00	0	0.00	5,000,000	0.00	5,000,000	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>5,000,000</b>	<b>0.00</b>	<b>5,000,000</b>	<b>0.00</b>	

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>TOURISM-TRANSFER</b>									
Bicentennial Celebration - 1419014									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	350,000	0.00	
TOTAL - TRF	0	0.00	0	0.00	0	0.00	350,000	0.00	
TOTAL	0	0.00	0	0.00	0	0.00	350,000	0.00	
GRAND TOTAL	\$10,619,990	0.00	\$15,734,261	0.00	\$20,734,261	0.00	\$21,149,326	0.00	

1/24/19 17:17

im\_disummary

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM-TRANSFER</b>								
<b>CORE</b>								
TRANSFERS OUT	10,619,990	0.00	15,734,261	0.00	15,734,261	0.00	15,734,261	0.00
TOTAL - TRF	10,619,990	0.00	15,734,261	0.00	15,734,261	0.00	15,734,261	0.00
<b>GRAND TOTAL</b>	<b>\$10,619,990</b>	<b>0.00</b>	<b>\$15,734,261</b>	<b>0.00</b>	<b>\$15,734,261</b>	<b>0.00</b>	<b>\$15,734,261</b>	<b>0.00</b>
GENERAL REVENUE	\$10,619,990	0.00	\$15,734,261	0.00	\$15,734,261	0.00	\$15,734,261	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

<b>Department: Economic Development</b>	<b>HB Section (s): 7.150</b>
<b>Program Name: Tourism Supplemental Revenue Fund Transfer</b>	
<b>Program is found in the following core budget(s): Tourism</b>	

**1a. What strategic priority does this program address?**  
 Data Driven and Customer Centric

**1b. What does this program do?**  
 This is the General Revenue transfer that provides funding to the Tourism Supplemental Revenue Fund, which is the source of funding for the Division of Tourism and the Missouri Film Office. The authority for the Division of Tourism Statewide Tourism Marketing Program is provided for in Sections 620.450 through 620.467, RSMo. The authority for the Missouri Film Office is provided for in Section 620.1200, RSMo. Section 620.467, RSMo identifies the tourism industry classification codes used to determine the amount of General Revenue funds to be transferred into the Tourism Supplemental Revenue Fund.

See the Program Description Forms for the Statewide Tourism Marketing Program and the Missouri Film Office for an explanation of these programs and how they contribute to tourism-related economic development.

**2a. Provide an activity measure() for the program.**  
 This is a GR transfer. Please refer to the Program Description for the **Statewide Tourism Marketing Program and the Missouri Film Office.**

**2b. Provide a measure(s) of the program's quality.**  
 This is a GR transfer. Please refer to the Program Description for the **Statewide Tourism Marketing Program and the Missouri Film Office.**

**2c. Provide a measure(s) of the program's impact.**  
 This is a GR transfer. Please refer to the Program Description for the **Statewide Tourism Marketing Program and the Missouri Film Office.**

**2d. Provide a measure(s) of the program's efficiency.**  
 This is a GR transfer. Please refer to the Program Description for the **Statewide Tourism Marketing Program and the Missouri Film Office.**

## PROGRAM DESCRIPTION

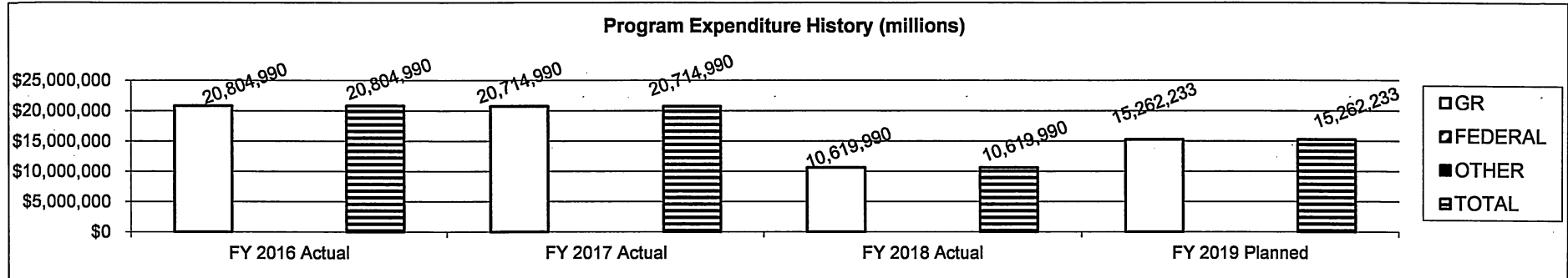
**Department:** Economic Development

**HB Section (s):** 7.150

**Program Name:** Tourism Supplemental Revenue Fund Transfer

**Program is found in the following core budget(s):** Tourism

**3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned expenditures for GR reflect the 3% Governor's Reserve.

**4. What are the sources of the "Other " funds?**

N/A

**5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 620.450 through 620.467, RSMo, and Section 620.1200, RSMo.

**6. Are there federal matching requirements? If yes, please explain.**

No

**7. Is this a federally mandated program? If yes, please explain.**

No

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42450C and 42460C
<b>Division:</b> Tourism	
<b>DI Name:</b> MDT Spending Authority and GR Transfer Incr. <b>DI#1419010</b>	<b>HB Section</b> 7.145 and 7.150

**1. AMOUNT OF REQUEST**

FY 2020 Budget Request					FY 2020 Governor's Recommendation						
	GR	Federal	Other	Total	E		GR	Federal	Other	Total	E
PS	0	0	0	0		PS	0	0	0	0	
EE	0	0	4,075,000	4,075,000		EE	0	0	4,075,000	4,075,000	
PSD	0	0	925,000	925,000		PSD	0	0	925,000	925,000	
TRF	5,000,000	0	0	5,000,000		TRF	5,000,000	0	0	5,000,000	
Total	5,000,000	0	5,000,000	10,000,000		Total	5,000,000	0	5,000,000	10,000,000	
FTE	0.00	0.00	0.00	0.00		FTE	0.00	0.00	0.00	0.00	
Est. Fringe	0	0	0	0		Est. Fringe	0	0	0	0	
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.						Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					

Other Funds: Tourism Supplemental Revenue Fund (0274)

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Increase GR Transfer and Corresponding Spending Authority</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The funding for the Division of Tourism is through a General Revenue transfer to the Tourism Supplemental Revenue Fund (TSRF). The authority for the Division of Tourism Marketing Program is provided for in Sections 620.450 through 620.467, RSMo.

This \$5,000,000 request will increase the GR transfer into the TSRF and the corresponding spending authority to be used in the tourism budget to promote Missouri's tourism destinations and attractions to the traveling public with a fully integrated marketing strategy based upon sound research. Additional funding will enhance efforts to showcase Missouri's tourism opportunities and potentially bring more events to Missouri. As we welcome more visitors to our diverse state, we are helping to create jobs, build our economy, and strengthen the foundation of communities across Missouri.

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42450C and 42460C
<b>Division:</b> Tourism	
<b>DI Name:</b> MDT Spending Authority and GR Transfer Incr. <b>DI#1419010</b>	<b>HB Section</b> 7.145 and 7.150

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

This request includes a \$5,000,000 GR increase to the Tourism Supplemental Revenue Transfer Fund (TSRF) along with a \$5,000,000 increase in spending authority. This increase will restore Tourism's budget closer to the FY15 (\$21.9M), FY16 (\$20.8M), and FY17 (\$20.7M) amounts. As shown in Tourism's Program Description performance measures, the number of visitors vacationing in Missouri and the amount visitors are spending as a result of Tourism's marketing has dropped in CY17 and CY18 when Tourism's budget was cut in half due to the \$10 million restriction. This funding will be used in the Missouri Division of Tourism's marketing plans to increase the division's reach into new and current markets.

As the official destination marketing organization charged with promoting Missouri as a leisure travel destination, the Missouri Division of Tourism (MDT) plans and implements a wide variety of marketing and strategic sales initiatives. Our goal is to deliver the right message, through the right medium, to the right audience, at the right time, in order to maximize the economic impact of travel to the Show-Me State.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS	E
							0	0.0		
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0	
							0			
400 Professional Services					4,075,000		4,075,000			
<b>Total EE</b>	0		0		4,075,000		4,075,000		0	
Program Distributions					925,000		925,000			
<b>Total PSD</b>	0		0		925,000		925,000		0	
Transfers	5,000,000						5,000,000			
<b>Total TRF</b>	5,000,000		0		0		5,000,000		0	
<b>Grand Total</b>	<b>5,000,000</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>5,000,000</b>	<b>0.0</b>	<b>10,000,000</b>	<b>0.0</b>	<b>0</b>	

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department: Economic Development</b>				<b>Budget Unit</b>		42450C and 42460C				
<b>Division: Tourism</b>										
<b>DI Name: MDT Spending Authority and GR Transfer Incr.</b>				<b>DI#1419010</b>		<b>HB Section</b>		7.145 and 7.150		
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>	<b>E</b>
							0			
							0	0.0		
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	
							0			
							0			
400 Professional Services					4,075,000		4,075,000			
							0			
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>4,075,000</b>		<b>4,075,000</b>		<b>0</b>	
Program Distributions					925,000		925,000			
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>925,000</b>		<b>925,000</b>		<b>0</b>	
Transfers	5,000,000						5,000,000			
<b>Total TRF</b>	<b>5,000,000</b>		<b>0</b>		<b>0</b>		<b>5,000,000</b>		<b>0</b>	
<b>Grand Total</b>	<b>5,000,000</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>5,000,000</b>	<b>0.0</b>	<b>10,000,000</b>	<b>0.0</b>	<b>0</b>	

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> <u>Economic Development</u>	<b>Budget Unit</b> <u>42450C and 42460C</u>
<b>Division:</b> <u>Tourism</u>	
<b>DI Name:</b> <u>MDT Spending Authority and GR Transfer Incr.</u> <b>DI#</b> <u>1419010</u>	<b>HB Section</b> <u>7.145 and 7.150</u>

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an activity measure(s) for the program.**  
Refer to the Core and Program Description Forms.

**6b. Provide a measure(s) of the program's quality.**  
Refer to the Core and Program Description Forms.

**6c. Provide a measure(s) of the program's impact.**  
Refer to the Core and Program Description Forms.

**6d. Provide a measure(s) of the program's efficiency.**  
Refer to the Core and Program Description Forms.



**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42450C and 42460C
<b>Division:</b> Tourism	
<b>DI Name:</b> MDT Spending Authority and GR Transfer Incr. <b>DI#1419010</b>	<b>HB Section</b> 7.145 and 7.150

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

Tourism works with industry partners and the ad agency of record to maximize the number of visitors to Missouri.

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM-TRANSFER</b>								
<b>MDT Spending Auth &amp; GR Trf Inc - 1419010</b>								
TRANSFERS OUT	0	0.00	0	0.00	5,000,000	0.00	5,000,000	0.00
TOTAL - TRF	0	0.00	0	0.00	5,000,000	0.00	5,000,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,000,000</b>	<b>0.00</b>	<b>\$5,000,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$5,000,000	0.00	\$5,000,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42450C
<b>Division:</b> Tourism	
<b>DI Name:</b> Bicentennial Celebration <b>DI#</b> 1419014	<b>HB Section</b> 7.145

**1. AMOUNT OF REQUEST**

FY 2020 Budget Request					
	GR	Federal	Other	Total	E
PS	0	0	0	0	
EE	0	0	0	0	
PSD	0	0	0	0	
TRF	0	0	0	0	
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

FY 2020 Governor's Recommendation					
	GR	Federal	Other	Total	E
PS	0	0	0	0	
EE	0	0	0	0	
PSD	0	0	350,000	350,000	
TRF	350,000	0	0	350,000	
<b>Total</b>	<b>350,000</b>	<b>0</b>	<b>350,000</b>	<b>700,000</b>	
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Missouri Bicentennial Celebration	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

In accordance with Executive Order 18-07, this funding will be used by the Missouri Bicentennial Commission for planning, celebrating, and commemorating, in a series of events, Missouri's bicentennial. The state's 200<sup>th</sup> anniversary is a special occasion, and worthy of celebration and commemoration. This funding will be used to promote the state's history, celebrate a historic anniversary, and look toward the future.

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42450C
<b>Division:</b> Tourism	
<b>DI Name:</b> Bicentennial Celebration <b>DI#</b> 1419014	<b>HB Section</b> 7.145

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS	E
							0			
							0	0.0		
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0	
							0			
							0			
<b>Total EE</b>	0		0		0		0		0	
Program Distributions							0			
<b>Total PSD</b>	0		0		0		0		0	
Transfers										
<b>Total TRF</b>	0		0		0		0		0	
<b>Grand Total</b>	0	0.0	0	0.0	0	0.0	0	0.0	0	

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit</b>		<u>42450C</u>						
<b>Division: Tourism</b>										
<b>DI Name: Bicentennial Celebration</b>		<b>DI# 1419014</b>		<b>HB Section</b>		<u>7.145</u>				
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	E
							0			
							0	0.0		
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	
							0			
							0			
							0			
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>	
Program Distributions					350,000		350,000			
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>350,000</u>		<u>350,000</u>		<u>0</u>	
Transfers	350,000						350,000			
<b>Total TRF</b>	<u>350,000</u>		<u>0</u>		<u>0</u>		<u>350,000</u>		<u>0</u>	
<b>Grand Total</b>	<u>350,000</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>350,000</u>	<u>0.0</u>	<u>700,000</u>	<u>0.0</u>	<u>0</u>	

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42450C
<b>Division:</b> Tourism	
<b>DI Name:</b> Bicentennial Celebration <b>DI#</b> 1419014	<b>HB Section</b> 7.145

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an activity measure(s) for the program.**

**6b. Provide a measure(s) of the program's quality.**

**6c. Provide a measure(s) of the program's impact.**

**6d. Provide a measure(s) of the program's efficiency.**

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM-TRANSFER</b>								
<b>Bicentennial Celebration - 1419014</b>								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	350,000	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	350,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$350,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$350,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT**  
**MEET IN MO**

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**5. CORE RECONCILIATION DETAIL**

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		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reallocation	1757 5053	PD	0.00	0	0	500,000	500,000	Transfer to separate budget unit - Meet in MO.
<b>NET DEPARTMENT CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>500,000</b>	<b>500,000</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PD	0.00	0	0	500,000	500,000	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>500,000</b>	<b>500,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PD	0.00	0	0	500,000	500,000	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>500,000</b>	<b>500,000</b>	



# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
MEET IN MO									
CORE									
PROGRAM-SPECIFIC									
MAJOR ECONOMIC CONVENTION FUND	0	0.00	0	0.00	500,000	0.00	500,000	0.00	
TOTAL - PD	0	0.00	0	0.00	500,000	0.00	500,000	0.00	
TOTAL	0	0.00	0	0.00	500,000	0.00	500,000	0.00	
GRAND TOTAL	\$0	0.00	\$0	0.00	\$500,000	0.00	\$500,000	0.00	

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# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MEET IN MO								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	500,000	0.00	500,000	0.00
TOTAL - PD	0	0.00	0	0.00	500,000	0.00	500,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$500,000	0.00	\$500,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$500,000	0.00	\$500,000	0.00

# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MEET IN MO TRANSFER</b>								
Meet In MO GR Transfer - 1419011								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	500,000	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	500,000	0.00	0	0.00
TOTAL	0	0.00	0	0.00	500,000	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$500,000	0.00	\$0	0.00

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**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42461C
<b>Division:</b> Tourism	
<b>DI Name:</b> Meet in Missouri GR Transfer <b>DI#</b> 1419011	<b>HB Section</b> _____

**1. AMOUNT OF REQUEST**

FY 2020 Budget Request						FY 2020 Governor's Recommendation					
	GR	Federal	Other	Total	E		GR	Federal	Other	Total	E
PS	0	0	0	0		PS	0	0	0	0	
EE	0	0	0	0		EE	0	0	0	0	
PSD	0	0	0	0		PSD	0	0	0	0	
TRF	500,000	0	0	500,000		TRF	0	0	0	0	
<b>Total</b>	<b>500,000</b>	<b>0</b>	<b>0</b>	<b>500,000</b>		<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FTE	0.00	0.00	0.00	0.00		FTE	0.00	0.00	0.00	0.00	
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>		<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>						<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					

Other Funds:

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input checked="" type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The Meet in Missouri Act provides an incentive for regional convention and visitors commissions or official Destination Marketing Organizations (DMOs) to attract major out-of-state conventions to the state of Missouri. The authority for the Meet in Missouri Act is provided for in Section 620.1620, RSMo, passed in May 2016 by the Missouri General Assembly. Eligible conventions include any major convention event where more than 50% of the attendees travel to the convention from outside of Missouri and require overnight hotel accommodations. The applicant must be competing for the event against non-Missouri cities. Without the grant, the convention would not be reasonably anticipated to occur in Missouri.

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42461C
<b>Division:</b> Tourism	
<b>DI Name:</b> Meet in Missouri GR Transfer	<b>DI#</b> 1419011
	<b>HB Section</b> _____

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

This request will fund a General Revenue transfer of \$500,000 into the Major Economic Convention Event in Missouri Fund (0593). This transfer corresponds with the spending authority of \$500,000, which was added during the 2018 Legislative Session (Section 7.145). Per the Meet in Missouri Act, each grant shall not exceed the lesser of:

- a. The amount of estimated total sales taxes to be received by the state generated by sleeping rooms paid by guests of hotels and motels reasonably believed to be occupied due to the convention,
- b. More than 50% of the cost of hosting the major convention event,
- c. The positive net fiscal impact to the state general revenue, or
- d. \$1 million.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS	E
							0			
							0	0.0		
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0	
							0			
							0			
<b>Total EE</b>	0		0		0		0		0	
Program Distributions							0			
<b>Total PSD</b>	0		0		0		0		0	
Transfers	500,000						500,000			
<b>Total TRF</b>	500,000		0		0		500,000		0	
<b>Grand Total</b>	500,000	0.0	0	0.0	0	0.0	500,000	0.0	0	

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

Department: Economic Development				Budget Unit		42461C					
Division: Tourism											
DI Name: Meet in Missouri GR Transfer		DI#1419011		HB Section							
		Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS	E
Budget Object Class/Job Class											
								0			
								0	0.0		
Total PS		0	0.0	0	0.0	0	0.0	0	0.0	0	
								0			
								0			
								0			
								0			
Total EE		0		0		0		0		0	
Program Distributions								0			
Total PSD		0		0		0		0		0	
Transfers											
Total TRF		0		0		0		0		0	
Grand Total		0	0.0	0	0.0	0	0.0	0	0.0	0	

NEW DECISION ITEM

RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development	Budget Unit 42461C
Division: Tourism	
DI Name: Meet in Missouri GR Transfer	DI#1419011
	HB Section

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

This is a new program; therefore, measures will be developed.

6b. Provide a measure(s) of the program's quality.

This is a new program; therefore, measures will be developed.

6c. Provide a measure(s) of the program's impact.

This is a new program; therefore, measures will be developed.

6d. Provide a measure(s) of the program's efficiency.

This is a new program; therefore, measures will be developed.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The Division of Tourism will work with partners in the Tourism industry to market the program to achieve performance measure targets.

# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MEET IN MO TRANSFER</b>								
Meet In MO GR Transfer - 1419011								
TRANSFERS OUT	0	0.00	0	0.00	500,000	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	500,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$500,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$500,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00





**CORE DECISION ITEM**

<b>Department</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>42470C</b>
<b>Division</b>	<b>Missouri Housing Development Commission</b>		
<b>Core -</b>	<b>Missouri Housing Development Commission - Missouri Housing Trust Fund</b>	<b>HB Section</b>	<b>7.160</b>

**1. CORE FINANCIAL SUMMARY**

	<b>FY 2020 Budget Request</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	4,450,000	4,450,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>4,450,000</b>	<b>4,450,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Missouri Housing Trust Fund (0254)

	<b>FY 2020 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	4,450,000	4,450,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>4,450,000</b>	<b>4,450,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Missouri Housing Trust Fund (0254)

**2. CORE DESCRIPTION**

Pursuant to Missouri statutory law (59.319, RSMo), upon the recording of certain instruments, \$3 dollars shall be charged and collected by every recorder of deeds office and forwarded monthly to the Director of Revenue for deposit in the state treasury and credited to the Missouri Housing Trust Fund ("MHTF"). At the conclusion of each statutory year, pursuant to Missouri statutory law (215.034.1, RSMo), the State Treasurer allocates all moneys in the MHTF to the Missouri Housing Development Commission. By statute (215.036, RSMo), the Missouri Housing Trust Fund ("MHTF") exists to financially assist the development of housing stock and to provide housing assistance to low-income persons and families.

**3. PROGRAM LISTING (list programs included in this core funding)**

Missouri Housing Trust Fund

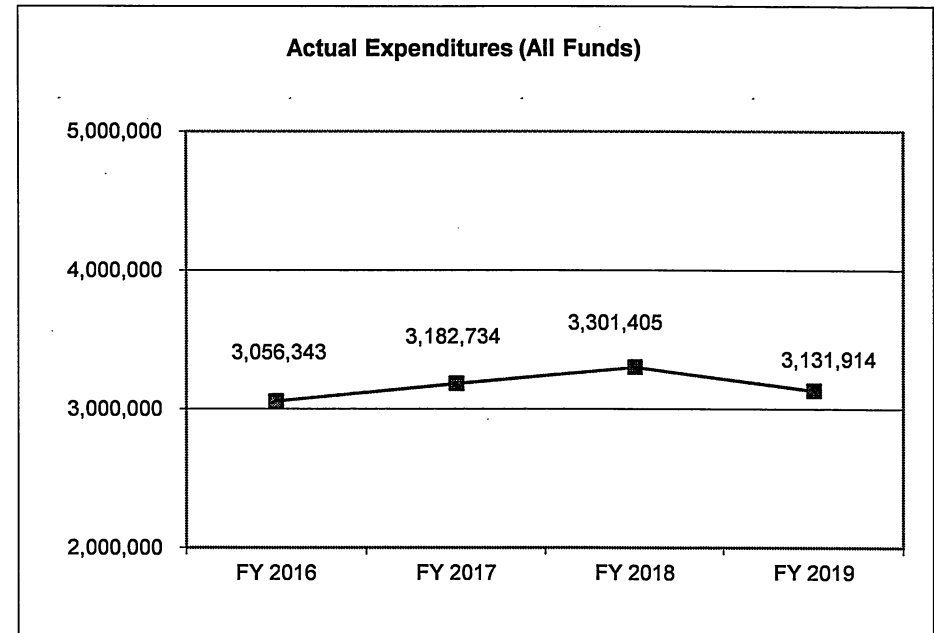
# **CORE DECISION ITEM**

<b>Department</b>	<b>Economic Development</b>
<b>Division</b>	<b>Missouri Housing Development Commission</b>
<b>Core -</b>	<b>Missouri Housing Development Commission - Missouri Housing Trust Fund</b>

<b>Budget Unit</b>	<b>42470C</b>
<b>HB Section</b>	<b>7.160</b>

## **4. FINANCIAL HISTORY**

	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Current Yr.</b>
Appropriation (All Funds)	4,450,000	4,450,000	4,450,000	4,450,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	4,450,000	4,450,000	4,450,000	4,450,000
Actual Expenditures (All Funds)	3,056,343	3,182,734	3,301,405	3,131,914
Unexpended (All Funds)	1,393,657	1,267,266	1,148,595	1,318,086
Unexpended, by Fund:				
General Revenue	0	0	0	
Federal	0	0	0	
Other	1,393,657	1,267,266	1,148,595	1,318,086
	(1)	(2)	(3)	(4)



\*Restricted amount is as of: \_\_\_\_\_

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

- NOTES:**
- (1) Original Appropriation is \$4,450,000. The difference between the fees collected and the appropriations is \$1,393,657.
  - (2) Original Appropriation is \$4,450,000. The difference between the fees collected and the appropriations is \$1,267,266.
  - (3) Original appropriation is \$4,450,000. The difference between the fees collected and the appropriations is \$1,148,595.
  - (4) Original appropriation is \$4,450,000. The difference between the fees collected and the appropriations is \$1,318,086.
  - (5) FY2018 Actual Expenditures includes interest on the monies held.

2019 Current data reflects the amount transferred July 9, 2018 for the FY 2019 funding cycle.

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**CORE RECONCILIATION DETAIL**

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**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MISSOURI HOUSING TRUST**

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**5. CORE RECONCILIATION DETAIL**

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	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	4,450,000	4,450,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>4,450,000</b>	<b>4,450,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	4,450,000	4,450,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>4,450,000</b>	<b>4,450,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	4,450,000	4,450,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>4,450,000</b>	<b>4,450,000</b>	

# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MISSOURI HOUSING TRUST</b>								
<b>CORE</b>								
<b>PROGRAM-SPECIFIC</b>								
MO HOUSING TRUST	3,301,405	0.00	4,450,000	0.00	4,450,000	0.00	4,450,000	0.00
TOTAL - PD	3,301,405	0.00	4,450,000	0.00	4,450,000	0.00	4,450,000	0.00
<b>TOTAL</b>	<b>3,301,405</b>	<b>0.00</b>	<b>4,450,000</b>	<b>0.00</b>	<b>4,450,000</b>	<b>0.00</b>	<b>4,450,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$3,301,405</b>	<b>0.00</b>	<b>\$4,450,000</b>	<b>0.00</b>	<b>\$4,450,000</b>	<b>0.00</b>	<b>\$4,450,000</b>	<b>0.00</b>

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# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MISSOURI HOUSING TRUST</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	3,301,405	0.00	4,450,000	0.00	4,450,000	0.00	4,450,000	0.00
TOTAL - PD	3,301,405	0.00	4,450,000	0.00	4,450,000	0.00	4,450,000	0.00
<b>GRAND TOTAL</b>	<b>\$3,301,405</b>	<b>0.00</b>	<b>\$4,450,000</b>	<b>0.00</b>	<b>\$4,450,000</b>	<b>0.00</b>	<b>\$4,450,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$3,301,405	0.00	\$4,450,000	0.00	\$4,450,000	0.00	\$4,450,000	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**HB Section(s): 7.160**

**Program Name: Missouri Housing Trust Fund**

**Program is found in the following core budget(s): Missouri Housing Development Commission**

**1a. What strategic priority does this program address?**

Data Driven, Customer Centric, Regionally Targeted, One Team

**1b. What does this program do?**

- The Missouri Housing Trust Fund ("MHTF") works in collaboration with other programs to reduce, eliminate and prevent homelessness.
- The MHTF was created to financially assist the development of housing stock and to provide housing assistance to low-income persons and families.
- As the statutorily designated administrator of the MHTF, the Missouri Housing Development Commission ("MHDC") utilizes a competitive application process to grant funds to agencies, typically non-profits, that provide direct assistance to low-income persons and families; including rent and utility assistance, and home repairs/modifications.

**2a. Provide an activity measure(s) for the program.**

**Number of Households Served**

MHDC Programs	FY 2016		FY 2017		FY 2018		FY 2019	FY 2020	FY 2021
	Projected	Actual	Projected	Actual	Projected	Actual*	Projected	Projected	Projected
Emergency Assistance	1,749	1,185	1,578	659	905		981	991	1,001
Rental Assistance	1,859	925	952	428	557		529	534	539
Home Repair/Modification	86	80	86	135	171		100	101	102
Grand Total	3,694	2,190	2,616	1,222	1,633		1,610	1,626	1,642
Amount of Funds Leveraged	\$34M	\$47.4M	\$47.8M	\$54.6M	\$55M		\$54.9M	\$55.4M	\$56M

Note 1: Table depicts the number of households prevented from becoming or remaining, homeless as a result of assistance received from the Missouri Housing Trust Fund.

Note 2: There was a shift from FY2016 to FY2017 from reporting "instances of assistance" to "households assisted"; this is the reason for the substantial difference in FY2017 projected numbers and the actual numbers reported.

Note 3: \*Actual data for FY 2018 will be available in August 2019.

Note 4: Program projections for FY 2018, 2019, 2020 and 2021 are based on FY2017 actual data with an assumption of moderate annual growth. "Funds leveraged" projections based on average of FY 2016 and FY 2017 actual data.

## PROGRAM DESCRIPTION

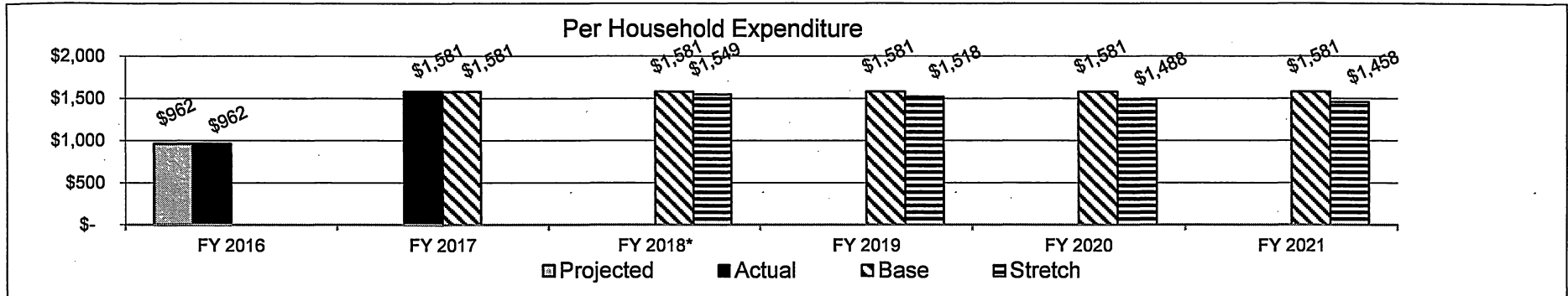
**Department:** Economic Development

**HB Section(s):** 7.160

**Program Name:** Missouri Housing Trust Fund

**Program is found in the following core budget(s):** Missouri Housing Development Commission

**2a. Provide an activity measure(s) for the program.**



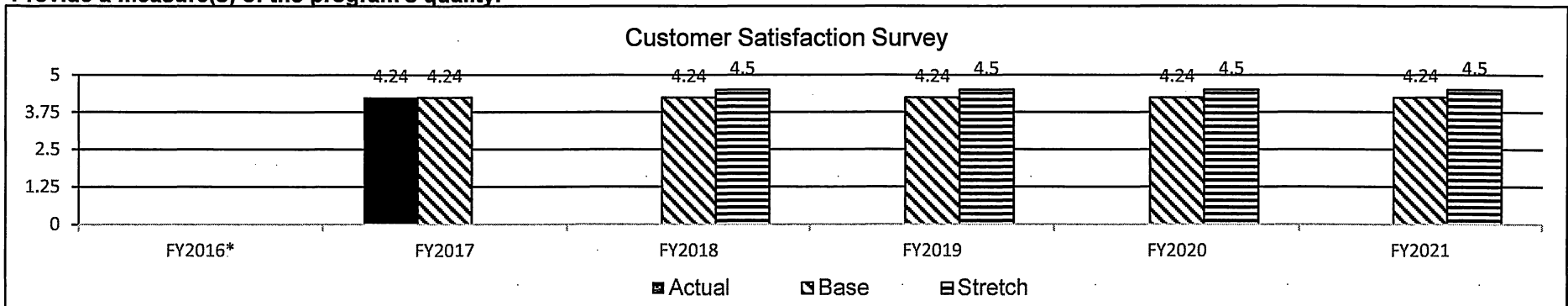
Note 1: "Per Household Expenditure" refers to the amount of MHTF funds utilized each time a household received Rental Assistance, Emergency Assistance and/or Home Repair Assistance through the MHTF program.

Note 2: There was a shift from FY2016 to FY2017 from reporting "instances of assistance" to "households assisted"; this is the reason for the substantial difference between FY2016 and FY2017 numbers reported.

Note 3: Base target is calculated using 2017 actual per household expenditure calculated by total amount of Rental Assistance, Emergency Assistance and Home Repair Assistance spent by number of households assistance. Stretch is calculated based on a 2 percent decrease in household expenditure.

Note 4: FY2018 actual data available August 2019.

**2b. Provide a measure(s) of the program's quality.**



Note 1: Data not collected for FY2016 grant year.

Note 2: "Customer" refers to organizations (grantees) which received MHTF monies for the current FY2018 grant year.

Note 3: The MHTF Annual Survey consists of a set of five satisfaction questions on a five-point weighted scale. The survey is sent to current FY2018 grantees.



## PROGRAM DESCRIPTION

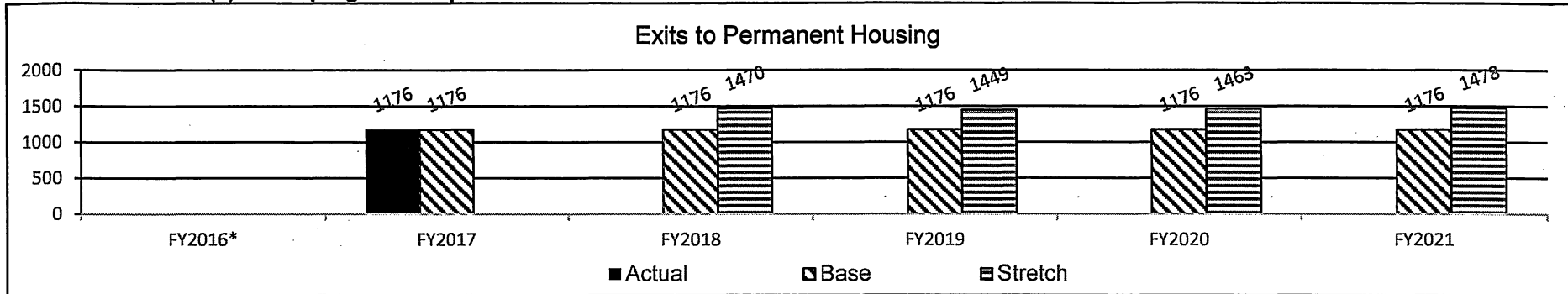
Department: Economic Development

HB Section(s): 7.160

Program Name: Missouri Housing Trust Fund

Program is found in the following core budget(s): Missouri Housing Development Commission

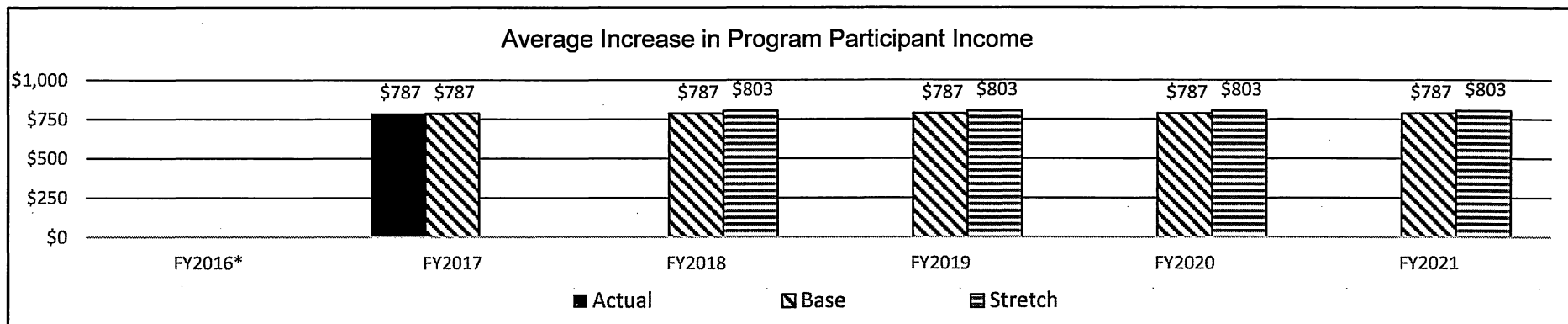
2c. Provide a measure(s) of the program's impact.



Note 1: "Exits to Permanent Housing" refers to the number of households that obtained or maintained permanent housing after exiting the MHTF program.

Note 2: \*MHDC began collecting this data during the FY2017 grant year. Data not available for FY2016.

Note 3: Base target is set at the FY2017 actual data. Stretch target is calculated at 90 percent of the projected households assisted detailed in 2a.



Note 1: \*Data not collected for FY2016 grant year.

Note 2: "Increase in Program Participant Income" refers to an increase in either earned income or connection to other mainstream resources (i.e., SSI, SSDI, etc.) as a result of participating in the MHTF program.

Note 3: Collection of the increase in program participant income began during the FY2017 grant year. Base target is set at the FY2017 actual data benchmark. Stretch target is calculated with a modest 2 percent increase.

## PROGRAM DESCRIPTION

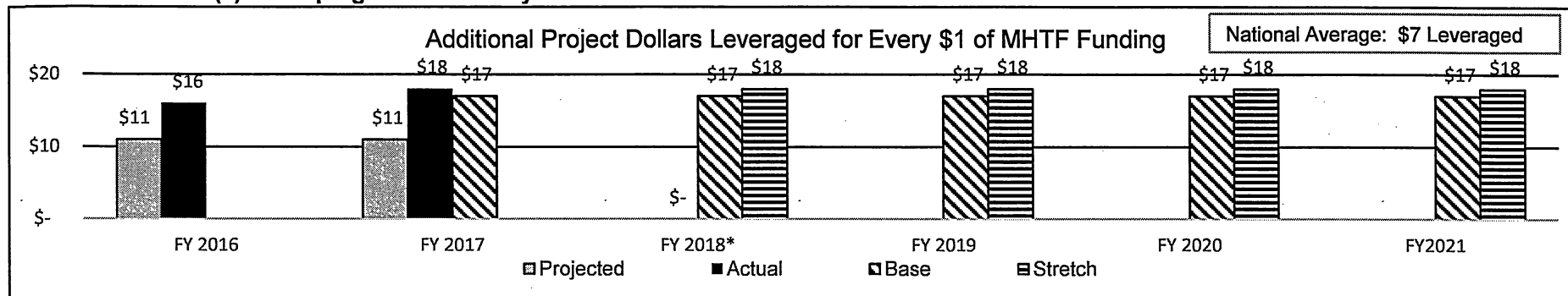
**Department:** Economic Development

**HB Section(s):** 7.160

**Program Name:** Missouri Housing Trust Fund

**Program is found in the following core budget(s):** Missouri Housing Development Commission

**2d. Provide a measure(s) of the program's efficiency.**

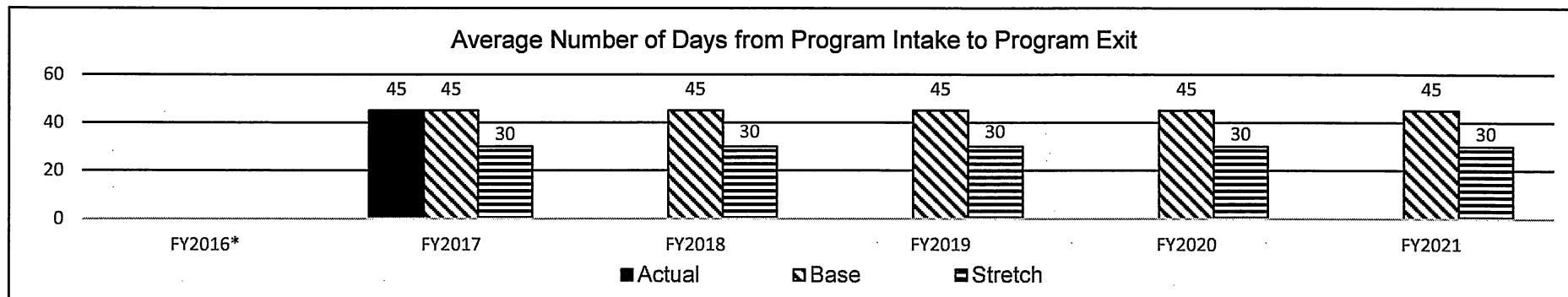


Note 1: MHDC is able to assist a larger number of individuals than would otherwise be possible by successfully leveraging the state dollars with other funds.

Note 2: \*Actual data for FY 2018 will be available August 2019.

Note 3: Base targets calculated as the average of FY 2016 and 2017 Actuals. Stretch is set to match FY 2017 actual funds leveraged, which was a strong year at well above the national average.

Note 4: National average as reported in the 2016 Housing Trust Fund Survey Report published by the Center for Community Change



Note 1: \*Data not collected for FY2016 grant year.

Note 2: "Program Exit" refers to the date the program participant is no longer receiving MHTF assistance.

Note 3: Base target set at FY2017 actual data as a benchmark. Stretch target set at the federal performance measure benchmark of 30 days.

## PROGRAM DESCRIPTION

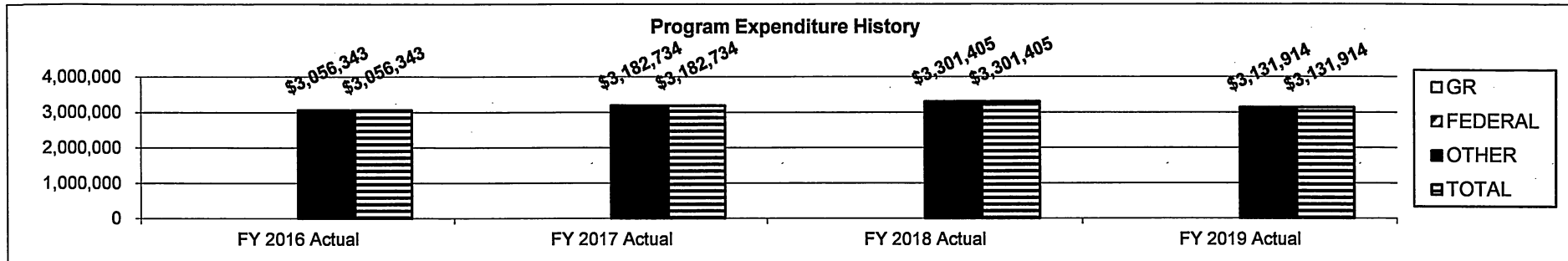
Department: Economic Development

HB Section(s): 7.160

Program Name: Missouri Housing Trust Fund

Program is found in the following core budget(s): Missouri Housing Development Commission

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note 1: FY 2019 Actual reflects the amount transferred from the State Treasurer's office July 3, 2018 for the FY 2019 funding cycle.

4. What are the sources of the "Other " funds?

Missouri Housing Trust Fund (0254) is funded with \$3 dollars charged and collected by every recorder of deeds office pursuant to 59.319 RSMo.

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 59.319, RSMo and Sections 215.034 - 215.039, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.



**CORE DECISION ITEM**

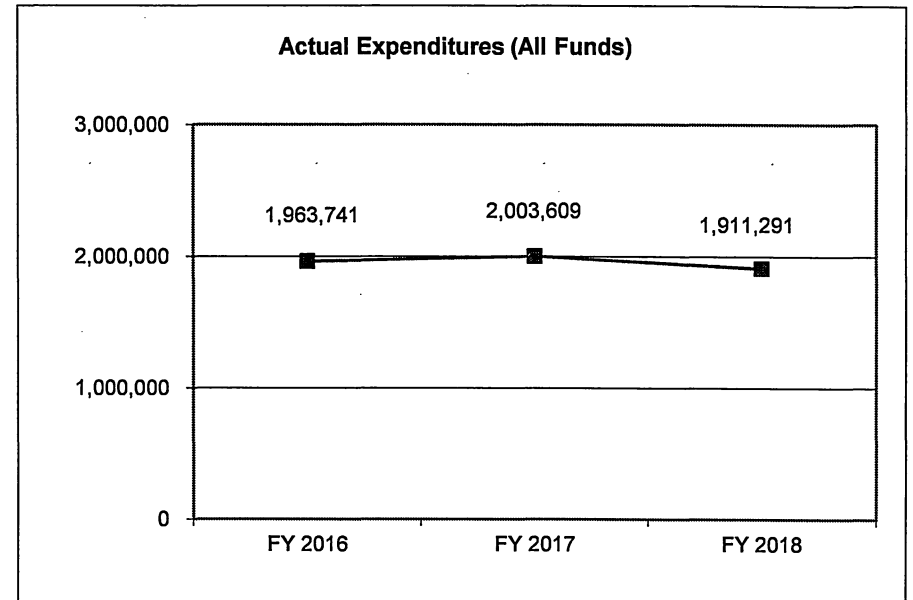
Department: Economic Development					Budget Unit 41910C				
Division: Administration									
Core: Administration					HB Section 7.165				
1. CORE FINANCIAL SUMMARY									
FY 2020 Budget Request					FY 2020 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	409,487	1,119,914	793,484	2,322,885	PS	810,338	49,242	391,971	1,251,551
EE	49,309	422,468	347,173	818,950	EE	97,719	1,777	115,721	215,217
PSD	0	0	12,000	12,000	PSD	0	0	12,001	12,001
TRF	0	0	0	0	TRF	0	0	0	0
Total	458,796	1,542,382	1,152,657	3,153,835	Total	908,057	51,019	519,693	1,478,769
FTE	7.47	13.74	10.33	31.54	FTE	10.89	8.21	4.89	23.99
Est. Fringe	218,982	514,527	372,057	1,105,566	Est. Fringe	384,255	118,549	181,106	683,909
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds: Administrative Revolving Fund (0547)					Other Funds: Administrative Revolving Fund (0547)				
Notes:					Notes:				
2. CORE DESCRIPTION									
The Administration Division provides overarching direction and ensures adequate resources are allocated to support efforts within each division. The division houses the director's office, general counsel, financial systems, budget and planning and human resources.									
Other funds represents the DED Administrative Revolving Fund (0547). This fund was established by RSMo 620.015 and consists of any monies transferred or paid to the Department of Economic Development in return for goods and services provided by the department.									
3. PROGRAM LISTING (list programs included in this core funding)									
Administration Services and Support									

# CORE DECISION ITEM

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>41910C</b>
<b>Division:</b>	<b>Administration</b>		
<b>Core:</b>	<b>Administration</b>	<b>HB Section</b>	<b>7.165</b>

## 4. FINANCIAL HISTORY

	<b>FY 2016 Actual</b>	<b>FY 2017 Actual</b>	<b>FY 2018 Actual</b>	<b>FY 2019 Current Yr.</b>
Appropriation (All Funds)	3,144,638	3,190,810	3,140,655	3,153,835
Less Reverted (All Funds)	(13,946)	(14,192)	(13,681)	(13,764)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	3,130,692	3,176,618	3,126,974	3,140,071
Actual Expenditures (All Funds)	1,963,741	2,003,609	1,911,291	N/A
Unexpended (All Funds)	1,166,951	1,173,009	1,215,683	N/A
Unexpended, by Fund:				
General Revenue	65,116	50,384	66,567	N/A
Federal	740,795	818,464	802,783	N/A
Other	361,040	304,161	346,334	N/A
	(1)	(1)	(1)	



Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restrictions (when applicable).

**NOTES:** (1) The lapse in General Revenue is the result of various vacancies that occurred throughout the year. The lapse in Other Funds includes \$12,000 refund appropriation.

## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT ADMINISTRATIVE SERVICES

#### 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
		PS	31.54	409,487	1,119,914	793,484	2,322,885	
		EE	0.00	49,309	422,468	347,172	818,949	
		PD	0.00	0	0	12,001	12,001	
		<b>Total</b>	<b>31.54</b>	<b>458,796</b>	<b>1,542,382</b>	<b>1,152,657</b>	<b>3,153,835</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	31.54	409,487	1,119,914	793,484	2,322,885	
		EE	0.00	49,309	422,468	347,172	818,949	
		PD	0.00	0	0	12,001	12,001	
		<b>Total</b>	<b>31.54</b>	<b>458,796</b>	<b>1,542,382</b>	<b>1,152,657</b>	<b>3,153,835</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Transfer Out	1980 1019	PS	(5.53)	0	(221,782)	0	(221,782)	Admin reallocated to various divisions and transferred to DHE.
Core Reduction	1980 1019	PS	0.00	0	(848,890)	0	(848,890)	Admin reallocated to various divisions and transferred to DHE.
Core Reduction	1980 2172	EE	0.00	0	(420,691)	0	(420,691)	Admin reallocated to various divisions and transferred to DHE.
Core Reduction	1980 2174	EE	0.00	0	0	(231,451)	(231,451)	Admin reallocated to various divisions and transferred to DHE.
Core Reallocation	1980 3612	PS	3.42	400,851	0	0	400,851	Admin reallocated to various divisions and transferred to DHE.
Core Reallocation	1980 3614	PS	(5.44)	0	0	(401,513)	(401,513)	Admin reallocated to various divisions and transferred to DHE.

## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT ADMINISTRATIVE SERVICES

#### 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	1980 2173	EE	0.00	48,410	0	0	48,410	Admin reallocated to various divisions and transferred to DHE.
<b>NET GOVERNOR CHANGES</b>			<b>(7.55)</b>	<b>449,261</b>	<b>(1,491,363)</b>	<b>(632,964)</b>	<b>(1,675,066)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	23.99	810,338	49,242	391,971	1,251,551	
		EE	0.00	97,719	1,777	115,721	215,217	
		PD	0.00	0	0	12,001	12,001	
<b>Total</b>			<b>23.99</b>	<b>908,057</b>	<b>51,019</b>	<b>519,693</b>	<b>1,478,769</b>	



# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMINISTRATIVE SERVICES</b>								
<b>CORE</b>								
<b>PERSONAL SERVICES</b>								
GENERAL REVENUE	336,887	5.47	409,487	7.47	409,487	7.47	810,338	10.89
DED-ED PRO-CDBG-ADMINISTRATION	23,496	0.50	49,242	1.00	49,242	1.00	49,242	1.00
DIV JOB DEVELOPMENT & TRAINING	653,485	11.79	1,070,672	12.74	1,070,672	12.74	0	7.21
DED ADMINISTRATIVE	735,395	12.18	793,484	10.33	793,484	10.33	391,971	4.89
TOTAL - PS	1,749,263	29.94	2,322,885	31.54	2,322,885	31.54	1,251,551	23.99
<b>EXPENSE &amp; EQUIPMENT</b>								
GENERAL REVENUE	37,241	0.00	49,309	0.00	49,309	0.00	97,719	0.00
DED-ED PRO-CDBG-ADMINISTRATION	147	0.00	1,777	0.00	1,777	0.00	1,777	0.00
DIV JOB DEVELOPMENT & TRAINING	56,725	0.00	420,691	0.00	420,691	0.00	0	0.00
DED ADMINISTRATIVE	61,572	0.00	347,172	0.00	347,172	0.00	115,721	0.00
TOTAL - EE	155,685	0.00	818,949	0.00	818,949	0.00	215,217	0.00
<b>PROGRAM-SPECIFIC</b>								
GENERAL REVENUE	1,649	0.00	0	0.00	0	0.00	0	0.00
DED ADMINISTRATIVE	4,694	0.00	12,001	0.00	12,001	0.00	12,001	0.00
TOTAL - PD	6,343	0.00	12,001	0.00	12,001	0.00	12,001	0.00
<b>TOTAL</b>	<b>1,911,291</b>	<b>29.94</b>	<b>3,153,835</b>	<b>31.54</b>	<b>3,153,835</b>	<b>31.54</b>	<b>1,478,769</b>	<b>23.99</b>
<b>Pay Plan - 0000012</b>								
<b>PERSONAL SERVICES</b>								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	12,224	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	745	0.00
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	5,903	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	18,872	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>18,872</b>	<b>0.00</b>
<b>Pay Plan FY19-Cost to Continue - 0000013</b>								
<b>PERSONAL SERVICES</b>								
GENERAL REVENUE	0	0.00	0	0.00	2,772	0.00	4,707	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	396	0.00	396	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	5,350	0.00	0	0.00

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# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMINISTRATIVE SERVICES</b>								
Pay Plan FY19-Cost to Continue - 0000013								
PERSONAL SERVICES								
DED ADMINISTRATIVE	0	0.00	0	0.00	4,662	0.00	1,664	0.00
TOTAL - PS	0	0.00	0	0.00	13,180	0.00	6,767	0.00
TOTAL	0	0.00	0	0.00	13,180	0.00	6,767	0.00
<b>GRAND TOTAL</b>	<b>\$1,911,291</b>	<b>29.94</b>	<b>\$3,153,835</b>	<b>31.54</b>	<b>\$3,167,015</b>	<b>31.54</b>	<b>\$1,504,408</b>	<b>23.99</b>

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## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41910C <b>BUDGET UNIT NAME:</b> Administration <b>HOUSE BILL SECTION:</b> 7.165	<b>DEPARTMENT:</b> Economic Development <b>DIVISION:</b> Administration
<b>1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.</b>	
<b>DEPARTMENT REQUEST</b>	
<p>The department is requesting 25% flexibility between the Personal Service and/or Expense and Equipment appropriation. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians.</p> <p>- Admin Services PS (0101) - \$810,338 x 25% = \$202,585 and Admin Services EE (0101) - \$97,719 x 25% = \$24,430          - Admin Services PS (0123) - \$49,242 x 25% = \$12,311 and Admin Services EE (0123) - \$1,777 x 25% = \$444          - Admin Services PS (0547) - \$391,971 x 25% = \$97,993 and Admin Services EE (0547) - \$127,722 x 25% = \$31,931</p>	
<b>2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.</b>	
<b>PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED</b>	<b>CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
<b>3. Please explain how flexibility was used in the prior and/or current years.</b>	
<b>PRIOR YEAR EXPLAIN ACTUAL USE</b>	<b>CURRENT YEAR EXPLAIN PLANNED USE</b>
In FY 2018, Administrative Services flexed \$0.	In FY 2019, Administrative Services was appropriated 10% flexibility between PS and E&E appropriations. This will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

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## DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMINISTRATIVE SERVICES</b>								
<b>CORE</b>								
SR OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	33,184	1.00
ACCOUNTANT I	27,983	0.75	40,870	0.80	40,870	0.80	40,870	1.14
ACCOUNTANT II	76,916	1.73	120,145	2.16	120,145	2.16	48,006	1.50
BUDGET ANAL III	58,896	1.00	65,009	0.71	65,009	0.71	65,009	1.05
ACCOUNTING GENERALIST I	1,317	0.04	0	0.00	0	0.00	0	0.00
ACCOUNTING GENERALIST II	42,000	1.00	84,352	1.00	84,352	1.00	0	0.00
PERSONNEL OFFICER	142,849	3.00	118,269	3.04	118,269	3.04	43,380	1.84
EXECUTIVE I	42,781	1.00	43,758	0.76	43,758	0.76	43,758	1.10
EXECUTIVE II	47,547	1.26	37,255	0.99	37,255	0.99	0	0.34
PERSONNEL CLERK	101,004	3.00	102,122	3.00	102,122	3.00	0	0.14
ECONOMIC DEV INCENTIVE SPEC I	33,650	1.02	0	0.00	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	4,419	0.11	32,350	1.00	32,350	1.00	0	0.00
FISCAL & ADMINISTRATIVE MGR B1	58,899	1.00	75,398	0.84	75,398	0.84	75,398	1.18
FISCAL & ADMINISTRATIVE MGR B2	76,500	1.00	81,516	0.71	81,516	0.71	81,516	1.05
HUMAN RESOURCES MGR B1	57,650	1.00	59,662	1.00	59,662	1.00	59,662	1.80
HUMAN RESOURCES MGR B2	76,500	1.00	82,120	0.81	82,120	0.81	82,120	1.15
STATE DEPARTMENT DIRECTOR	145,830	1.14	136,992	1.05	136,992	1.05	136,992	1.39
DESIGNATED PRINCIPAL ASST DEPT	238,030	3.88	305,647	4.10	305,647	4.10	81,813	2.25
DIVISION DIRECTOR	0	0.00	1	0.00	1	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	64,944	0.01	64,944	0.01	64,945	0.01
LEGAL COUNSEL	59,035	1.18	101,429	2.85	101,429	2.85	42,240	1.43
CHIEF COUNSEL	108,686	1.00	126,123	1.02	126,123	1.02	126,123	1.36
SENIOR COUNSEL	107,179	1.45	84,633	1.00	84,633	1.00	54,263	0.66
OFFICE WORKER MISCELLANEOUS	0	0.00	180,346	0.05	180,346	0.05	12,526	0.05
DEPUTY GENERAL COUNSEL	81,042	1.00	95,877	1.00	95,877	1.00	95,877	1.34
MISCELLANEOUS TECHNICAL	1,545	0.07	7,335	0.03	7,335	0.03	98	0.02
MISCELLANEOUS PROFESSIONAL	9,914	0.12	606	0.06	606	0.06	606	0.06
SPECIAL ASST PROFESSIONAL	137,001	1.91	257,344	2.46	257,344	2.46	44,383	0.46
SPECIAL ASST OFFICE & CLERICAL	538	0.01	8,734	0.99	8,734	0.99	8,734	1.57
DIR OF LEGISLATIVE AFFAIRS	0	0.00	10,048	0.10	10,048	0.10	10,048	0.10
CONSTITUENT SERVICES LIAISON	6,500	0.17	0	0.00	0	0.00	0	0.00
DIR. OF BOARDS AND COMMISSIONS	2,352	0.03	0	0.00	0	0.00	0	0.00

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# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMINISTRATIVE SERVICES</b>								
<b>CORE</b>								
ASST, BOARDS & COMMISSIONS	2,612	0.07	0	0.00	0	0.00	0	0.00
SPECIAL ASST TO OPERATIONS	88	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PS	1,749,263	29.94	2,322,885	31.54	2,322,885	31.54	1,251,551	23.99
TRAVEL, IN-STATE	16,569	0.00	18,501	0.00	18,501	0.00	15,969	0.00
TRAVEL, OUT-OF-STATE	6,992	0.00	8,419	0.00	8,419	0.00	12,408	0.00
FUEL & UTILITIES	0	0.00	5,580	0.00	5,580	0.00	2,102	0.00
SUPPLIES	24,109	0.00	102,573	0.00	102,573	0.00	20,776	0.00
PROFESSIONAL DEVELOPMENT	20,507	0.00	136,857	0.00	136,857	0.00	46,591	0.00
COMMUNICATION SERV & SUPP	25,157	0.00	114,119	0.00	114,119	0.00	32,535	0.00
PROFESSIONAL SERVICES	51,651	0.00	264,987	0.00	264,987	0.00	48,791	0.00
HOUSEKEEPING & JANITORIAL SERV	54	0.00	3,503	0.00	3,503	0.00	438	0.00
M&R SERVICES	3,242	0.00	24,764	0.00	24,764	0.00	4,757	0.00
MOTORIZED EQUIPMENT	0	0.00	14,664	0.00	14,664	0.00	501	0.00
OFFICE EQUIPMENT	10	0.00	40,014	0.00	40,014	0.00	7,232	0.00
OTHER EQUIPMENT	4,769	0.00	22,178	0.00	22,178	0.00	8,417	0.00
PROPERTY & IMPROVEMENTS	100	0.00	7,375	0.00	7,375	0.00	238	0.00
BUILDING LEASE PAYMENTS	0	0.00	6,685	0.00	6,685	0.00	496	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	30,398	0.00	30,398	0.00	9,344	0.00
MISCELLANEOUS EXPENSES	2,525	0.00	11,231	0.00	11,231	0.00	2,158	0.00
REBILLABLE EXPENSES	0	0.00	7,101	0.00	7,101	0.00	2,464	0.00
TOTAL - EE	155,685	0.00	818,949	0.00	818,949	0.00	215,217	0.00
PROGRAM DISTRIBUTIONS	6,343	0.00	1	0.00	1	0.00	1	0.00
REFUNDS	0	0.00	12,000	0.00	12,000	0.00	12,000	0.00
TOTAL - PD	6,343	0.00	12,001	0.00	12,001	0.00	12,001	0.00
GRAND TOTAL	\$1,911,291	29.94	\$3,153,835	31.54	\$3,153,835	31.54	\$1,478,769	23.99
GENERAL REVENUE	\$375,777	5.47	\$458,796	7.47	\$458,796	7.47	\$908,057	10.89
FEDERAL FUNDS	\$733,853	12.29	\$1,542,382	13.74	\$1,542,382	13.74	\$51,019	8.21
OTHER FUNDS	\$801,661	12.18	\$1,152,657	10.33	\$1,152,657	10.33	\$519,693	4.89

## PROGRAM DESCRIPTION

**Department:** Economic Development

**HB Section(s):** 7.165

**Program Name:** Administration

**Program is found in the following core budget(s):** Administration

**1a. What strategic priority does this program address?**

Laser Focused, Data Driven, Customer Centric, One Team

**1b. What does this program do?**

- The Director is appointed by the Governor and charged with overall leadership and strategic direction of the department. The Director is assisted with a Deputy Director and Executive Assistant.
- The Department General Counsel advises and consults with executive staff concerning policy, personnel, contracts, legislation, and ensures Sunshine Law compliance, and program compliance.
- Human Resources supports all divisions with position recruitment, advise on personnel issues, on-boarding new staff, provide continuous improvement training to managers, and payroll services.
- Budget and Finance supports all divisions with accounting and procurement services and budget coordination and oversight.

**2a. Provide an activity measure(s) for the program.**

	FY2016 Actual	FY2017 Actual	FY2018 Actual	FY2019 Projected	FY2020 Projected	FY2021 Projected
Number of Financial Transactions Processed	1,696	1,741	1,807	1,748	892	892
Number of Corrections on Financial Transactions	25	33	29	29	15	15
Number of Fiscal Notes Processed	433	487	574	500	300	300

Note 1: These are new activity measures; therefore, there is no Projected data from previous years.

Note 2: Chart depicts financial transactions processed and Fiscal Notes processed by the DED Administration/Financial Systems unit only. Transactions projected to decline due to FY20 reorganization.

Note 3: Projected reflects average of previous three years.

**2b. Provide a measure(s) of the program's quality.**

	FY2016 Actual	FY2017 Actual	FY2018 Actual	FY2019 Projected	FY2020 Projected	FY2021 Projected
Satisfaction with DED Administrative Services	N/A	N/A	84%	90%	93%	95%

Note 1: DED Administration's customers are all DED employees and 286 DED employees responded to the survey.

Note 2: Questions included satisfaction of timely responses, knowledge and professionalism of staff, and ease of online resources.

## PROGRAM DESCRIPTION

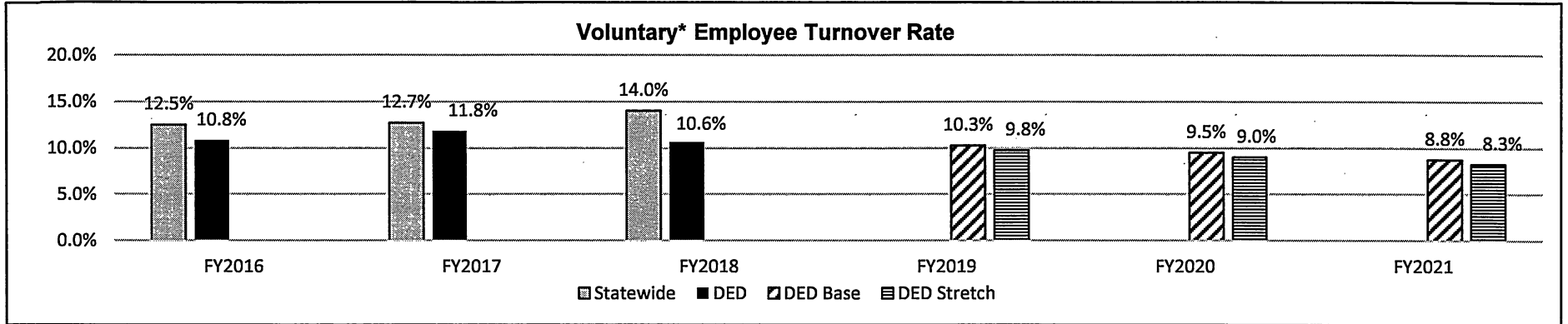
Department: Economic Development

HB Section(s): 7.165

Program Name: Administration

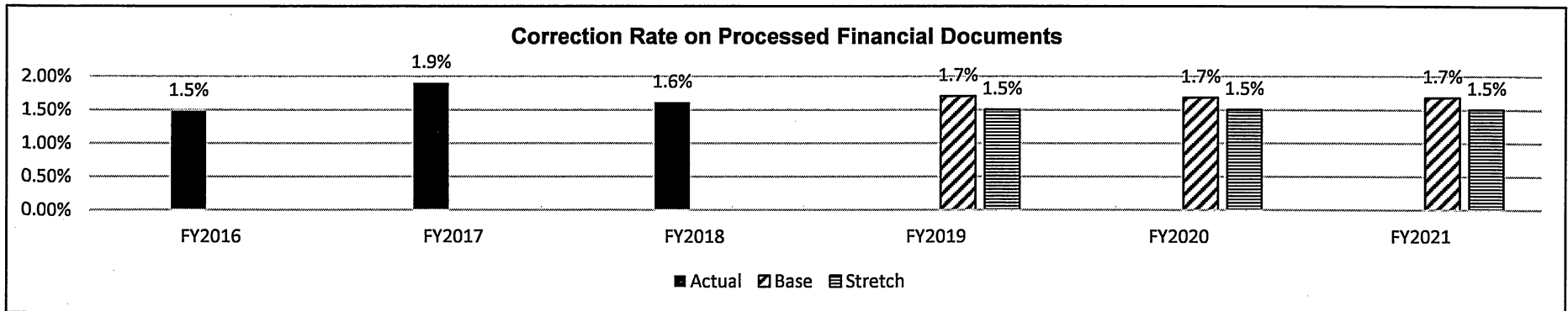
Program is found in the following core budget(s): Administration

2c. Provide a measure(s) of the program's impact.



*\*Depicts employees who resigned from the state or agency voluntarily. Does not include retirements, dismissals, ends of appointment or layoffs.*

Note 1: Demonstrates the Ability to Retain Quality Employees.



Note 1: Chart depicts correction rate on processed financial documents by the DED Administration/Financial Systems unit only (see 2a), which shows effectiveness in entering SAMII documents and processing vendor payments.

Note 2: Base reflects average of previous three years. Stretch reflects lowest percent of previous three years.

## PROGRAM DESCRIPTION

Department: Economic Development

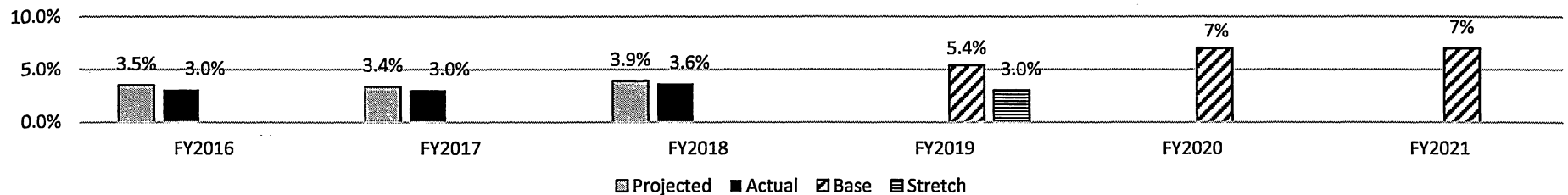
HB Section(s): 7.165

Program Name: Administration

Program is found in the following core budget(s): Administration

2d. Provide a measure(s) of the program's efficiency.

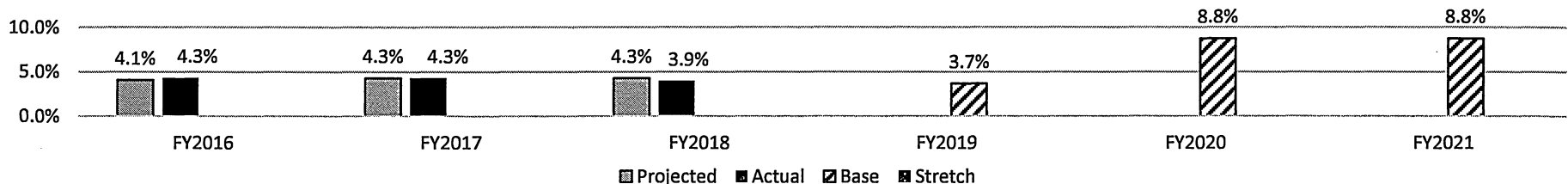
**Ratio of Administrative Expenses to Total DED Expenses**



Note 1: Base targets for FY20 and 21 reflect the revised PS and E&E budgets for the DED reorganization from \$58M to \$20M.

Note 2: For FY19 Base reflects average of previous three year's actuals and Stretch reflects lowest percentage of previous three years.

**Ratio of Administrative Employees to Total DED Employees**



Note 1: Base targets for FYs 20 and 21 reflect the revised FTE numbers for the DED reorganization from 862.71 to 177.6.

Note 2: FTE's were reduced by 50 FTE in FY16 to 893.5. FY17 FTE totaled 895.5; and FY18 FTE totaled 865.2.

### Average Time to Complete Hiring Process:

The Department of Economic Development commenced a tracking process in FY19 for the hiring process for each authorized vacancy. The monitoring process includes from vacancy or new position authorization to appointment. We are assessing the timeframe involving HR responsibilities and timeframe driven by the hiring manager(s).



## PROGRAM DESCRIPTION

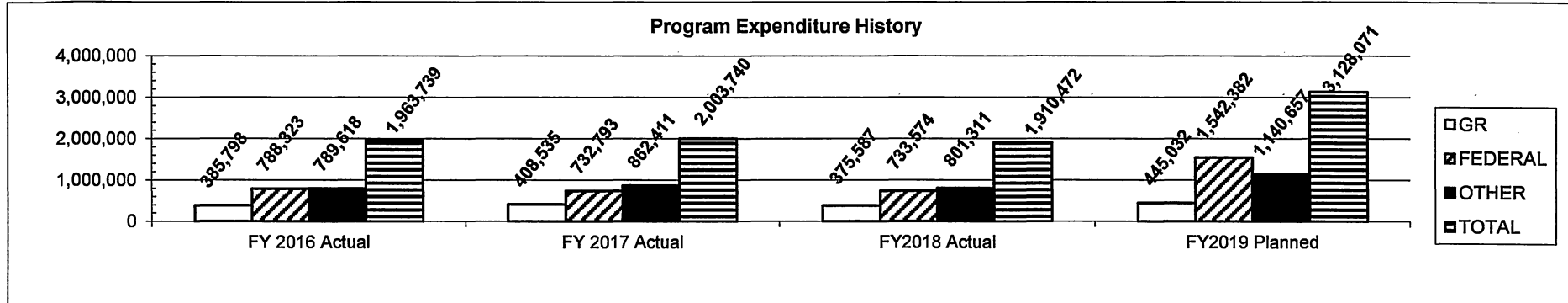
Department: **Economic Development**

HB Section(s): 7.165

Program Name: **Administration**

Program is found in the following core budget(s): **Administration**

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned expenditures for GR reflect 3% Governor's Reserve.

**4. What are the sources of the "Other " funds?**

Administrative Services Revolving Fund (0547)

**5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo, establishes the Department of Economic Development and its divisions. Section 620.015, RSMo (DED Administrative Revolving Fund); Federal statutory citation: 29 USC 1 (BLS authorizing legislation) and 29 USC 49 et. seq., as amended (the Wagner-Peyser Act as amended by the Workforce Investment Act of 1998 [P.L. 105-220]). Catalog of Federal Domestic Assistance program number is 17.002 for LMI.

**6. Are there federal matching requirements? If yes, please explain.**

No.

**7. Is this a federally mandated program? If yes, please explain.**

No.

**CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>41930C</b>
<b>Division:</b>	<b>Administration</b>		
<b>Core:</b>	<b>Transfers to Administrative Services Revolving Fund</b>	<b>HB Section</b>	<b>7.170</b>

**1. CORE FINANCIAL SUMMARY**

	FY 2020 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	1,017,346	667,020	1,684,366
<b>Total</b>	<b>0</b>	<b>1,017,346</b>	<b>667,020</b>	<b>1,684,366</b>

FTE                      0.00                      0.00                      0.00                      0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:    Tourism Supplemental Revenue Fund (0274)  
                       Manufactured Housing Fund (0582)  
                       Public Service Commission Fund (0607)  
                       MAC Trust Fund (0262)  
                       Energy Set-Aside (0667)

Notes:

	FY 2020 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	162,974	162,974
<b>Total</b>	<b>0</b>	<b>0</b>	<b>162,974</b>	<b>162,974</b>

FTE                      0.00                      0.00                      0.00                      0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:    Tourism Supplemental Revenue Fund (0274)

Notes:

**2. CORE DESCRIPTION**

These transfers allow for reimbursement to the Administration Division for providing resources and support to the divisions as part of the cost allocation plan. Administration is comprised of numerous units and support sections including general counsel, financial systems, budget and planning and human resources.

**3. PROGRAM LISTING (list programs included in this core funding)**

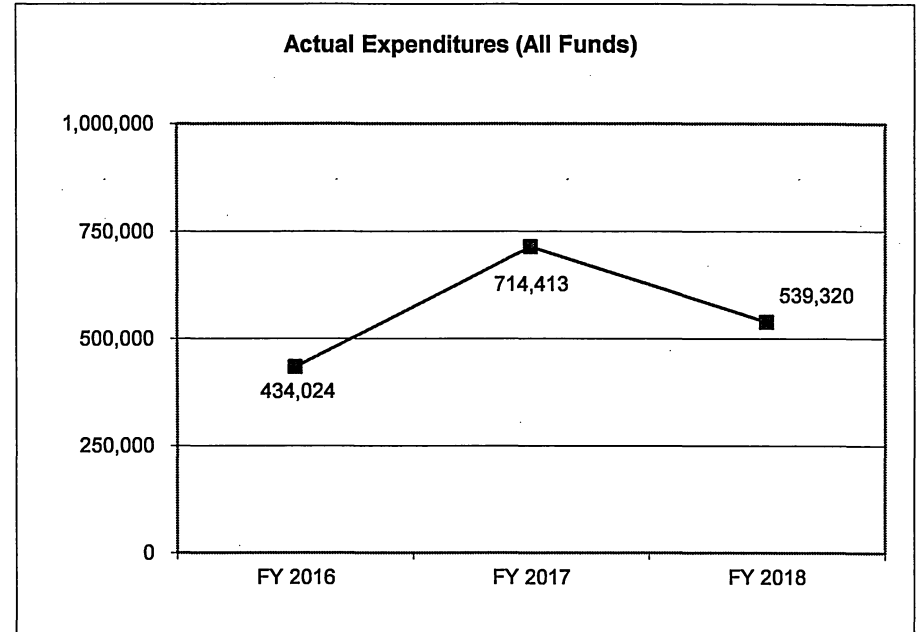
Transfers to Administrative Services

**CORE DECISION ITEM**

<b>Department:</b> <u>Economic Development</u>	<b>Budget Unit</b> <u>41930C</u>
<b>Division:</b> <u>Administration</u>	
<b>Core:</b> <u>Transfers to Administrative Services Revolving Fund</u>	<b>HB Section</b> <u>7.170</u>

**4. FINANCIAL HISTORY**

	FY 2016 Actual	FY 2017 Actual	FY 2018 Actual	FY 2019 Current Yr.
Appropriation (All Funds)	1,684,366	1,684,366	1,684,366	1,684,366
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1,684,366	1,684,366	1,684,366	1,684,366
Actual Expenditures (All Funds)	434,024	714,413	539,320	N/A
Unexpended (All Funds)	1,250,342	969,953	1,145,046	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	958,600	821,184	984,526	N/A
Other	291,742	148,769	160,520	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).  
 Restricted includes any extraordinary expenditure restrictions (when applicable).

**NOTES:**

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
ADMIN SERVICES-TRANSFER**

**5. CORE RECONCILIATION DETAIL**

			<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>									
			TRF	0.00	0	1,017,346	667,020	1,684,366	
			<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>1,017,346</b>	<b>667,020</b>	<b>1,684,366</b>	
<b>DEPARTMENT CORE REQUEST</b>									
			TRF	0.00	0	1,017,346	667,020	1,684,366	
			<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>1,017,346</b>	<b>667,020</b>	<b>1,684,366</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>									
Transfer Out	1981 T141	TRF		0.00	0	0	(41,233)	(41,233)	Admin transfers transferred to various departments. Core reduced other admin transfers.
Transfer Out	1981 T351	TRF		0.00	0	0	(390,799)	(390,799)	Admin transfers transferred to various departments. Core reduced other admin transfers.
Transfer Out	1981 T503	TRF		0.00	0	0	(16,114)	(16,114)	Admin transfers transferred to various departments. Core reduced other admin transfers.
Transfer Out	1981 T897	TRF		0.00	0	0	(55,900)	(55,900)	Admin transfers transferred to various departments. Core reduced other admin transfers.
Transfer Out	1981 T898	TRF		0.00	0	(258,746)	0	(258,746)	Admin transfers transferred to various departments. Core reduced other admin transfers.
Core Reduction	1981 T344	TRF		0.00	0	(758,600)	0	(758,600)	Admin transfers transferred to various departments. Core reduced other admin transfers.
<b>NET GOVERNOR CHANGES</b>				<b>0.00</b>	<b>0</b>	<b>(1,017,346)</b>	<b>(504,046)</b>	<b>(1,521,392)</b>	

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
ADMIN SERVICES-TRANSFER**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	0	0	162,974	162,974	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>162,974</b>	<b>162,974</b>	

# DED - BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMIN SERVICES-TRANSFER</b>								
<b>CORE</b>								
<b>FUND TRANSFERS</b>								
DIV JOB DEVELOPMENT & TRAINING	0	0.00	758,600	0.00	758,600	0.00	0	0.00
ENERGY FEDERAL	32,820	0.00	258,746	0.00	258,746	0.00	0	0.00
MO ARTS COUNCIL TRUST	28,893	0.00	41,233	0.00	41,233	0.00	0	0.00
DIVISION OF TOURISM SUPPL REV	100,174	0.00	162,974	0.00	162,974	0.00	162,974	0.00
MANUFACTURED HOUSING FUND	14,614	0.00	16,114	0.00	16,114	0.00	0	0.00
PUBLIC SERVICE COMMISSION	350,731	0.00	390,799	0.00	390,799	0.00	0	0.00
ENERGY SET-ASIDE PROGRAM	12,088	0.00	55,900	0.00	55,900	0.00	0	0.00
TOTAL - TRF	539,320	0.00	1,684,366	0.00	1,684,366	0.00	162,974	0.00
<b>TOTAL</b>	<b>539,320</b>	<b>0.00</b>	<b>1,684,366</b>	<b>0.00</b>	<b>1,684,366</b>	<b>0.00</b>	<b>162,974</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$539,320</b>	<b>0.00</b>	<b>\$1,684,366</b>	<b>0.00</b>	<b>\$1,684,366</b>	<b>0.00</b>	<b>\$162,974</b>	<b>0.00</b>

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# DED - BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2020	FY 2020	FY 2020
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMIN SERVICES-TRANSFER</b>								
<b>CORE</b>								
TRANSFERS OUT	539,320	0.00	1,684,366	0.00	1,684,366	0.00	162,974	0.00
TOTAL - TRF	539,320	0.00	1,684,366	0.00	1,684,366	0.00	162,974	0.00
<b>GRAND TOTAL</b>	<b>\$539,320</b>	<b>0.00</b>	<b>\$1,684,366</b>	<b>0.00</b>	<b>\$1,684,366</b>	<b>0.00</b>	<b>\$162,974</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$32,820	0.00	\$1,017,346	0.00	\$1,017,346	0.00	\$0	0.00
OTHER FUNDS	\$506,500	0.00	\$667,020	0.00	\$667,020	0.00	\$162,974	0.00

**PROGRAM DESCRIPTION**

**Department:** Economic Development

**HB Section(s):** 7.170

**Program Name:** Transfers to Administrative Services Revolving Fund

**Program is found in the following core budget(s):** Transfers to Administrative Services Revolving Fund

**1a. What strategic priority does this program address?**

Laser Focused, Data Driven, Customer Centric, One Team

**1b. What does this program do?**

These transfers allow for reimbursement to the Administration Division for providing resources and support to the divisions as part of the cost allocation plan. Administration is comprised of numerous units and support sections including general counsel, financial systems, budget and planning and human resources.

No performance measures are included for this program as it is Transfer Out and performance measures can be found in the DED Administration Core.

**2a. Provide an activity measure(s) for the program.**

N/A

**2b. Provide a measure(s) of the program's quality.**

N/A

**2c. Provide a measure(s) of the program's impact.**

N/A

**2d. Provide a measure(s) of the program's efficiency.**

N/A



### PROGRAM DESCRIPTION

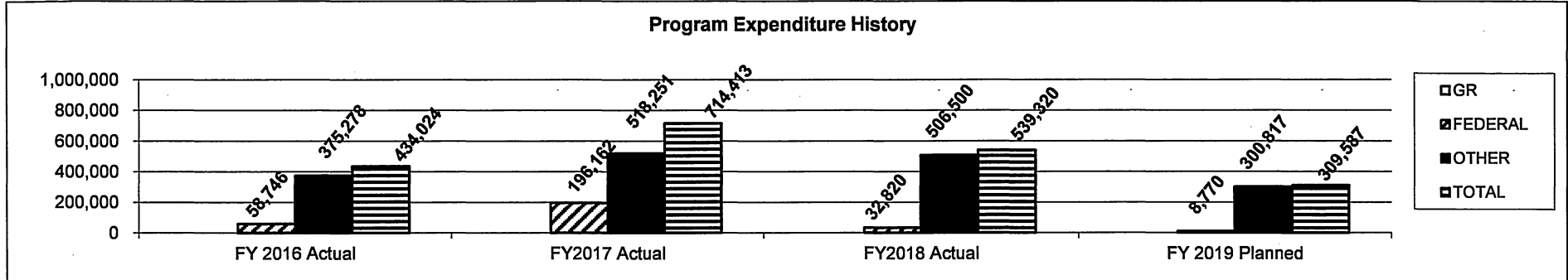
Department: **Economic Development**

HB Section(s): **7.170**

Program Name: **Transfers to Administrative Services Revolving Fund**

Program is found in the following core budget(s): **Transfers to Administrative Services Revolving Fund**

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: FY2019 Planned amount reflects actual transfer expenditures in accordance with the annual Cost Allocation Plan.

**4. What are the sources of the "Other " funds?**

Transfer from various funds: Tourism Supplemental Revenue (0274), Manufactured Housing (0582), Public Service Commission (0607), MO Arts Council Trust Fund (0262), and Energy Set-aside Program (0667).

**5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

620.015, RSMo for DED Administrative Revolving Fund.

**6. Are there federal matching requirements? If yes, please explain.**

No.

**7. Is this a federally mandated program? If yes, please explain.**

No.